# © BROOKDALE D)) COMMUNITY COLLEGE 

Brookdale Community College<br>Board of Trustees Public Business Meeting<br>Tuesday, June 26, 2018 5:30 PM (EDT)<br>800 Monmouth Blvd, Wall New Jersey 07719<br>Brookdale at Wall, Rm 110 \& 112

I. Call to Order, Reading of Statement and Roll Call - Chair Guzzo
II. Pledge of Allegiance - Chair Guzzo
III. Adoption of Agenda - Chair Guzzo
IV. Property and Liability Insurance Proposal Analysis - Chair Guzzo Insurance Buyer's Council to report.
V. Resolution to Hold a Closed Meeting - Chair Guzzo
VI. Re-Open Meeting to the Public - Chair Guzzo
VII. Recognition of First Graduating Class of St. John Vianney Early College Academy
A. Brief Recess - Chair Guzzo
VIII. Reports from the Board Committees and Liaisons - Chair Guzzo
A. Executive Committee - June 19, 2018 - Chair Guzzo
B. Finance \& Facilities Committee - June 18, 2018 - Trustee Kaufmann 1. Monthly Financial Reporting
C. BCC Foundation - Dr. Stout
D. NJCCC - Trustee Crupi
IX. Approval of Public Business Meeting Minutes - May 15, 2018 - Chair Guzzo
A. Approval of Executive Session Minutes - May 15, 2018 - Chair Guzzo
X. Approval of Special Public Business Meeting Minutes - May 17, 2018 - Chair Guzzo
XI. Review of Consent Agenda - Chair Guzzo
*Any item may be removed from the consent agenda for discussion by any voting member of the Board of Trustees
A. Acceptance of Consent Agenda - Chair Guzzo
XII. Public Comment on Agenda Items - Chair Guzzo
XIII. Consent Agenda - Chair Guzzo - 5 minutes
A. Approval of Human Resources
B. Executive Compensation
C. Acceptance of Gifts
D. Application of Grants
E. Acceptance of Grants
F. Purchases in Excess of \$35,300 and New Jersey "Pay-to-Play" bids, and Pursuant to the New Jersey "Pay to Play" Process, in Excess of \$17,500
G. Open Invoice Payment Requests for Vendor, Student and Employee Payments
H. Monthly Financial Dashboards
XIV. President's Report - Dr. David Stout
A. Auxiliary Budget - Dr. Stout
B. MSCHE Update - Dr. Nancy Kegelman
XV. Approval of Change Order Request - Chair Guzzo
XVI. Approval of Revised FY19 Operating \& Capital Budget - Chair Guzzo
XVII. Approval of FY19 Auxiliary Services Budget - Chair Guzzo

Auxiliary Services FY19 Operating Statements
XVIII. Approval of FY19 Associated Students of Brookdale Community College (ASBCC) Budget Chair Guzzo
The annual Association Students of Brookdale Community College (ASBCC) FY19 Budget
XIX. Resolution for Purchasing Cooperative - Chair Guzzo
XX. Approval of President's Employment Contract - Chair Guzzo
XXI. Public Comment - Chair Guzzo
XXII. Old/New Business - Chair Guzzo
XXIII. Adjournment - Chair Guzzo
XXIV. Appendix - Board Materials

OPTION \#1 INCLUDES QUOTE FROM BORDEN PERLMAN AND OUTSI

## BROOKDALE COMMUNITY COLLEGE

## FY19 SCHEDULE OF INSURANCE COVERAGE

OPTION \#2 INCLUDES RFP QUOTES AND OUTSIDE OF RFP

| coverage | EFFECTIVE | InSURER | PREMIUM | PRODUCER | INSURER | PREMIUM | PRODUCER |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | DATE |  | FY19 |  | FY19 |  |  |
| COMMERCIAL PROPERTY | OPTION \#1 |  |  |  |  | OPTION \#2 |  |
| BUILDINGS-BLANKET REAL PROPERTY | 7/1/2018 | Philadelphia Ins Co | 590,680.00 | Borden PerIman | APIP \& Lloyds | 370,085.50 | Alliant |
| BLANKET PERSONAL PROPERTY |  | Philadelphia Ins Co | INCL IN PKG | Borden PerIman | APIP | INCL IN PKG | Alliant |
| E D P-COMPUTER COVERAGE |  | Philadelphia Ins Co | INCL IN PKG | Borden Perlman | APIP | INCL IN PKG | Alliant |
| BUSINESS INCOME/EXTRA EXPENSE |  | Philadelphia Ins Co | INCL IN PKG | Borden PerIman | APIP | INCL IN PKG | Alliant |
| BOILER \& MACHINERY |  | Philadelphia Ins Co | INCL IN PKG | Borden Perlman | APIP | INCL IN PKG | Alliant |
| FLOOD/EARTHQUAKE |  | Philadelphia Ins Co | INCL IN PKG | Borden Perlman | APIP | INCL IN PKG | Alliant |
| FINE ARTS |  | Philadelphia Ins Co | INCL IN PKG | Borden Perlman | APIP | INCL IN PKG | Alliant |
| VALUABLE PAPERS AND RECORDS |  | Philadelphia Ins Co | INCL IN PKG | Borden PerIman | APIP | INCL IN PKG | Alliant |
| ORDINANCE OF LAW |  | Philadelphia Ins Co | INCL IN PKG | Borden PerIman | APIP | INCL IN PKG | Alliant |
| NEWLY ACQUIRED PROP. (BLDRS RISK) |  | Philadelphia Ins Co | INCL IN PKG | Borden PerIman | APIP | INCL IN PKG | Alliant |
| NEW CONSTRUCTION |  | Philadelphia Ins Co | INCL IN PKG | Borden PerIman | APIP | INCL IN PKG | Alliant |
| DEBRIS REMOVAL |  | Philadelphia Ins Co | INCL IN PKG | Borden PerIman | APIP | INCL IN PKG | Alliant |
| CONTRACTORS EQUIP UNSCHEDULED |  | Philadelphia Ins Co | INCL IN PKG | Borden Perlman | APIP | INCL IN PKG | Alliant |
| COMMUNICABLE DISEASE \& WATER- PER OCCUR |  | Philadelphia Ins Co | INCL IN PKG | Borden PerIman | APIP | INCL IN PKG | Alliant |
| PATHOGEN BUSINESS INCOME/EXTR AGGREGATE |  | Philadelphia Ins Co | INCL IN PKG | Borden Perlman | APIP | INCL IN PKG | Alliant |
| VIOLENT EVENT RESPONSE COVERAGE |  | Philadelphia Ins Co | INCL IN PKG | Borden Perlman | APIP | INCL IN PKG | Alliant |
| GENERAL LIABILITY | 7/1/2018 | Philadelphia Ins Co | INCL IN PKG | Borden Perlman | American Alternative | 116,032.00 | Balken |
|  |  | Philadelphia Ins Co | INCL IN PKG | Borden PerIman | American Alternative | INCL IN PKG | Balken |
| CRIME COVERAGE 7/1/2018 |  |  |  |  |  |  |  |
| EMPLOYEE DISHONESTY |  | Philadelphia Ins Co | INCL IN PKG | Borden PerIman | AIG | 4,787.00 | Alliant |
| DEPOSITORS' FORGERY |  | Philadelphia Ins Co | INCL IN PKG | Borden PerIman | AIG | INCL IN PKG | Alliant |

THEFT, DISAPPEARANCE \& DESTRUCT.

## MONEY ORDER/CONUNTERFEIT CURRENCY

## KIDNAP, RANSOM \& EXTORTION

COMPUTER FRAUD

Philadelphia Ins Co
Philadelphia Ins Co
Philadelphia Ins Co
Philadelphia Ins Co

INCL IN PKG Borden Perlman AIG
AIG
AIG
AIG

| INCL IN PKG | Alliant |
| :--- | :--- |
| INCL IN PKG | Alliant |
| INCL IN PKG | Alliant |
| INCL IN PKG | Alliant |

BUSINESS AUTO

| BODILY INJURY \& PROPERTY DAMAGE | 7/1/2018 | Philadelphia Ins Co | INCL IN PKG | Borden PerIman | American Alternative | 41,146.0 | Balken |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| UNINSURED/UNDERINSURED MOTORISTS |  | Philadelphia Ins Co | INCL IN PKG | Borden PerIman | American Alternative | INCL IN PKG | Balken |
| NON-OWNED/HIRED AUTO LIABILITY |  | Philadelphia Ins Co | INCL IN PKG | Borden Perlman | American Alternative | INCL IN PKG | Balken |
| HIRED CAR PHYSICAL DAMAGE |  | Philadelphia Ins Co | INCL IN PKG | Borden Perlman | American Alternative | INCL IN PKG | Balken |
| NURSES PROFESSIONAL LIABILITY | 7/1/2018 | Philadelphia Ins Co | INCL IN PKG | Borden Perlman | INCL IN EXCESS LIABILITY COVERAGE |  |  |
| EXCESS LIABILITY | 7/1/2018 | Philadelphia Ins Co | 30,197.00 | Borden Perlman | American Alternative | 52,822.00 Balken |  |
| SPECIAL EXCESS LIABILITY | 7/1/2018 | Chartris | 31,834.00 | Borden PerIman | NJUEP (Starstone) | 36,724.0 | Balken |
| INTERNET (CYBER) LIABILITY | 7/1/2018 | Beazley Ins. Co | 13,225.00 | Balken | Beazley Ins Co. | 13,225.0 | Balken |
| BROADCASTERS \& PUBLISHERS LIAB | 7/1/2018 | C.N.A | 1,681.00 | True \& Associates | C.N.A | 1,681.00 | True \& Associates |
| POLICE PROFESSIONAL | 7/1/2018 | XL Catlin | 24,534.00 | True \& Associates | XL Caitlin | 24,534.0 | True \& Associates |
| all coverages below are outside of rfp |  |  |  |  |  |  |  |
| SCHOOL LEADERS ERRORS \& OMISSIONS | 7/1/2018 | AIG | 66,304.00 | Borden PerIman | AIG | 66,304.00 | Borden Perlman |
| EMPLOYMENT PRACTICES LIABILITY | 7/1/2018 | AIG | INCL IN PKG | Borden PerIman | AIG | INCL IN PKG | Borden PerIman |



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# BROOKDALE COMMUNITY COLLEGE 

Board of Trustees<br>Public Business Meeting Minutes

May 15, 2018

## Brookdale Community College

Neptune High School
$2^{\text {nd }}$ Floor of Media Center
55 Neptune Boulevard
Neptune NJ 07753

Chair Guzzo called the meeting to order at 5:30 P.M. and the group made the Pledge of Allegiance.

Ms. Gruskos read the following statement: in compliance with the open public meetings act, N.J.S. 10:46 et seq. adequate notice of this meeting of the Board of Trustees was provided in the following manner:

On May 9, 2018 at 2 PM advance written notice of this meeting was posted a Brookdale Community College on the first floor of the Brookdale Administrative Center, emailed to the Star Ledger and the Asbury Park Press and filed with the Clerk of the County of Monmouth.

Roll Call:

| Present | Trustees | Administration: |
| :--- | :--- | :--- |
|  | Ms. Abby-White, Vice-Chair (departed at <br> $\mathbf{8 ~ P M})$ | Dr. Herbert Cohen |
|  | Mr. Daniel F. Becht, Trustee | Dr. Mathew Reed |
|  | Ms. Latonya Brennan, Trustee | Dr. Nancy Kegelman |
|  | Ms. Suzanne Brennan, Trustee | Ms. Marie Lucier-Woodruff |
|  | Mr. Hank Cram, Trustee | Ms. Avis McMillon |
|  | Dr. Carl Guzzo, Chair | Ms. Patricia Sensi |
|  | Mr. Bret Kaufmann, Trustee | Dr. Anita Voogt |
|  | Dr. David M. Stout, Secretary <br> $\mathbf{6}$ PM) | Mr. Joseph Pingitore |
|  | Mr. Austin Ridoux, Graduate Trustee <br> (arrived at 5:40 PM) | Ms. Cynthia Gruskos, Recorder |
|  | Dr. Les Richens, Trustee | Mr. Paul Sweetwood, Engineer of Record |
| Absent | Mr. Paul Crupi, Trustee |  |
|  | Ms. Madeline Ferraro, Trustee |  |
|  |  |  |
| Counsel | Mr. Matthew Giacobbe, Esq. |  |
|  |  |  |


| Topic and Discussion | Votes Taken | Action and Follow-up Actions |
| :---: | :---: | :---: |
| III. Adoption of Agenda for Public Business Meeting <br> Chair Guzzo announced that the agenda has been revised to add a report from Trustee Rambaud on the May 14 Audit committee meeting. The appointment of the president has been added after the meeting is re-opened from the closed session. | A motion to adopt the revised meeting agenda was made by Vice-Chair Abby-White and seconded by Trustee Richens. <br> Motion passed unanimously. |  |
| IV. Resolution to Hold a Closed Meeting-Chair Guzzo <br> Mr. Giacobbe read the resolution to enter into executive session. (Attachment A) | A motion was made to approve the resolution to hold an executive session by Trustee Becht and seconded by Vice-Chair Abby-White. <br> Motion passed unanimously. |  |
| V. Motion to Re-Open the Meeting to the Public | A motion was made to reopen the meeting to the public was made by Chair Guzzo and seconded by Vice-Chair Abby-White. <br> Motion passed unanimously. |  |
| Appointment of President <br> Chair Guzzo read the resolution to appoint Dr. <br> David Stout as the $7^{\text {th }}$ President of Brookdale Community College (Attachment B). <br> Following the vote, Chair Guzzo made the following statement: <br> After a nationwide search, the Board of Trustees has selected the next president to lead the college. <br> I am pleased to announce that Dr. David Stout has been appointed to serve as Brookdale's seventh president. <br> We are confident that Dr . Stout is the right | A motion was made by Chair Guzzo and seconded by Trustee Latonya Brennan to appoint Dr. David Stout as the $7^{\text {th }}$ President of Brookdale Community College and to authorize the negotiation of an employment agreement by resolution. <br> YES: Trustees Abby-White, L. Brennan, S. Brennan, Cram, Kaufmann, Ridoux, Rambaud, Richens and Chair Guzzo <br> NO: None |  |

> person to serve as chief executive officer at this time, to lead one of the finest community colleges in the nation. Dr. Stout has made significant inroads during his tenure as interim president and is the best candidate to lead Brookdale to the next level of excellence.
> I would like to thank the Presidential Screening Committee for doing a tremendous job and I applaud their efforts. The screening committee, made up of representatives from across the campus, included Board members, students, employees, alumni and the community. They conducted interviews over the course of several months and recommended three exceptional finalists. Their commitment to excellence was apparent throughout the process.
> Please join me in congratulating Dr. Stout on his appointment as president.

ABSENTIONS: None

Recognition of Trustee Austin Ridoux

Chair Guzzo recognized the service of Trustee Ridoux as Graduate Trustee with a reading of resolution. (Attachment C)

| Recognition of First Graduating Class of <br> Poseidon |  |  |
| :--- | :--- | :--- |
| VIII. Brief Recess for Celebration - Chair Guzzo |  |  |

IX. Committee Reports and Liaisons
A. Executive Committee -Chair Guzzo reported on the Executive committee that met on May 8, 2018.
B. Finance \& Facilities Committee - May 7, 2018 Trustee Kaufmann reported on the Finance \& Facilities Committee held on May 7, 2018. .....
Monthly Financial Reporting - He reported that as of the writing of his report the April financials were not reported and he will update his report to the Board when he receives them. Holman Frenia Allison, P.C. (HFA) has given the committee the analysis status of the financial status of the college as of March 31. The proposed reorganization of the College Relations Department was tabled for further discussion. He reported that this month the board is approving the reappointment of 130 Administrators. It was agreed that in the future, the F \& F committee and the Board would be notified in December of pending reappointments. The Chapter 12 budget has been substantially rewritten for FY18 and FY19 based on an updated facilities master plan and list of priorities and costs. Trustee Kaufmann recommended authorizing approval of the revised projects for FY18 Chapter 12 funding and the projects for FY19 Chapter 12 funding.

Mr. Paul Sweetwood, T \& M - further explained that he reviewed the Chapter 12 projects and
budgets with Mr. Drury and was in support of the projects and funding projections.
C. NJCCC - No report.
D. BCC Foundation

Dr. David Stout reported on the Brookdale Alumni Associations Annual Barringer Dinner held on May 4. He shared information on the upcoming Foundation Scholarship Ball to be held on May 18 and upcoming future fundraising activities. Full report (Attachment D)
E. Student's Perspective - Trustee Ridoux gave his final remarks to the board, "Finals are Over".
F. Ad-Hoc Revenue Generating - Vice Chair Abby -White - No report.
G. Audit Committee - Trustee Rambaud reported that the committee met with our external audit firm, O'Connor and Drew. They have begun their audit and it is scheduled to be completed by September. She explained that there is a MSCHE recommendation to re-instate the internal audit function and the committee met with Holman Frenia Allison, P.C. and the Board will be using them to provide this function to the college. It is her recommendation to increase the frequency of the meetings for the audit committee to allow for better monitoring of the work of the internal audit function.

| Topic and Discussion | Votes Taken | Action and Follow-up Actions |
| :---: | :---: | :---: |
| Approval of Public Business Meeting Minutes April 24, 2018 <br> A. Approval of Executive Session Minutes, April 24, 2018 - Chair Guzzo | A motion to approve the April 24, 2018 minutes of the Public Business Meeting as written was made by Trustee Richens and seconded by Trustee Becht. <br> Motion approved unanimously. <br> A motion to approve the April 24, 2018 minutes as written was made by Trustee Richens and seconded by Trustee Rambaud. <br> Motion approved unanimously. |  |
| Topic and Discussion | Votes Taken | Action and Follow-up Actions |

## XI. Approval of Minutes of Special Meeting Finalist Interviews

A. Approval of Minutes - April 19, 2018 - Dr. David Stout
B. Approval of Minutes - April 20, 2018 - Dr. Tony Hawkins
C. Approval of Minutes - April 23, 2018 - Dr. Gina Glickman
XII. Review of Consent Agenda

Item \#19 (Student Recruitment Advertising was removed from purchases in excess of $\$ \mathbf{3 5 , 5 0 0}$ for a discussion and separate vote.
A. Acceptance of Consent

A motion to approve the minutes of the Special Meetings held on April 19, April 20, and April 23, 2018 was made by Trustee Richens and seconded by Trustee Becht.

ABSTENTIONS: Trustee Cram - April 19; Trustee S. Brennan - April 19

Motion passed.

A motion to adopt the revised consent agenda with was made by Trustee Richens and seconded by Vice-Chair Abby-White.

Motion passed unanimously.

## XIII. Public Comment on Agenda Items

Mr. Jack Ryan acknowledged, the retirement of Avis McMillon and the service of Austin Ridoux as Graduate Trustee, as well as congratulating Dr. Stout as our new president and Victoria Cattelona as our next Graduate Trustee. He also congratulated the first graduating Poseidon class.

| Topic and Discussion | Votes Taken | Action and Follow-up <br> Actions |
| :--- | :---: | :---: |
| President's Report |  |  |

Dr. Stout described our recent celebratory events at the college, which included the Colloquium, Allied Pinning Ceremony, EOF Dinner, Commencement of 2090 graduates, Scholars Day, Employment Recognition Ceremony, the pinning of 91 graduates of our Nursing Program, career information night and our upcoming Scholarship Ball.

On behalf of the entire Board, Dr. Stout extended our deepest appreciation to Ms. Avis McMillon for her almost 28 years of service to the college. She most recently was the Executive Director of College Relations overseeing the Foundation, 90.5 the Night Radio Station, Grants Office, Brookdale Television and our Marketing Department.

## Customized Training - NJBIA Funding Update - Ms. Joan Scocco

Ms. Scocco provided information to the Board on a grant-funded program to provide tuition free training to employees through Brookdale. She asked the Board to reach out to their business contacts and encourage them to take advantage of this opportunity. Each new student brings tuition revenue to the college.

## Recognition of First Graduating Class of Poseidon

Dr. Tami Crader, Superintendent of Neptune High School, addressed the Board and audience. She acknowledged the Neptune Board of Education members present, and thanked Brookdale and the Administration of the Neptune Poseidon program. Mr. Frank Rother acknowledged his colleagues who were instrumental in creating and supporting this program. Ms. Tara Stevenson called up the Poseidon graduates and provided information on their college acceptances and their future plans. (Attachment E). A brief recess followed with celebratory cake.

| Topic and Discussion |
| :--- |
| XV. Approval of Consent Agenda |
| A. Approval of Human Resources |
| B. Application of Grants |
| C. Purchases in Excess of $\$ 35,000$ and New |
| Jersey "Pay to Play" bids, and Pursuant to |
| the New Jersey "Pay to Play" Process, in |
| Excess of $\$ 17,500$. (Item \#19 - Student <br> Recruitment Advertising - Intersection <br> tabled ( $\$ 89,000)$ and Clarus Corporation <br> approved $(\$ 30,000)$ ) |

D. Open Invoice Payment Requests for Vendor, Student and Employee Payments
E. Monthly Financial Dashboards

| Votes Taken | Action and Follow-up <br> Actions |
| :--- | :--- |
| A motion to approve the |  |
| revised consent agenda |  |
| was made by Trustee |  |
| Richens and seconded by |  |
| Trustee L. Brennan. |  |
| Motion passed. |  |
| YES: Trustees Becht, L. |  |
| Brennan, S. Brennan, |  |
| Cram, Kaufmann, Ridoux, |  |
| Rambaud, Richens and |  |
| Chair Guzzo |  |
| NO: None |  |
| ABSTENTIONS: None |  |
|  |  |
| A motion was made to |  |
| approve by resolution the |  |
| revised project list for |  |
| FY18 Chapter 12 funding |  |
| by Trustee Latonya |  |
| Brennan and seconded by |  |
| Trustee Becht. |  |
| Motion passed. |  |
| YES: Trustees Becht, L. |  |
| Brennan, S. Brennan, |  |
| Cram, Kaufmann, Ridoux, |  |
| Rambaud, Richens and |  |
| Chair Guzzo |  |
| NO: None |  |


|  | ABSTENTIONS: None |  |
| :---: | :---: | :---: |
| XVII. Authorization for the Projects for FY19 Chapter 12 Funding | A motion was made to approve by resolution the use of FY19 Chapter 12 funding for projects associated with infrastructure and deferred maintenance by Trustee Richens and seconded by Trustee Cram. <br> Motion passed. <br> YES: Trustees Becht, L. Brennan, S. Brennan, Cram, Kaufmann, Ridoux, Rambaud, Richens and Chair Guzzo <br> NO: None <br> ABSTENTIONS: None |  |
| XVIII. Approval of Policy 4.7002 Information Security Program - Chair Guzzo <br> Policy Lodged April 24, 2018 | A motion to approve Policy 4.70002 Information Security Program was made by Trustee Cram and seconded by Trustee Richens. <br> Motion passed. <br> YES: Trustees Becht, L. <br> Brennan, S. Brennan, Cram, Kaufmann, Ridoux, Rambaud, Richens and Chair Guzzo <br> NO: None <br> ABSTENTIONS: None |  |
| Topic and Discussion | Votes Taken | Action and Follow-up Actions |

## Public Comment

Tom Brennan, Manager of Radio Station - he spoke about how the news programming of the radio station contributes to the community at large. With more than 40 years serving the community, he requested to have more than a fiscal year to meet their revenue targets.

Trustee Becht expressed an interest in having further discussions on the radio station at the Finance \& Facilities committee.

Jack Ryan, Faculty spoke about his concern of moving programs into auxiliary services will quickly undermine their ability to exist.

Old/New Business - Chair Guzzo announced the June, July and August board meetings will take place at the Wall Campus.

Chair Guzzo announced that there would be a Special Board of Trustees meeting to be held on May 17 at 6 PM for the approval of the purchase of the sanitary sewage ejector pumps in the President's Conference room or by conference call.

Before Vice-Chair Abby-White left the meeting, she acknowledged the retirement and contributions of Avis McMillon to the college and wished her well.

## Adjournment

The meeting was adjourned at 8:20 p.m.

> A motion to adjourn the meeting was made by Trustee Richens and seconded by Trustee Rambaud.
> Motion passed unanimously.

Respectfully submitted:


David M. Stout, Ph.D., Secretary

## BROOKDALE COMMUNITY COLLEGE BOARD OF TRUSTEES

## RESOLUTION AUTHORIZING EXECUTIVE SESSION

WHEREAS, while the Sen. Byron M. Baer Open Public Meetings Act (N.J.S.A. 10:4-6 et seq.) requires all meetings of the Brookdale Community College Board of Trustees to be held in public, N.J.S.A. 10:4-12(b) sets forth nine (9) types of matters that may lawfully be discussed in "Executive Session," i.e. without the public being permitted to attend, and

WHEREAS, the Brookdale Community College Board of Trustees has determined that 5 issues are permitted by N.J.S.A. 10:4-12(b) to be discussed without the public in attendance and shall be discussed during an Executive Session to be held on May 15, 2018 at approximately 5:30 PM, the nine (9) exceptions to open public meetings set forth in N.J.S.A. 10:4-12(b) are listed below, and next to each exception is a box which will be marked when the issues to be privately discussed fall within that exception, and after each exception is a space where additional information that will disclose as much information about the discussion as possible without undermining the purpose of the exception shall be written.
"(1) Any matter which, by express provision of Federal law, State statute or rule of court shall be rendered confidential or excluded from public discussion." The legal citation to the provision(s) at issue is: $\qquad$ and the nature of the matter, described as specifically as possible without undermining the need for confidentiality is $\qquad$
$\square \quad$ "(2) Any matter in which the release of information would impair a right to receive funds from the federal government." The nature of the matter, described as specifically as possible without undermining the need for confidentiality is $\qquad$
$\square \quad$ "(3) Any material the disclosure of which constitutes an unwarranted invasion of individual privacy such as any records, data, reports, recommendations, or other personal material of any educational, training, social service, medical, health, custodial, child protection, rehabilitation, legal defense, welfare, housing, relocation, insurance and similar program or institution operated by a public body pertaining to any specific individual admitted to or served by such institution or program, including but not limited to information relative to the individual's personal and family circumstances, and any material pertaining to admission, discharge, treatment, progress or condition of any individual, unless the individual concerned (or, in the case of a minor or incompetent, his guardian) shall request in writing that the same be disclosed publicly." The nature of the matter, described as specifically as possible without undermining the need for confidentiality is

## RESOLUTION <br> May 15, 2018

"(4) Any collective bargaining agreement, or the terms and conditions of which are proposed for inclusion in any collective bargaining agreement, including the negotiation of terms and conditions with employees or representatives of employees of the public body."

"(5) Any matter involving the purchase lease or acquisition of real property with public funds, the setting of bank rates or investment of public funds where it could adversely affect the public interest if discussion of such matters were disclosed." The nature of the matter, described as specifically as possible without undermining the need for confidentiality is a

"(6) Any tactics and techniques utilized in protecting the safety and property of the public provided that their disclosure could impair such protection. Any investigations of violations or possible violations of the law." The nature of the matter, described as specifically as possible without undermining the need for confidentiality _
x "(7) Any pending or anticipated litigation or contract negotiation in which the public body is or may become a party. Any matters falling within the attorney-client privilege, to the extent that confidentiality is required in order for the attorney to exercise his ethical duties as a lawyer." The parties to and docket numbers of each item of litigation and/or the parties to each contract discussed are and the nature of the discussion, described as specifically as possible without undermining the need for confidentiality is: potential litigation with respect to services previously provided to the College by former professionals; litigation: BCC vs Frank Lawrence; potential litigation related to a bid rejection
$x$ "(8) Any matter involving the employment, appointment, termination of employment, terms and conditions of employment, evaluation of the performance, promotion or disciplining of any specific prospective public officer or employee or current public officer or employee employed or appointed by the public body, unless all individual employees or appointees whose rights could be adversely affected request in writing that such matter or matters be discussed at a public meeting." Subject to the balancing of the public's interest and the employee's privacy rights under South Jersey Publishing Co. v. New Jersey Expressway Authority, 124 N.J. 478 (1991), the employee(s) and nature of the discussion, described as specifically as possible without undermining the need for confidentiality is: terms and conditions of president's contract; and matters concerning one faculty member.
$\square \quad$ "(9) Any deliberation of a public body occurring after a public hearing that may result in the imposition of a specific civil penalty upon the responding party or the suspension or loss of a license or permit belonging to the responding party as a result of an act of omission for which the responding party bears responsibility." The nature of the matter, described as specifically as possible without undermining the need for confidentiality is a

WHEREAS, the length of the Executive Session is estimated to be between 30 to 60 minutes
after which the public shall (select one) with business where
meeting of the Brookdale Community College Board of Trustees
x reconvene and immedia adjourn or rreconvene and proceed formal action may be to

NOW, THEREFORE, BE IT RESOLVED that the Brookdale Community College Board of Trustees will go into Executive Session for only the above stated reasons; and

BE IT FURTHER RESOLVED that the Brookdale Community College Board of Trustees hereby declares that its discussion of the aforementioned subject(s) will be made public at a time when the public's interest in disclosure is greater than any privacy or governmental interest being protected from disclosure.

BE IT FURTHER RESOLVED that the Board Secretary, at the present public meeting, shall read aloud enough of this resolution so that members of the public in attendance can understand, as precisely as possible, the nature of the matters that will privately discussed; and

BE IT FURTHER RESOLVED that the Board Secretary, on the next business day following this meeting, shall post this Resolution on the Board website and furnish a copy of this Resolution to any member of the public who requests one at the fees allowed by N.J.S.A. 47:1A1 et seq.

## RESOLUTION OF THE BROOKDALE COMMUNITY COLLEGE BOARD OF TRUSTEES APPOINTING DR. DAVID STOUT AS PRESIDENT OF THE COLLEGE AND AUTHORIZING THE NEGOTIATION OF AN EMPLOYMENT AGREEMENT

WHEREAS, pursuant to N.J.S.A. 18A:64A-12(e), the board of trustees of a county college is empowered to appoint and fix compensation and term of office of a president of a college, who shall be the chief executive officer of the college and an ex officio member of the board of trustees; and

WHERAS, the Board of Trustees ("the Board") appointed a committee ( the "Committee"), consisting of a cross section of the entire Brookdale Community College (the "College") community, to undertake a nationwide search for qualified candidates for the office of President of the College; and

WHEREAS, the Committee conducted a thorough and diligent nationwide search for candidates for the position of President of the College; and

WHEREAS, the Committee received and reviewed numerous resumes and applications of potential candidates and the Board having interviewed several candidates for the position of President of the College; and

WHEREAS, as a result of the search process, the Board has determined that Dr. David Stout, possesses the necessary skills and qualifications to serve as President of the College and to lead the College into the future; and

WHEREAS, the Board has determined that it would be desirable and in the best interests of the College to secure the services of the Dr. Stout to serve as President of the College and desires to extend an offer of employment to Dr. Stout; and

WHEREAS, Dr. Stout wishes to serve in office as President of the College;

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of Brookdale Community College, as follows:

1. Dr. David Stout is hereby appointed to the office of President of Brookdale Community College for a term of three (3) years.
2. The Negotiating Committee of the Board of Trustees as established by the Board Chair, in consultation with College Counsel, is hereby authorized and directed, to negotiate mutually agreeable terms and incorporate same into a mutually acceptable employment agreement, which shall be ratified by the entire Board at the next regular meeting immediately following the finalization of such employment agreement. The Chairman of the Board is hereby authorized and directed to execute and deliver such employment agreement on behalf of the Board.

## RESOLUTION

WHEREAS, Mr. Austin Ridoux served with distinction as Graduate Trustee on the Brookdale Community College Board of Trustees from July 1, 2017 to June 30, 2018; and

WHEREAS, Mr. Ridoux chose to serve as Graduate Trustee, because he values the quality education he received at Brookdale Community College and considered his education at Brookdale Community College a life changing experience; and

WHEREAS, Mr. Ridoux served as a valuable member of the board's Finance \& Facilities, Governance, By-Laws and Ad-Hoc Revenue Generating committees; and

WHEREAS, he distinguished himself by his active participation in Board discussions; and his valued suggestions and comments were gratefully received by the Board; and

WHEREAS, he regularly sought out opportunities for board engagement and professional development, and attended two board retreats; and

WHEREAS, he actively engaged in the presidential search process and the Middle States self-study process; and

WHERESAS, he brought to the Board his first-hand knowledge and experience he gained during his tenure as a Brookdale Student and regularly provided a report on the student's perspective; and

WHEREAS, Mr. Ridoux regularly sought out opportunities to continue to engage with our current student body and met with our Student Life Board on many occasions; and

WHEREAS, Mr. Ridoux was an active and dedicated member of the Brookdale Community College Board of Trustees, and upheld the highest standards of personal and professional integrity as a board member; and

WHEREAS, Mr. Ridoux has earned the respect and admiration of the college community and the members of the Brookdale Community College Board of Trustees;

NOW THEREFORE BE IT RESOLVED that the Board of Trustees of Brookdale Community College extends to Austin Ridoux its sincere appreciation for his steadfast service to the Board of Trustees, college community and its students; and

BE IT FURTHER RESOLVED that this resolution be spread upon the minutes of this meeting and a true copy presented to Mr. Ridoux so that he can have a permanent reminder of the high esteem he has earned among his colleagues.

| David M. Stout | Carl Guzzo, Jr. |
| :--- | :--- |
| Interim President | Chair |

The Brookdale Alumni Association's 33rd Annual Barringer Dinner was held at the Essex \& Sussex in Spring Lake on May 4 ${ }^{\text {th }}$. The 2018 Barringer Award recipients were:

- Barbara Boyington, Professor-Business Management John Bukovec, Professor-Theater
- Joan Scocco, Director of Operations-Continuing \& Professional Studies Nearly 100 of their colleagues, family and friends attended the dinner.

The Brookdale Foundation Scholarship Ball is this Friday at Eagle Oaks Golf \& Country Club. The goal is to raise $\$ 125,000$ and net $\$ 100,000$. As of Monday afternoon, the event has generated nearly $\$ 133,000$. This doesn't include all of the auctions that will be conducted at the event. The committee hopes to generate close to $\$ 160,000$ in total.

Through February $28^{\text {th }}$, the Brookdale Foundation has awarded \$515,000 in scholarships and grants including support for the POSEIDON ECHS, the Asbury College Promise, renovation of 21 study rooms in the Bankier Library, Lifelong Learning and Continuing and Professional Studies programs, the Veteran's Center, the Displaced Homemakers Program, and the Visiting Artist Series. Tim Zeiss, Executive Director, Foundation \& Alumni Affairs anticipates that the Foundation will fund nearly $\$ 600,000$ by the end of this fiscal year, topping last fiscal year's record of $\$ 552,000$.

The Brookdale Foundation's 39 ${ }^{\text {th }}$ Annual Education Open Golf Tournament is slated for Thursday, September $27^{\text {th }}$. Save the date card were mailed in March. The Ed Open Committee meets on May $22^{\text {nd }}$ to begin planning for the event.

The Brookdale Foundation just received a \$10,000 grant from the Robert Sydney Needham Foundation to fund scholarships for the fall 2017 semester.

The Brookdale Alumni Association is participating in the OceanFirst Charity Challenge, an online "competition" for nonprofits in the OceanFirst market. Proceeds will benefit the "Helping Hands" program benefitting students who experience "food insecurity."

## Poseidon Class of 2018 College Acceptances

| Last <br> Name | First |
| :--- | :--- | :--- |
| Name |  |$\quad$| Colleges Accepted |
| :--- |$|$| Argant | Neomi | going to work at Meridian and take BCC nursing classes |
| :--- | :--- | :--- |
| Bennett | Reyne | Rutgers University, NJIT (Architecture program), Green Mountain <br> University |
| Brown | Ty'Mirrah | Clark Atlanta University |
| Cenatus | Sharmine | going to work at Meridian and take BCC nursing classes |
| Cottrell | Maxine | State University of New York at Fredonia |
| Drake | Marielle | has enlisted in the US Army for June 2018 |
| Gaulman | Star | Rutgers University, Temple University, Montclair University, Morgan <br> State University |
| Gore | Brandon | Georgian Court University |
| Jean | Deborah | Rider University, Stockton University, William Patternson University |
| Jones | Kaiya | Montclair University, Seton Hall University, University of Maryland <br> Eastern Shore, Norfolk Univeristy, Clark Atlanta University, Talladega <br> College, Harris Stowe University, Shaw University, Spellman College |
| Mighty | Kaylia | Georgian Court University, Montclair University, William Paterson <br> University, Rider University |
| Plummer | Carice | Winston Salem State University, Arizona State University, Rider <br> University, Columbia College, Mary Baldwin University |
| Rodriguez | Antonio | Stockton University, Georgian Court University, Montclair University, <br> Monmouth University |
| Rodriguez | Celeste | NJIT, TCNJ (Biomedical Engineering program) |
| Rodriguez | David | Rutgers University, Monmouth University |
| Saint Fleur | Christine | Montclair State University, Georgian Court University, William <br> Patterson University, Stockton University, NJCU |
| Sanchez | Alex | undecided - possible Coast Guard? |
| Watson | Naima | Seton Hall University, William Patterson University, Rutgers University |
| Williams | Csakyeii | Morgan State University |

# BROOKDALE COMMUNITY COLLEGE 

Board of Trustees<br>Special Meeting Minutes - Purchases - Sewage Ejector Pumps Replacement

May 17, 2018

## Brookdale Community College

Brookdale Lincroft
BAC 2 ${ }^{\text {nd }}$ Floor
President's Conference Room
Lincroft, NJ 07738
I. Trustee Latonya Brennan called the meeting to order at 6 P.M. and the group made the Pledge of Allegiance.
B. Ms. Gruskos read the following statement: "In compliance with the Open Public Meetings Act, N.J.S. 10:4-6 et seq., advance written notice of this meeting of the Board of Trustees was provided in the following manner:

1. On May 14, 2018 , at 10:30 AM advance written notice of this meeting was posted at Brookdale Community College on the first floor of the Brookdale Administrative Center.
2. On May 14, 2018, at 10:30 AM advance written notice of this meeting was emailed to The Asbury Park Press and the Star Ledger and filed with the Clerk of the County of Monmouth.

Roll Call:

| Present | Trustees | Administration: |
| :--- | :--- | :--- |
|  | Ms. Abby-White, Vice-Chair* | Ms. Cynthia Gruskos, Recorder |
|  | Ms. Latonya Brennan, Trustee |  |
|  | Ms. Suzanne Brennan, Trustee* |  |
|  | Mr. Hank Cram, Trustee* |  |
|  | Mr. Paul Crupi, Trustee* |  |
|  | Dr. Carl Guzzo, Chair* |  |
|  | Mr. Bret Kaufmann, Trustee* |  |
|  | Dr. David M. Stout, Secretary |  |
|  | Dr. Les Richens, Trustee* |  |
|  | Mbsent Daniel F. Becht, Trustee |  |
|  | Ms. Madeline Ferraro, Trustee |  |
|  | Mr Austin Ridoux, Trustee |  |
|  | Ms. Marta Rambaud, Trustee |  |
| College <br> Counsel | Mr. Mitchell Jacobs, Esq., General and <br> Labor Counsel* |  |
|  | *via conference call |  |


| Topic and Discussion | Votes Taken | Action and Follow-up <br> Actions |
| :---: | :---: | :---: |

Minutes of the Public Business Meeting, May 17, 2018
DRAFT

| Adoption of Agenda for Special Meeting - <br> Purchases | A motion to adopt the <br> special meeting agenda <br> was made by Trustee <br> Richens and seconded by <br> Vice-Chair Abby-White. <br> Motion passed <br> unanimously. |  |
| :--- | :--- | :--- |
| Public Comment on Agenda |  |  |
| No public comment was made. | A motion to approve by <br> Purchases in Excess of \$35,000 And New Jersey <br> "Pay-to-Play" bids, and Pursuant to the New <br> Jersey "Pay-to-Play" Process, in Excess of <br> \$17,500 | A mesolution the purchases <br> in excess of \$35,300 was <br> made by Vice-Chair Abby- |
| (Attachment A) |  |  |
| White and seconded by |  |  |
| Trustee Crupi. |  |  |
| YES: Trustees Abby-White, |  |  |

Respectfully submitted:


David M. Stout, Ph.D., Secretary

### 4.2 Purchases in Excess of $\$ 35,300$ and New Jersey "Pay-to-Play" bids, and Pursuant to the New Jersey "Pay to Play" Process, in Excess of \$17,500

Enclosed is a resolution with an attached list indicating proposed Public Contracts for Brookdale Community College in excess of $\$ 35,300$. These proposed contracts have been bid in accordance with "County College Contracts Law," N.J.S. Chapter 64A-Title 18A, and Board of Trustees' Policy No. 4.2000, are under State contract or are legal exceptions to the Public Contracts Law.

Also listed are bids and proposals over \$17,500 that met the New Jersey State "Pay-to-Play" Law, N.J.S.A. 19:44a-20.1 et seq., Chapters 51 and 271.

This report was reviewed by the President and the Board of Trustees at a meeting held May 17, 2018.

## RESOLUTION

WHEREAS, County College Contracts Law, Chapter 64A, title 18A, requires Board approval for any purchase in excess of $\$ 35,300$, or purchases with a combined total in excess of $\$ 35,300$; and

WHEREAS, the New Jersey State "Pay-to-Play" Law, N.J.S.A. 19.44a-20.1 et seq, Chapters 51 and 271, requires Board of Trustee approval for any purchase over $\$ 17,500$, that is not awarded pursuant to a "fair and open" process; and

WHEREAS, the Executive Director, Finance \& IT has determined and certified in writing that the value of the acquisition will exceed $\$ 17,500$; and

WHEREAS, the vendor has completed all the required certifications and disclosures; and

BE IT FURTHER RESOLVED that the Business Disclosure Entity Certification and the Determination of Value be placed on file in the Purchasing Office with this resolution; and

WHEREAS, the Board of Trustees has reviewed the purchases on the list attached hereto and made a part hereof; and

WHEREAS the College certifies the availability of funds to cover the maximum dollar value of the pending contract as set forth in this resolution;

NOW THEREFORE BE IT RESOLVED by the Board of Trustees of Brookdale Community College that Purchases as indicated on the attached list have been reviewed and the same are hereby approved.

BOARD OF TRUSTEES
General Functions
Administration
HUMAN RESOURCES
Finance \& Facilities
Policy \& Education

### 3.1 Human Resources Recommendations

Hires, Change of Status \& Separations - This month there are a total of 53 recommended items. A summary of the action items is listed below with supporting documentation attached.
A. Hires

Recommendations
11

Administrative
Adjuncts 12
B. Reappointment of Executive Administration
C. Change of Status

Executive
Faculty
Administrative
Support Staff
D. Separations

Faculty
Administrative
Support Staff

15

Recommendations
10

## Recommendations

2
2

3

2
1
4

## A. HIRES

## FACULTY

| 1. | Name: |
| :--- | :--- |
| Department: | Jennifer O'Leary |
| Position: | Nursing |
| Salary: | Instructor |
| Effective: | $\$ 58,677$ |
|  | $9 / 1 / 18$ |
|  |  |
|  |  |
| FACULTY DEGREE SUMMARY |  |
|  |  |
| 1 |  |

## ADMINISTRATIVE

| 1. | Name: | Stephen Fowler |
| :--- | :--- | :--- |
| Department: | Vice President, Learning |  |
| Position: | Instructional Designer, Title III Grant, grant-funded position |  |
| Salary: | $\$ 58,497$ prorated from an annual base of $\$ 63,815$ |  |
|  | Effective: | $8 / 1 / 18-6 / 30 / 19$ |

## ADJUNCTS

1. Name: Jeffrey Bogdan

Department: Psychology
2. Name: Vernon Brikowski

Department: Computer Science
3. Name: Laura Carey

Department: Computer Science
4. Name: Samantha DeAlmeida

Department: Political Science
5. Name: Cecilia DeTaranto

Department: Computer Science
6. Name: Michael Lenehan

Department: Fitness
$\begin{array}{lll}\text { 7. } & \text { Name: } & \text { Eva Leobold } \\ \text { Department: } & \text { Fitness }\end{array}$
June 26, 2018: Associate Vice President of Human Resources \& Organizational Safety, Patricia Sensi

| 8. | Name: <br> Department: | Dana Majana <br> Art |
| :--- | :--- | :--- |
| 9. | Name: <br> Department: | Warren Maloney <br> Computer Science |
| 10. | Name: <br> Department: | Charles O'Gorman <br> Accounting |
| 11. | Name: <br> Department: | Vijay Ramdeen <br> Chemistry |
| Department: | Shamiha Shaikh <br> Speech |  |
|  | ADJUNCT DEGREE SUMMARY  <br> Masters Bachelors <br> 11  |  |

## B. REAPPOINTMENT OF EXECUTIVE ADMINISTRATION

| Anoop Ahluwalia | Institute Dean | STEM |
| :--- | :--- | :--- |
| Williams Burns | Dean | Innovation \& Learning |
| Jayne Edman | Institute Dean | Health Sciences |
| Patricia Gallo | Institute Dean | Business \& Social Sciences |
| Nancy Kegelman | Associate Vice President | Planning \& Institutional Effectiveness |
| Marie Lucier-Woodruff | Associate Vice President | Continuing \& Professional Studies |
| Yesenia Madas | Campus Dean | Brookdale At Freehold |
| Matthew Reed | Vice President | Learning |
| Patricia Sensi | Associate Vice President | Human Resources \& Organizational Safety |
| Anita Voogt | Executive Dean | HECs \& K16 |

## C. CHANGE OF STATUS

## EXECUTIVE

1. Name

Department
Position:
Action:
New Salary:
Effective:
2. Name:

Department:
Position:
Action:

New Salary:
Effective:

Herbert Cohen
Student Success
Interim Vice President, Student Success
Extension of temporary assignment
\$130,048
7/1/18, until further notice, but not later than 6/30/19

Margaret Natter
Humanities Institute
Interim Institute Dean
Change in status from faculty to interim executive level position through bona fide search
\$108,215
7/1/18-6/30/19

## FACULTY

1. Name

Department
Position:
Action:
New Salary:
Effective:
Elana Maloney
English
Instructor
Extension of temporary assignment
\$58,677
9/1/18-6/30/19
2. Name:

Department:
Position:
Action:
New Salary:
Effective:
Michelle Zuppe
Hospitality Management
Professor
Change in department from Culinary Arts to Hospitality Management No change
9/1/18

## ADMINISTRATIVE

1. Name:

Department
Position:
Action:
New Salary:
Effective:

Katelyn Amundson
Athletics
Interim Director
Extension of interim assignment
\$75,287
7/1/18 until further notice, but not later than 6/30/19
Name:
Departmen
Position:
Action:
New Salary
Effective:

Danielle Basmagy
Career Pathways
Interim Program Administrator, Teacher Education
Change in status from support staff to interim administrative assignment
\$55,250
7/1/18, until filled, but not later than 6/30/19
3. Name

Departmen
Laurie Bender

Position:
College Relations
Interim Executive Director
Action: Interim assignment and a monthly stipend of \$370 for assuming additional responsibilities
New Salary: $\quad \$ 5,935$ prorated from an annual base of $\$ 97,450$ for FY 18
$\$ 16,631$ prorated from an annual be of $\$ 99,789$ for FY19
Effective: $\quad 6 / 9 / 18-8 / 31 / 18$
4. Name: Hilda Dudick

Department: VP for Learning
Position:
Action:
Effective:
Administrator
Extension of monthly stipend
$7 / 1 / 18$ - until further notice, but not later than $12 / 31 / 18$
5. Name:

Departmen
Position:
Action:
Effective:
6. Name:

Department:
Position:
Action:
New Salary:
Effective:

James Episcopia
Auxiliary Services
Director
Monthly stipend of $\$ 370$ for assuming additional responsibilities
7/1/18 until further notice, but not later than 12/31/18

Eleanor Horgan
Enrollment Management
Interim Director, Advising \& Counseling Services
Extension of interim administrative assignment \$103,982
7/1/18 until further notice, but not later than 6/30/19
7. Name:

Department:
Position:
Action:
New Salary:
Effective:
8. Name

Department
Position:
Action:
New Salary:
Effective:
9. Name:

Department:
Position:
10. Name:

Department
Position:
Action:
New Salary:
Effective:

Action: Grant-funded non-renewal rescinded and transfer to temporary grant-funded position
\$56,165
$7 / 1 / 18$ through $12 / 31 / 18$ or end of assignment whichever is earlier
Edward Johnson
Governmental \& Community Relations
Executive Director
Reorganization
\$97,749
7/1/18

Teresa Manfreda
Finance \& Operations
Interim Director, Finance and Operations
Interim assignment
\$88,863
7/1/18 - until further notice, but not later than 6/30/19

Gregory Menza
Career Pathways
Program Administrator/Monmouth County One-Stop Liaison

Nancy O’Shea
Enrollment Management
Interim Director, One-Stop
Extension of temporary assignment
\$75,286
7/1/18, until further notice, but not later than 6/30/19
11. Name:

Department:
Position:
Action:
Effective:

Joan Scocco
Continuing \& Professional Studies
Director of Operations
Extension of monthly stipend
7/1/18 - until further notice, but not later than 12/31/18

| 12. | Name: | Marian Smith |
| :---: | :---: | :---: |
|  | Department: | Continuing \& Professional Studies |
|  | Position: | Program Manager |
|  | Action: | Extension of monthly stipend |
|  | Effective: | 7/1/18 - until further notice, but not later than 12/31/18 |
| 13. | Name: | Scott Shanes |
|  | Department: | Continuing \& Professional Studies |
|  | Position: | Program Administrator, Healthcare Training |
|  | Action: | Change in assignment from a temporary grant-funded position, to a regular position through bona fide search |
|  | New Salary: | \$56,165 |
|  | Effective: | 7/1/18 |
| 14. | Name: | Tricia Taylor |
|  | Department: | Athletics |
|  | Position: | Acting Assistant Director |
|  | Action: | Extension of temporary assignment |
|  | New Salary: | \$29,367 prorated from an annual base of \$58,734 |
|  | Effective: | 7/1/18 until further notice, but not later than 12/31/18 |
| 15. | Name: | Myrna Wright |
|  | Department: | Continuing \& Professional Studies |
|  | Position: | Case Manager, Workfirst New Jersey |
|  | Action: | Grant-funded non-renewal rescinded; transfer to temporary grant-funded position, pending grant fund continuance |
|  | New Salary: | \$51,944 |
|  | Effective: | 7/1/18 through 6/30/19 or end of assignment whichever is earlier |

## SUPPORT STAFF

| 1. | Name: | Edward Johnson |
| :--- | :--- | :--- |
| Department: | Physical Plant |  |
| Position: | Senior Specialist, HVAC |  |
| Action: | Extension of temporary position |  |
| New Salary: | $\$ 40,693$ |  |
|  | Effective: | $7 / 1 / 18$ until further notice, but not later than 6/30/19 |


| Name: | Nilufer Onder |
| :--- | :--- |
| Department: | Events Management |
| Position: | Specialist, Conference Facility Services |
| Action: | Extension of temporary assignment |
| Effective | $7 / 1 / 18$ until further notice, but not later than $6 / 30 / 19$ |
|  |  |
| Name: | Helen Vota |
| Department: | Office of Health Sciences |
| Position: | Senior Office Assistant |
| Action: | End of temporary assignment and reduction in force placement to Senior Office |
|  | Assistant, Health Sciences |
| Effective: | $7 / 1 / 18$ |

## C. SEPARATIONS

## FACULTY

1. Name:

Department
Position:
Action:
Effective:
Stephen Propert
Counseling
Professor
Retirement
12/31/18
2. Name:

Department:
Position:
Action:
Effective:
Bonnie Ross
Nursing
Associate Professor
Resignation
6/30/18

## ADMINISTRATIVE

| 1. | Name: | Joseph Pingitore |
| :--- | :--- | :--- |
| Department: | Finance \& Operations |  |
| Position: | Interim Executive Director, Finance |  |
| Action: | Resignation |  |
| Effective: | $6 / 30 / 18$ |  |

## SUPPORT STAFF

1. Name:

Department:
Position:
Action:
Effective:

2 .Name
Department:
Position:
Action:
Effective:
3. Name:

Department:
Position:
Action:
Effective:
4. Name

Department:
Position:
Action:
Effective:

Richard Anderson
Teaching \& Learning Center
Learning Space Specialist
Retirement
7/31/18

Heather Chewning
Payroll
Payroll Specialist
Resignation
6/1/18

Joseph Sanpietro
Brookdale at Neptune
Student Assistant
Resignation
6/30/18

### 1.51 Acceptance of Gifts <br> Background

Board Policy 2.0000 provides that the President may accept unconditional gifts for the College and that acceptance of such gifts shall be reported to the Board of Trustees each month.

The College continues to receive a variety of useful and welcome gifts from many sources. These are generally donated by private individuals, business firms, students, and staff whose continued interest and support are evinced in these actions.

The following gift has been accepted and acknowledged for Brookdale Community College by the President:

| DATE | DONOR | ITEM |
| :--- | :--- | :--- |
| 6/1/18 | Ms. Lillian Livingston <br> 27 Highland Drive <br> Manalapan, NJ 07726 | Donation of a top quality concert grand piano <br> for use in student and faculty concerts, in the <br> classroom, and for demonstrations. |

### 2.2 Application for Grants Executive Summary

## New Jersey Department of Labor and Workforce Development

## Integrated Adult Basic Skills, English Literacy \& Civics Education Grant Program

Brookdale submitted a proposal to the New Jersey Department of Labor and Workforce Development under its Adult Basic Skills and Integrated English Literacy and Civics Education Grant Program on May 24, 2018. Funding for the program will provide continued support for the development, improvement, and delivery of adult education and literacy programs to approximately 600 students throughout the county.

Brookdale has served as the lead agency for the Monmouth County Adult Basic Skills Consortium for over twenty years. Consortium agencies include: (1) Literacy Volunteers-Monmouth County; (2) Monmouth County Vocational School District; (3) Community Affairs and Resource Center; and (4) Ladacin Network, Inc. In addition to serving as lead agency, the College will provide direct services to over 300 individuals in Adult Basic Education (ABE), English as a Second Language (ESL), Civics Education and General Educational Development (GED). Brookdale's direct services are available at Long Branch, Hazlet, Freehold and Neptune Higher Education Centers. Linda Roma, Director of Adult Basic Education, will administer the program.

The total grant request is $\mathbf{7 3 6 , 7 4 0}$ The college provides a contribution of $\$ 123,601$ for a total of $\$ 860,341$.

## Monmouth County Arts Council (MCAC) Monmouth Arts-ArtHelps General Operating Support for Brookdale Public Radio

Brookdale submitted a proposal to the Monmouth County Arts Council (MCAC), under their Monmouth Arts-ArtHelps program. Funds would provide general operating support to 90.5 The Night - Brookdale Public Radio - to continue serving the Monouth County community with news, information, and entertainment at the same providing a vehicle for promotion for other local groups and organizations. The Radio station is in operation all day, every day of the year. Kristin Florio, Manager of Sales and Development at 90.5 The Night, will administer the program.

The grant request is for $\mathbf{\$ 2 0 , 0 0 0}$ with a required dollar-for-dollar match, which will be met through the radio station's operating budget and funds raised through membership drives.

## Recommendation:

The President recommends that the Board of Trustees approve submission of the grant applications listed.

June 26, 2018: Director of Grants and Institutional Development, Laura Qaissaunee

BOARD OF TRUSTEES AGENDA
1 General Functions
2 Administration
3 Human Resources
4 Business \& Finance

1 General Functions
2 Administration
3 Human Resources
4 Business \& Finance

### 2.1 Acceptance of Grants Executive Summary

## GENCYBER Program

Brookdale has been awarded a grant from the National Security Agency (NSA) in partnership with the National Science Founcation (NSF) under it's GenCyber grant program. The purpose of the grant is to provide support for Cyber Security education. Brookdale will host two week-long GenCyber Jersey Blues Summer Camps in June and July 2018, targeting forty high-school-age students from traditionally underrepresented minority populations. Campers will participate in hands-on and lab activities which support Cyber Security education The project will be administered by Michael Qaissaunee, Department Chair, Engineering and Technologies.

The total grant award is $\mathbf{\$ 6 4 , 0 8 9 . 4 3}$ and does not require a match from the college.

## Rutgers University

## New Jersey Space Consortium Grant

Rutgers University has awarded additional funding to Brookdale through their New Jersey Space Consortium Grant. Funds will be used to support extra tutoring services for STEM students and NASA Scholars. The project is under the direction of Gitanjali Kundu, Associate Professor of Biology.

The total grant award is $\$ 1,700$ and requires an dollar-for-dollar match, which will be satisfied by providing additional tutoring services to STEM students.

## Recommendation:

The President recommends that the Board of Trustees adopt a resolution accepting the funds listed and authorizing the President to sign funding notification forms and any appropriate amendments.

June 26, 2018: Director of Grants and Institutional Development, Laura Qaissaunee

BOARD OF TRUSTEES AGENDA
1 General Functions
2 Administration
3 Human Resources
4 Business \& Finance

## RESOLUTION

WHEREAS, the Board of Trustees of Brookdale Community College has applied for the grant funds listed below:

| GenCyber | $\$ 64,089.43$ |
| :--- | ---: |
| NSA and NSF |  |
| Rutgers University | $\$ 1,700$ |
| New Jersey Space Consortium Grant |  |

WHEREAS, the College has been notified that the funds have been approved; and

WHEREAS, Board Policy 2.0000 requires Board acceptance of all grants received by Brookdale Community College; and

WHEREAS, the President recommends acceptance of said grant funds;

NOW THEREFORE BE IT RESOLVED, that the Board of Trustees of Brookdale Community College authorizes the Interim President to accept the grant funds listed above and to sign the funding notification forms and any appropriate amendments thereto.

June 26, 2018: Director of Grants and Institutional Development, Laura Qaissaunee
4.2 Purchases in Excess of $\$ 35,300$ and New Jersey "Pay-to-Play" bids, and Pursuant to the New Jersey "Pay to Play" Process, in Excess of \$17,500

Enclosed is a resolution with an attached list indicating proposed Public Contracts for Brookdale Community College in excess of $\$ 35,300$. These proposed contracts have been bid in accordance with "County College Contracts Law," N.J.S. Chapter 64A-Title 18A, and Board of Trustees' Policy No. 4.2000, are under State contract or are legal exceptions to the Public Contracts Law.

Also listed are bids and proposals over \$17,500 that met the New Jersey State "Pay-to-Play" Law, N.J.S.A. 19:44a-20.1 et seq., Chapters 51 and 271.

This report was reviewed by the President and the Finance \& Facilities Committee of the Board of Trustees at a meeting held June 18, 2018.

## RESOLUTION

WHEREAS, County College Contracts Law, Chapter 64A, title 18A, requires Board approval for any purchase in excess of $\$ 35,300$, or purchases with a combined total in excess of $\$ 35,300$; and

WHEREAS, the New Jersey State "Pay-to-Play" Law, N.J.S.A. 19.44a-20.1 et seq, Chapters 51 and 271, requires Board of Trustee approval for any purchase over $\$ 17,500$, that is not awarded pursuant to a "fair and open" process; and

WHEREAS, the Executive Director, Finance \& IT has determined and certified in writing that the value of the acquisition will exceed $\$ 17,500$; and

WHEREAS, the vendor has completed all the required certifications and disclosures; and
BE IT FURTHER RESOLVED that the Business Disclosure Entity Certification and the Determination of Value be placed on file in the Purchasing Office with this resolution; and

WHEREAS, the Board of Trustees has reviewed the purchases on the list attached hereto and made a part hereof; and

WHEREAS the College certifies the availability of funds to cover the maximum dollar value of the pending contract as set forth in this resolution;

NOW THEREFORE BE IT RESOLVED by the Board of Trustees of Brookdale Community College that Purchases as indicated on the attached list have been reviewed and the same are hereby approved.

## Category / Description

Basis of Amount of
$\ddot{0}$
$\stackrel{0}{0}$
$\vdots$
0

| Exempt | $\$$ | $130,521.00$ |
| :--- | :--- | :--- |
|  |  |  |
| RFQ | $\$$ | $39,750.00$ |
|  |  |  |
|  |  |  |
| Exempt | $\$$ | $97,000.00$ |
|  |  |  |
| Exempt | $\$$ | $101,900.00$ |
|  |  |  |
| Exempt | $\$ 350,000.00$ |  |

No.
T \& M Associates

## T \& M Associates

## $\overline{\bar{\phi}}$

various departments. FY18 $\$ 348,963$.
Fraytak, Veisz, Hopkins, Duthie, P.C.
is funded by Chapter 12.
Professional Engineering Services / Exempt 18A:64A-25.5.a.(1)
(Professional services). This contract is for professional engineering
services for the LED Lighting Project and is funded by Chapter 12.
Computers / Exempt 18A:64A. 25.9 (State Contract). This State contract is for FY19 purchases of Dell computers and is funded by the IT Budget and



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\begin{aligned}
& \text { Computers / Exempt 18A:64A-25.10 (Joint purchases by county colleges, } \\
& \text { municipalities or counties; authority). This contract is for FY19 purchases of } \\
& \text { Apple computers and products and is funded by the IT Budget and various } \\
& \text { departments. FY18 } \$ 42,691 \text {. }
\end{aligned}
$$

Remediation Services / Exempt 18A:64A-25.10 (Joint purchases by county colleges, municipalities or counties; authority). This contract is for the remediation services in the basement of the Freehold building due to

[^1]\[

$$
\begin{aligned}
& \text { Copier Services / Exempt 18A:64A- } 25.10 \text { (Joint purchases by county } \\
& \text { colleges, municipalities or counties; authority). This is a } 5 \text { year contract for } \\
& \text { the lease of copiers and is funded by the Printing Services Budget. FY14- } \\
& \text { FY18 } \$ 638,540.40 \text {. } \\
& \text { Maintenance, Supplies, Print Management for Copiers and Printers / } \\
& \text { Exempt 18A:64A-25.10 (Joint purchases by county colleges, municipalities } \\
& \text { or counties; authority). This is a one year contract with an option for } \\
& \text { renewal up to } 5 \text { years for the maintenance, supplies and print management } \\
& \text { services for the copiers and printers. This contract is funded by the Printing } \\
& \text { Services Budget. FY18 \$126,000. }
\end{aligned}
$$
\]

Student Account Collection Services, RFP No. 11-18 / Notice was sent to 25 vendors, received 12 replies. This is a one year contract with an option for a 2nd year renewal for student accounts placed into collection for non-
payment of tuition and fees. These contracts are funded by the Operating
Budget. FY18 $\$ 125,000$. Budget. FY18 \$125,000.

Allied Account Services,
Inc.;
HS Financial Group, LLC;
RTR Financial Services, Inc.
Operating
Konica Minolta Business
Solutions USA, Inc.
Insurance Restoration Specialists, Inc.


N

| Operating |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 9 | Konica Minolta Business Solutions USA, Inc. | Copier Services / Exempt 18A:64A-25.10 (Joint purchases by county colleges, municipalities or counties; authority). This is a 5 year contract for the lease of copiers and is funded by the Printing Services Budget. FY14FY18 \$638,540.40. | Exempt | \$ | 625,574.40 |
| 10 | Konica Minolta Business Solutions USA, Inc. | Maintenance, Supplies, Print Management for Copiers and Printers / Exempt 18A:64A-25.10 (Joint purchases by county colleges, municipalities or counties; authority). This is a one year contract with an option for renewal up to 5 years for the maintenance, supplies and print management services for the copiers and printers. This contract is funded by the Printing Services Budget. FY18 \$126,000. | Exempt | \$ | 114,328.80 |
| 11 | Allied Account Services, Inc.; <br> HS Financial Group, LLC; <br> RTR Financial Services, Inc. | Student Account Collection Services, RFP No. 11-18 / Notice was sent to 25 vendors, received 12 replies. This is a one year contract with an option for a 2nd year renewal for student accounts placed into collection for nonpayment of tuition and fees. These contracts are funded by the Operating Budget. FY18 \$125,000. | RFP | \$ | 125,000.00 |
| 12 | Property \& Liability Insurance - Item pulled for further review. |  | RFP |  |  |


| N.J. Community College Insurance Pool | Workers Compensation Insurance / Exempt 18A:64A-25.5.a.(11) (Insurance). This contract is for workers compensation insurance and is funded by the Operating Budget. FY18 $\$ 295,955$. | Exempt | \$ | 275,065.00 |
| :---: | :---: | :---: | :---: | :---: |
| PeopleAdmin Inc. | Software License for Applicant Tracking / Exempt 18A:64A-25.5.a.(19) (Proprietary Software). This contract is for the annual renewal of the software license used by Human Resources to track job applicants' information and is funded by the Human Resources Budget. FY18 $\$ 25,389.70$. | Exempt | \$ | 27,420.85 |
| Innovative Risk Solutions, Inc.; <br> Meeker Sharkey \& Hurley; <br> Brown \& Brown Metro, LLC | Employee Benefits Consultancy Services, RFQ No. 05-2018 / This is the 2nd year of the contract with an option for a 3rd year renewal to provide consulting services for health related insurance coverage to include medical, prescription, dental and/or disability. These contracts will be funded by the Human Resources Budget. | RFQ |  |  |
| Cleary, Giacobbe, Alfieri, Jacobs, LLC | College Counsel, RFP No. 08-18 / Notice was sent to 8 firms, received 4 replies. This is a one year contract with an option for a $2 n d$ year renewal for college counsel services and is funded by the Operating Budget. FY18 YTD $\$ 103,755.25$. | RFP |  | \$175/hr |
| Rainone, Coughlin, Minchello - Attorneys at Law | Special and Conflict Counsel, RFP No. 09-18 / Notice was sent to 10 firms, received 7 replies. This is a one year contract with an option for a 2nd year renewal for special and conflict counsel services and is funded by the Operating Budget. | RFP |  | \$175/hr |
| Cleary, Giacobbe, Alfieri, Jacobs, LLC | College Labor Counsel, RFP No. 09-18 / Notice was sent to 10 firms, received 7 replies. This is a one year contract with an option for a 2nd year renewal for college labor counsel services and is funded by the Operating Budget. FY18 YTD \$40,980. | RFP |  | \$175/hr |
| Winning Strategies Washington | Professional Representation with Federal Departments, Agencies and Congress to Secure Federal Grant Funding, RFP No. 10-18 / Notice was sent to 8 firms, received 1 reply. This is a one year contract with an option for a 2nd year renewal for professional representation with federal departments/agencies and Congress to secure federal grant funding. This contract is funded by the Operating Budget. FY18 \$36,000. | RFP | \$ | 36,000.00 |


| 20 | F.W. Webb, Grant Supply Division | Plumbing Supplies / Exempt 18A:64A-25.10 (Joint purchases by county colleges, municipalities or counties; authority). This is a one year contract for the supply and delivery of plumbing supplies through the Monmouth County Purchasing Co-op Contract and is funded by the Facilities Budget. FY18 YTD \$9,867. FY17 \$32,241. | Exempt | \$ | 30,000.00 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 21 | Cooper Freidman Electric Supply Co. | Electrical Supplies / Exempt 18A:64A-25.10 (Joint purchases by county colleges, municipalities or counties; authority). This is a one year contract for the supply and delivery of electrical supplies through the Monmouth County Purchasing Co-op Contract and is funded by the Facilities Budget. FY18 YTD \$16,061. FY17 \$19,510. | Exempt | \$ | 30,000.00 |
| 22 | NCS Pearson, Inc. | Exam Forms / Exempt 18A:64A-25.5.a.(3) (Materials or supplies which are not available from more than one potential bidder; included without limitation materials or supplies which are patented or copyrighted). This contract is for the supply and delivery of CompTIA exam vouchers for A + and Network + Certificates and is funded by CPS Revenue Generating Programs. FY18 YTD \$5,150. | Exempt | \$ | 18,040.00 |
| 23 | Automated Building Controls, Inc. | Building Automation and Control System Service and Maintenance, Bid No. 18-30 / Notice was sent to 24 vendors, received 4 replies. This is a one year contract with an option for a 2nd year renewal for building automation and control system service and maintenance. This contract is funded by the Facilities Budget. FY18 YTD \$185, 880 . | Bid | \$ | 213,460.00 |
| 24 | Intersection | Student Recruitment Advertising / Exempt 18:64A-25.5.a.(20) (Recruitment and advertising). These contracts are for print, internet, outdoor and television recruitment advertising for FY19. These contracts are funded by the Institutional Marketing Budget. FY18 YTD \$109,564. | Exempt | \$ | 89,000.00 |
| Grants |  |  |  |  |  |
| 25 |  | Constituent Relationship Management (CRM) Item Pulled for further review | empt | \$ | 139,322.00 |


| Asbestos Consultant | Civil Engineering |
| :---: | :---: |
| Brinkerhoff Environmental | CME Associates |
| Fraytak Veisz Hopkins Duthie | El Associates |
| Maser Consulting | Element Architectural Group |
| PARS Environmental | Fraytak Veisz Hopkins Duthie |
| T\&M Associates | Maser Consulting |
| Tokarski \& Millemann | PARS Environmental <br> (PS\&S) Paulus, Sokolowski \& Sartor <br> Settembrino Architects |
| Bidding | Suburban Consulting Engineers |
| Clarke Canton Hintz | T\&M Associates |
| (DRG) Design Resources Group Architect | Tokarski \& Millemann |
| DMR Architects |  |
| El Associates | Construction Administration |
| Element Architectural Group Enovate Engineering | Clarke Canton Hintz <br> (DRG) Design Resources Group <br> Architects |
| Feinberg \& Associates | DMR Architects |
| Fraytak Veisz Hopkins Duthie | El Associates |
| Marin Architects | Element Architectural Group |
| Maser Consulting | Enovate Engineering |
| Michael Graves Architectural Design | Feinberg \& Associates |
| Mott MacDonald | Fraytak Veisz Hopkins Duthie |
| The Musial Group | Marin Architects |
| PARS Environmental | Maser Consulting |
| (PS\&S) Paulus, Sokolowski \& Sartor | Michael Graves Architectural Design |
| Parette Somjen Architects | Morgan Construction Mgmt. |
| Posen Architects | Mott MacDonald |
| SSP Architectural Group | The Musial Group |
| Spiezle Architectural Group | PARS Environmental |
| Settembrino Architects | (PS\&S) Paulus, Sokolowski \& Sartor |
| Sonnefeld \& Trocchia | Parette Somjen Architects |
| T\&M Associates | Posen Architects |
| Tokarski \& Millemann | SSP Architectural Group |
| USA Architects | Spiezle Architectural Group |
|  | Settembrino Architects |
| Building Commissioning | Sonnefeld \& Trocchia |
| Fraytak Veisz Hopkins Duthie | T\&M Associates |
| Posen Architects | Tokarski \& Millemann |
| Settembrino Architects | USA Architects |
| Tokarski \& Millemann |  |

## Construction Documents

Clarke Canton Hintz
(DRG) Design Resources Group Architects
DMR Architects
El Associates
Element Architectural Group
Feinberg \& Associates
Fraytak Veisz Hopkins Duthie
Marin Architects
Maser Consulting
Michael Graves Architectural Design
Mott MacDonald
The Musial Group
PARS Environmental
(PS\&S) Paulus, Sokolowski \& Sartor
Parette Somjen Architects
Posen Architects
SSP Architectural Group
Spiezle Architectural Group
Settembrino Architects
Sonnefeld \& Trocchia
T\&M Associates
Tokarski \& Millemann
USA Architects
Construction Feasibility
Clarke Canton Hintz
(DRG) Design Resources Group Architects
DMR Architects
El Associates
Element Architectural Group
Fraytak Veisz Hopkins Duthie
Maser Consulting
Mott MacDonald
PARS Environmental
(PS\&S) Paulus, Sokolowski \& Sartor
Parette Somjen Architects
SSP Architectural Group
Spiezle Architectural Group
Settembrino Architects
Suburban Consulting Engineers
T\&M Associates
Tokarski \& Millemann
USA Architects

## RFQ No. 01-2019, Architectural, Engineering and Other Professional Services

| Construction Mgmt. Svcs. |
| :---: |
| CME Associates |
| El Associates |
| Element Architectural Group |
| Enovate Engineering |
| Fraytak Veisz Hopkins Duthie |
| Maser Consulting |
| Morgan Construction Mgmt. |
| PARS Environmental |
| Parette Somjen Architects |
| Settembrino Architects |
| T\&M Associates |
| Tokarski \& Millemann |
| Design Development |
| Clarke Canton Hintz <br> (DRG) Design Resources Group <br> Architects |
| DMR Architects |
| El Associates |
| Element Architectural Group |
| Feinberg \& Associates |
| Fraytak Veisz Hopkins Duthie |
| Marin Architects |
| Maser Consulting |
| Michael Graves Architectural Design |
| Mott MacDonald |
| The Musial Group (PS\&S) Paulus, Sokolowski \& Sartor |
|  |  |
|  |
| Posen Architects |
| SSP Architectural Group |
| Spiezle Architectural Group |
| Settembrino Architects |
| Sonnefeld \& Trocchia |
| Tokarski \& Millemann |
| USA Architects |



| Spiezle Architectural Group | Onsite Construction Management |
| :---: | :---: |
| Settembrino Architects | CME Associates |
| Suburban Consulting Engineers | El Associates |
| T\&M Associates | Element Architectural Group |
| Tokarski \& Millemann | Fraytak Veisz Hopkins Duthie |
|  | Maser Consulting |
| Mechanical Engineering | Morgan Construction Mgmt. |
| (DRG) Design Resources Group | PARS Environmental |
| Architects | Settembrino Architects |
| El Associates | T\&M Associates |
| Element Architectural Group Fraytak Veisz Hopkins Duthie | Tokarski \& Millemann |
| Maser Consulting | Plumbing/Fire Protection Engineering |
| The Musial Group |  |
| (PS\&S) Paulus, Sokolowski \& Sartor | (DRG) Design Resources Group Archite |
| Settembrino Architects |  |
| T\&M Associates | Element Architectural Group |
| Tokarski \& Millemann | Fraytak Veisz Hopkins Duthie |
|  | Maser Consulting |
| MEP/Energy | (PS\&S) Paulus, Sokolowski \& Sartor |
| (DRG) Design Resources Group | Settembrino Architects |
| Architects | T\&M Associates |
| El Associates | Tokarski \& Millemann |
| Element Architectural Group |  |
| Fraytak Veisz Hopkins Duthie | Programming/Needs Assessment |
| Maser Consulting | Clarke Canton Hintz |
| The Musial Group | Architects |
| (PS\&S) Paulus, Sokolowski \& Sartor | DMR Architects |
| Settembrino Architects | El Associates |
| T\&M Associates | Element Architectural Group |
| Tokarski \& Millemann | Feinberg \& Associates |
| Mold Consultant | Fraytak Veisz Hopkins Duthie |
| Brinkerhoff Environmental | Marin Architects |
| Fraytak Veisz Hopkins Duthie | Maser Consulting |
| Maser Consulting | Michael Graves Architectural Design |
| PARS Environmental | Mott MacDonald |
| T\&M Associates | The Musial Group |
| Tokarski \& Millemann | PARS Environmental |
|  | (PS\&S) Paulus, Sokolowski \& Sartor |
|  | Parette Somjen Architects |
|  | Posen Architects |
|  | SSP Architectural Group |
|  | Spiezle Architectural Group |

Settembrino Architects
Sonnefeld \& Trocchia
Tokarski \& Millemann
USA Architects

## Roofing

(DRG) Design Resources Group Architects
El Associates
Element Architectural Group
Fraytak Veisz Hopkins Duthie
Mott MacDonald
(PS\&S) Paulus, Sokolowski \& Sartor
SSP Architectural Group
Settembrino Architects
Tokarski \& Millemann
USA Architects

## Schematic Design

Clarke Canton Hintz
(DRG) Design Resources Group Architects
DMR Architects
El Associates
Element Architectural Group
Feinberg \& Associates
Fraytak Veisz Hopkins Duthie
Maser Consulting
Michael Graves Architectural Design
Mott MacDonald
The Musial Group
(PS\&S) Paulus, Sokolowski \& Sartor
Parette Somjen Architects
Posen Architects
SSP Architectural Group
Spiezle Architectural Group
Settembrino Architects
Sonnefeld \& Trocchia
Tokarski \& Millemann
USA Architects

Payments made to vendors, students, and employees in the month of May totaled $\$ 2,591,263.60$. This summarizes all payment transactions of the College and includes payments made on previously approved purchase orders as well as travel expenses and varied monthly expenses in accordance with collective bargaining contracts.

Additional documentation for payments is available in the Accounts Payable Department.

This report was reviewed by the President and the Finance \& Facilities Committee of the Board of Trustees at a meeting held June 18, 2018.

### 4.1 Monthly Dashboard Summary Month Ending April 30, 2018

| Exhibit | Monthly Reports | Page \# |
| :---: | :--- | :---: |
|  |  |  |
| A | Cash | $\mathbf{2}$ |
| B | Operating Revenue Report | $\mathbf{3}$ |
| C | Operating Expenditure Report | $\mathbf{4}$ |
| D | Current Year vs. Prior Year | $\mathbf{5}$ |
| E | Projections (\#1 and \#2) | $\mathbf{6}$ |
| F | Auxiliary Fund Report | $\mathbf{7}$ |
| G | ASBCC Fund Report | $\mathbf{8 - 9}$ |
| H | Capital Fund Report | $\mathbf{1 0}$ |
|  | Binancial Statements |  |
|  | Income Statement | $\mathbf{1 3}$ |
| B-1 | Budgetary Comparison Schedule | $\mathbf{1 4}$ |
| B-2 |  | $\mathbf{1 5 - 1 8}$ |

Prepared by Holman Frenia Allison P.C.

## Cash Balance Analysis

|  | FY16 | FY17 | FY18 |
| :--- | ---: | ---: | ---: |
| July | $, 690,966.52$ | $3,924,507.00$ | $8,467,104.38$ |
| August | $12,975,549.79$ | $5,257,967.16$ | $10,794,724.59$ |
| September | $9,877,698.58$ | $14,230,855.98$ | $8,116,282.16$ |
| October | $17,120,989.56$ | $10,034,966.35$ | $12,704,404.96$ |
| November | $13,016,350.05$ | $5,881,692.09$ | $12,851,711.00$ |
| December | $11,686,611.54$ | $5,813,306.39$ | $9,253,180.00$ |
| January | $15,380,777.32$ | $10,936,117.45$ | $13,533,588.30$ |
| February | $15,038,852.73$ | $12,352,432.38$ | $12,149,359.50$ |
| March | $17,305,625.98$ | $7,804,144.44$ | $10,721,561.17$ |
| April | $\mathbf{1 4 , 0 7 0 , 4 0 5 . 8 7}$ | $\mathbf{7 , 6 7 7 , 3 5 7 . 1 9}$ | $\mathbf{1 2 , 9 9 3}, 416.87$ |
| May | $10,565,164.81$ | $7,240,211.55$ |  |
| June | $5,051,778.69$ | $5,718,427.39$ |  |

Note: These cash balances include capital, auxiliary and ASBCC combined.

|  | BUDGET | YTD ACTUAL | PRIOR YEAR | BALANCE |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| State of New Jersey | $10,446,940$ | $8,617,406$ | $8,625,720$ | $(1,829,534)$ |  |
| County of Monmouth | $20,027,019$ | $16,689,183$ | $16,689,183$ | $(3,337,837)$ |  |
|  | $\mathbf{3 0 , 4 7 3 , 9 5 9}$ | $\mathbf{2 5 , 3 0 6 , 5 8 8}$ | $\mathbf{2 5 , 3 1 4 , 9 0 3}$ | $\mathbf{( 5 , 1 6 7 , 3 7 1 )}$ |  |
|  |  |  |  |  |  |
| Student Tuition: |  |  |  | $(88,868)$ |  |
| $\quad$ Summer III | $1,087,350$ | 998,482 | $1,076,883$ | 22,078 |  |
| Fall and Winter | $19,094,118$ | $19,116,196$ | $19,010,748$ | $(337,199)$ |  |
| $\quad$ Spring | $16,840,981$ | $16,503,782$ | $16,394,978$ | $(624,090)$ |  |
| Summer 1 \& II | $3,195,895$ | $2,571,805$ | $2,469,943$ | $(3,259)$ |  |
| Prior Year Tuition Adj | 2,954 | $(305)$ | 3,259 | $\mathbf{( 1 , 0 3 1 , 3 3 7 )}$ |  |
|  |  | $\mathbf{4 0 , 2 2 1 , 2 9 8}$ | $\mathbf{3 9 , 1 8 9 , 9 6 1}$ | $\mathbf{3 8 , 9 5 5 , 8 1 1}$ |  |

Fees:

| General Service Fee | $8,791,423$ | $8,530,909$ | $7,924,299$ | $(260,514)$ |
| :--- | ---: | ---: | ---: | ---: |
| Application Fee | 173,000 | 118,686 | 131,821 | $(54,314)$ |
| Installmant Plan Fee | 280,000 | 221,228 | 157,822 | $(58,772)$ |
| LAB Fees | $2,071,000$ | $1,767,580$ | $1,110,357$ | $(303,420)$ |
| Late Fees | 25,400 | 49,400 | 21,275 | 24,000 |
| Transcript Fee | 82,000 | 62,934 | 67,640 | $(19,066)$ |
| Other | 2,400 | 27,428 | 20,075 | 25,028 |


| Continuing \& Prof Studies: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Contract Training Direct Pay** | 3,200,000 | 243,473 | 71,691 | $(2,956,527)$ |
| New Pathways to Teaching |  | 81,933 | 162,914 | 81,933 |
| Healthcare Services |  | 697,353 | 518,541 | 697,353 |
| Business \& Career Training |  | 263,546 | 296,135 | 263,546 |
| Computer Training |  | 192,239 | 190,353 | 192,239 |
| CTE Grant |  | 165,913 | 262,001 | 165,913 |
| Sandy Hook |  | 45,335 | 58,083 | 45,335 |
| Trips / Excursions |  | 267,232 | 221,408 | 267,232 |
| Misc. Open Enrollment Programs |  | 327,585 | 421,029 | 327,585 |
| Summer Adventure Camps |  | 340,054 | 339,275 | 340,054 |
| Academic and Career Transitions Institute |  | 28,127 | - | 28,127 |
| Fitness |  | 147,482 | 146,734 | 147,482 |
|  | 3,200,000 | 2,800,271 | 2,688,165 | (399,729) |


| Miscellaneous: |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Indirect Cost Recovery | 327,308 | 199,664 | 207,997 | $(127,644)$ |
| Other Departmental Revenue | 45,000 | 25,188 | 11,797 | $(19,812)$ |
| Miscellaneous | 100,000 | 101,258 | 21,038 | 1,258 |
| General Performances | 65,000 | 41,958 | 46,143 | $(23,042)$ |
| International Center | 200,000 | 255,859 | 149,144 | 55,859 |
| Summer Sports Camp | 40,000 | 36,076 | 49,160 | $(3,924)$ |
|  | $\mathbf{7 7 7 , 3 0 8}$ | $\mathbf{6 6 0 , 0 0 3}$ | $\mathbf{4 8 5 , 2 7 8}$ | $\mathbf{( 1 1 7 , 3 0 5 )}$ |
|  |  |  |  |  |

[^2]
## OPERATING EXPENDITURE REPORT

## As of April 30, 2018



## Current Year vs. Prior Year

|  | Current Year 04/30/18 | Prior Year 04/30/17 | CHANGE | \% CHANGE |
| :---: | :---: | :---: | :---: | :---: |
| ENROLLMENT |  |  |  |  |
| Credit FTE | 8,906 | 9,236 | (330) | -3.6\% |
| OPERATING REVENUE |  |  |  |  |
| State of New Jersey | 8,617,406 | 8,625,720 | $(8,314)$ | -0.1\% |
| County of Monmouth | 16,689,183 | 16,689,183 | - | 0.0\% |
| Student Tuition | 39,189,961 | 38,955,811 | 234,150 | 0.6\% |
| Fees | 10,778,164 | 9,433,288 | 1,344,876 | 14.3\% |
| Continuing \& Prof Studies | 2,800,271 | 2,688,165 | 112,106 | 4.2\% |
| Miscellaneous | 660,003 | 485,278 | 174,725 | 36.0\% |
|  | 78,734,987 | 76,877,445 | 1,857,542 | 2.4\% |
| OPERATING EXPENDITURES |  |  |  |  |
| Capital Outlay | 59,412 | 97,351 | 37,939 | 39.0\% |
| TIP/TECH | 2,046,325 | 2,255,912 | 209,587 | 9.3\% |
| Debt Service | 2,639,196 | 2,727,654 | 88,459 | 3.2\% |
| Learning Division | 25,723,043 | 25,512,395 | $(210,647)$ | -0.8\% |
| Benefits | 10,967,992 | 10,662,710 | $(305,282)$ | -2.9\% |
| Finance \& Operations | 7,799,160 | 6,997,362 | $(801,797)$ | -11.5\% |
| Student Success Div | 4,693,559 | 4,570,363 | $(123,196)$ | -2.7\% |
| General Expenses | 3,188,632 | 3,381,495 | 192,863 | 5.7\% |
| Continuing \& Prof. Serv. | 2,517,172 | 2,647,887 | 130,715 | 4.9\% |
| Utilities | 2,220,145 | 2,426,865 | 206,721 | 8.5\% |
| Human Resources \& Safety | 1,680,950 | 1,728,528 | 47,578 | 2.8\% |
| Planning \& Inst. Effectiveness | 364,795 | 409,404 | 44,608 | 10.9\% |
| President \& BOT | 277,959 | 419,127 | 141,167 | 33.7\% |
| Advancement Div | 1,054,939 | 1,082,640 | 27,701 | 2.6\% |
|  | 65,233,279 | 64,919,696 | $(313,584)$ | -0.5\% |
| AUXILIARY: |  |  |  |  |
| Receipts | 4,368,585 | 5,050,819 | $(682,233)$ | -13.5\% |
| Disbursements | 4,065,537 | 4,437,187 | $(371,650)$ | -8.4\% |
| Profit/ (Loss) - Auxiliary | 303,049 | 613,632 | $(310,583)$ | -5.1\% |

Positive (Negative) from prior year $\xlongequal{\mathbf{\$ 1 , 2 3 3 , 3 7 5}}$

## AUXILIARY FUND REPORT <br> As of April 30, 2018

| Activity | Balance$7 / 1 / 2017$ |  | $\underline{\text { Receipts }}$ |  | Disbursements |  | $\begin{gathered} \text { Balance } \\ \underline{4 / 30 / 2018} \\ \hline \end{gathered}$ |  | $\underline{\text { Profit / (Loss) }}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| WBJB Radio | \$ | 163,518 | \$ | 135,658.18 | \$ | $(119,423.03)$ | \$ | 179,752.90 | \$ | 16,235 |
| Brookdale TV |  | 56,763 |  | 6,663.60 |  | (795.00) |  | 62,631.22 |  | 5,869 |
| Massage Therapy |  | - |  | 2,505.00 |  | - |  | 2,505.00 |  |  |
| CVA Gallery |  | - |  | 1,790.00 |  | - |  | 1,790.00 |  | 1,790 |
| Dining Services |  | $(3,642,456)$ |  | 173,169.87 |  | $(120,556.80)$ |  | $(3,589,842.80)$ |  | 52,613 |
| College Store |  | 9,684,502 |  | 3,597,116.53 |  | (3,213,395.09) |  | 10,068,223.14 |  | 383,721 |
| Student Life Center |  | $(209,939)$ |  | 118,140.20 |  | $(112,087.73)$ |  | $(203,886.75)$ |  | 6,052 |
| Events Management |  | $(429,199)$ |  | - |  | (85.26) |  | $(429,284.42)$ |  | (85) |
| Intramural Sports |  | $(534,107)$ |  | - |  | - |  | $(534,107.18)$ |  | - |
| Intercollegiate Sports |  | $(297,785)$ |  | - |  | (293,857.36) |  | $(591,642.12)$ |  | $(293,857)$ |
| Basketball Tournament |  | 19,554 |  | 3,908.00 |  | - |  | 23,462.08 |  | 3,908 |
| Cheerleading |  | 451 |  | 2,515.50 |  | - |  | 2,966.18 |  | 2,516 |
| Women's Basketball |  | 704 |  | 2,300.00 |  | $(2,135.34)$ |  | 869.00 |  | 165 |
| Women's Softball |  | 8,045 |  | 9,786.03 |  | $(20,624.00)$ |  | $(2,792.73)$ |  | $(10,838)$ |
| Mens's Soccer |  | 106 |  | 888.00 |  | - |  | 994.00 |  | 888 |
| Women's Soccer |  | 2,187 |  | 2,451.00 |  | $(1,954.67)$ |  | 2,682.84 |  | 496 |
| Baseball |  | 0 |  | 21,055.50 |  | (10,864.00) |  | 10,191.75 |  | 10,192 |
| Men's Tennis |  | 2,830 |  | - |  | - |  | 2,830.00 |  | - |
| Cross Country |  | 56 |  | 1,550.00 |  | - |  | 1,606.01 |  | 1,550 |
| Volleyball |  | 66 |  | 20.00 |  | - |  | 86.00 |  | 20 |
| Men's Basketball |  | 25 |  | - |  | - |  | 25.00 |  | - |
| Lacrosse |  | 252 |  | 297.00 |  | - |  | 548.90 |  | 297 |
| Arena Events |  | 283,801 |  | 155,568.27 |  | (134,877.80) |  | 304,491.55 |  | 20,690 |
| Career Clinic |  | (49) |  | - |  | - |  | (48.75) |  | - |
| Testing Center |  | 337,399 |  | 104,993.53 |  | $(34,109.19)$ |  | 408,283.70 |  | 70,884 |
| Royalties |  | 47,860 |  | - |  | (750.00) |  | 47,110.48 |  | (750) |
| Alpha Pi Theta |  | - |  | - |  | (4.14) |  | (4.14) |  | (4) |
| Disability Services |  | 2,942 |  | - |  | (17.34) |  | 2,924.44 |  | (17) |
| Children's Learning Center |  | 20,224 |  | 26,745.00 |  | - |  | 46,969.00 |  | 26,745 |
| Police Testing |  | $(1,172)$ |  | 1,464.14 |  | - |  | 292.02 |  | 1,464 |
| College Action Sustain |  | (125) |  | - |  | - |  | (125.00) |  | - |
| Adjunct Connection Conferen |  | 4,855 |  | - |  | - |  | 4,854.75 |  | - |
| AAWCC Leaders Workshop |  | (193) |  | - |  | - |  | (192.75) |  | - |
|  | \$ | 5,521,114.72 | \$ | 4,368,585.35 | \$ | $(4,065,536.75)$ | \$ | 5,824,163.32 | \$ | 300,544 |

## ASBCC FUND REPORT <br> As of April 30, 2018

|  | Balance |  |  | Balance |
| :---: | :---: | :---: | :---: | :---: |
| Activity | 7/1/2017 | $\underline{\text { Receipts }}$ | Disbursements | 4/30/2018 |


| UNRESTRICTED: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| General Service Fee | \$ | 1,442,135.51 | \$ | 438,846.40 | \$ | - | \$ | 1,880,981.91 |
| Student Life Board Conferences |  | $(9,950.72)$ |  | - |  | $(13,737.51)$ |  | $(23,688.23)$ |
| Student Life Board Exp Acct |  | $(1,703.52)$ |  | - |  | $(1,522.63)$ |  | $(3,226.15)$ |
| ASBCC Supplies |  | $(1,123.67)$ |  | - |  | $(1,521.71)$ |  | $(2,645.38)$ |
| Elections-Judicial/Recruitment |  | (507.12) |  | - |  | $(1,519.00)$ |  | $(2,026.12)$ |
| Awards-Recognition Banquet |  | $(9,125.95)$ |  | 850.00 |  | $(9,690.00)$ |  | (17,965.95) |
| Commons Operational Exp |  | $(6,524.54)$ |  | - |  | $(6,763.64)$ |  | $(13,288.18)$ |
| Orientation Expense |  | $(20,899.88)$ |  | - |  | $(2,755.70)$ |  | $(23,655.58)$ |
| Vehicle Maintenance \& Exp |  | (816.40) |  | - |  | $(3,280.43)$ |  | $(4,096.83)$ |
| On Campus Leadership Workshops |  | $(1,236.84)$ |  | - |  | (891.63) |  | $(2,128.47)$ |
| Student Associate Training |  | (849.98) |  | - |  | (363.25) |  | $(1,213.23)$ |
| Transportation Subsidy |  | (9.00) |  | - |  | - |  | (9.00) |
| Student Leadership Credit |  | $(2,835.00)$ |  | - |  | - |  | $(2,835.00)$ |
| Honor Society Induction |  | (807.70) |  | - |  | (67.50) |  | (875.20) |
| Student Life Center Exp |  | $(1,057.89)$ |  | - |  | (332.98) |  | $(1,390.87)$ |
| The Stall |  | $(6,972.01)$ |  | 663.00 |  | $(5,864.00)$ |  | $(12,173.01)$ |
| Collage |  | $(6,350.33)$ |  | - |  | - |  | $(6,350.33)$ |
| Lectures |  | $(23,352.05)$ |  | 13,420.00 |  | $(35,739.30)$ |  | $(45,671.35)$ |
| Films \& Video Programs |  | (5,727.00) |  | - |  | $(4,416.00)$ |  | (10,143.00) |
| Concerts |  | - |  | - |  | $(2,697.35)$ |  | $(2,697.35)$ |
| Bus Trips |  | $(18,663.08)$ |  | 26,080.00 |  | $(37,050.08)$ |  | $(29,633.16)$ |
| Social/Peer Interaction |  | $(55,555.45)$ |  | - |  | $(43,559.45)$ |  | $(99,114.90)$ |
| Conferences |  | $(14,540.46)$ |  | - |  | $(5,058.56)$ |  | $(19,599.02)$ |
| Co-Sponsored Events |  | $(12,902.36)$ |  | - |  | $(9,915.80)$ |  | $(22,818.16)$ |
| Performing Arts/Fine Arts |  | $(7,699.00)$ |  | - |  | (600.00) |  | $(8,299.00)$ |
| Hospitality |  | (30.49) |  | - |  | (574.63) |  | (605.12) |
| Literary Series |  | $(11,763.25)$ |  | - |  | $(10,505.40)$ |  | $(22,268.65)$ |
| Contemporary Issue Series |  | $(4,223.57)$ |  | - |  | $(1,645.91)$ |  | $(5,869.48)$ |
| Diversity Programs |  | $(12,789.85)$ |  | - |  | $(9,258.35)$ |  | $(22,048.20)$ |
| Welcome Back Week |  | $(9,596.27)$ |  | - |  | $(16,415.65)$ |  | $(26,011.92)$ |
| Spring Fest |  | $(10,597.56)$ |  | - |  | (12,344.00) |  | $(22,941.56)$ |
| Student Life Ctr Programs |  | (832.74) |  | - |  | - |  | (832.74) |
| Humanities |  | $(4,468.54)$ |  | 945.00 |  | (3,734.00) |  | $(7,257.54)$ |
| Weekend \& Evening Institute |  | $(2,140.00)$ |  | - |  | - |  | $(2,140.00)$ |
| Business \& Social Sciences |  | $(1,213.00)$ |  | - |  | (1,917.50) |  | $(3,130.50)$ |
| S.T.E.M. |  | $(2,460.37)$ |  | - |  | $(1,441.90)$ |  | $(3,902.27)$ |
| Freehold |  | $(2,675.55)$ |  | - |  | (933.68) |  | $(3,609.23)$ |
| Higher Education Divisions |  | (4,998.20) |  | - |  | $(2,459.39)$ |  | $(7,457.59)$ |
| Distance Education |  | $(1,174.72)$ |  | - |  | (633.65) |  | $(1,808.37)$ |
| Student Development |  | (204.81) |  | - |  | (125.76) |  | (330.57) |
| One Stop |  | - |  | - |  | (205.00) |  | (205.00) |
| Athletics |  | (114,998.94) |  | - |  | $(27,651.57)$ |  | $(142,650.51)$ |
| Intramurals |  | - |  | - |  | (610.50) |  | (610.50) |
| Graduation |  | $(4,066.46)$ |  | - |  | (573.75) |  | $(4,640.21)$ |
| Student Engagement Programs |  | $(1,482.09)$ |  | - |  | (5,324.81) |  | $(6,806.90)$ |
| Subtotal Unrestricted | \$ | 1,043,209.15 | \$ | 480,804.40 | \$ | (283,701.97) | \$ | 1,240,311.58 |

## ASBCC FUND REPORT <br> As of April 30, 2018

|  | Balance |  |  |
| :--- | :---: | :---: | :---: |
| Activity | $\underline{7 / 1 / 2017}$ | $\underline{\text { Receipts }}$ | $\underline{\text { Disbursements }}$ | | Balance |
| :---: |

## RESTRICTED:

| Genshiken | \$ | 1,177.48 | \$ | - | \$ | (90.50) | \$ | 1,086.98 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Alpha Pi Theta |  | 3,318.84 |  | 14,287.15 |  | (8,383.12) |  | 9,222.87 |
| Anthroplogy \& Sociology Club |  | 494.50 |  | - |  | - |  | 494.50 |
| Architechure Club |  | 131.71 |  | - |  | (168.50) |  | (36.79) |
| Art Club |  | 94.53 |  | 10.00 |  | - |  | 104.53 |
| ALPFA Club |  | 86.07 |  | - |  | - |  | 86.07 |
| Asia Society |  | 225.04 |  | 92.80 |  | (134.13) |  | 183.71 |
| Animal Club |  | - |  | - |  | (39.75) |  | (39.75) |
| A.S.I.D.(Interior Design Club) |  | 6,388.33 |  | 1,870.00 |  | (348.07) |  | 7,910.26 |
| Biology Club |  | 708.93 |  | 515.75 |  | (541.00) |  | 683.68 |
| Black Student Union |  | 1,176.05 |  | - |  | - |  | 1,176.05 |
| Brookdale Amateur Club |  | 370.00 |  | 340.20 |  | (86.40) |  | 623.80 |
| Brookdale Libertarians |  | 65.25 |  | - |  | (0.65) |  | 64.60 |
| Business Club |  |  |  | 177.00 |  | (581.55) |  | (404.55) |
| Campus Crusade for Christ |  | 425.51 |  | 1,060.00 |  | (1,370.00) |  | 115.51 |
| Chemistry Society |  | 78.60 |  | 531.89 |  | (497.98) |  | 112.51 |
| Brookdale Democrats |  | 242.40 |  | - |  | - |  | 242.40 |
| Circle K International |  | 48.91 |  | 525.00 |  | (527.98) |  | 45.93 |
| College Republicans |  | 157.88 |  | - |  | - |  | 157.88 |
| Computer Club |  | 460.59 |  | 168.67 |  | (185.30) |  | 443.96 |
| Conquer Cancer |  | 248.12 |  | - |  | - |  | 248.12 |
| Criminal Justice |  | 79.00 |  | - |  | (340.00) |  | (261.00) |
| Drive Club |  | 22.00 |  | - |  | - |  | 22.00 |
| Dance Club |  | 883.25 |  | 111.52 |  | (120.00) |  | 874.77 |
| Deaf Culture Club |  | 234.99 |  | - |  | - |  | 234.99 |
| Engineering Student Assoc |  | 73.50 |  | - |  | (283.01) |  | (209.51) |
| Epicurean Club |  | 2,938.94 |  | 2,741.00 |  | $(1,437.87)$ |  | 4,242.07 |
| Creative Writing Club |  | 4,167.28 |  | 1,354.00 |  | $(2,169.59)$ |  | 3,351.69 |
| Eofsa (Eof Student Assoc) |  | 1,567.47 |  | - |  | - |  | 1,567.47 |
| Equestrian Club |  | 79.50 |  | - |  | - |  | 79.50 |
| Fashion Society |  | 769.42 |  | - |  | (102.40) |  | 667.02 |
| Freehold United Network |  | 450.67 |  | - |  | (73.50) |  | 377.17 |
| Gay Straight Alliance |  | 37.31 |  | - |  | - |  | 37.31 |
| History \& Poli Sci Club |  | - |  | - |  | (212.25) |  | (212.25) |
| Honors Club |  | 87.70 |  | 221.55 |  | (48.03) |  | 261.22 |
| Internet Radio Club |  | 87.47 |  | 64.00 |  | (19.96) |  | 131.51 |
| International Student Assoc |  | 102.80 |  | 321.02 |  | (615.79) |  | (191.97) |
| Jewish Student Union |  | 351.53 |  | 128.00 |  | (278.19) |  | 201.34 |
| Muslim Educational Cult Awaren |  | 225.00 |  | - |  | ( |  | 225.00 |
| Music Connection Club |  |  |  | 64.00 |  | - |  | 64.00 |
| Nat'l Soc-Leadership \&Success |  | 420.00 |  | 4,420.17 |  | $(1,337.69)$ |  | 3,502.48 |
| Math Club |  | 101.74 |  | 100.00 |  | (537.66) |  | (335.92) |
| Outdoors Club |  | 1,659.76 |  | 90.00 |  | (198.35) |  | 1,551.41 |

## ASBCC FUND REPORT <br> As of April 30, 2018

|  | Balance |  |  |
| :--- | :---: | :---: | :---: |
| Activity | $\underline{7 / 1 / 2017}$ | $\underline{\text { Receipts }}$ | Disbursements |$\quad$| Balance |
| :---: |


| RESTRICTED (continued): |  |  |  |  |  |  |  | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nursing Honor Society |  | 70.00 |  | 140.00 |  | - |  | 210.00 |
| Photogrophy Club |  | - |  | - |  | - |  | - |
| Student Nurses Association |  | 1,103.01 |  | 9,177.25 |  | $(2,299.77)$ |  | 7,980.49 |
| Pre-Med Club |  | 37.00 |  | - |  | - |  | 37.00 |
| Veterans Club |  | 1,068.01 |  | 82.00 |  | (381.00) |  | 769.01 |
| Paralegal Club |  | 3,374.26 |  | - |  | - |  | 3,374.26 |
| Portuguese Lang \& Culture Club |  | 197.29 |  | - |  | (40.17) |  | 157.12 |
| Physics Club |  | 99.90 |  | 330.00 |  | (530.93) |  | (101.03) |
| Psi Beta Honor Society |  | 5,046.01 |  | - |  | - |  | 5,046.01 |
| Psychology \& Human Services |  | 1,610.32 |  | 203.00 |  | (139.60) |  | 1,673.72 |
| Radiologic Tech Stud Organiz |  | 5,868.46 |  | 4,693.95 |  | $(3,992.67)$ |  | 6,569.74 |
| Respiratory Care Association |  | 12.64 |  | 4,394.30 |  | $(4,473.40)$ |  | (66.46) |
| Education Club |  | 588.70 |  | 27.00 |  | (268.25) |  | 347.45 |
| Saac (Stud Acad Adv Comm) |  | 35.67 |  | 194.25 |  | (129.75) |  | 100.17 |
| Students For Global Citizenshp |  | 717.39 |  | 1,550.16 |  | $(1,124.63)$ |  | 1,142.92 |
| Think Design Society |  | 29.46 |  | - |  | - |  | 29.46 |
| Yoga Club |  | 258.98 |  | - |  | - |  | 258.98 |
| Theatre Club |  | 5,513.43 |  | 734.30 |  | (738.64) |  | 5,509.09 |
| Trading Card Game Club |  | 44.00 |  | - |  | (231.80) |  | (187.80) |
| Enivironmental Club |  | 1,917.60 |  | - |  | - |  | 1,917.60 |
| Women In Science, Engin \& Tech |  | 173.10 |  | 120.00 |  | (106.00) |  | 187.10 |
| Women In Learning \& Leadership |  | 522.11 |  | - |  | (6.76) |  | 515.35 |
| Tv \& Film Club |  | 391.49 |  | 197.00 |  | - |  | 588.49 |
| Club Co-Sponsored Events |  | 1,435.36 |  | - |  | $(7,980.87)$ |  | $(6,545.51)$ |
| Club Conferences/Travel |  | 446.92 |  | 236.00 |  | $(12,521.68)$ |  | $(11,838.76)$ |
| Club Reserve |  | 9,671.80 |  | 780.67 |  | $(10,194.01)$ |  | 258.46 |
| Subtotal Restricted | \$ | 70,470.98 | \$ | 52,053.60 | \$ | $(65,889.15)$ | \$ | 56,635.43 |
| Total ASBCC | \$ | 1,113,680.13 | \$ | 532,858.00 | \$ | (349,591.12) | \$ | 1,296,947.01 |

exhibit

exhibit


| Revenues \& Other Financing Sources Chapter 12 State of NJ Risk Managemen |
| :---: |
| Total Revenues |
| Expenditures and Other Financing Uses Institutional Support Capital Outlay |
| al Expenditures |
| Excess/(Deficiency) of Revenues Over/(Under) Expenditures Beginning Fund Balance |
| Ending Balanc |

## MODIFIED ACCRUAL FUND FINANCIAL STATEMENTS

These financial statement break out the five different funds of the College into seperate financial statments. These funds include the Operating, ASBCC, Auxiliary, Capital and Grant Fund. The financial statement are on a modified accrual basis which means they do not include long-term debt, capital assets, depreciation, indirect cost allocation, GASB 68 pension liability and the related deferred inflows and outflows.

## BROOKDALE COMMUNITY COLLEGE

STATEMENT OF FUND BALANCE - COLLEGE FUNDS MODIFIED ACCRUAL BASIS OF ACCOUNTING

As of April 30, 2018

|  | Operating |  | Auxillary Fund |  | $\underline{\text { ASBCC }}$ |  | Capital Fund |  | Grant Fund |  | Total Combined |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |  |  |  |  |  |  |
| Current assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 13,009,057.12 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 13,009,057.12 |
| Accounts receivable |  | 13,622,134.34 |  | - |  | - |  | 495,034.17 |  | 1,059,850.90 |  | 15,177,019.41 |
| Allowance for doubtful accounts |  | (1,173,584.86) |  | - |  | - |  | - |  | - |  | (1,173,584.86) |
| Deposits held by trustees |  | -173, - |  | - |  | - |  | 744,282.83 |  | - |  | 744,282.83 |
| Inventories |  | 623,643.00 |  | - |  | - |  | - |  | - |  | 623,643.00 |
| Prepaid Expenses |  | 144,311.01 |  | - |  | - |  | - |  | - |  | 144,311.01 |
| Interfunds: |  |  |  |  |  |  |  |  |  |  |  |  |
| Due from Operating |  | - |  | 2,900,646.22 |  | 4,076,174.55 |  | (1,302,666.46) |  | 180,886.06 |  | 11,710,080.74 |
| Due from Auxiliary |  | (2,900,646.22) |  | - |  | $(2,747,120.38)$ |  | 453,876.87 |  | $(630,273.59)$ |  | $(11,648,326.64)$ |
| Due from ASBCC |  | $(4,076,174.55)$ |  | 2,747,120.38 |  | - |  | 42,189.85 |  | $(10,082.69)$ |  | $(2,593,894.02)$ |
| Due from Capital |  | 1,302,666.46 |  | $(453,876.87)$ |  | $(42,189.85)$ |  | - |  | $(481,374.37)$ |  | 650,450.74 |
| Due from Grant Fund |  | $(180,886.06)$ |  | 630,273.59 |  | 10,082.69 |  | 481,374.37 |  | - |  | 1,881,689.18 |
| Total current assets |  | 20,370,520.24 |  | 5,824,163.32 |  | 1,296,947.01 |  | 914,091.63 |  | 119,006.31 |  | 28,524,728.51 |

LIABILITIES
Current liabilities:
Accounts payable and accrued expenses
Construction contracts payable
Unearned student tuition and fees
Unearned Grant revenue Total current liabilities

## NET POSITION <br> Restricted for:

ASBCC - Club
Capital Projects Risk Management
Unrestricted
Total net position

|  |  |  | - | - |
| :---: | :---: | :---: | :---: | :---: |
| $2,884,090.33$ | - | - | - | - |
| $7,570,997.36$ | - | - | - | - |
| - | - | - | - | - |
| $10,455,087.69$ | - | - | - | $119,006.31$ |


|  | - |  |  |  | 56,635.43 |  |  |  |  |  | 56,635.43 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  | - |  | - |  | 914,091.63 |  |  |  | 914,091.63 |
|  |  |  |  |  |  |  |  |  | - |  | - |
|  | 9,915,432.55 |  | 5,824,163.32 |  | 1,240,311.58 |  |  |  | - |  | 16,979,907.45 |
| \$ | 9,915,432.55 | \$ | 5,824,163.32 | \$ | 1,296,947.01 | \$ | 914,091.63 | \$ | - | \$ | 17,950,634.51 |

## BROOKDALE COMMUNITY COLLEGE

STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET POSITION - COLLEGE FUNDS
MODIFIED ACCRUAL BASIS OF ACCOUNTING
As of April 30, 2018

|  | Operating |  | Auxillary |  | ASBCC |  | Capital |  | Grant |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUES: |  |  |  |  |  |  |  |  |  |  |  |  |
| State appropriations | \$ | 8,617,405.67 | \$ | - | \$ | - | \$ | 159,856.77 | \$ | - | \$ | 8,777,262.44 |
| County appropriations |  | 16,689,182.50 |  | - |  | - |  | 2,699,786.49 |  | - |  | 19,388,968.99 |
| Tuition |  | 38,935,686.22 |  | - |  | - |  | - |  | - |  | 38,935,686.22 |
| Chargebacks to other counties |  | 254,274.43 |  | - |  | - |  | - |  | - |  | 254,274.43 |
| Auxillary Services |  | - |  | 4,368,585.35 |  | 94,011.60 |  | - |  | - |  | 4,462,596.95 |
| Fees |  | 10,778,164.20 |  | - |  | 438,846.40 |  | - |  | - |  | 11,217,010.60 |
| Community Service Income |  | 2,800,270.63 |  | - |  | - |  | - |  | - |  | 2,800,270.63 |
| Federal, State \& Local grants |  | - |  | - |  | - |  | - |  | 2,612,678.30 |  | 2,612,678.30 |
| Other operating revenues |  | 660,003.09 |  | - |  | - |  | - |  | - |  | 660,003.09 |
| Other nonoperating revenues |  | - |  | - |  | - |  | 32,733.97 |  | - |  | 32,733.97 |
| Total revenues |  | 78,734,986.74 |  | 4,368,585.35 |  | 532,858.00 |  | 2,892,377.23 |  | 2,612,678.30 |  | 89,141,485.62 |
| EXPENSES: |  |  |  |  |  |  |  |  |  |  |  |  |
| Instruction |  | 23,062,979.30 |  | - |  | - |  | - |  | 2,612,678.30 |  | 25,675,657.60 |
| Academic Support |  | 5,380,195.85 |  | - |  | - |  | - |  | - |  | 5,380,195.85 |
| Student Services |  | 4,122,088.88 |  | - |  | - |  | - |  | - |  | 4,122,088.88 |
| Research |  | 597,158.90 |  | - |  | - |  | - |  | - |  | 597,158.90 |
| Operating and maintenance of plant |  | 7,685,285.33 |  | - |  | - |  | - |  | - |  | 7,685,285.33 |
| Institutional support |  | 19,640,637.96 |  | - |  | - |  | 88,065.96 |  | - |  | 19,728,703.92 |
| Public Service |  | - |  | - |  | - |  | - |  | - |  | - |
| Auxiliary services |  | - |  | 4,065,536.75 |  | 349,591.12 |  | - |  | - |  | 4,415,127.87 |
| Capital Outlay |  | 2,105,737.35 |  |  |  |  |  | 3,084,229.03 |  | - |  | 5,189,966.38 |
| Debt Service: |  |  |  |  |  |  |  |  |  |  |  |  |
| Principal |  | 1,729,256.00 |  | - |  | - |  | - |  | - |  | 1,729,256.00 |
| Interest |  | 909,939.81 |  | - |  | - |  |  |  | - |  | 909,939.81 |
| Total expenses |  | 65,233,279.38 |  | 4,065,536.75 |  | 349,591.12 |  | 3,172,294.99 |  | 2,612,678.30 |  | 75,433,380.54 |
| Change in fund balance |  | 13,501,707.36 |  | 303,048.60 |  | 183,266.88 |  | (279,917.76) |  | - |  | 13,708,105.08 |
| Net position, beginning of period |  | (3,586,274.81) |  | 5,521,114.72 |  | 1,113,680.13 |  | 1,194,009.39 |  | - |  | 4,242,529.43 |
| Net position, end of period | \$ | 9,915,432.55 | \$ | 5,824,163.32 | \$ | 1,296,947.01 | \$ | 914,091.63 | \$ | - | \$ | 17,950,634.51 |


| 16＇LLて＇S8t | （16＇t0 $\left.\varepsilon^{*} \angle \mathrm{LI}\right)$ | $60^{\prime}$ E00 099 | 00＇808＇LLL |  | 00＇808＇LLL |
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| 6 ¢＇88で¢Et゙ 6 | （08880 ${ }^{\text {cta }}$ ） | 0で＇99188Lく01 | $00^{\circ}$ ¢zz＇sてお $\\|$ | － | $00^{\circ} \mathrm{Ezz}$ ¢ s ¢＇। |
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| 0000 L＇sz9＇8 |  |  | $00^{0} 066^{6} 9$ tiol | － | 00．0t6 $0^{9} 9$ tiol |
| $\begin{gathered} \text { LI0z/0q/t } \\ \text { TVOLOV (oizd } \\ \hline \end{gathered}$ |  | $\begin{aligned} & \text { 810z/0q/t } \\ & \text { TVNOLJV } \end{aligned}$ | $\begin{gathered} \text { Las@ng } \\ \text { agisigon } \\ \hline \end{gathered}$ | Syasisnval | $\begin{aligned} & \hline \text { LaSang } \\ & \text { TVNIDIzO } \\ & \hline \end{aligned}$ |


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| $00^{\circ} 559^{\circ} \mathrm{L9}$ L |  | 0095 ctal | 0095 CLL | － | $00^{\circ} 95 z^{\circ} 6 \mathrm{LL}$＇I |
|  | ¢9\％910019 | ¢ع゙LEL＇S01＇z | $00^{\circ} 006^{\text {＇}}$ SIL＇ | 00＇006 | $00^{\circ} 000{ }^{\circ}$ ¢ ${ }^{\text {c }}$ L＇ |
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DESCRIPTION
REVENUES：
STATE APPROPRIATIONS
TUITION
CHARGEBACKS
CHARGEBACKS
FEES
COMMUNITY SERVICE INCOME
OTHER MISCELLANEOUS
total revenues
EXPENDITURES：
CAPITAL OUTLAY：
MINOR CAPITAL
total capital outlay
DEBT SERVICE
PRINCIPAL
INTEREREST \＆MISCELLANEOUS
total debt service
PRESIDENT DIVISION：
BOARD OF TRUSTEES
TOTAL PRESIDENTS DIVISION
HUMAN RESOURCES AND SAFETY DIVISION：
HUMAN RESOURCES
POLICE
POLICE WESTERN MONMOUTH
TOTAL HUMAN RESOURCES SAFETY DIVISION
PLANNING AND INSTITUTIONAL EFFECTIVENESS DIVISION：
PLANNING，ASESSMENT \＆RESEARCH
ADVANCEMENT DIVISION：
COLLEGE RELATIONS
PUBLIC RELATIONS \＆COMMUNICATIONS
PUBLIC RELATIONS \＆COMMUNICATION
MARKETING \＆CREATIVE SERVICES
RADIO STATION
BROOKDALE TV
GRANTS DEVELOPMENT
FOUNDATION
ALUMNI ASSOCIATION
TOTAL ADVANCEMENT DIVISION
FINANCE AND OPERATIONS DIVISION：
FINANCE OFFICE
ACCOUNTS PAYABLE
ACCOUNTS PAYABLE
ACCOUNTS RECEIVABLE
PAYROLL

DESCRIPTION
 TOTAL FINANCE \& OPERATIONS DIVISION
LEARNING DIVISION:
LEARNING DIVISION:
LEARNING OFFICE
OFFICE OF BUSINESS AND SOCIAL SCIENCE
HONORS PROGRAM
BUSINESS
ACCOUNTING
CULINARY ARTS
MARKETING/ FASHION MERCHANDISING
ECONOMICS
CRIMINAL JUSTICE
EDUCATION
PARALEGAL LEGAL STUDIES
PHILOSOPHY
ANTHROPOLOGY/SOCIOLOGY/HUMAN GEOGRAPHY
POLITICAL SCIENCE
POLITICAL SCIEN
PSYCHOLOGY
OFFICE OF HUMANITIES
PSYCHOLOGY
OFFICE OF HUMANITIES
COMMUNICATIONS
SPEECH COMMUNICATIONS
ENGLISH
ENGLISH
LEARNING DISABILITIES
ARCHITECTURE
ARCHITECTURE
DIGITAL ANIMATION
FINE ART
FINE ART
GRAPHIC DESIGN
INTERIOR DESIGN
INTERIOR DESIGN
MUSIC
THEATER
OFFICE OF PERFORMING ARTS CENTER
GENERAL PERFORMANCES
GENERAL PERFORMANCES
OFFICE HEALTH SCIENCE
RADIOLOGIC TECHNOLOGY
RESPIRATORY THERAPY TECHNOLOGY HEALTH INFO TECHNOLOGY OFFICE OF STEM
CHEMISTRY
PHYSICS
PHYSICS
ENVIRONMENTAL SCIENCES
MATHEMATICS
ENGINEERING \& TECHNOLOGIES
COMPUTER SCIENCE
AUTOMOTIVE TECHNOLOGY
FREEHOLD CAMPUS
ACADEMIC SUPPORT
ACADEMIC SUPPORT
STUDENT SERVICES
TRANSITIONS - FREEHOLD
TRANSITIONS - ASBURY PARK
K-12 PARTNERSHIPS

| DESCRIPTION | FY2018 |  |  |  |  |  | FY2018 Projections |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ORIGINAL BUDGET | TRANSFERS | $\begin{gathered} \hline \text { MODIFIED } \\ \text { BUDGET } \\ \hline \end{gathered}$ | $\begin{aligned} & \hline \text { ACTUAL } \\ & \text { 4/30/2018 } \\ & \hline \end{aligned}$ | $\begin{gathered} \text { EXCESS/ } \\ \text { (DEFICIT) - ACTUAL } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { PRIOR ACTUAL } \\ 4 / 30 / 2017 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { ADJ BACK TO } \\ \text { BUDGET } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { (SHORTFALL) } \\ \text { EXCESS } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { YEAR END } \\ & \text { PROJECTION } \\ & \hline \end{aligned}$ | EXCESS/ (DEFICIT) - PROJECTED |
| OFFICE OF HECs AND K-16 PARTNERSHIPS | 252,366.00 | (506.00) | 251,860.00 | 170,484.08 | 81,375.92 | 130,602.76 | 81,375.92 | - | 251,860.00 | 13,290.33 |
| BRROKDALE at LONG BRANCH | 414,406.00 | (8,130.00) | 406,276.00 | 308,610.58 | 97,665.42 | 293,212.59 | 97,665.42 | (34,774.00) | 371,502.00 | 53,381.43 |
| BROOKDALE at HAZLET | 522,540.00 | 2,167.00 | 524,707.00 | 446,332.76 | 78,374.24 | 429,301.56 | 78,374,24 | $(2,128.00)$ | 522,579.00 | 72,957.00 |
| BROOKDALE at NEPTUNE | 430,592.00 | 11,468.00 | 442,060.00 | 352,817.90 | 89,242.10 | 396,608.60 | 89,242.10 | $(14,303.00)$ | 427,757.00 | 67,957.37 |
| BROOKDALE at WALL | 469,995.00 | 32,765.00 | 502,760.00 | 225,402.39 | 277,357.61 | 335,231.97 | 277,357.61 | (150,401.60) | 352,358.40 | 44,044.22 |
| INNOVATIONS \& LEARNING RESOURCES | 412,553.00 | (2,058.00) | 410,495.00 | 302,040.84 | 108,454.16 | 271,010.75 | 108,454.16 | - | 410,495.00 | 43,016.15 |
| INNOVATIONS CENTER | 405,962.00 | $(45,971.00)$ | 359,991.00 | 290,309.98 | 69,681.02 | 334,407.36 | 69,681.02 | $(38,513.00)$ | 321,478.00 | 39,475.97 |
| LEARNING COMMONS | 225,527.00 | (488.00) | 225,039.00 | 123,405.53 | 101,633.47 | 159,352.35 | 101,633.47 | (69,548.00) | 155,491.00 | 40,731.38 |
| Library | 1,314,689.00 | 11,492.00 | 1,326,181.00 | 1,037,280.17 | 288,900.83 | 1,001,877.25 | 288,900.83 | 7,205.17 | 1,333,386.17 | 235,625.92 |
| COLLEGE SUCCESS | 56,777.00 | 857.00 | 57,634.00 | 46,107.20 | 11,526.80 | - | 11,526.80 | - | 57,634.00 | - |
| TOTAL LEARNING DIVISION | 33,943,582.00 | 86,115.00 | 34,029,697.00 | 25,723,042.78 | 8,306,654.22 | 25,512,395.42 | 8,306,654.22 | $(1,313,440.44)$ | 32,716,256.56 | 6,247,760.95 |
| STUDENT SUCCESS DIVISION: |  |  |  |  |  |  |  |  |  |  |
| OFFICE STUDENT SUCCESS | 353,716.00 | (4,551.00) | 349,165.00 | 305,862.61 | 43,302.39 | 265,967.69 | 43,302.39 | (5,713.00) | 343,452.00 | 53,826.64 |
| ENROLLMENT MANAGEMENT | 309,605.00 | 77,024.00 | 386,629.00 | 313,597.23 | 73,031.77 | 281,872.18 | 73,031.77 | - | 386,629.00 | 56,306.92 |
| ADVISING | 660,890.00 | 6,638.00 | 667,528.00 | 520,306.44 | 147,221.56 | 473,617.75 | 147,221.56 | - | 667,528.00 | 113,702.81 |
| RECRUITMENT | 320,790.00 | (47,323.00) | 273,467.00 | 225,661.29 | 47,805.71 | 254,457.07 | 47,805.71 | - | 273,467.00 | 42,366.31 |
| ADMISSIONS, REGISTRATION, AND RECORDS | 842,631.00 | 12,816.00 | 855,447.00 | 688,193.08 | 167,253.92 | 696,659.68 | 167,253.92 | - | 855,447.00 | 143,051.66 |
| FINANCIAL AID | 367,339.00 | (7,397.00) | 359,942.00 | 281,579.61 | 78,362.39 | 302,097.08 | 78,362.39 | - | 359,942.00 | 62,587.30 |
| Student services | 134,338.00 | - | 134,338.00 | 111,084.04 | 23,253.96 | 108,419.61 | 23,253.96 | - | 134,338.00 | 21,678.21 |
| COUNSELING | 739,969.00 | (36,943.00) | 703,026.00 | 528,213.83 | 174,812.17 | 625,212.75 | 174,812.17 | - | 703,026.00 | 143,470.71 |
| VETERANS CENTER | 43,128.00 | 500.00 | 43,628.00 | 38,883.89 | 4,744.11 | 34,192.91 | 4,744.11 | - | 43,628.00 | 7,547.78 |
| E.O.F. | 257,612.00 | 143.00 | 257,755.00 | 176,238.53 | 81,516.47 | 130,741.75 | 81,516.47 | - | 257,755.00 | 25,746.18 |
| DISABILITY SERVICES | 380,823.00 | 500.00 | 381,323.00 | 159,629.45 | 221,693.55 | 147,580.96 | 221,693.55 | - | 381,323.00 | 32,220.84 |
| TESTING SERVICES | 303,461.00 | 15,397.00 | 318,858.00 | 254,018.30 | 64,839.70 | 221,572.11 | 64,839.70 | - | 318,858.00 | 45,404.20 |
| STUDENT CONDUCT AND COMPLIANCE | 62,980.00 | - | 62,980.00 | 52,483.40 | 10,496.60 | 51,108.38 | 10,496.60 | - | 62,980.00 | 10,221.68 |
| Student engagement | 92,889.00 | 10,905.00 | 103,794.00 | 98,792.44 | 5,001.56 | 85,594.20 | 5,001.56 | - | 103,794.00 | 17,312.98 |
| CAREER AND LEADERSHIP DEVELOPMENT | 296,633.00 | (16,399.00) | 280,234.00 | 215,951.54 | 64,282.46 | 237,090.94 | 64,282.46 | (31,420.00) | 248,814.00 | 40,013.27 |
| Student life \& Activities | 172,370.00 | 3,958.00 | 176,328.00 | 202,910.36 | (26,582.36) | 203,858.62 | $(26,582.36)$ | - | 176,328.00 | 47,527.00 |
| INTERNATIONAL CENTER | 344,630.00 | 787.00 | 345,417.00 | 297,384,87 | 48,032.13 | 243,458.39 | 48,032.13 | - | 345,417.00 | 58,591.73 |
| athletics department | 247,388.00 | 5,559.00 | 252,947.00 | 202,701.14 | 50,245.86 | 180,133.71 | 50,245.86 | - | 252,947.00 | 39,792.59 |
| SUMMER SPORTS CAMP | 49,700.00 | (100.00) | 49,600.00 | 14,646.24 | 34,953.76 | 20,801.83 | 34,953.76 | - | 49,600.00 | 1,539.24 |
| COMMENCEMENT | 37,200.00 | (187.00) | 37,013.00 | 5,420.33 | 31,592.67 | 5,925.44 | 31,592.67 | - | 37,013.00 | 25,047.94 |
| TOTAL STUDENT SUCCESS DIVISION | 6,018,092.00 | 21,327.00 | 6,039,419.00 | 4,693,558.62 | 1,345,860.38 | 4,570,363.05 | 1,345,860.38 | (37, 133.00) | 6,002,286.00 | 987,955.99 |
| CONTINUING AND PROFESSIONAL STUDIES DIVISION: |  |  |  |  |  |  |  |  |  |  |
| OFFICE OF CONTINUING AND PROFESSIONAL STUDIES | 500,032.00 | 20,214.00 | 520,246.00 | 433,465.99 | 86,780.01 | 454,366.56 | 86,780.01 | (11,488.00) | 508,758.00 | 114,713.63 |
| BCD Indirect expenses | 42,320.00 | (1,124.00) | 41,196.00 | 37,230.38 | 3,965.62 | 33,385.94 | 3,965.62 | - | 41,196.00 | 34,136.03 |
| OFFICE OF CAREER PATHWAYS | 461,991.00 | (9,912.00) | 452,079.00 | 336,693.11 | 115,385.89 | 301,209.05 | 115,385.89 | $(53,850.00)$ | 398,229.00 | 63,593.98 |
| CONTRACT TRAINING DIRECT PAY (COMPANIES) | 85,500.00 | 13,618.00 | 99,118.00 | 95,153.99 | 3,964.01 | 52,911.50 | 3,964.01 | - | 99,118.00 | 18,611.78 |
| NEW PATHWAYS TO TEACHING | 65,950.00 | (1,940.00) | 64,010.00 | 42,193.21 | 21,816.79 | 84,759.80 | 21,816.79 | - | 64,010.00 | 14,595.11 |
| HEALTHCARE SERVICES | 320,137.00 | (14,804.00) | 305,333.00 | 314,570.99 | $(9,237.99)$ | 258,016.59 | $(9,237.99)$ | - | 305,333.00 | 61,030.52 |
| BUSINESS \& CAREER TRAINING | 161,818.00 | (1,660.00) | 160,158.00 | 111,610.06 | 48,547.94 | 154,630.85 | 48,547.94 | - | 160,158.00 | 45,354.23 |
| COMPUTER \& OFFICE TRAINING | 74,354.00 | 56,012.00 | 130,366.00 | 122,525.63 | 7,840.37 | 91,866.67 | 7,840.37 | - | 130,366.00 | 33,834.54 |
| CTE GRANT | 110,000.00 | (12,000.00) | 98,000.00 | 75,087.92 | 22,912.08 | 74,322.49 | 22,912.08 | - | 98,000.00 | 35,952.30 |
| adult education | 139,454.00 | (16,248.00) | 123,206.00 | 74,846.46 | 48,359.54 | 77,520.02 | 48,359.54 | - | 123,206.00 | 13,743.33 |
| OFFICE OF COMMUNITY OUTREACH | 194,478.00 | 3,222.00 | 197,700.00 | 156,876.85 | 40,823.15 | 144,633.24 | 40,823.15 | - | 197,700.00 | 24,870.43 |
| SANDY HoOK | 17,993.00 | (500.00) | 17,493.00 | 13,108.15 | 4,384.85 | 14,481.59 | 4,384.85 | - | 17,493.00 | 12,043.94 |
| TRIPS/EXCURSIONS | 221,849.00 | (6,946.00) | 214,903.00 | 191,579.14 | 23,323.86 | 172,503.20 | 23,323.86 | - | 214,903.00 | 23,488.51 |
| MISC OPEN ENROLLMENT PROGRAMS | 215,356.00 | (10,399.00) | 204,957.00 | 121,276.86 | 83,680.14 | 129,479.69 | 83,680.14 | - | 204,957.00 | 42,264.73 |
| SMMER ADVENTURE CAMPS | 205,055.00 | ( $5,960.00$ ) | 199,095.00 | 156,744.96 | 42,350.04 | 174,219.61 | 42,350.04 | - | 199,095.00 | 26,587.50 |
| CENTER FOR WW II STUDIES | - | - | - | 421.30 | (421.30) | 189.39 | (421.30) | - | - | - |
| ACADEMIC AND CAREER TRANSITIONS INSTITUTE (WEEKE | 95,165.00 | (2,267.00) | 92,898.00 | 73,263.66 | 19,634.34 | 183,022.77 | 19,634.34 | 7 | 92,898.00 | 14,633.16 |
| CHHANGE | - | - | - | 6,789.00 | (6,789.00) | 43,390.28 | (6,789.00) | 28,623.72 | 28,623.72 | (43,390.28) |
| SCHEDULING \& CAMPUS EVENTS | - | - | - | - | - | 41,941.99 | - | - | - | - |
| TRANSITIONS | - | - | - | (820.88) | 820.88 | 3,664.71 | 820.88 | - | - | $(6,417.70)$ |
| FITNESS | 187,369.00 | 679.00 | 188,048.00 | 154,555.25 | 33,492.75 | 157,371.41 | 33,492.75 | - | 188,048.00 | 37,239.38 |

BROOKDALE COMMUNITY COLLEGE
BUDGETARY COMPARISON SCHEDULE SUMMARY

| FY2018 Projections |  |  |  |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} \hline \text { ADJ BACK TO } \\ \text { BUDGET } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { (SHORTFALL)/ } \\ \text { EXCESS } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { YEAR END } \\ & \text { PROJECTION } \\ & \hline \end{aligned}$ | $\begin{gathered} \text { EXCESS/ } \\ \text { (DEFICIT) - PROJECTED } \end{gathered}$ |
| 591，633．97 | （36，714．28） | 3，072，091．72 | 566，885．12 |
| 595，125．63 | 80，000．00 | 2，433，000．00 | 560，047．90 |
| 17，531．71 |  | 79，000．00 | 17，157．67 |
| $(14,625.57)$ |  | （90，200．00） | （205，617．81） |
| （204，145．22） |  | （90，000．00） | 31，152．74 |
| （4．13） |  | 15，000．00 | 3，568．36 |
| $(5,922.55)$ |  | 54，000．00 | 16，698．55 |
| $(33,690.78)$ | 12，261．25 | 265，875．25 | 45，127．17 |
| 354，269．09 | 92，261．25 | 2，666，675．25 | 468，134．58 |
| 4，663，566．65 | （591，262．00） | 15，040，297．00 | 4，024，407．55 |
| 4，663，566．65 | （591，262．00） | 15，040，297．00 | 4，024，407．55 |
| 921，313．70 | 80，969．00 | 3，719，712．00 | 932，489．89 |
| 347，617．65 | （242，312．00） | 572，688．00 | 123，740．78 |
| 6，129．68 | $(5,000.00)$ | 4，950．00 | 956.00 |


| $1,275,061.03$ | $(166,343.00)$ | $4,297,350.00$ | $1,057,186.67$ |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| $20,579,286.38$ | $(1,585,150.47)$ | $84,225,415.29$ | $15,795,581.80$ |
|  |  |  |  |
| $(13,216,485.12)$ | $2,784,007.79$ | $673,515.39$ | $15,795,581.80$ |



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| 68059.94 |  | 00＇819915t |  | （ $00.688{ }^{\prime} 6 \mathrm{t}$ ） |  | IS＇IE¢9¢！ |  |
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4.1 Monthly Dashboard Month Ending May 31, 2018

| Exhibit | Monthly Reports | Page \# |
| :---: | :--- | :---: |
|  |  |  |
| A | Cash | $\mathbf{1}$ |
| B | Operating Revenue Report | $\mathbf{2}$ |
| C | Operating Expenditure Report | $\mathbf{3}$ |
| D | Current Year vs. Prior Year | $\mathbf{4}$ |
| E | Projections (\#1 and \#2) | $\mathbf{5}$ |
| F | Auxiliary Fund Report | $\mathbf{6}$ |
| G | ASBCC Fund Report | $\mathbf{7 - 9}$ |
| H | Capital Fund Report | $\mathbf{1 0}$ |
|  | Financial Statements |  |
|  | Balance Sheet | $\mathbf{1 3}$ |
| B-1 | Income Statement | $\mathbf{1 4}$ |
| B-2 | Budgetary Comparison Schedule | $\mathbf{1 5 - 1 8}$ |

## Summary/Highlights Month Ending May 31, 2018

Based on our latest projections, we expect estimated surplus to be between $\$ 752,81$ (low end) and $\$ 2,289,017$ (high end). We believe the surplus will be much closer to the high end at fiscal year end.

The operating fund of the College is doing $\$ 1,241,116$ better when compared to the same time prior year. The operating fund made 1.2 million in the prior year before transfering 1.8 million to the capital project fund.

Expenses are up $\$ 255,747$ compared same time prior year. When we remove the snow removal, expenses would be an estimated $\$ 600,000$ less than the prior year. Revenues are up $\$ 1,496,863$ when compared to the same time prior year.

The Auxiliary fund has a profit of $\$ 53,313$ at May 31st. However, the bookstore is expected to generate an additional $\$ 250,000$ in revenue from the sale/return of books and one time fee for sale of store in the amount of $\$ 50,000$. This additional money has been factored into the year end projections.

The cash balance as of May 31, 2018 totaled $\$ 12,510,624$ an increase of $\$ 5,270,413$ over prior year, which relates to the significant draw on cash for FY17 capital projects and the timing of vendor payments in FY18.

Cash disbursements for the month of May 2018 totaled $\$ 7,718,832.69$. In addition to payroll and its related expenses, the significant vendor payments included, but were not limited to, ( $\$ 284 \mathrm{k}$ ) to MCVS for Spring Culinary tuition; ( $\$ 241 \mathrm{k}$ ) to Winter Services for final payments related to winter storms; $(\$ 215 \mathrm{k})$ to Ellucian for Managed Services; (\$161k) to ISS for cleaning services; (\$99k) to Roof Management for the BAC roof replacement; (\$97k) to Estock Piping for the CUP project.

## Cash Balance Analysis

|  | FY16 | FY17 | FY18 |
| :--- | ---: | ---: | ---: |
| July | $, 690,966.52$ | $3,924,507.00$ | $8,467,104.38$ |
| August | $12,975,549.79$ | $5,257,967.16$ | $10,794,724.59$ |
| September | $9,877,698.58$ | $14,230,855.98$ | $8,116,282.16$ |
| October | $17,120,989.56$ | $10,034,966.35$ | $12,704,404.96$ |
| November | $13,016,350.05$ | $5,881,692.09$ | $12,851,711.00$ |
| December | $11,686,611.54$ | $5,813,306.39$ | $9,253,180.00$ |
| January | $15,380,777.32$ | $10,936,117.45$ | $13,533,588.30$ |
| February | $15,038,852.73$ | $12,352,432.38$ | $12,149,359.50$ |
| March | $17,305,625.98$ | $7,804,144.44$ | $10,721,561.17$ |
| April | $14,070,405.87$ | $7,677,357.19$ | $12,993,416.87$ |
| May | $\mathbf{1 0 , 5 6 5 , 1 6 4 . 8 1}$ | $\mathbf{7 , 2 4 0 , 2 1 1 . 5 5}$ | $\mathbf{1 2 , 5 1 0 , 6 2 4 . 3 6}$ |
| June | $5,051,778.69$ | $5,718,427.39$ |  |

Note: These cash balances include capital, auxiliary and ASBCC combined.

|  | BUDGET | YTD ACTUAL | BALANCE |
| :---: | :---: | :---: | :---: |
| State of New Jersey | 10,446,940 | 9,471,663 | $(975,277)$ |
| County of Monmouth | 20,027,019 | 18,358,101 | $(1,668,918)$ |
|  | 30,473,959 | 27,829,764 | $(2,644,195)$ |
| Student Tuition: |  |  |  |
| Summer III | 1,087,350 | 997,709 | $(89,641)$ |
| Fall and Winter | 19,094,118 | 19,096,951 | 2,833 |
| Spring | 16,840,981 | 16,362,354 | $(478,627)$ |
| Summer 1 \& II | 3,195,895 | 3,191,687 | $(4,208)$ |
| Prior Year Tuition Adj | 2,954 | (305) | $(3,259)$ |
|  | 40,221,298 | 39,648,397 | $(572,901)$ |

Fees:

| General Service Fee | $8,791,423$ | $8,672,352$ | $(119,071)$ |
| :--- | ---: | ---: | ---: |
| Application Fee | 173,000 | 138,867 | $(34,133)$ |
| Installmant Plan Fee | 280,000 | 221,168 | $(58,832)$ |
| LAB Fees | $2,071,000$ | $1,629,535$ | $(441,465)$ |
| Late Fees | 25,400 | 51,345 | 25,945 |
| Transcript Fee | 82,000 | 69,138 | $(12,862)$ |
| Other | 2,400 | 29,041 | 26,641 |


| Continuing \& Prof Studies: |  |  |  |
| :--- | ---: | ---: | ---: |
| Contract Training Direct Pay** | $3,200,000$ | 243,473 | $(2,956,527)$ |
| New Pathways to Teaching | 102,564 | 102,564 |  |
| Healthcare Services | 698,645 | 698,645 |  |
| Business \& Career Training | 265,132 | 265,132 |  |
| Computer Training | 192,730 | 192,730 |  |
| CTE Grant | 177,214 | 177,214 |  |
| Sandy Hook | 47,291 | 47,291 |  |
| Trips / Excursions | 267,418 | 267,418 |  |
| Misc. Open Enrollment Programs | 342,358 | 342,358 |  |
| Summer Adventure Camps | 340,054 | 340,054 |  |
| Academic and Career Transitions Institute |  | 28,127 | 28,127 |
| Fitness |  | 157,314 | 157,314 |
|  | $\mathbf{3 , 2 0 0 , 0 0 0}$ | $\mathbf{2 , 8 6 2 , 3 1 9}$ | $\mathbf{( 3 3 7 , 6 8 1 )}$ |


| Miscellaneous: |  |  |  |
| :--- | ---: | ---: | ---: |
| Indirect Cost Recovery | 327,308 | 204,449 | $(122,859)$ |
| Other Departmental Revenue | 45,000 | 25,321 | $(19,679)$ |
| Miscellaneous | 100,000 | 125,655 | 25,655 |
| General Performances | 65,000 | 47,882 | $(17,118)$ |
| International Center | 200,000 | 259,161 | 59,161 |
| Summer Sports Camp | 40,000 | 36,076 | $(3,924)$ |
|  |  | $\mathbf{7 7 7 , 3 0 8}$ | $\mathbf{6 9 8 , 5 4 4}$ |
| $\mathbf{n y y y}$ |  |  | $\mathbf{( 7 8 , 7 6 4 )}$ |
| Total | $\mathbf{\$}$ | $\mathbf{8 6 , 0 9 7 , 7 8 8}$ | $\mathbf{\$}$ |

[^3]
## OPERATING EXPENDITURE REPORT As of May 31, 2018



## Current Year vs. Prior Year

|  | $\begin{gathered} \text { Current Year } \\ 05 / 31 / 18 \end{gathered}$ | Prior Year 05/31/17 | CHANGE | \% CHANGE |
| :---: | :---: | :---: | :---: | :---: |
| ENROLLMENT |  |  |  |  |
| Credit FTE | 8,894 | 9,236 | (342) | -3.7\% |
| OPERATING REVENUE |  |  |  |  |
| State of New Jersey | 9,471,663 | 9,488,292 | $(16,629)$ | -0.2\% |
| County of Monmouth | 18,358,101 | 18,358,101 | - | 0.0\% |
| Student Tuition | 39,648,397 | 39,519,660 | 128,737 | 0.3\% |
| Fees | 10,811,446 | 9,622,961 | 1,188,485 | 12.4\% |
| Continuing \& Prof Studies | 2,862,319 | 2,840,725 | 21,594 | 0.8\% |
| Miscellaneous | 698,544 | 523,868 | 174,676 | 33.3\% |
|  | 81,850,469 | 80,353,606 | 1,496,863 | 1.9\% |
| OPERATING EXPENDITURES |  |  |  |  |
| Capital Outlay | 59,412 | 102,637 | 43,225 | 42.1\% |
| TIP/TECH | 2,293,872 | 2,553,479 | 259,606 | 10.2\% |
| Debt Service | 2,639,196 | 2,728,604 | 89,409 | 3.3\% |
| Learning Division | 28,589,015 | 28,456,254 | $(132,760)$ | -0.5\% |
| Benefits | 12,044,309 | 11,706,715 | $(337,594)$ | -2.9\% |
| Finance \& Operations | 8,516,549 | 7,903,144 | $(613,405)$ | -7.8\% |
| Student Success Div | 5,195,177 | 5,052,137 | $(143,039)$ | -2.8\% |
| General Expenses | 3,315,699 | 3,524,977 | 209,278 | 5.9\% |
| Continuing \& Prof. Serv. | 2,825,851 | 2,945,378 | 119,528 | 4.1\% |
| Utilities | 2,449,993 | 2,517,002 | 67,009 | 2.7\% |
| Human Resources \& Safety | 1,900,841 | 1,887,260 | $(13,581)$ | -0.7\% |
| Planning \& Inst. Effectiveness | 396,502 | 445,922 | 49,420 | 11.1\% |
| President \& BOT | 303,950 | 455,580 | 151,630 | 33.3\% |
| Advancement Div | 1,177,167 | 1,172,695 | $(4,473)$ | -0.4\% |
|  | 71,707,532 | 71,451,785 | $(255,747)$ | -0.4\% |

Positive (Negative) from prior year (OPERATING ONLY) $\xlongequal{\mathbf{\$ 1 , 2 4 1 , 1 1 6}}$

| AUXILIARY: |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Receipts | $4,965,752$ | $5,430,717$ | $(464,965)$ | $-8.6 \%$ |
| Disbursements | $4,912,439$ | $4,664,980$ | 247,459 | $5.3 \%$ |
| Profit/ (Loss) - Auxiliary | $\mathbf{5 3 , 3 1 3}$ | $\mathbf{7 6 5 , 7 3 7}$ | $\mathbf{( 7 1 2 , 4 2 3 )}$ | $\mathbf{- 1 3 . 9 \%}$ |

$$
\text { Positive (Negative) from prior year (WITH AUXILIARY)* } \$
$$

[^4]Projection is less conservative. Takes actuals as of 5.31 .18 and projections them using actuals
for June of prior year plus $3 \%$ cost increase.

## AUXILIARY FUND REPORT <br> As of May 31, 2018

| Activity | $\begin{aligned} & \text { Balance } \\ & \text { 7/1/2017 } \\ & \hline \end{aligned}$ |  | $\underline{\text { Receipts }}$ |  | Disbursements |  | $\begin{gathered} \text { Balance } \\ 5 / 31 / 2018 \\ \hline \end{gathered}$ |  | $\underline{\text { Profit / (Loss) }}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| WBJB Radio | \$ | 163,518 | \$ | 142,570.47 | \$ | $(127,635.64)$ | \$ | 178,452.58 | \$ | 14,934.83 |
| Brookdale TV |  | 56,763 |  | 14,663.60 |  | (887.00) |  | 70,539.22 |  | 13,776.60 |
| Massage Therapy |  | - |  | 3,410.00 |  | - |  | 3,410.00 |  | 3,410.00 |
| CVA Gallery |  | - |  | 1,790.00 |  | (184.00) |  | 1,606.00 |  | 1,606.00 |
| Dining Services |  | $(3,642,456)$ |  | 200,227.24 |  | $(128,252.42)$ |  | (3,570,481.05) |  | 71,974.82 |
| College Store |  | 9,684,502 |  | 4,054,106.09 |  | $(3,926,622.39)$ |  | 9,811,985.40 |  | 127,483.70 |
| Student Life Center |  | $(209,939)$ |  | 140,258.25 |  | $(124,889.38)$ |  | $(194,570.35)$ |  | 15,368.87 |
| Events Management |  | $(429,199)$ |  | - |  | (85.26) |  | $(429,284.42)$ |  | (85.26) |
| Intramural Sports |  | $(534,107)$ |  | - |  | - |  | $(534,107.18)$ |  | - |
| Intercollegiate Sports |  | $(297,785)$ |  | - |  | $(368,295.10)$ |  | $(666,079.86)$ |  | $(368,295.10)$ |
| Basketball Tournament |  | 19,554 |  | 3,908.00 |  | - |  | 23,462.08 |  | 3,908.00 |
| Cheerleading |  | 451 |  | 2,515.50 |  | - |  | 2,966.18 |  | 2,515.50 |
| Women's Basketball |  | 704 |  | 2,300.00 |  | $(2,135.34)$ |  | 869.00 |  | 164.66 |
| Women's Softball |  | 8,045 |  | 9,786.03 |  | (16,634.00) |  | 1,197.27 |  | $(6,847.97)$ |
| Mens's Soccer |  | 106 |  | 888.00 |  | - |  | 994.00 |  | 888.00 |
| Women's Soccer |  | 2,187 |  | 2,451.00 |  | $(1,954.67)$ |  | 2,682.84 |  | 496.33 |
| Baseball |  | 0 |  | 21,055.50 |  | $(11,164.00)$ |  | 9,891.75 |  | 9,891.50 |
| Men's Tennis |  | 2,830 |  | - |  | - |  | 2,830.00 |  | - |
| Cross Country |  | 56 |  | 1,550.00 |  | - |  | 1,606.01 |  | 1,550.00 |
| Volleyball |  | 66 |  | 20.00 |  | - |  | 86.00 |  | 20.00 |
| Men's Basketball |  | 25 |  | - |  | - |  | 25.00 |  | - |
| Lacrosse |  | 252 |  | 297.00 |  | - |  | 548.90 |  | 297.00 |
| Arena Events |  | 283,801 |  | 221,435.77 |  | (162,148.80) |  | 343,088.05 |  | 59,286.97 |
| Career Clinic |  | (49) |  | - |  | - |  | (48.75) |  | - |
| Testing Center |  | 337,399 |  | 111,573.53 |  | $(40,779.19)$ |  | 408,193.70 |  | 70,794.34 |
| Royalties |  | 47,860 |  | - |  | (750.00) |  | 47,110.48 |  | (750.00) |
| Alpha Pi Theta |  | - |  | - |  | (4.14) |  | (4.14) |  | (4.14) |
| Disability Services |  | 2,942 |  | - |  | (17.34) |  | 2,924.44 |  | (17.34) |
| Children's Learning Center |  | 20,224 |  | 29,482.00 |  | - |  | 49,706.00 |  | 29,482.00 |
| Police Testing |  | $(1,172)$ |  | 1,464.14 |  | - |  | 292.02 |  | 1,464.14 |
| College Action Sustain |  | (125) |  | - |  | - |  | (125.00) |  | - |
| Adjunct Connection Conferen |  | 4,855 |  | - |  | - |  | 4,854.75 |  | - |
| AAWCC Leaders Workshop |  | (193) |  | - |  | - |  | (192.75) |  | - |
|  | \$ | 5,521,114.72 | \$ | 4,965,752.12 | \$ | (4,912,438.67) | \$ | 5,574,428.17 | \$ | 53,313.45 |

Note - the Bookstore is expected to generate an additional \$250,000 from sale/return of inventory and one time fee for sale in the month of June.

## ASBCC FUND REPORT <br> As of May 31, 2018

| Activity | Balance$7 / 1 / 2017$ |  | Receipts |  | Disbursements |  | $\begin{gathered} \text { Balance } \\ 5 / 31 / 2018 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| UNRESTRICTED: |  |  |  |  |  |  |  |  |
| General Service Fee | \$ | 1,442,135.51 | \$ | 446,457.85 | \$ | - | \$ | 1,888,593.36 |
| Student Life Board Conferences |  | $(9,950.72)$ |  | - |  | $(15,297.02)$ |  | $(25,247.74)$ |
| Student Life Board Exp Acct |  | $(1,703.52)$ |  | - |  | $(1,527.63)$ |  | $(3,231.15)$ |
| ASBCC Supplies |  | $(1,123.67)$ |  | - |  | $(3,036.58)$ |  | $(4,160.25)$ |
| Elections-Judicial/Recruitment |  | (507.12) |  | - |  | $(1,519.00)$ |  | $(2,026.12)$ |
| Awards-Recognition Banquet |  | $(9,125.95)$ |  | 850.00 |  | $(10,146.59)$ |  | $(18,422.54)$ |
| Commons Operational Exp |  | $(6,524.54)$ |  | - |  | $(6,853.63)$ |  | $(13,378.17)$ |
| Orientation Expense |  | $(20,899.88)$ |  | - |  | $(2,755.70)$ |  | $(23,655.58)$ |
| Vehicle Maintenance \& Exp |  | (816.40) |  | - |  | $(3,280.43)$ |  | $(4,096.83)$ |
| On Campus Leadership Workshops |  | $(1,236.84)$ |  | - |  | (975.39) |  | (2,212.23) |
| Student Associate Training |  | (849.98) |  | - |  | (621.25) |  | $(1,471.23)$ |
| Transportation Subsidy |  | (9.00) |  | - |  | - |  | (9.00) |
| Student Leadership Credit |  | $(2,835.00)$ |  | - |  | - |  | (2,835.00) |
| Honor Society Induction |  | (807.70) |  | - |  | (153.25) |  | (960.95) |
| Student Life Center Exp |  | $(1,057.89)$ |  | - |  | (434.73) |  | (1,492.62) |
| The Stall |  | $(6,972.01)$ |  | 663.00 |  | $(7,240.00)$ |  | $(13,549.01)$ |
| Collage |  | $(6,350.33)$ |  | - |  | $(4,640.71)$ |  | $(10,991.04)$ |
| Lectures |  | $(23,352.05)$ |  | 13,420.00 |  | $(35,739.30)$ |  | $(45,671.35)$ |
| Films \& Video Programs |  | $(5,727.00)$ |  | - |  | $(5,089.00)$ |  | $(10,816.00)$ |
| Concerts |  | - |  | - |  | $(3,055.85)$ |  | $(3,055.85)$ |
| Bus Trips |  | $(18,663.08)$ |  | 30,493.00 |  | $(44,559.84)$ |  | $(32,729.92)$ |
| Social/Peer Interaction |  | $(55,555.45)$ |  | - |  | $(44,561.75)$ |  | (100,117.20) |
| Conferences |  | $(14,540.46)$ |  | - |  | $(9,111.11)$ |  | $(23,651.57)$ |
| Co-Sponsored Events |  | $(12,902.36)$ |  | - |  | $(10,502.25)$ |  | $(23,404.61)$ |
| Performing Arts/Fine Arts |  | $(7,699.00)$ |  | - |  | $(1,050.00)$ |  | (8,749.00) |
| Hospitality |  | (30.49) |  | - |  | (619.04) |  | (649.53) |
| Literary Series |  | $(11,763.25)$ |  | - |  | $(11,091.60)$ |  | $(22,854.85)$ |
| Contemporary Issue Series |  | $(4,223.57)$ |  | - |  | $(1,581.68)$ |  | $(5,805.25)$ |
| Diversity Programs |  | $(12,789.85)$ |  | - |  | $(10,059.85)$ |  | $(22,849.70)$ |
| Welcome Back Week |  | $(9,596.27)$ |  | - |  | $(16,415.65)$ |  | $(26,011.92)$ |
| Spring Fest |  | $(10,597.56)$ |  | - |  | $(16,819.51)$ |  | $(27,417.07)$ |
| Student Life Ctr Programs |  | (832.74) |  | - |  | - |  | (832.74) |
| Humanities |  | $(4,468.54)$ |  | 945.00 |  | $(3,946.00)$ |  | $(7,469.54)$ |
| Weekend \& Evening Institute |  | $(2,140.00)$ |  | - |  | - |  | $(2,140.00)$ |
| Business \& Social Sciences |  | $(1,213.00)$ |  | - |  | $(2,416.50)$ |  | $(3,629.50)$ |
| S.T.E.M. |  | $(2,460.37)$ |  | - |  | $(2,343.02)$ |  | $(4,803.39)$ |
| Freehold |  | $(2,675.55)$ |  | - |  | (933.68) |  | $(3,609.23)$ |
| Higher Education Divisions |  | $(4,998.20)$ |  | - |  | $(4,416.57)$ |  | (9,414.77) |
| Distance Education |  | $(1,174.72)$ |  | - |  | (633.65) |  | $(1,808.37)$ |
| Student Development |  | (204.81) |  | - |  | (125.76) |  | (330.57) |
| One Stop |  | - |  | - |  | (205.00) |  | (205.00) |
| Athletics |  | (114,998.94) |  | - |  | $(29,473.57)$ |  | (144,472.51) |
| Intramurals |  | - |  | - |  | (610.50) |  | (610.50) |
| Graduation |  | $(4,066.46)$ |  | - |  | (573.75) |  | $(4,640.21)$ |
| Student Engagement Programs |  | $(1,482.09)$ |  | - |  | $(6,324.81)$ |  | $(7,806.90)$ |
| Subtotal Unrestricted | \$ | 1,043,209.15 | \$ | 492,828.85 | \$ | (320,741.15) | \$ | 1,215,296.85 |

## ASBCC FUND REPORT <br> As of May 31, 2018

|  | Balance |  |  |
| :--- | :---: | :---: | :---: |
| Activity | $\underline{7 / 1 / 2017}$ | $\underline{\text { Receipts }}$ | $\underline{\text { Disbursements }}$ | | Balance |
| :---: |

## RESTRICTED:

| Genshiken | \$ | 1,177.48 | \$ | - | \$ | (90.50) | \$ | 1,086.98 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Alpha Pi Theta |  | 3,318.84 |  | 15,464.15 |  | (12,343.66) |  | 6,439.33 |
| Anthroplogy \& Sociology Club |  | 494.50 |  | - |  | - |  | 494.50 |
| Architechure Club |  | 131.71 |  | - |  | (168.50) |  | (36.79) |
| Art Club |  | 94.53 |  | 10.00 |  | - |  | 104.53 |
| ALPFA Club |  | 86.07 |  | - |  | - |  | 86.07 |
| Asia Society |  | 225.04 |  | 92.80 |  | (237.11) |  | 80.73 |
| Animal Club |  | - |  | - |  | (39.75) |  | (39.75) |
| A.S.I.D.(Interior Design Club) |  | 6,388.33 |  | 1,870.00 |  | (393.07) |  | 7,865.26 |
| Biology Club |  | 708.93 |  | 815.75 |  | (565.50) |  | 959.18 |
| Black Student Union |  | 1,176.05 |  | - |  | - |  | 1,176.05 |
| Brookdale Amateur Club |  | 370.00 |  | 340.20 |  | (86.40) |  | 623.80 |
| Brookdale Libertarians |  | 65.25 |  | - |  | (0.65) |  | 64.60 |
| Business Club |  |  |  | 177.00 |  | (629.55) |  | (452.55) |
| Campus Crusade for Christ |  | 425.51 |  | 1,060.00 |  | (1,786.50) |  | (300.99) |
| Chemistry Society |  | 78.60 |  | 621.89 |  | (522.48) |  | 178.01 |
| Brookdale Democrats |  | 242.40 |  | - |  | - |  | 242.40 |
| Circle K International |  | 48.91 |  | 525.00 |  | (527.98) |  | 45.93 |
| College Republicans |  | 157.88 |  | - |  | - |  | 157.88 |
| Computer Club |  | 460.59 |  | 168.67 |  | (545.05) |  | 84.21 |
| Conquer Cancer |  | 248.12 |  | - |  | - |  | 248.12 |
| Criminal Justice |  | 79.00 |  | - |  | (384.50) |  | (305.50) |
| Drive Club |  | 22.00 |  | - |  | - |  | 22.00 |
| Dance Club |  | 883.25 |  | 111.52 |  | (120.00) |  | 874.77 |
| Deaf Culture Club |  | 234.99 |  | - |  | - |  | 234.99 |
| Engineering Student Assoc |  | 73.50 |  | - |  | (283.01) |  | (209.51) |
| Epicurean Club |  | 2,938.94 |  | 2,741.00 |  | $(1,437.87)$ |  | 4,242.07 |
| Creative Writing Club |  | 4,167.28 |  | 1,354.00 |  | $(2,222.59)$ |  | 3,298.69 |
| Eofsa (Eof Student Assoc) |  | 1,567.47 |  | - |  | - |  | 1,567.47 |
| Equestrian Club |  | 79.50 |  | - |  | - |  | 79.50 |
| Fashion Society |  | 769.42 |  | 525.00 |  | (252.40) |  | 1,042.02 |
| Freehold United Network |  | 450.67 |  | - |  | (177.75) |  | 272.92 |
| Gay Straight Alliance |  | 37.31 |  | - |  | - |  | 37.31 |
| History \& Poli Sci Club |  | - |  | - |  | (212.25) |  | (212.25) |
| Honors Club |  | 87.70 |  | 221.55 |  | (48.03) |  | 261.22 |
| Internet Radio Club |  | 87.47 |  | 64.00 |  | (19.96) |  | 131.51 |
| International Student Assoc |  | 102.80 |  | 321.02 |  | (615.79) |  | (191.97) |
| Jewish Student Union |  | 351.53 |  | 128.00 |  | (278.19) |  | 201.34 |
| Muslim Educational Cult Awaren |  | 225.00 |  | - |  | (278.19) |  | 225.00 |
| Music Connection Club |  |  |  | 64.00 |  | (48.00) |  | 16.00 |
| Nat'l Soc-Leadership \&Success |  | 420.00 |  | 4,660.17 |  | $(1,491.69)$ |  | 3,588.48 |
| Math Club |  | 101.74 |  | 100.00 |  | (537.66) |  | (335.92) |
| Outdoors Club |  | 1,659.76 |  | 90.00 |  | (198.35) |  | 1,551.41 |

## ASBCC FUND REPORT <br> As of May 31, 2018

| Activity | $\begin{gathered} \text { Balance } \\ 7 / 1 / 2017 \\ \hline \end{gathered}$ |  |  | Receipts |  | Disbursements |  | $\begin{gathered} \text { Balance } \\ \underline{5 / 31 / 2018} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| RESTRICTED (continued): |  |  |  |  |  |  |  | - |
| Nursing Honor Society |  | 70.00 |  | 140.00 |  | - |  | 210.00 |
| Photogrophy Club |  | - |  | - |  | - |  | - |
| Student Nurses Association |  | 1,103.01 |  | 9,367.25 |  | $(2,434.77)$ |  | 8,035.49 |
| Pre-Med Club |  | 37.00 |  | - |  | - |  | 37.00 |
| Veterans Club |  | 1,068.01 |  | 82.00 |  | (381.00) |  | 769.01 |
| Paralegal Club |  | 3,374.26 |  | - |  | - |  | 3,374.26 |
| Portuguese Lang \& Culture Club |  | 197.29 |  | - |  | (40.17) |  | 157.12 |
| Physics Club |  | 99.90 |  | 390.00 |  | (542.22) |  | (52.32) |
| Psi Beta Honor Society |  | 5,046.01 |  | - |  | - |  | 5,046.01 |
| Psychology \& Human Services |  | 1,610.32 |  | 203.00 |  | (689.16) |  | 1,124.16 |
| Radiologic Tech Stud Organiz |  | 5,868.46 |  | 4,693.95 |  | $(5,110.35)$ |  | 5,452.06 |
| Respiratory Care Association |  | 12.64 |  | 4,394.30 |  | $(4,604.40)$ |  | (197.46) |
| Education Club |  | 588.70 |  | 27.00 |  | (354.75) |  | 260.95 |
| Saac (Stud Acad Adv Comm) |  | 35.67 |  | 194.25 |  | (129.75) |  | 100.17 |
| Students For Global Citizenshp |  | 717.39 |  | 1,550.16 |  | $(1,194.10)$ |  | 1,073.45 |
| Think Design Society |  | 29.46 |  | - |  | - |  | 29.46 |
| Yoga Club |  | 258.98 |  | - |  | - |  | 258.98 |
| Theatre Club |  | 5,513.43 |  | 734.30 |  | $(1,274.64)$ |  | 4,973.09 |
| Trading Card Game Club |  | 44.00 |  | - |  | (231.80) |  | (187.80) |
| Enivironmental Club |  | 1,917.60 |  | - |  | - |  | 1,917.60 |
| Women In Science, Engin \& Tech |  | 173.10 |  | 120.00 |  | (206.00) |  | 87.10 |
| Women In Learning \& Leadership |  | 522.11 |  | - |  | (31.76) |  | 490.35 |
| Tv \& Film Club |  | 391.49 |  | 197.00 |  | - |  | 588.49 |
| Club Co-Sponsored Events |  | 1,435.36 |  | - |  | $(8,979.87)$ |  | $(7,544.51)$ |
| Club Conferences/Travel |  | 446.92 |  | 236.00 |  | $(15,790.96)$ |  | $(15,108.04)$ |
| Club Reserve |  | 9,671.80 |  | 1,235.67 |  | $(11,035.80)$ |  | (128.33) |
| Subtotal Restricted | \$ | 70,470.98 | \$ | 55,090.60 | \$ | (79,296.24) | \$ | 46,265.34 |
| Total ASBCC | \$ | 1,113,680.13 | \$ | 547,919.45 | \$ | $(400,037.39)$ | \$ | 1,261,562.19 |



## FUND FINANCIAL STATEMENTS

These financial statement break out the five different funds of the College into seperate financial statments. These funds include the Operating, ASBCC, Auxiliary, Capital and Grant Fund. The financial statement are on a modified accrual basis which means they do not include long-term debt, capital assets, depreciation, indirect cost allocation, GASB 68 pension liability and the related deferred inflows and outflows.

BROOKDALE COMMUNITY COLLEGE
STATEMENT OF FUND BALANCE - COLLEGE FUNDS
MODIFIED ACCRUAL BASIS OF ACCOUNTING

## As of May 31, 2018

|  | Operating |  | Auxillary Fund |  | $\underline{\text { ASBCC }}$ |  | Capital Fund |  | Grant Fund |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |  |  |  |  |  |  |
| Current assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 12,522,114.61 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 12,522,114.61 |
| Accounts receivable |  | 16,525,380.81 |  | - |  | - |  | 382,894.62 |  | 807,748.17 |  | 17,716,023.60 |
| Allowance for doubtful accounts |  | (1,167,828.86) |  | - |  | - |  | - |  | - |  | $(1,167,828.86)$ |
| Deposits held by trustees |  | - |  | - |  | - |  | 708,533.14 |  | - |  | 708,533.14 |
| Prepaid Expenses |  | 245,747.97 |  | - |  | - |  | - |  | - |  | 245,747.97 |
| Interfunds: |  |  |  |  |  |  |  |  |  |  |  |  |
| Due from Operating |  | - |  | 2,646,613.95 |  | 4,045,068.73 |  | (1,154,417.22) |  | 433,006.91 |  | 11,940,544.74 |
| Due from Auxiliary |  | $(2,646,613.95)$ |  | - |  | (2,751,417.50) |  | 453,876.87 |  | $(630,273.59)$ |  | (11,148,856.34) |
| Due from ASBCC |  | $(4,045,068.73)$ |  | 2,751,417.50 |  | - |  | 42,189.85 |  | $(10,100.81)$ |  | $(2,523,124.38)$ |
| Due from Capital |  | 1,154,417.22 |  | $(453,876.87)$ |  | $(42,189.85)$ |  | - |  | $(481,374.37)$ |  | 353,952.26 |
| Due from Grant Fund |  | $(433,006.91)$ |  | 630,273.59 |  | 10,100.81 |  | 481,374.37 |  | - |  | 1,377,483.72 |
| Total current assets |  | 22,155,142.16 |  | 5,574,428.17 |  | 1,261,562.19 |  | 914,451.63 |  | 119,006.31 |  | 30,024,590.46 |
| LIABILITIES |  |  |  |  |  |  |  |  |  |  |  |  |
| Accounts payable and accrued expenses |  | 3,029,774.53 |  | - |  | - |  | - |  | - |  | 3,029,774.53 |
| Unearned student tuition and fees |  | 12,568,704.97 |  | - |  | - |  | - |  | - |  | 12,568,704.97 |
| Unearned Grant revenue |  | - |  | - |  | - |  | - |  | 119,006.31 |  | 119,006.31 |
| Total current liabilities |  | 15,598,479.50 |  | - |  | - |  | - |  | 119,006.31 |  | 15,717,485.81 |
| NET POSITION |  |  |  |  |  |  |  |  |  |  |  |  |
| ASBCC - Club |  | - |  | - |  | 46,265.34 |  | - |  |  |  | 46,265.34 |
| Capital Projects |  | - |  | - |  | - |  | 845,398.26 |  | - |  | 845,398.26 |
| Risk Management |  |  |  |  |  |  |  | 69,053.37 |  |  |  | 69,053.37 |
| Unrestricted |  | 6,556,662.66 |  | 5,574,428.17 |  | 1,215,296.85 |  |  |  | - |  | 13,346,387.68 |
| Total net position | \$ | 6,556,662.66 | \$ | 5,574,428.17 | \$ | 1,261,562.19 | \$ | 914,451.63 | \$ | - | \$ | 14,307,104.65 |

## BROOKDALE COMMUNITY COLLEGE

STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET POSITION - COLLEGE FUNDS MODIFIED ACCRUAL BASIS OF ACCOUNTING

```
As of May 31, }201
```

|  | Operating |  | Auxillary |  | ASBCC |  | Capital |  | Grant |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| REVENUES: |  |  |  |  |  |  |  |  |  |  |  |  |
| State appropriations | \$ | 9,471,663.33 | \$ | - | \$ | - | \$ | 159,856.77 | \$ | - | \$ | 9,631,520.10 |
| County appropriations |  | 18,358,100.75 |  | - |  | - |  | 2,917,060.58 |  | - |  | 21,275,161.33 |
| Tuition |  | 39,648,396.57 |  | - |  | - |  | - |  | - |  | 39,648,396.57 |
| Auxillary Services |  | - |  | 4,965,752.12 |  | 101,461.60 |  | - |  | - |  | 5,067,213.72 |
| Fees |  | 10,811,445.66 |  | - |  | 446,457.85 |  | - |  | - |  | 11,257,903.51 |
| Community Service Income |  | 2,862,319.03 |  | - |  | - |  | - |  | - |  | 2,862,319.03 |
| Federal, State \& Local grants |  | - |  | - |  | - |  | - |  | 3,160,083.09 |  | 3,160,083.09 |
| Other operating revenues |  | 698,544.06 |  | - |  | - |  | - |  | - |  | 698,544.06 |
| Other nonoperating revenues |  | - |  | - |  | - |  | 33,093.97 |  | - |  | 33,093.97 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenues |  | 81,850,469.40 |  | 4,965,752.12 |  | 547,919.45 |  | 3,110,011.32 |  | 3,160,083.09 |  | 93,634,235.38 |
| EXPENSES: |  |  |  |  |  |  |  |  |  |  |  |  |
| Instruction |  | 25,754,338.22 |  | - |  | - |  | - |  | 3,160,083.09 |  | 28,914,421.31 |
| Academic Support |  | 5,934,010.30 |  | - |  | - |  | - |  | - |  | 5,934,010.30 |
| Student Services |  | 4,547,599.82 |  | - |  | - |  | - |  | - |  | 4,547,599.82 |
| Research |  | 648,280.80 |  | - |  | - |  | - |  | - |  | 648,280.80 |
| Operating and maintenance of plant |  | 8,464,753.28 |  | - |  | - |  | - |  | - |  | 8,464,753.28 |
| Institutional support |  | 21,366,069.63 |  | - |  | - |  | 88,065.96 |  | - |  | 21,454,135.59 |
| Auxiliary services |  | - |  | 4,912,438.67 |  | 400,037.39 |  | - |  | - |  | 5,312,476.06 |
| Capital Outlay |  | 2,353,284.07 |  | - |  | - |  | 3,301,503.12 |  | - |  | 5,654,787.19 |
| Debt Service: |  |  |  |  |  |  |  |  |  |  |  |  |
| Principal |  | 1,729,256.00 |  | - |  | - |  | - |  | - |  | 1,729,256.00 |
| Interest |  | 909,939.81 |  | - |  | - |  |  |  | - |  | 909,939.81 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total expenses |  | 71,707,531.93 |  | 4,912,438.67 |  | 400,037.39 |  | 3,389,569.08 |  | 3,160,083.09 |  | 83,569,660.16 |
| Change in fund balance |  | 10,142,937.47 |  | 53,313.45 |  | 147,882.06 |  | (279,557.76) |  | - |  | 10,064,575.22 |
| Net position, beginning of period |  | $(3,586,274.81)$ |  | 5,521,114.72 |  | 1,113,680.13 |  | 1,194,009.39 |  | - |  | 4,242,529.43 |
| Net position, end of period | \$ | 6,556,662.66 | \$ | 5,574,428.17 | \$ | 1,261,562.19 | \$ | 914,451.63 | \$ | - | \$ | 14,307,104.65 |

## BROOKDALE COMMUNITY COLLEGE <br> BUDGETARY COMPARISON SCHEDULE SUMMARY

| DESCRIPTION | FY2018 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | ORIGINAL BUDGET | TRANSFERS | $\begin{gathered} \text { MODIFIED } \\ \text { BUDGET } \\ \hline \end{gathered}$ | $\begin{aligned} & \hline \text { ACTUAL } \\ & 5 / 31 / 2018 \end{aligned}$ | $\begin{gathered} \text { EXCESS/ } \\ \text { (DEFICIT) - ACTUAL } \\ \hline \end{gathered}$ |
| REVENUES: |  |  |  |  |  |
| STATE APPROPRIATIONS | 10,446,940.00 | - | 10,446,940.00 | 9,471,663.33 | $(975,276.67)$ |
| LOCAL APPROPRIATIONS | 20,027,019.00 | - | 20,027,019.00 | 18,358,100.75 | (1,668,918.25) |
| TUITION | 40,221,298.00 | - | 40,221,298.00 | 39,386,314.72 | $(834,983.28)$ |
| CHARGEBACKS | - | - | - | 262,081.85 | 262,081.85 |
| FEES | 11,425,223.00 | - | 11,425,223.00 | 10,811,445.66 | (613,777.34) |
| COMMUNITY SERVICE INCOME | 3,200,000.00 | - | 3,200,000.00 | 2,862,319.03 | $(337,680.97)$ |
| OTHER MISCELLANEOUS | 777,308.00 | - | 777,308.00 | 698,544.06 | $(78,763.94)$ |
| TOTAL REVENUES | 86,097,788.00 | - | 86,097,788.00 | 81,850,469.40 | (4,247,318.60) |
| EXPENDITURES: |  |  |  |  |  |
| CAPITAL OUTLAY: |  |  |  |  |  |
| MINOR CAPITAL | - | 900.00 | 900.00 | 59,411.88 | $(58,511.88)$ |
| TIP/TECH | 2,715,000.00 | (0.00) | 2,715,000.00 | 2,293,872.19 | 421,127.81 |
| TOTAL CAPITAL OUTLAY | 2,715,000.00 | 900.00 | 2,715,900.00 | 2,353,284.07 | 362,615.93 |
| DEBT SERVICE |  |  |  |  |  |
| PRINCIPAL | 1,729,256.00 | - | 1,729,256.00 | 1,729,256.00 | - |
| INTEREREST \& MISCELLANEOUS | 1,543,051.00 | - | 1,543,051.00 | 909,939.81 | 633,111.19 |
| TOTAL DEBT SERVICE | 3,272,307.00 | - | 3,272,307.00 | 2,639,195.81 | 633,111.19 |
| PRESIDENT DIVISION: |  |  |  |  |  |
| BOARD OF TRUSTEES | 34,200.00 | - | 34,200.00 | 22,680.71 | 11,519.29 |
| PRESIDENT'S OFFICE | 348,204.00 | - | 348,204.00 | 281,269.45 | 66,934.55 |
| TOTAL PRESIDENTS DIVISION | 382,404.00 | - | 382,404.00 | 303,950.16 | 78,453.84 |
| HUMAN RESOURCES AND SAFETY DIVISION: |  |  |  |  |  |
| HUMAN RESOURCES | 792,741.00 | - | 792,741.00 | 566,190.28 | 226,550.72 |
| POLICE | 1,481,382.00 | (497.00) | 1,480,885.00 | 1,265,423.30 | 215,461.70 |
| POLICE WESTERN MONMOUTH | 70,269.00 | 4,293.00 | 74,562.00 | 69,227.25 | 5,334.75 |
| TOTAL HUMAN RESOURCES SAFETY DIVISION | 2,344,392.00 | 3,796.00 | 2,348,188.00 | 1,900,840.83 | 447,347.17 |

PLANNING AND INSTITUTIONAL EFFECTIVENESS DIVISION:
PLANNING, ASESSMENT \& RESEARCH

PLAN

| ADVANCEMENT DIVISION: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ADVANCEMENT OFFICE | 236,650.00 | 2,571.00 | 239,221.00 | 108,840.24 | 130,380.76 |
| COLLEGE RELATIONS | 115,795.00 | 1,360.00 | 117,155.00 | 101,186.11 | 15,968.89 |
| PUBLIC RELATIONS \& COMMUNICATIONS | 218,957.00 | 540.00 | 219,497.00 | 184,331.76 | 35,165.24 |
| MARKETING \& CREATIVE SERVICES | 284,309.00 | - | 284,309.00 | 254,844.18 | 29,464.82 |
| RADIO STATION | 233,591.00 | 1,400.00 | 234,991.00 | 216,549.84 | 18,441.16 |
| BROOKDALE TV | 81,377.00 | (900.00) | 80,477.00 | 45,501.30 | 34,975.70 |
| GRANTS DEVELOPMENT | 168,557.00 | 2,785.00 | 171,342.00 | 142,939.03 | 28,402.97 |
| FOUNDATION | 121,957.00 | - | 121,957.00 | 121,674.19 | 282.81 |
| ALUMNI ASSOCIATION | - | - | - | 1,300.77 | $(1,300.77)$ |
| TOTAL ADVANCEMENT DIVISION | 1,461,193.00 | 7,756.00 | 1,468,949.00 | 1,177,167.42 | 291,781.58 |
| FINANCE AND OPERATIONS DIVISION: |  |  |  |  |  |
| FINANCE OFFICE | 449,418.00 | 3,214.00 | 452,632.00 | 369,508.67 | 83,123.33 |
| ACCOUNTS PAYABLE | 245,263.00 | 1,000.00 | 246,263.00 | 208,930.14 | 37,332.86 |
| ACCOUNTS RECEIVABLE | 325,103.00 | 1,942.00 | 327,045.00 | 296,263.19 | 30,781.81 |
| PAYROLL | 223,434.00 | 360.00 | 223,794.00 | 200,144.19 | 23,649.81 |
| PURCHASING | 219,420.00 | 5,658.00 | 225,078.00 | 200,955.62 | 24,122.38 |
| COMMON SERVICES | 332,165.00 | 18,283.00 | 350,448.00 | 295,914.34 | 54,533.66 |
| PRINT SHOP | $(61,877.00)$ | 1,501.00 | (60,376.00) | 96,461.74 | $(156,837.74)$ |
| FACILITIES | 225,131.00 | 108,355.00 | 333,486.00 | 256,129.71 | 77,356.29 |
| CUSTODIAL SERVICES-LINCROFT | 1,853,508.00 | - | 1,853,508.00 | 1,507,957.48 | 345,550.52 |
| PHYSICAL PLANT/UTILITIES | 1,432,891.00 | (19,812.00) | 1,413,079.00 | 1,180,207.02 | 232,871.98 |
| Page 115 of 159 | 15 |  |  | 6/25/2018 12:51:09 PM |  |

## BROOKDALE COMMUNITY COLLEGE <br> BUDGETARY COMPARISON SCHEDULE SUMMARY

| DESCRIPTION | FY2018 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | ORIGINAL BUDGET | TRANSFERS | $\begin{gathered} \hline \text { MODIFIED } \\ \text { BUDGET } \\ \hline \end{gathered}$ | $\begin{aligned} & \hline \text { ACTUAL } \\ & 5 / 31 / 2018 \end{aligned}$ | $\begin{gathered} \text { EXCESS/ } \\ \text { (DEFICIT) - ACTUAL } \\ \hline \end{gathered}$ |
| LIBRARY | 1,314,689.00 | 8,492.00 | 1,323,181.00 | 1,128,194.92 | 194,986.08 |
| COLLEGE SUCCESS | 56,777.00 | 857.00 | 57,634.00 | 51,870.60 | 5,763.40 |
| TOTAL LEARNING DIVISION | 33,943,582.00 | 92,115.00 | 34,035,697.00 | 28,589,014.71 | 5,446,682.29 |
| STUDENT SUCCESS DIVISION: |  |  |  |  |  |
| OFFICE STUDENT SUCCESS | 353,716.00 | (7,768.00) | 345,948.00 | 331,365.49 | 14,582.51 |
| ENROLLMENT MANAGEMENT | 309,605.00 | 77,024.00 | 386,629.00 | 350,012.73 | 36,616.27 |
| ADVISING | 660,890.00 | 8,538.00 | 669,428.00 | 579,137.15 | 90,290.85 |
| RECRUITMENT | 320,790.00 | $(49,266.00)$ | 271,524.00 | 244,009.69 | 27,514.31 |
| ADMISSIONS, REGISTRATION, AND RECORDS | 842,631.00 | 14,154.00 | 856,785.00 | 758,926.77 | 97,858.23 |
| FINANCIAL AID | 367,339.00 | $(7,397.00)$ | 359,942.00 | 308,678.73 | 51,263.27 |
| STUDENT SERVICES | 134,338.00 | - | 134,338.00 | 122,174.46 | 12,163.54 |
| COUNSELING | 739,969.00 | (39,375.00) | 700,594.00 | 593,457.47 | 107,136.53 |
| VETERANS CENTER | 43,128.00 | 500.00 | 43,628.00 | 42,394.55 | 1,233.45 |
| E.O.F. | 257,612.00 | 143.00 | 257,755.00 | 197,121.28 | 60,633.72 |
| DISABILITY SERVICES | 380,823.00 | 500.00 | 381,323.00 | 178,924.82 | 202,398.18 |
| TESTING SERVICES | 303,461.00 | 15,397.00 | 318,858.00 | 278,360.14 | 40,497.86 |
| STUDENT CONDUCT AND COMPLIANCE | 62,980.00 | - | 62,980.00 | 57,731.74 | 5,248.26 |
| STUDENT ENGAGEMENT | 92,889.00 | 10,905.00 | 103,794.00 | 98,792.44 | 5,001.56 |
| CAREER AND LEADERSHIP DEVELOPMENT | 296,633.00 | (16,399.00) | 280,234.00 | 235,290.40 | 44,943.60 |
| STUDENT LIFE \& ACTIVITIES | 172,370.00 | 11,250.00 | 183,620.00 | 229,575.40 | $(45,955.40)$ |
| INTERNATIONAL CENTER | 344,630.00 | 787.00 | 345,417.00 | 337,155.28 | 8,261.72 |
| ATHLETICS DEPARTMENT | 247,388.00 | 5,859.00 | 253,247.00 | 220,006.70 | 33,240.30 |
| SUMMER SPORTS CAMP | 49,700.00 | (100.00) | 49,600.00 | 14,646.24 | 34,953.76 |
| COMMENCEMENT | 37,200.00 | (187.00) | 37,013.00 | 17,415.14 | 19,597.86 |
| TOTAL STUDENT SUCCESS DIVISION | 6,018,092.00 | 24,565.00 | 6,042,657.00 | 5,195,176.62 | 847,480.38 |
| CONTINUING AND PROFESSIONAL STUDIES DIVISION: |  |  |  |  |  |
| OFFICE OF CONTINUING AND PROFESSIONAL STUDIES | 500,032.00 | 12,117.00 | 512,149.00 | 483,280.50 | 28,868.50 |
| BCD INDIRECT EXPENSES | 42,320.00 | $(1,042.00)$ | 41,278.00 | 39,072.16 | 2,205.84 |
| OFFICE OF CAREER PATHWAYS | 461,991.00 | $(82,472.00)$ | 379,519.00 | 357,879.54 | 21,639.46 |
| CONTRACT TRAINING DIRECT PAY (COMPANIES) | 85,500.00 | 45,546.00 | 131,046.00 | 101,577.63 | 29,468.37 |
| NEW PATHWAYS TO TEACHING | 65,950.00 | 21,516.00 | 87,466.00 | 66,370.61 | 21,095.39 |
| HEALTHCARE SERVICES | 320,137.00 | 45,894.00 | 366,031.00 | 356,774.80 | 9,256.20 |
| BUSINESS \& CAREER TRAINING | 161,818.00 | $(6,323.00)$ | 155,495.00 | 122,503.28 | 32,991.72 |
| COMPUTER \& OFFICE TRAINING | 74,354.00 | 70,303.00 | 144,657.00 | 139,557.13 | 5,099.87 |
| CTE GRANT | 110,000.00 | $(12,000.00)$ | 98,000.00 | 86,119.00 | 11,881.00 |
| ADULT EDUCATION | 139,454.00 | (16,248.00) | 123,206.00 | 82,835.64 | 40,370.36 |
| OFFICE OF COMMUNITY OUTREACH | 194,478.00 | 3,222.00 | 197,700.00 | 172,960.29 | 24,739.71 |
| SANDY HOOK | 17,993.00 | (150.00) | 17,843.00 | 14,013.62 | 3,829.38 |
| TRIPS/EXCURSIONS | 221,849.00 | $(4,546.00)$ | 217,303.00 | 208,020.14 | 9,282.86 |
| MISC OPEN ENROLLMENT PROGRAMS | 215,356.00 | $(45,722.00)$ | 169,634.00 | 149,124.15 | 20,509.85 |
| SMMER ADVENTURE CAMPS | 205,055.00 | $(13,994.00)$ | 191,061.00 | 181,744.96 | 9,316.04 |
| CENTER FOR WW II STUDIES | - | 422.00 | 422.00 | 421.30 | 0.70 |
| ACADEMIC AND CAREER TRANSITIONS INSTITUTE (WEE | 95,165.00 | (7,267.00) | 87,898.00 | 79,073.24 | 8,824.76 |
| CHHANGE | - | - | - | 14,112.75 | $(14,112.75)$ |
| SCHEDULING \& CAMPUS EVENTS | - | - | - | - | - |
| TRANSITIONS | - | - | - | (50.88) | 50.88 |
| FITNESS | 187,369.00 | 729.00 | 188,098.00 | 170,460.65 | 17,637.35 |
| TOTAL CONTINUING AND PROFESSIONAL |  |  |  |  |  |
| STUDIES DIVISION | 3,098,821.00 | 9,985.00 | 3,108,806.00 | 2,825,850.51 | 282,955.49 |
| UTILITIES DIVISION: |  |  |  |  |  |
| LINCROFT | 2,353,000.00 | - | 2,353,000.00 | 1,914,105.99 | 438,894.01 |
| LONG BRANCH | 79,000.00 | - | 79,000.00 | 66,459.26 | 12,540.74 |
| WESTERN MONMOUTH | $(90,200.00)$ | - | $(90,200.00)$ | $(62,640.86)$ | $(27,559.14)$ |
| WALL | $(90,000.00)$ | - | (90,000.00) | 134,735.78 | (224,735.78) |
| UTILITIES SLC | 15,000.00 | - | 15,000.00 | 16,134.24 | $(1,134.24)$ |
| HAZLET | 54,000.00 | - | 54,000.00 | 66,144.44 | $(12,144.44)$ |
| NEPTUNE | 253,614.00 | - | 253,614.00 | 315,054.06 | $(61,440.06)$ |
| TOTAL UTILITIES | 2,574,414.00 | - | 2,574,414.00 | 2,449,992.91 | 124,421.09 |
| BENEFITS DIVISION: |  |  |  |  |  |
| BENEFITS | 15,684,069.00 | (68,787.00) | 15,615,282.00 | 12,044,309.14 | 3,570,972.86 |

## BROOKDALE COMMUNITY COLLEGE

BUDGETARY COMPARISON SCHEDULE SUMMARY

| DESCRIPTION | ORIGINAL BUDGET |  | TRANSFERS |  | $\begin{gathered} \hline \text { MODIFIED } \\ \text { BUDGET } \\ \hline \end{gathered}$ |  | ACTUAL <br> 5/31/2018 |  | $\begin{gathered} \text { EXCESS/ } \\ \text { (DEFICIT) } \text { - ACTUAL } \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| TOTAL BENEFITS DIVISION |  | 15,684,069.00 |  | (68,787.00) |  | 15,615,282.00 |  | 12,044,309.14 |  | 3,570,972.86 |
| GENERAL EXPENSES: |  |  |  |  |  |  |  |  |  |  |
| GENERAL INSTITUTIONAL |  | 3,764,080.00 |  | (125,337.00) |  | 3,638,743.00 |  | 2,780,612.06 |  | 858,130.94 |
| INSTITUTIONAL MARKETING |  | 815,000.00 |  | - |  | 815,000.00 |  | 530,733.44 |  | 284,266.56 |
| GOVERNANCE |  | 9,950.00 |  | - |  | 9,950.00 |  | 4,353.66 |  | 5,596.34 |
| TOTAL GENERAL EXPENSES |  | 4,589,030.00 |  | $(125,337.00)$ |  | 4,463,693.00 |  | 3,315,699.16 |  | 1,147,993.84 |
| TOTAL EXPENDITURES |  | 85,728,185.00 |  | - |  | 85,728,185.00 |  | 71,707,531.93 |  | 14,020,653.07 |
| NET INCOME/(LOSS) BEFORE OTHER |  |  |  |  |  |  |  |  |  |  |
| FINANCING SOURCES/(USES) |  | 369,603.00 |  | - |  | 369,603.00 |  | 10,142,937.47 |  | 9,773,334.47 |
| OTHER FINANCING SOURCES/(USES): |  |  |  |  |  |  |  |  |  |  |
| CAPITAL RESERVE BUILD UP |  | $(369,603.00)$ |  | - |  | (369,603.00) |  | - |  | $(369,603.00)$ |
| TOTAL OTHER FINANCING SOURCES/(USES) |  | $(369,603.00)$ |  | - |  | (369,603.00) |  | - |  | $(369,603.00)$ |
| NET INCOME/(LOSS) |  | - |  | - |  | - |  | 10,142,937.47 |  | 9,403,731.47 |
| FUND BALANCE - BEGINNING |  | $(3,586,274.81)$ |  |  |  | (3,586,274.81) |  | (3,586,274.81) |  | - |
| FUND BALANCE - ENDING | \$ | (3,586,274.81) | \$ | - | \$ | (3,586,274.81) |  | 6,556,662.66 |  | 9,403,731.47 |
|  |  | XILIARY FUND CC FUND - UN | RE | RICTED |  |  |  | $\begin{array}{r} \mathbf{5 , 5 7 4 , 4 2 8 . 1 7} \\ \mathbf{1 , 2 1 5 , 2 9 6 . 8 5} \\ \hline \end{array}$ |  |  |
|  | TOTAL UNRESTICTED FUND BALANCE |  |  |  |  |  | \$ | 13,346,387.68 |  |  |
|  | SUMMARY OF EXPENDITURES |  |  |  |  |  |  |  |  |  |
| Capital Outlay | \$ | 2,715,000.00 | \$ | 900.00 | \$ | 2,715,900.00 | \$ | 2,353,284.07 | \$ | 362,615.93 |
| Debt Service |  | 3,272,307.00 |  | - |  | 3,272,307.00 |  | 2,639,195.81 |  | 633,111.19 |
| Learning Division |  | 33,943,582.00 |  | 92,115.00 |  | 34,035,697.00 |  | 28,589,014.71 |  | 5,446,682.29 |
| Benefits |  | 15,684,069.00 |  | $(68,787.00)$ |  | 15,615,282.00 |  | 12,044,309.14 |  | 3,570,972.86 |
| Finance \& Operations |  | 9,144,774.00 |  | 54,007.00 |  | 9,198,781.00 |  | 8,516,549.06 |  | 682,231.94 |
| Student Success Div |  | 6,018,092.00 |  | 24,565.00 |  | 6,042,657.00 |  | 5,195,176.62 |  | 847,480.38 |
| General Expenses |  | 4,589,030.00 |  | $(125,337.00)$ |  | 4,463,693.00 |  | 3,315,699.16 |  | 1,147,993.84 |
| Continuing \& Prof. Serv. |  | 3,098,821.00 |  | 9,985.00 |  | 3,108,806.00 |  | 2,825,850.51 |  | 282,955.49 |
| Utilities |  | 2,574,414.00 |  | - |  | 2,574,414.00 |  | 2,449,992.91 |  | 124,421.09 |
| Human Resources \& Safety |  | 2,344,392.00 |  | 3,796.00 |  | 2,348,188.00 |  | 1,900,840.83 |  | 447,347.17 |
| Planning \& Inst. Effectiveness |  | 500,107.00 |  | 1,000.00 |  | 501,107.00 |  | 396,501.53 |  | 104,605.47 |
| President \& BOT |  | 382,404.00 |  | - |  | 382,404.00 |  | 303,950.16 |  | 78,453.84 |
| Advancement Div |  | 1,461,193.00 |  | 7,756.00 |  | 1,468,949.00 |  | 1,177,167.42 |  | 291,781.58 |
|  | \$ | 85,728,185.00 | \$ | - | \$ | 85,728,185.00 | \$ | 71,707,531.93 | \$ | 14,020,653.07 |

## A. CAPITAL PROJECTS

1) LINCROFT CAMPUS CENTRAL UTILITY PLANT- Estock Piping, Inc. Base Bid \$489,150

Alt. Bid \$623,767
TOTAL CONTRACT \$1,112,917

SCOPE: Due to limited funds, the project scope was limited to replacement of the water piping within the plant (base bid) with possible replacement of the cooling towers (alternate bid).
STATUS: A contract in the amount of $\$ 1,112,917$ was awarded to Estock Piping on August 22, 2017. The project improvements have been completed and startup of the new cooling system was successfully performed on April 19, 2018). The project was completed without using the "Miscellaneous Work Allowance" of $\$ 50,000$ within the contract award amount. In addition, a reduction in internal piping within the new cooling towers resulted in an additional savings of $\$ 20,000$. In light of these project savings, the Facilities Department identified additional improvements directly related to the completed work for consideration at this time:
a) Additional Valve and Drain
\$3,903.95
b) sand filter system work
\$8,864.60

These extra work items were approved by the Board of Trustees at their April 24, 2018 meeting and the improvements have been subsequently completed.

Currently the cooling system is up and running. However, on all four cells of the towers, minor separation of a metal seam has occurred which requires repair. The contractor is aware of this issue and is presently scheduling the repair work. In addition, on occasion, the cooling towers have overflowed when the system is only using one tower instead of both towers. This appears to be related to a water level sensing setting which is currently being investigated. Final payment will not be recommended until these issues have been properly addressed.

## 2) LINCROFT CAMPUS PARKING LOTS

The College is managing a Not to Exceed budget of $\$ 805,000$ for the milling and paving of Parking Lots 6 and 7 at the Lincroft Campus. Lot 7 was completed during the summer of 2017 for a cost of approximately $\$ 230,000$. In Lot 6, curbing and sidewalk replacement along the arena was completed during the fall of 2017 at a cost of $\$ 23,500$. The College has initiated discussions with Monmouth County to schedule paving of Lot 6 for this summer. The College seeks approval to include other paving needs such as portions of Arena Drive and other lots on a risk assessed basis to maximize efficiencies of the County paving team while on site. The Not to Exceed amount of $\$ 805,000$ will be monitored and reported on monthly as work progresses. A priority list of additional paving needs at the Lincroft campus is being compiled for discussion before the F\&F Committee and Board.

## 3) BAC ROOF REPLACEMENTS/LINCROFT CAMPUS

BAC- A contract to prepare plans and specifications to replace the roof was awarded to USA Architects in December 2017 in the amount of $\$ 14,600$. The BOT awarded a contract to Roof Management of Wall, $N J$ in the amount of $\$ 143,000$ on March 27, 2018. Construction has been completed. During recertification of the lightning protection system, deficiencies in the system outside the project scope were discovered by the contractor. Required upgrades to the system have been identified and we are currently coordinating with the contractor and architect on pricing for these improvements. It is anticipated that construction costs for this extra work will fall within the allotted contingency in the contract. However, a minor increase to the Architect's contract will be required.

## 4) CVA \& LAH CHILLER REPLACEMENTS

By letter, dated June 6, 2018, our office submitted a proposal to provide engineering design and construction administration services for the replacement of antiquated chillers and upgrades to the controls at the Center for Visual Arts and Larrison Hall for a not to exceed fee of $\$ 87,000$. The intent is to have these improvements completed prior to next year's cooling season. We await guidance on how to proceed.

## 5) FIRE ALARM PANEL REPLACEMENT PROJECT

Due to the age of eight existing fire alarm panels on the Lincroft campus and the difficulty in finding parts to maintain these panels, our office was authorized by the BOT at their May 15, 2018 meeting to proceed with preparation of plans and specifications to replace these panels. Preliminary design has been initiated and we will be meeting shortly with the local Fire Code Official to review the project scope. Following review by the local Fire Official, final plans and specifications will be completed and the project will be advertised. Our intent is to have the project completed in early fall. In addition, we recommend the College pursue a comprehensive review of its current fire alarm system with an eye of bringing it up to current day standards.
6) LED LIGHTING UPGRADES

Based on the recommendations of the recently completed Local Government Energy Audit (LGEA) reports prepared for the buildings at the Lincroft Campus and satellite campuses, the College will be pursuing energy saving measures by replacing the existing light bulbs with LED bulbs. Our office by letter, dated May 18,2018 , submitted a proposal to provide engineering design and construction administration services for a not to exceed fee of $\$ 75,400$ for the Lincroft Campus and a not to exceed fee of $\$ 21,500$ for the satellite campuses. We await guidance on how to proceed. The LGEA Reports indicate potential annual savings of more than $\$ 300,000$ from this project.

## 7) SEWER EJECTOR PUMPS/LINCROFT CAMPUS

A contract for the replacement of sewer ejector pumps at the MAS and ATC buildings was awarded to Longo Electrical-Mechanical, Inc. in the amount of $\$ 84,700.00$ by the BOT at their May 15, 2018 meeting. Contracts have been signed and contract submittals are expected shortly. Based on discussions with the academic leadership team a "sewer shutdown" period from August 24, 2018 to September 3, 2018 was selected to allow for the installation of the new pumps. However, preparation work and final restoration work may be warranted before and after this period.

## B. DESIGN/STUDIES/REPORTS

## 1) FREEHOLD CAMPUS FOUNDATION SEEPAGE PROBLEM

Our office has been requested to investigate an ongoing basement seepage problem. We have completed an initial site inspection and are currently soliciting quotes to have the buried exterior roof piping system videotaped. We anticipate having preliminary findings and recommendations this summer.


## 4.2a Change Order Request

The Change Order Request Report contains summary information and a resolution for increases to existing Blanket Purchase Orders.

This report is submitted to the Board of Trustees to provide background information to enable the approval of the change requests.

Additional details for these proposed purchases are available in the Purchasing Office for review by the Board of Trustees.

This item was discussed with the President and the Finance and Facilities Committee of the Board of Trustees at a meeting held June 18, 2018.

## RESOLUTION

WHEREAS, County College Contracts Law, Chapter 64A, title 18A, requires Board approval for any purchase in excess of $\$ 35,300$, or purchases with a combined total in excess of $\$ 35,300$; and

WHEREAS, College policy requires Board approval for a change in contractual terms to any previously Board approved purchase, and

WHEREAS, the Board of Trustees has reviewed the purchase on the list attached hereto and made a part hereof; and

WHEREAS the College certifies the availability of funds to cover the maximum dollar value of the pending contract as set forth in this resolution;

NOW THEREFORE BE IT RESOLVED by the Board of Trustees of Brookdale Community College that Purchases as indicated on the attached list have been reviewed and the same are hereby approved.
Brookdale Community College
Change Order Reconciliation
June 26, 2018

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$$
\begin{aligned}
& \text { Vendor Name } \\
& 1 \text { New Jersey City } \\
& \text { University }
\end{aligned}
$$

$$
2 \text { USA Architects }
$$

### 4.3 FY19 Revised Operating and Capital Statements

The College has developed the following FY19 Revised Operating and Capital Statements for review and discussion by the Finance and Facilities Committee and approval by the Board of Trustees.

This report was reviewed by the President and the Finance \& Facilities Committee of the Board of Trustees at a meeting held June 18, 2018.

On January 23, 2018, the Board of Trustees adopted the FY19 Operating and Capital Budget. Subsequently, there have been revisions to both revenue and expenditures in the Operating and Capital budgets, which should be approved by the Board of Trustees.

The revised operating budget is based on a credit enrollment of 8,485 full-time equated students (FTEs). The revised Operating Budget is $\$ 84,284,976$, which is $\$ 105,735$ less than the original FY19 operating budget, a $0.1 \%$ decrease.

The proposed FY19 budget allows the College to maintain an open door policy, stimulate enrollment growth and sustainability, support existing programs, and strategically funds creative initiatives. It should be noted that additional changes will be made to this budget during the fiscal year, which could result in savings or costs that are yet to be determined.

## Revised Operating Revenue

The revised operating budget shows a total revenue decrease of $\$ 105,735$, which represents a $\$ 196,386$ increase in tuition offset by a decrease in fees of $\$ 253,976$ as a result of transferring fees to the capital budget for OIT capital purchases. Finally, operating revenue for Continuing and Professional Studies is a decrease of $\$ 50,000$ based on finalized programming for FY19.

## Revised Operating Expenditures

Revised operating expenditures decreased $\$ 105,735$, or $0.1 \%$, due to staff attrition due to resignations \& retirements.

## Revised Capital Budget

On January 23, 2018, the Board of Trustees also approved the FY19 capital budget. The revised capital budget of $\$ 20,267,480$ represents an increase of $\$ 13,017,480$. The increase is due to budgeting for the remaining unspent Chapter 12 funds, Equipment Leasing Fund, and Higher Education Technology Infrastructure funds as well as the Office of Information Technology Capital Improvements. The Capital Budget also includes $\$ 350,000$ capital reserve for Wall.

## Brookdale Community College

Enrollment History - FTEs
FY14-FY19

|  | FY14 <br> Actual | FY15 Actual | FY16 <br> Actual | FY17 <br> Actual | FY18 <br> Projected | FY19 <br> Budget |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit FTEs: |  |  |  |  |  |  |
| Summer III | 313 | 299 | 303 | 256 | 232 | 221 |
| \% of Year | 2.8\% | 2.8\% | 2.9\% | 2.6\% | 2.5\% | 2.5\% |
| Fall | 4,920 | 4,740 | 4,591 | 4,337 | 4,202 | 4,009 |
| \% of Year | 43.7\% | 44.2\% | 44.3\% | 44.3\% | 44.6\% | 44.5\% |
| Spring | 4,432 | 4,271 | 4,096 | 3,884 | 3,749 | 3,577 |
| \% of Year | 39.4\% | 39.8\% | 39.5\% | 39.6\% | 39.8\% | 39.6\% |
| Summer I \& II | 910 | 875 | 828 | 760 | 711 | 678 |
| \% of Year | 8.1\% | 8.2\% | 8.0\% | 7.8\% | 7.5\% | 7.5\% |
| Credit Subtotal | 10,575 | 10,185 | 9,818 | 9,237 | 8,894 | 8,485 |
| \% of Year | 94.0\% | 95.0\% | 94.6\% | 94.3\% | 94.3\% | 94.0\% |
| \% Increase/(Decrease) | (2.2\%) | (3.7\%) | (3.6\%) | (5.9\%) | (3.7\%) | (4.6\%) |
| Non-Credit FTEs: |  |  |  |  |  |  |
| Non-Fundable FTEs | 672 | 541 | 556 | 561 | 534 | 540 |
| \% of Year | 6.0\% | 5.0\% | 5.4\% | 5.7\% | 5.7\% | 6.0\% |
| Total | 11,247 | 10,726 | 10,374 | 9,798 | 9,428 | 9,025 |
| \% Increase/(Decrease) | (2.1\%) | (4.6\%) | (3.3\%) | (5.6\%) | (2.3\%) | (4.3\%) |

# Brookdale Community College Operating Budget Summary FY19 

FY19 Original Budget
January 2018

## FY19 Revised Budget

June 2018

| Current Revenue: | Amount | Percent of Total | Adjustments |  |  | Amount | Percent of Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tuition | \$ 38,197,961 | 45.3\% | \$ | 196,386 |  | 38,394,347 | 45.6\% |
| Monmouth County | 20,027,019 | 23.7\% |  | - |  | 20,027,019 | 23.8\% |
| State Aid | 10,324,066 | 12.2\% |  | 1,855 |  | 10,325,921 | 12.3\% |
| General Service Fee | 8,537,545 | 10.1\% |  | $(253,976)$ |  | 8,283,569 | 9.8\% |
| Other Fees | 3,130,120 | 3.7\% |  | - |  | 3,130,120 | 3.7\% |
| Cont \& Prof Studies | 3,400,000 | 4.0\% |  | $(50,000)$ |  | 3,350,000 | 4.0\% |
| Other Income | 774,000 | 0.9\% |  | - |  | 774,000 | 0.9\% |
| Total Current Revenue | \$ 84,390,711 | 100.0\% | \$ | $\underline{(105,735)}$ |  | 84,284,976 | 100.0\% |
| Current Expenditures: |  |  |  |  |  |  |  |
| Learning Division | 32,255,354 | 38.2\% | \$ | 288,973 |  | 32,544,327 | 38.6\% |
| Continuing \& Prof. Studies | 2,962,885 | 3.5\% |  | 197,855 |  | 3,160,740 | 3.8\% |
| Student Success Division | 5,975,868 | 7.1\% |  | $(15,890)$ |  | 5,959,978 | 7.1\% |
| President's Division | 360,489 | 0.4\% |  | 15,000 |  | 375,489 | 0.5\% |
| Finance \& Operations | 11,936,697 | 14.1\% |  | $(385,538)$ |  | 11,551,159 | 13.7\% |
| Human Resources \& Safety | 2,184,286 | 2.6\% |  | 73,120 |  | 2,257,406 | 2.7\% |
| Advacement Division | 931,465 | 1.1\% |  | $(55,925)$ |  | 875,540 | 1.0\% |
| Planning \& Inst. Effectiveness | 438,318 | 0.5\% |  | 2,891 |  | 441,209 | 0.5\% |
| Utilities | 2,523,503 | 3.0\% |  |  |  | 2,523,503 | 3.0\% |
| Benefits | 16,241,524 | 19.3\% |  | $(24,935)$ |  | 16,216,589 | 19.2\% |
| General Expenses | 8,580,322 | 10.2\% |  | $(201,286)$ |  | 8,379,036 | 9.9\% |
| Total Current Expenditures | \$ 84,390,711 | 100.0\% | \$ | $(105,735)$ |  | 84,284,976 | 100.0\% |

## Brookdale Community College <br> Capital Budget Summary <br> FY19

FY19 Budget
January 2018

FY19 Revised Budget
June 2018

|  | Percent of |  | Percent of |
| :---: | :---: | :---: | :---: |
| Amount | Total | Amount | Total |

## Revenue

County:
County Chapter 12
Subtotal County

| $\$$ | $3,800,000$ | $47.8 \%$ | $\$$ | $9,641,512$ |
| ---: | ---: | ---: | ---: | ---: |
| $3,800,000$ | $47.8 \%$ | $9,641,512$ | $46.8 \%$ |  |

State:
State Chapter 12
HETI
ELF
Subtotal State

| $3,800,000$ | $47.8 \%$ | $9,641,512$ | $46.8 \%$ |
| ---: | ---: | ---: | ---: |
| - | $0.0 \%$ | 47,104 | $0.2 \%$ |
| - | $0.0 \%$ | 683,376 | $3.3 \%$ |
| $3,800,000$ | $47.8 \%$ | $10,371,992$ | $50.3 \%$ |

## Other:

Fees- restricted

| 350,000 | $4.4 \%$ | 350,000 | $1.7 \%$ |
| ---: | ---: | ---: | ---: |
| - | $0.0 \%$ | 253,976 | $1.2 \%$ |
| 350,000 | $4.4 \%$ | 603,976 | $2.9 \%$ |
| $7,950,000$ | $100.0 \%$ | $20,617,480$ | $100.0 \%$ |

Expenditures:
Renewal \& Replacements
Minor Capital
Other
Total Expenditures

|  | $7,600,000$ | $100.0 \%$ | $19,283,024$ | $95.1 \%$ |
| ---: | ---: | ---: | ---: | ---: |
|  | - | $0.0 \%$ | 253,976 | $1.3 \%$ |
|  | - | $0.0 \%$ | 730,480 | $3.6 \%$ |
| $\$$ | $7,600,000$ | $100.0 \%$ | $\$ 20,267,480$ | $95.1 \%$ |

### 4.5 Auxiliary Services FY19 Operating Statements

The College manages several operations which fall under the general heading of Auxiliary Services, which include, but are not limited to, Conference \& Event Services, Dining, and the Scroll and Pen Bookstore.

The College has developed the following FY19 Operating Statement for review and discussion by the Finance and Facilities Committee and approval by the Board of Trustees.

This report was reviewed by the President and the Finance \& Facilities Committee of the Board of Trustees at a meeting held June 18, 2018.

The following narrative captures the highlights of Conference \& Event Services and the Scroll and Pen Bookstore FY19 Operating Statements.

Conference \& Event Services (CES) include both internal (Institutional) and external (community) events held in the Donald D. Warner Student Life Center (WSLC), the Robert J. Collins Arena (Arena), and the Brookdale Recreation Center (BREC). Additionally, non-Brookdale athletic events are held in our facilities or on the outdoor fields. The WSLC remains a focal point for campus life for students, staff, and community. The number of seminars and training classes conducted on premise are increasing. Additionally, the parking lots are utilized to hold food truck events, marathons, and cycling races.

In the past several years, the Collins Arena has been transformed into a reputable sports and entertainment venue with various annual events. The continued support of a variety of special events along with the Collins Arena Internship Program will continue to provide strong revenue streams and education opportunities in operations for FY19.

The dining program hosts a pop up café program, which is a portable café that "pops up" at different locations on the campus and features varying menus with cuisine from around the globe. Dining continues to provide services for both internal and external events, as well as the daily food operations for faculty, staff, and students. Dining Services has three internship programs for special needs high school and college students. While participating in the programs, students learn valuable core working skills. The programs will continue to grow in FY19, with plans for expanding the program to include work in Larrison Hall and the Wall location.

The Scroll and Pen Bookstore, a full service bookstore in the Student Life Center, sells new and used textbooks, classroom supplies, clothing, trade books, and a variety of novelty items. In late FY18 the Bookstore was transitioned to a managed service operation operated by Follett. In FY19, the College will work with Follett on a capital improvement plan to give the store a facelift.

The FY19 budget incorporated several additional departments from the operating budget. Those departments include Brookdale Radio, Brookdale Performing Arts Center, Brookdale Television, and the Brookdale Fitness Center. Each respective department provides service to the Community as well as providing service to the College.

The attached workbook contains the FY19 Operating Statements of the above referenced Auxiliary Departments is for review and discussion by the Finance and Facilities Committee and approval by the Board of Trustees.

## Brookdale Community College <br> Auxiliary Services FY19 Budget

|  | FY18 <br> Projected | FY19 <br> Budget |  |
| :--- | ---: | ---: | ---: |
| Revenue | $\$$ | 808,967 | $\$$ |
| Bookstore | 200,227 | 750,000 |  |
| Dining Services | 281,036 | 275,000 |  |
| Arena | 144,423 | 319,000 |  |
| Brookdale Radio | 14,664 | 162,500 |  |
| Brookdale TV | 58,030 | 20,000 |  |
| Performing Arts Center |  | 165,450 | 70,000 |
| Fitness Center | 173,757 | 175,000 |  |
| Student Life Center |  | $1,846,554$ | $\$$ |
|  | Total Revenue | $\$ 186,000$ |  |
|  |  |  | $1,957,500$ |


| Operating Expenses |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Bookstore | \$ | 671,975 | \$ | 34,305 |
| Dining Services |  | 100,229 |  | 130,345 |
| Arena |  | 338,080 |  | 343,391 |
| Brookdale Radio |  | 398,793 |  | 397,286 |
| Brookdale TV |  | 134,484 |  | 138,587 |
| Performing Arts Center |  | 264,434 |  | 276,884 |
| Fitness Center |  | 187,145 |  | 199,496 |
| Student Life Center |  | 246,436 |  | 268,087 |
| Total Operating Expenses | \$ | 2,341,576 | \$ | 1,788,381 |


| Profit/(Loss) before Fee Waivers |  |  |  |
| :--- | ---: | ---: | ---: |
| Bookstore | $\$$ | 136,992 | $\$$ |
| Dining Services | 99,998 | 715,695 |  |
| Arena | $(57,044)$ | 144,655 |  |
| Brookdale Radio | $(254,370)$ | $(24,391)$ |  |
| Brookdale TV | $(119,820)$ | $(234,786)$ |  |
| Performing Arts Center | $(206,404)$ | $(206,884)$ |  |
| Fitness Center | $(21,695)$ | $(24,496)$ |  |
| Student Life Center | $(72,679)$ | $(82,087)$ |  |
| Total Profit/(Loss) before Fee Waivers | $\$$ | $(495,022)$ | $\$ 169,119$ |


| Other Revenue: Fee Waivers * |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Bookstore | \$ | - | \$ | - |
| Dining Services |  | - |  | - |
| Arena |  | 88,677 |  | 88,000 |
| Brookdale Radio |  | 45,000 |  | 45,000 |
| Brookdale TV |  | 312,492 |  | 312,500 |
| Performing Arts Center |  | 168,500 |  | 171,590 |
| Fitness Center |  | 19,716 |  | 20,910 |
| Student Life Center |  | 38,259 |  | 39,250 |
| Total Fee Waivers | \$ | 672,644 | \$ | 677,250 |
| Net Profit/(Loss) |  |  |  |  |
| Bookstore | \$ | 136,992 | \$ | 715,695 |
| Dining Services |  | 99,998 |  | 144,655 |
| Arena |  | 31,633 |  | 63,609 |
| Brookdale Radio |  | $(209,370)$ |  | $(189,786)$ |
| Brookdale TV |  | 192,672 |  | 193,913 |
| Performing Arts Center |  | $(37,904)$ |  | $(35,294)$ |
| Fitness Center |  | $(1,979)$ |  | $(3,586)$ |
| Student Life Center |  | $(34,420)$ |  | $(42,837)$ |
| Net Profit/(Loss) | \$ | 177,622 | \$ | 846,369 |

[^5]
## Brookdale Community College <br> Bookstore FY19 Budget <br> 12901-7150000

|  | FY18 <br> Projected |  | FY19 <br> Budget |  |
| :--- | ---: | ---: | ---: | ---: |
| Gross Sales | $\$$ | $4,059,106$ | $\$$ | 750,000 |
| Cost of Goods Sold | $3,250,139$ | - |  |  |
| Gross Profit | $\$ 08,967$ | $\$$ | 750,000 |  |
| Operating Expenses |  |  |  |  |
| Salaries | $\$$ | 254,648 | $\$$ | 66,155 |
| Benefits |  | 119,077 | 20,673 |  |
| Less reimbursement by Follett |  | - | $(63,423)$ |  |
| Supplies \& Printing | 3,803 | - |  |  |
| Dues \& Memberships |  | 1,150 | - |  |
| Advertising | 51 | - |  |  |
| Postage (Freight Out) |  | 22,500 | - |  |
| Contracted Svcs/ Uniforms |  | 29,140 | 10,900 |  |
| Telephone \& Fax | 2,567 | - |  |  |
| Bank Service Charges | 79,700 | - |  |  |
| Miscellaneous | 3,132 | - |  |  |
| Overhead |  | 156,207 | - |  |
| Total Operating Expenses | $\$ 71,975$ | $\$$ | 34,305 |  |

Net Profit/(Loss) \$ 136,992 \$ 715,695
Net Profit \% 3.37\% 95.43\%

# Brookdale Community College <br> Dining Services FY19 Budget 12901-7100500 

|  | FY18 <br> Projected |  | FY19 <br> Budget |  |
| :--- | ---: | ---: | ---: | ---: |
| Revenue | $\$$ | 145,227 | $\$$ | 205,000 |
| External Catering | 55,000 | 70,000 |  |  |
| Total Revenue | $\$$ | 200,227 | $\$$ | 275,000 |
| Operating Expenses |  |  |  |  |
| $\quad$ Salaries |  |  |  |  |
| $\quad$ Benefits | 20,718 | $\$$ | 21,215 |  |
| Travel \& Training | 6,474 | 6,630 |  |  |
| Supplies \& Printing | 553 | 400 |  |  |
| $\quad$ Dues \& Memberships | 30 | 400 |  |  |
| Contracted Svcs/Uniforms |  | 639 | 500 |  |
| External Catering |  | 16,660 | 31,000 |  |
| $\quad$ Miscellaneous | 55,000 | 70,000 |  |  |
| Total Operating Expense | 155 | 200 |  |  |
|  |  | 100,229 | $\$$ | 130,345 |


| Net Profit/(Loss) | $\$ 9,998$ $\$$ <br> Net Profit \% $68.86 \%$ | $70.56 \%$ |
| ---: | :--- | ---: | :---: |

## Brookdale Community College Arena Events FY19 Projected Budget 12901-7270000

|  | FY18 <br> Projected |  | FY19 <br> Budget |  |
| :---: | :---: | :---: | :---: | :---: |
| Revenue | \$ | 281,036 | \$ | 319,000 |
| Operating Expenses |  |  |  |  |
| Salaries | \$ | 142,907 | \$ | 140,064 |
| Benefits |  | 51,447 |  | 51,824 |
| Memberships |  | 283 |  | 283 |
| Printing |  | - |  | 120 |
| Supplies |  | 1,144 |  | 1,000 |
| Contracted Services |  | 77,000 |  | 83,000 |
| Miscellaneous |  | - |  | 300 |
| Uniforms-New |  | 299 |  | 300 |
| Overhead |  | 65,000 |  | 66,500 |
| Total Operating Expenses | \$ | 338,080 | \$ | 343,391 |
| Profit before Fee Waivers | \$ | $(57,044)$ | \$ | $(24,391)$ |
| Other Revenue/(Expenses) |  |  |  |  |
| Fee Waivers |  | 88,677 |  | 88,000 |
| Net Profit/(Loss) | \$ | 31,633 | \$ | 63,609 |
| Net Profit \% |  | 11.26\% |  | 19.94\% |

## Fee Waivers:

Fee waivers include College functions, HTHS, and other Local, County and State events. This also includes HTHS Physical Education classes.

# Brookdale Community College <br> RADIO FY19 Budget 12901-7050000 

FY18
Projected

FY19 Budget

Revenue

| Underwriting | $\$$ | 59,423 | $\$$ | 62,500 |
| :--- | ---: | ---: | ---: | ---: |
| Events |  | - | 10,000 |  |
| Sponsorships |  | 85,000 | 90,000 |  |
| Total Revenue | $\$$ | 144,423 | $\$$ | 162,500 |

Operating Expenses

| FT salaries | $\$$ | 279,910 | $\mathbf{\$}$ |
| :--- | ---: | ---: | ---: |
| PT salaries | 286,986 |  |  |
| Office supplies | 49,877 | 42,250 |  |
| Contracted Services | 651 | 2,500 |  |
| Equipment rental | 42,720 | 38,000 |  |
| Program rental (software) | - | 800 |  |
| Food service | 959 | 950 |  |
| Miscellaneous | 68 | - |  |
| Furniture \& equipment repair | 67 | - |  |
| Print shop | 243 | 3,800 |  |
| Publications | 264 | 200 |  |
| Telephone | 149 | 500 |  |
| Bank charges | 275 | 600 |  |
| Promotions/sponsorships | 1,939 | 2,700 |  |
| Total Operating Expenses |  | 7,196 | 5,000 |

Profit/(Loss) before Fee Waivers $\quad \$ \quad(254,370) \$ \quad(234,786)$

## Other Revenue

Fee Waivers

| $\$$ | 45,000 | $\$$ | 45,000 |
| :--- | :--- | :--- | :--- |

Net Profit/(Loss) \$ $\quad(209,370) \$ \quad(189,786)$
Net Profit \% -144.97\% -116.79\%

Fee Waivers:
Fee waivers include marketing for College Relations/Recruitment, the Fitness Center, and CPS courses.

## Brookdale Community College TV FY19 Budget 12901-7070000

|  | FY18 <br> Projected | FY19 <br> Budget |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Revenue | $\$$ | 14,664 | $\$$ | 20,000 |

Operating Expenses

| Full-time salaries | $\$$ | 127,173 | $\$$ |
| :--- | ---: | ---: | ---: |
| Part-time salaries | 2,339 | 130,587 |  |
| Printing | 33 | 1,500 |  |
| Office supplies | 400 | 100 |  |
| Contracted Services | 3,092 | 95 |  |
| Memberships | 83 | 600 |  |
| Instructional supplies | - | 180 |  |
| Media supplies | 2,265 | 675 |  |
| Program software rental |  | 1,349 | 1,100 |
| Contra Expense |  | $(2,250)$ | $(2,250)$ |
| Total Operating Expenses | $\$$ | 134,484 | $\$$ |
|  |  | 138,587 |  |
| Profit/(Loss) before Fee Waivers | $\$$ | $(119,820) \$$ | $(118,587)$ |

## Other Revenue

Fee Waivers $\quad \$ \quad 312,492$ \$ 312,500

| Net Profit/(Loss) |  |  |
| ---: | ---: | ---: | ---: |
| Net Profit \% | $192,672 \quad \$$ | 193,913 |

## Fee Waivers:

Fee waivers include Brookdale internal events, Athletics, Brookdale Foundation, and County advertising.

## Brookdale Community College

## PAC FY19 Budget

| Revenue | FY18 <br> Projected |  | FY19 <br> Budget |  |
| :---: | :---: | :---: | :---: | :---: |
|  | \$ | 58,030 | \$ | 70,000 |
| Operating Expenses |  |  |  |  |
| FT salaries | \$ | 149,130 | \$ | 151,068 |
| PT salaries |  | 42,313 |  | 47,351 |
| Student help |  | 6,500 |  | 9,690 |
| Advertising |  | - |  | 4,700 |
| Printing |  | 753 |  | 500 |
| Office supplies |  | 2,696 |  | 4,500 |
| Contracted Services |  | 42,707 |  | 38,000 |
| Instructional supplies |  | 20,335 |  | 21,000 |
| Vehicle maintenance |  | - |  | 75 |
| Total Operating Expenses | \$ | 264,434 | \$ | 276,884 |
| Profit/(Loss) before Fee Waivers | \$ | $(206,404)$ | \$ | $(206,884)$ |
| Other Revenue |  |  |  |  |
| Fee Waivers | \$ | 168,500 | \$ | 171,590 |
| Net Profit/(Loss) | \$ | $(37,904)$ | \$ | $(35,294)$ |
| Net Profit \% |  | -65.32\% |  | -50.42\% |

## Fee Waivers:

Fee Waivers include internal events facilitated by students and those which support programming.

## Brookdale Community College

 FY19 Fitness|  | FY18 <br> Projected |  | FY19 <br> Budget |  |
| :---: | :---: | :---: | :---: | :---: |
| Revenue | \$ | 165,450 |  | 175,000 |
| Operating Expenses |  |  |  |  |
| FT salaries |  | 105,795 |  | 108,496 |
| PT salaries |  | 75,133 |  | 75,000 |
| Instructional supplies |  | 118 |  | 150 |
| Office supplies |  | 468 |  | 500 |
| Contracted Services |  | 345 |  | 10,000 |
| Furniture Equipment \& Repair |  | 4,984 |  | 5,000 |
| Print Shop |  | 302 |  | 350 |
| Total Operating Expenses |  | 187,145 |  | 199,496 |
| Profit/(Loss) before Discounts | \$ | $(21,695)$ | \$ | $(24,496)$ |
| Other Revenue |  |  |  |  |
| Discounts | \$ | 19,716 | \$ | 20,910 |


| Net Profit/(Loss) |  |  |
| ---: | :--- | :--- |
| Net Profit \% | $(1,979) \$$ | $(3,586)$ |

## Discounts:

Staff and student discounts

# Brookdale Community College Student Life Center FY19 Operating Budget 12901-7200000 

|  | FY18 <br> Projected |  | FY19 <br> Budget |  |
| :---: | :---: | :---: | :---: | :---: |
| Revenue | \$ | 173,757 | \$ | 186,000 |
| Operating Expenses |  |  |  |  |
| Salaries | \$ | 134,308 | \$ | 141,500 |
| Benefits |  | 56,837 |  | 58,679 |
| Travel , Training \& OT Meals |  | - |  | 1,250 |
| Dues \& Memberships |  | 658 |  | 658 |
| Supplies |  | 3,760 |  | 5,000 |
| Advertising |  | - |  | 400 |
| Contracted Services |  | 20,380 |  | 30,000 |
| Food service |  | 355 |  | - |
| Miscellaneous |  | 48 |  | - |
| Copy Machine Usage |  | 2,590 |  | 2,600 |
| Overhead |  | 27,500 |  | 28,000 |
| Total Operating Expense | \$ | 246,436 | \$ | 268,087 |
| Profit/(Loss) before Fee Waivers | \$ | $(72,679)$ | \$ | $(82,087)$ |
| Other Revenue |  |  |  |  |
| Fee Waivers | \$ | 38,259 | \$ | 39,250 |


| Net Loss $\$$ | $(34,420) \$$ | $(42,837)$ |
| ---: | :---: | :---: |
|  | $-19.81 \%$ | $-23.03 \%$ |

## Fee Waivers:

Fee waivers include State and County Agency functions and events and facility service costs only for Brookdale functions.

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### 4.4 FY19 Associated Students of Brookdale Community College (ASBCC) Operating Statement

The office of Student Life and Activities has prepared the FY19 Associated Students of Brookdale Community College (ASBCC) budget. This budget supports programming needs for students, faculty, and staff. It also funds student publications, clubs and organizations, and provides support for other campus wide activities such as orientation, graduation, and Athletics.

This report was reviewed by the President and the Finance \& Facilities Committee of the Board of Trustees at a meetings held May 7 and June 18, 2018.

The Annual ASBCC budget is funded in combination of student General Service Fees, fundraising, and reserve appropriations, if allocated. The FY19 budget of $\$ 445,000$ presented is based on a projected enrollment of 8,485 FTEs, and includes an additional $\$ 105,000$ of other revenue generated through fundraisers, bus trips, ticket sales, club events, etc.

The current fiscal year allocations were developed to align with the College's redesign, earmarking funds to support the goals and mission of the Institution while continuing to provide opportunities for cocurricular learning that compliments classroom activities. The intention of the funding is to increase collaboration to support complimentary curriculums creating more diverse and cultural programs which support the priorities in academic areas and departments. The Student Life Board provided input and advisement based on their experience planning programs and collaborative oversight of clubs and organizations.

ASBCC recognizes over 55 active clubs and organizations on all its campuses. The clubs and organizations generate revenue through fundraising, ticket sales, bus trips, and an array of activities.

The five top retention priorities for FY19 are as follows:

1. Support co-curricular learning in the Institutes and newly designed FYE/2YE initiatives as follows:
a. Fund institute activities for a broader learning outside the classroom experience
b. Continue funding Brookdale's Carl Calendar's Visiting Writers Series, which brings world class authors to campus
c. Support Brookdale's Visiting Artist Series which also brings world class authors to campus
d. Provide financial support for the Adobe Connect software contract which aids the distance education orientations, co-curricular programming including, but not limited to, student planning, training etc., for face-to-face online connections
2. Continued support of collaborate department activities such as:
a. Fund lectures to support planned, small to large scale speakers who lend value to the International Education Center, Disabilities Services, and the Institutes
b. Fund contemporary issues and provide continued support for a planned, large scale speaker with CHHANGE
c. Support of a large scale speaker for the Annual Jack Needle Lecture program
d. Support Cops and Conduct initiatives with Brookdale's Police Department and Student Conduct Department
e. Fund Career Service and Leadership Development initiatives to encourage participation in workshops presented for leadership and career centered programs
f. Support Maxient software to ensure a more efficient process for Judicial Affairs and Compliance
g. Continue to support the Athletic program initiatives, which help defray the costs of Regional and National play across all sports
3. Support diversity and cultural initiatives
a. Fund programs/panel discussions centered around world issues
b. Fund extended travel programs to engage students to learn about culture and community
c. Support programming with Disability Services and the International Center to foster student awareness of diversity in the communities that they live in
d. Support for participation in a Volunteer Service program, helping Brookdale engage in our surrounding community, which extends beyond our campuses
e. Support the Helping Hands initiative, fighting food insecurity across campus to take care of our own
4. Provide financial support to Student Engagement in three areas:
a. Orientations
i. Develop a comprehensive agenda and assessment of New Student Orientations
b. First Year Experience/2YE
i. Support developmental courses and HUDV for outside the classroom events in support of learned curriculum
ii. Fund activities supporting retention initiatives
iii. Support creation of a collaborative FYE/2YE program
c. Graduation
i. Develop an outline and to-do list for graduation ensuring each graduation is perfect and uniform
ii. Support of activities for graduating students
5. Continue to support the expansion of social programs, which foster positive student engagement opportunities
a. Provide funding for new speakers to aid in meeting educational goals as part of ongoing lecture series
b. Continue to support student run social programs reflecting a sense of community, networking, friendship, and connections with the College
c. Continue to book talent for successful Laugh at Lunch program to build community and an opportunity for social engagement at a commuter campus
d. Continue to book talent for the Live at Lunch series to appreciate diversity through exploration of other cultures

The following FY19 Operating and Capital Statement is for review and discussion by the Finance and Facilities Committee and approval by the Board of Trustees.

# Brookdale Community College <br> Associated Students of Brookdale Community College <br> FY19 Budget 

|  |  | Estimated |  |  |
| :---: | :---: | :---: | :---: | :---: |
| FY17 | FY18 | Actual at | through | FY19 |
| Actual | Budget | $5 / 31 / 2018$ | $6 / 30 / 18$ | Request |

## Revenue:

| Student Activities Fee | $\$ 579,266$ | $\$ 450,000$ | $\$ 446,458$ | $\$ 450,000$ | $\$ 445,000$ |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Other Revenue | 144,717 | 95,000 | 101,461 |  | 105,661 | 105,000 |  |
|  |  |  |  |  |  |  |  |
|  |  | 723,983 | 545,000 | 547,919 | 555,661 | 550,000 |  |

## Expenditures:

| ASBCC Administration | 58,098 | 49,900 | 46,601 | 54,669 | 89,700 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| ASBCC Communications | 13,868 | 13,700 | 11,881 | 11,921 | 11,780 |
| Capital Improvements |  | 15,000 | - | - | 92,555 |
| College Wide Activities | 209,704 | 197,300 | 208,781 | 212,231 | 276,450 |
| Division Activities | 19,895 | 26,500 | 15,020 | 21,052 | 28,500 |
| Clubs and Organizations | 122,066 | 59,600 | 78,521 | 82,476 | 77,070 |
| Athletics | 114,999 | 73,000 | 30,084 | 73,000 | 63,000 |
| Graduation Expense | 4,066 | 1,500 | 574 | 574 | 1,500 |
| ASBCC Scholarship Fund |  | 1,000 | - | - | 1,000 |
| Student Engagement Programs | 1,482 | 12,500 | 6,325 | 7,183 | 1,000 |
| Total Expenditures | 544,178 | 450,000 | 397,787 | 463,106 | 642,555 |
|  | 179,805 | 95,000 | 150,132 | 92,555 | $(92,555)$ |
| Excess Revenue/Expense |  | 862,869 | $1,042,674$ | $1,042,674$ | $1,042,674$ |
| Beginning Fund Balance | $1,135,229$ |  |  |  |  |
| Excess | 179,805 | - | 150,132 | 92,555 | $(92,555)$ |
| Ending Fund Balance | $\$ 1,042,674$ | $\$ 1,042,674$ | $\$ 1,192,806$ | $\$ 1,135,229$ | $\$ 1,042,674$ |

## 4.2c Utilization of Cooperative Purchasing Initiative

The College is a current participant in the New Jersey County College Joint Purchasing Consortium, Monmouth County Shared Services, the Middlesex Regional Educational Services Commission, the County of Somerset Cooperative, the National Intergovernmental Purchasing Alliance Company (National IPA)/The Cooperative Purchasing Network (TCPN), and U.S. Communities Government Purchasing Alliance to promote the reduction in cost of goods or services by bidding or quoting in conjunction with other county colleges, the County of Monmouth, and other governmental agencies.

The College has investigated the feasibility and fit with Sourcewell (formerly National Joint Powers Alliance) and determined that this would be of great benefit to the College. The resolutions that follow will serve as the Board's approval to engage the contract for participation.

This report was reviewed by the President and the Finance and Facilities Committee of the Board of Trustees at a meeting held June 18, 2018.

## RESOLUTION

WHEREAS, Brookdale Community College is entering into a Cooperative Pricing Agreement with Sourcewell (formerly National Joint Powers Alliance); and

WHEREAS, N.J.S.A. 40A:11-11(5) authorizes contracting units to establish a Cooperative Pricing System and to enter into Cooperative Pricing Agreements for its administration; and

WHEREAS, Sourcewell (formerly National Joint Powers Alliance) hereinafter referred to as the "Agency" has offered voluntary participation in a Cooperative Pricing System for the purchase of goods and services; and

WHEREAS, the Board of Trustees of the Brookdale Community College, County of Monmouth, State of New Jersey approves participation in a Cooperative Pricing System for the provision and performance of goods and services; and

NOW, THEREFORE BE IT RESOLVED that Sourcewell (formerly National Joint Powers Alliance) and Brookdale Community College enter into this cooperative pricing agreement.

## RESOLUTION OF THE BROOKDALE COMMUNITY COLLEGE BOARD OF TRUSTEES APPROVING AND RATIFYING EMPLOYMENT AGREEMENT FOR DR. DAVID STOUT

WHEREAS, pursuant to N.J.S.A. 18A:64A-12(e), the board of trustees of a county college is empowered to appoint and fix compensation and term of office of a president of a college, who shall be the chief executive officer of the college and an ex officio member of the board of trustees; and

WHERAS, the Brookdale Community College Board of Trustees ("the Board") appointed a committee ( the "Committee"), consisting of a cross section of the entire Brookdale Community College (the "College") community, to undertake a nationwide search for qualified candidates for the office of President of the College; and

WHEREAS, the Committee conducted a thorough and diligent nationwide search for candidates for the position of President of the College; and

WHEREAS, the Committee received and reviewed numerous resumes and applications of potential candidates and the Board having interviewed several candidates for the position of President of the College; and

WHEREAS, as a result of the search process, the Board determined that Dr. David Stout, possessed the necessary skills and qualifications to serve as President of the College and to lead the College into the future; and

WHEREAS, the Board further determined that it would be desirable and in the best interests of the College to secure the services of the Dr. Stout to serve as President of the College and to extend an offer of employment to Dr. Stout; and

WHEREAS, Dr. David Stout was thereby appointed to the office of President of Brookdale Community College for a term of three (3) years; and

WHEREAS, by Resolution dated May 15, 2018, the Board appointed Dr. Stout to the office of President of Brookdale Community College and directed that negotiation of a mutually acceptable employment agreement take place;

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of Brookdale Community College, as follows:

1. The compensation and other terms of employment of Dr. Stout are set forth in the Employment Agreement attached to this Resolution and made part hereof as though more particularly set forth at length.
2. The Employment Agreement is hereby approved and ratified.
3. The Chairman of the Board is hereby authorized and directed to execute and deliver said Employment Agreement on behalf of the Board.

BROOKDALE COMMUNITY COLLEGE

Date adopted: June 26, 2018

# BROOKDALE COMMUNITY COLLEGE <br> Board of Trustees <br> 2018 Committee Appointments 

## Board Bylaw 1.4010, appointments to Standing Committee

Membership on standing committees of the Board of Trustees, except as otherwise herein expressly provided shall consist of five Trustees, including the Chair of the Committee. The Board Chair is an ex officio member and the Vice Chair serves as an alternate to the Board Chair as an ex-officio voting member for purposes of a quorum.

| Committees meeting monthly | Executive Committee (5) <br> Dr. Carl Guzzo, Jr., Chair <br> Ms. Tracey Abby-White, Vice-Chair <br> Dr. Hank Cram <br> Ms. Madeline Ferraro <br> Mr. Bret Kaufmann <br> Ms. Marta Rambaud |  |  | Finance and Facilities (5) <br> Mr. Bret Kaufmann, Chair <br> Mr. Daniel Becht <br> Ms. Suzanne Brennan <br> Mr. Paul Crupi <br> Ms. Madeline Ferraro <br> Mr. Austin Ridoux |
| :---: | :---: | :---: | :---: | :---: |
| Committees meeting 4 times per year | Policy and Education (5) <br> Dr. Hank Cram, Chair <br> Ms. Latonya Brennan <br> Ms. Madeline Ferraro <br> Dr. Les Richens <br> Ms. Marta Rambaud | Governance (5) <br> Ms. Suzanne <br> Brennan, Chair <br> Mr. Dan Becht <br> Ms. Latonya Brennan <br> Dr. Hank Cram <br> Mr. Austin Ridoux <br> Ms. Tracey Abby- <br> White |  | Audit Committee (4) <br> Ms. Marta Rambaud, Chair <br> Ms. Latonya Brennan |
| Committes Meeting on as needed basis | By Laws Committee (5) <br> Ms. Madeline Ferraro, Chair <br> Mr. Dan Becht <br> Ms. Suzanne Brennan <br> Ms. Marta Rambaud <br> Mr. Austin Ridoux | Nominating <br> Committee (3) <br> Mr. Bret Kaufmann, Chair <br> Dr. Hank Cram <br> Ms. Madeline Ferraro |  | Ad-Hoc Revenue Generating <br> Ms. Latonya Brennan, Chair <br> Ms. Tracey Abby-White <br> Mr. Dan Becht <br> Mr. Bret Kaufmann <br> Mr. Austin Ridoux |
| Liaisons | Liaisons <br> Liaison to New Jersey <br> Council of County Colleges (NJCCC) <br> Mr. Paul Crupi <br> NJCCC Trustees Ambassador <br> Mr. Paul Crupi |  | Liais <br> Foun | to Brookdale Community College tion |

[^6][^7]| 2018Public Business Meetings (PBM) | ALE COMM |  | 左 | USTEE MEE | S FOR 2018 | Rev 2: 02/05/18) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Executive | Governance | Finance \& Facilities | Audit | Policy \& Ed | Foundation Board Meetings |
| DATES/LOCATIONS Public Business Meeting 5:30 PM | Shall meet prior to each regular meeting | Shall meet a minimum of four times per year or as requested. | Shall meet a minimum of four times per year or as requested. | Shall meet a minimum of four times per year or as requested. | Shall meet a minimum of four times per year or as requested. | 4:00 PM in Trustees Conference Room |
| Tuesday, January 23 Lincroft, SLC , Navesink I \& II | $\begin{aligned} & \text { January } 16 \\ & \text { 5:30 PM } \end{aligned}$ | $\begin{aligned} & \text { January } 16 \\ & \text { 6:30 PM } \end{aligned}$ | January 17 5:30 PM |  | $\begin{aligned} & \text { January } 11 \\ & \text { 5:30 PM } \end{aligned}$ | January 18 4:00 PM |
| Tuesday, February 27 Brookdale at Freehold, Rm 103 \& 104 | $\begin{aligned} & \text { February } 20 \\ & \text { 5:30 PM } \end{aligned}$ | $\begin{aligned} & \text { February } 20 \\ & \text { 6:30 PM } \end{aligned}$ | $\begin{aligned} & \text { February } 21 \\ & \text { 5:30 PM } \end{aligned}$ |  |  |  |
| Tuesday, March 27 Lincroft, SLC, Navesink I \& II | $\begin{aligned} & \text { March } 20 \\ & \text { 5:30 PM } \end{aligned}$ |  | March 19 5:00 PM |  |  | March 22 <br> 3:45 PM |
| Tuesday, April 24 Lincroft, SLC, Navesink I \& II | $\begin{array}{\|l\|} \hline \text { April } 17 \\ \text { 5:30 PM } \end{array}$ |  | April 16 5:00 PM | $\begin{aligned} & \text { April } 17 \\ & \text { 6:30 PM } \end{aligned}$ | $\begin{aligned} & \text { April } 18 \\ & \text { 4:00 PM } \end{aligned}$ |  |
| Tuesday, May 15 Neptune High School | $\begin{aligned} & \text { May } 8 \\ & \text { 5:30 PM } \end{aligned}$ | $\begin{aligned} & \text { May } 8 \\ & \text { 6:30 PM } \end{aligned}$ | $\begin{aligned} & \text { May } 7 \\ & \text { 5:00 PM } \end{aligned}$ |  |  | $\begin{aligned} & \text { May } 10 \\ & 4: 00 \text { PM } \end{aligned}$ |
| Tuesday, June 26 Brookdale at Wall, Rm 110 \& 112 | $\begin{aligned} & \text { June } 19 \\ & \text { 5:30 PM } \end{aligned}$ |  | June 18 5:30 PM |  |  | $\begin{aligned} & \text { June } 21 \\ & \text { 4:00 PM } \end{aligned}$ |
| Tuesday, July 24 <br> Brookdale at Wall, Rm 110 \& 112 | $\begin{aligned} & \text { July } 17 \\ & \text { 5:30 PM } \end{aligned}$ |  | $\begin{aligned} & \text { July } 16 \\ & \text { 5:30 PM } \end{aligned}$ |  |  |  |
| Tuesday, August 28 <br> Brookdale at Wall, Rm 110 \& 112 | August 21 <br> 5:30 PM |  | August 20 <br> 5:30 PM |  |  |  |
| Tuesday, September 25 Lincroft, SLC, Navesink I \& II | September 20 5:30 PM |  | September 17 5:00 PM |  | September 13 5:30 PM |  |
| Tuesday, October 23 <br> Brookdale at Long Branch, Rm 200 | October 16 5:30 PM | October 16 6:30 PM | October 15 5:00 PM |  |  |  |
| Tuesday, November 27 Lincroft, SLC, Navesink I \& II | November 13 5:30 PM |  | November 12 5:30 PM |  | November 8 5:30 PM |  |
| Tuesday, December 18 Brookdale at Hazlet, Rm 102 \& | December 11 5:30 PM |  | December 10 5:30 PM | December 11 6:30 PM |  |  |


[^0]:    800,577.50 Total

[^1]:    water damage and is funded by insurance.

[^2]:    **Per Finance Office, there is no breakout of the \$3,200,000

[^3]:    **Per Finance Office, there is no breakout of the \$3,200,000

[^4]:    *Note - the Bookstore is expected to generate an additional \$250,000 from sale/return of inventory and one time fee for sale in the month of June.

[^5]:    * See Individual budget sheets for details on waivers.

[^6]:    * The Human Resources Committee - A committee of the whole

[^7]:    Committee Assignments - Adopted December 19, 2017; v2 - Added Trustee Ferraro to Executive per Chair Guzzo’s request - 1/8/18; v3 - Added Trustee Abby-White to Governance - 1/22/18, 2/20/18 - Trustee Abby-White removed from Foundation; v5 -Trustee Abby-White removed from Audit 4/24/18

