FINANCIAL STATEMENTS

JUNE 30, 2021

Financial Statements

June 30, 2021 and 2020

$C\ O\ N\ T\ E\ N\ T\ S$

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Alumni Association of Brookdale Community College Lincroft, New Jersey

Report on Financial Statements

We have audited the accompanying financial statements of the Alumni Association of Brookdale Community College (the "Association"), which comprise the statements of financial position as of June 30, 2021 and 2020, the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with the auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Association as of June 30, 2021 and 2020, and the respective changes in net assets and cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Certified Public Accountants Braintree, Massachusetts

O'Connor + Drew, P.C.

December 6, 2021

Statements of Financial Position As of June 30,

<u>Assets</u>		2021	2020
Cash and equivalents	\$	58,671	66,010
Investments, at fair value (note 2)		181,970	151,788
Total Assets	\$	240,641	217,798
<u>Liability and Net Assets</u>			
Liability:			
Due to Brookdale Community College	\$	1,725	1,939
Total Liability	_	1,725	1,939
Net assets:			
Without donor restrictions		85,440	78,930
With donor restrictions		153,476	136,929
Total Net Assets	_	238,916	215,859
Total Liability and Net assets	\$	240,641	217,798

Statements of Activities and Changes in Net Assets For the Years Ended June 30,

		2021			2020			
	Without Donor		With Donor		Without Donor	With Donor		
		Restrictions	Restrictions	Total	Restrictions	Restrictions	Total	
Operating Revenues:								
Contributed services	\$	51,235	-	51,235	43,565	-	43,565	
Alumni sponsored events		6,500	-	6,500	-	2,166	2,166	
Membership dues		1,290	-	1,290	490	-	490	
Contributions		1,068		1,068	13		13	
Total Operating Revenues	-	60,093		60,093	44,068	2,166	46,234	
Expenses:								
Program		29,448	-	29,448	21,755	-	21,755	
Fundraising		600	-	600	677	-	677	
Management and general		37,170		37,170	29,892		29,892	
Total Expenses	-	67,218		67,218	52,324		52,324	
Change in Net Assets		(7,125)	-	(7,125)	(8,256)	2,166	(6,090)	
Non-Operating Activity:								
Investment return, net		13,635	16,547	30,182	(2,916)	4,259	1,343	
Changes in Net Assets from Operating Revenues		6,510	16,547	23,057	(11,172)	6,425	(4,747)	
Net Assets, Beginning of Year		78,930	136,929	215,859	90,102	130,504	220,606	
Net Assets, End of Year	\$	85,440	153,476	238,916	78,930	136,929	215,859	

Statements of Functional Expenses For the Years Ended June 30,

		2021			
	_	Program	Management		
		<u>Services</u>	and General	Fundraising	<u>Total</u>
Salaries and benefits	\$	22,673	37,170	-	59,843
Alumni sponsored events		-	-	600	600
Scholarships	_	6,775			6,775
Total Expenses	\$ _	29,448	37,170	600	67,218
		2020			
	_	Program	Management		_
		<u>Services</u>	and General	<u>Fundraising</u>	<u>Total</u>
Salaries and benefits	\$	18,980	29,892	-	48,872
Alumni sponsored events		-	-	677	677
Scholarships	_	2,775			2,775
Total Expenses	\$	21,755	29,892	677	52,324

Statements of Cash Flows For the Years Ended June 30,

2020
(4,747)
1,537
(273)
(3,483)
(2,880)
(6.262)
(6,363)
72,373
12,313
66,010

Notes to Financial Statements June 30, 2021 and 2020

(1) Organization and Summary of Significant Accounting Policies

Organization

The Alumni Association of Brookdale Community College (the "Association") was founded in 1973. The Association is a not-for-profit organization governed by a board of directors comprised of graduates and attendees of Brookdale Community College (the "College"). The Association provides scholarships to students and alumni of the College and sponsors special events that benefit certain College programs and activities.

The Governor of New Jersey declared a state of emergency from March 2020 to June 2021 due to the COVID-19 outbreak. The Association does not perform any essential services. The Association did fundraise after the start of the emergency but did not conduct any in-person fundraising events. The COVID-19 crisis has created volatility in the financial markets and the overall economy.

Summary of Significant Accounting Policies

Method of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting, in accordance with generally accepted accounting principles in the United States of America which require the Association to report information regarding its financial position and activities according to the following net asset classifications:

<u>Net assets without donor restrictions</u> - Net assets that are not subject to donor-imposed restrictions and may be expensed for any purpose in performing the objectives of the Association. These net assets may be used at the discretion of the Association's management and board of directors.

<u>Net assets with donor restrictions</u> - Net assets subject to stipulations imposed by donors and grantors. Some restrictions are temporary in nature; those restrictions will be met by actions of the Association or by the passage of time. Other restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Measure of Operations

The statements of activities report all changes in net assets, including changes in net assets from operating and non-operating activities. Operating activities consists of those items attributable to the Association's ongoing purpose. Non-operating activities are limited to resources that generate return from investments and other activities considered to be of a more unusual or nonrecurring nature.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP") requires management to make estimates and assumptions about future events. These estimates and assumptions affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, as well as reported amounts of revenues and expenses during the reporting period. Management evaluates the estimates and assumptions on an ongoing basis using historical experience and other factors that management believes to be reasonable under the circumstances. Adjustments to estimates and assumptions are made as facts and circumstances require. As future events and their effects cannot be determined with certainty, actual results may differ from the estimates used in preparing the accompanying financial statements.

Notes to Financial Statements - Continued June 30, 2021 and 2020

(1) Organization and Summary of Significant Accounting Policies - continued

Cash and Equivalents

Cash equivalents are considered to be highly liquid investment instruments with original maturities of less three months.

Investments

Investments are initially reported at cost, if purchased, or at fair value, if donated. Thereafter, investments are reported at their fair values in the statements of financial position, and changes in fair value are reported as investment return in the statements of activities.

Purchases and sales of securities are reflected on a trade-date basis. Gains and losses on sales of securities are based on average cost and are recorded in the statements of activities in the period in which the securities are sold. Interest is recorded when earned. Dividends are accrued as of the ex-dividend date.

Investment Risk

The Association invests in various investment securities. Investment securities are exposed to various risks, such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term, and that such changes could materially affect the amounts reported in the statements of financial position.

Fair Value Measurements

Promulgations of the Financial Accounting Standards Board have established a framework for measuring fair value, which provides a hierarchy that prioritizes the input to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

The three levels of the fair value hierarchy are described as follows:

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for

identical assets or liabilities in active markets that the Association has the

ability to access.

Level 2 Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability; and
- Inputs that are derived principally from, or corroborated by, observable market data by correlation or other means.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Notes to Financial Statements - Continued June 30, 2021 and 2020

(1) Organization and Summary of Significant Accounting Policies - continued

Fair Value Measurements (continued)

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Contributions

Contributions are recognized as revenue when the conditions contained in the respective agreements have been met. Contributions are conditional if there is a barrier that must be overcome before the recipient is entitled to the asset transferred and the donor has the right to request the asset back if it was not properly used.

Unconditional contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the contribution is recognized. All other donor-restricted contributions are reported as an increase in net assets with donor restrictions, depending on the nature of restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Income Taxes

The Association has been notified by the Internal Revenue Service that it meets the qualifications to be classified as a tax-exempt entity under Section 501 (c)(3) of the Internal Revenue Code. As a not-for-profit entity exempt from income taxes, the Association may, however, be subject to tax on unrelated business income.

Accounting principles generally accepted in the United States of America require an entity to assess the probability that a tax position has a "more likely than not" sustainability after review by tax authorities. If a tax position is deemed not to meet this threshold, any unrecognized tax benefits and costs are estimated and recognized. Tax returns are routinely open for review by the tax authorities for three years from their due date. In certain circumstances, the statute of limitations may remain open indefinitely.

In-kind donations

The Association received donated professional services of \$51,235 and \$43,565 for the years ended June 30, 2021 and 2020, respectively. Such amounts, which are based upon information provided by third-party service providers, are recorded at their estimated fair value determined on the date of contribution and are reported as contributions in-kind and supporting services on the accompanying statements of activities and statements of functional expenses.

Notes to Financial Statements - Continued June 30, 2021 and 2020

(1) Organization and Summary of Significant Accounting Policies - continued

Revenue Recognition

The Association derives revenue from membership dues and alumni sponsored events. The Association's revenues and cash flows are correlated to the general conditions of the economy. The Association expects to receive cash consideration equal to the amount billed to the customer.

Customer prepayments are considered contract liabilities and reflected as deferred revenues, if any, on the statements of financial position and are recognized as revenue in the future when the services are performed, which is usually within twelve months.

Alumni Sponsored Events

The Association holds special events for Alumni of the College. The transaction price is the consideration that the Association expects to receive for the entrance fee. The Association collects payment at the time of registration, or shortly after. The Association considers the performance obligation to be the event and recognizes revenue at the time that the event occurs.

Membership Dues

The Association considers performance obligation to be membership to the Association throughout the calendar year. As a result, the Association recognizes membership dues over time as the services are provided in a fixed fee agreement. The price for membership is a fixed fee and reviewed annually. Membership dues are collected monthly. The Association collects payment annually.

The following summarizes the disaggregated revenue to customer by sources as of June 30,:

	<u>2021</u>	<u>2020</u>
Performance obligation satisfied at a point of time - Alumni sponsored events Performance obligation satisfied over time - Membership dues	\$ 6,500 1,290	\$ 2,166 490
	\$ 7,790	\$ 2,656

Functional Allocations of Expenses

Expenses are categorized by program services, management and general, or fundraising on a direct identification basis, where practical, and on a percentage allocation basis based on management's judgement. A variety of cost allocation techniques are used such astime and effort and square footage.

New Accounting Pronouncement

The Financial Accounting Standards Board issued ASU Standards Update 2020-07, *Not-for-Profit Entities: Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*, which is effective for periods beginning after June 15, 2021. The pronouncement will require not-for-profit entities to present contributed non-financial assets in the statements of activities as a line that is separate from other contributions. It will also require additional qualitative and quantitative disclosures about contributed nonfinancial assets received, disaggregated by category.

Notes to Financial Statements - Continued June 30, 2021 and 2020

(1) Organization and Summary of Significant Accounting Policies - continued

New Accounting Pronouncement (continued)

Management is in the process of evaluating this pronouncement and has not yet determined its impact on the financial statements.

(2) Investments

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2021 for the investments.

Money Market: Valued at the net asset value of the shares held at fiscal year-end.

U.S. and International Equities: Valued at the closing price reported on the active market on which the individual securities are traded.

Mutual Funds: Valued at the net asset value of the shares held at fiscal year-end.

Corporate Bonds: Valued based upon quotes from independent pricing vendors based upon independent pricing models or other model-based valuation techniques such as present value of the stream of expected cash flows adjusted for the security's credit rating and other factors such as credit loss assumptions.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Association believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions determine the fair value measurement at the reporting date.

The following is a summary of investments at June 30,:

	2021				
	Level 1	Level 2	Level 3	Total	
Money market	\$ 30,598	\$ -	\$ -	\$ 30,598	
U.S. equities	40,747	-	-	40,747	
International equities	8,414	-	-	8,414	
Corporate bonds	-	39,623	-	39,623	
Mutual funds - large cap equity	45,430	-	-	45,430	
Mutual funds - other	<u>17,158</u>			<u>17,158</u>	
Total Assets subject to fair value	<u>\$ 142,347</u>	<u>\$ 39,623</u>	<u>s -</u>	<u>\$ 181,970</u>	
	2020				
	Level 1	Level 2	Level 3	Total	
Money market	\$ 29,531	\$ -	\$ -	\$ 29,531	
Money market U.S. equities	\$ 29,531 29,785	\$ -			
5	Ψ =>,001	\$ - - -		\$ 29,531	
U.S. equities	29,785	\$ - 39,410		\$ 29,531 29,785	
U.S. equities International equities	29,785	-		\$ 29,531 29,785 6,943	
U.S. equities International equities Corporate bonds	29,785 6,943	-		\$ 29,531 29,785 6,943 39,410	

Notes to Financial Statements - Continued June 30, 2021 and 2020

(3) Net Assets

Net assets with donor restrictions are comprised of purpose restrictions for scholarships of \$153,476 and \$136,929 at June 30, 2021 and 2020, respectively.

(4) Related Party Transactions

The Association utilizes management services provided by the College. In-kind support of \$51,235 and \$43,565 has been recorded as unrestricted contributions and management and general expense in the accompanying financial statements for the years ended June 30, 2021 and 2020, respectively. Amounts due to the College from the Association were \$1,725 and \$1,939 as of June 30, 2021 and 2020, respectively.

(5) Concentrations, Risks, and Uncertainties

Cash

The Association maintains cash balances at several financial institutions, and at times during the year these balances may exceed the federally insured limit. Management monitors the financial condition of these financial institutions, along with its balances in cash, to keep this potential risk at a minimum. At June 30, 2021, the cash balances are fully insured.

Investments

The Association invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. The Association's holdings of equities, fixed-income funds, and certificates of deposit are held in a brokerage account with a national brokerage firm. These accounts are protected by the Securities Investor Protection Corporation ("SIPC"). In the event of broker-dealer failure, up to \$500,000 in these accounts will be protected from loss. The SIPC insurance does not protect against market losses on investments. The Association's investments in common pooled funds is not covered under SIPC insurance.

Uncertainties

The Association is highly dependent on donor contributions and fundraising efforts. Although management believes that it will have sufficient funds to meet its operating expenses for the remainder of the fiscal year between funds already available and promised grants, there is no guarantee that their grants and fundraising activities will continue into future years.

Notes to Financial Statements - Continued June 30, 2021 and 2020

(6) Availability and Liquidity

The following represents the Association's financial assets available to meet general expenditures within one year at June 30,:

Financial contrates at some and	<u>2021</u>	<u>2020</u>
Financial assets at year end: Cash and equivalents Investments, short-term	\$ 58,671 181,970	\$ 66,010 151,788
Total financial assets	240,641	217,798
Less amounts not available to be used within one year: Net assets with donor restrictions	(159,376)	(136,929)
Financial Assets available to meet general expenditures within one year:	\$ 81,265	\$ 80,869

The Association reviews its cash position on a regular basis to ensure that adequate funds are on hand to meet expenses. If funds are needed for expenses, management can liquidate its short-term investments. At June 30, 2021 and 2020, management believes that the Association has no liquidity issues.

(7) Subsequent Events

Management has evaluated subsequent events through December 6, 2021, the date for which the financial statements were available for issuance. With the exception of the following event, management accepted the financial statements and did not identify any other events subsequent to June 30, 2021 requiring disclosure in these financial statements.