S BROOKDALE

BOARD OF TRUSTEES

Board of Trustees Workshop, & Public Business Meeting

Thursday, January 23, 2014

Brookdale Community College Warner Student Life Center Workshop- Navesink I Public Business Meeting- Navesink III 765 Newman Springs Road Lincroft, New Jersey

Mission

Brookdale Community College provides a comprehensive array of quality, affordable educational choices leading to transfer and career opportunities, lifelong learning and community development. Brookdale is an open-access, future-oriented institution committed to student success and development in a socially diverse environment.

Mission Based Institutional Effectiveness Indicators

Student Success and Progress Quality and Excellence Value Added to the Community Access

Jubilee Plan 2013-2017

Goal 1: Inspire Student Success

Goal 2: Maximize Resources

- Goal 3: Strengthen and expand Brookdale's alliances and partnerships
- Goal 4: Leverage Brookdale's Excellence

NOTICE: Members of the public may request the opportunity to address the Board regarding any item on the agenda at the beginning of the Public Business Meeting, and on any item of interest to the Board at the end of the Meeting. To do so, when practical, please sign in using the form, "Request to Address the Board", which is located at the entrance to the meeting. Individual speakers are limited to five minutes; the Chair of the Board may alter the time limitations by a majority vote of the Board. Annual Priorities 2013-2014

Priority #1: Maximize all administrative, educational, and infrastructure IT processes.

Jubilee Goal 2: Maximize resources.

- 2.1 Expand the professional and personal potential of all staff to ensure a culture of high performance, collaboration and innovation.
- 2.2 Implement strategic media and technology solutions with a measureable impact on student learning and faculty/staff productivity.
- 2.4 Enhance internal communication to provide open, two-way information flows, and enhance and facilitate teamwork, cooperation and collaboration.

Priority #2: Assess all college programs, including governance structures

Jubilee Goal 1: Inspire student success.

1.5 Increase the use of new and existing analytical data to increase support for student and lifelong learners.

Jubilee Goal 2: Maximize resources.

2.5 Develop a comprehensive fiscal plan to include new revenue streams.

Priority #3: Based on research and data, define multi-campus college and operations

Jubilee Goal 1: Inspire student success.

- 1.1 Maximize learning-centered environments and successful student outcomes by ensuring alignment of curriculum, programs, services and co-curricular activities.
- 1.6 Implement short and long-term enrollment development plans focusing on defined markets and emerging populations.

Jubilee Goal 4: Leverage Brookdale's excellence.

4.7 Develop centers of excellence that will attract students, funding, and research opportunities

Priority #4: Support employee development in college policies and regulations and compliance matters

Jubilee Goal 2: Maximize resources.

- 2.1 Expand the professional and personal potential of all staff to ensure a culture of high performance, collaboration and innovation.
- 2.2 Implement strategic media and technology solutions with a measureable impact on student learning and faculty/staff productivity.
- 2.3 Increase facility maintenance and planning to ensure a safe physical setting and a quality student learning environment.
- 2.4 Enhance internal communication to provide open, two-way information flows, and enhance and facilitate teamwork, cooperation and collaboration

BROOKDALE COMMUNITY COLLEGE UPCOMING EVENTS January 2014 -December 2014

BOLD indicates off campus

| 2014 | |
|------|--|
| | |

| January 23 rd | Board meeting in Lincroft |
|----------------------------|---|
| February 10-12 | ACCT Legislative meeting in Washington DC |
| February 19 th | Board meeting in Lincroft |
| February 24 | NJCCC Trustee Seminar – 5PM Holiday Inn, East Windsor |
| March TBD | Wilbur Ray Dinner |
| March 13 th | Foundation Board meeting at 3PM followed by Scholarship Reception 4:30PM SLC |
| March 20 th | Board meeting in Lincroft |
| March 28 | Barringer Dinner @ Riverview Pavilion in Belmar |
| April TBD | College-wide Open House |
| April 18 th | NJCCC Trustee Retreat – 3 to 8PM at Mercer County Community College's Conference Center |
| April 23 rd | Board meeting in Lincroft |
| April 25 th | Annual Holocaust Remembrance Program – official state of NJ |
| | Program with dignitaries – 10AM - |
| May TBD | Gold Star celebration for students |
| May 9 th | Scholarship Ball – Eagle Oaks Golf & Country Club |
| May 14 th | Chhange Annual Colloquium – 9:30AM Arena |
| May 14 th | Culinary Arts Awards in Navesink Rooms @ SLC – either 3PM or 5PM – TBD |
| May 14 th | Allied Health Pinning Ceremony – 4PM in the Arena |
| May 15 th | Scholars Day & Employee Recognition |
| May 16 th | Commencements – 10AM & 3PM ceremonies (times tentative) |
| May 19 th | Nursing Pinning Ceremony – 6PM in the Arena |
| May 22 nd | Board Meeting - TBD |
| June 6 th | 70 th Anniversary of D-Day – collaboration between Assemblywoman Hanlin and the Center for WWII Studies – ceremony begins at 10AM and after ceremony there will be a reception (Note: Several Freeholders attending) |
| June 10 | ABE Commencement in Long Branch |
| June 16 | NJCCC Trustee Seminar & Spirit Awards - 5PM Holiday Inn, East Windsor |
| June 19 th | Board meeting at Freehold Branch Campus |
| August 21 th | Board meeting –location TBD |
| September 17 th | Board meeting in Lincroft |

| October 16 th October 22-25 | Board meeting in Lincroft ACCT Conference in Chicago |
|---|---|
| November 20 th | Board meeting in Lincroft |
| December 18 th | Board meeting – location TBD |

Updated January 14, 2014

Conference call information: Dial-In: 1(888) 291-0312 US Toll Free Passcode: 9112 895



BOARD OF TRUSTEES

General Functions

Administration Human Resources Finance & Facilities Policy & Education

AGENDA for January 23, 2014

5:00 p.m. BOARD OF TRUSTEE WORKSHOP AND EXECUTIVE SESSION

- A. Call to Order
- B. Reading of Statement and Roll Call
- C. Resolution to Hold a Closed Meeting (if needed)
- D. Motion to Re-Open the Meeting to the Public (if needed)
- E. Adoption of Agenda for Workshop and Public Meeting Agenda Tab
- F. Information Items:
 - a. Finance and Operations Fast Facts FY13 WS -1
 - b. Financial Report of the NJ County Community Colleges 2009-2012 WS -2
- G. Board Business
 - a. Selection of Committee Chairs and DRAFT Schedule of Committee Meetings WS-3
 - b. Appointment of Members of the Ad Hoc Board of Trustees Governance Committee WS-4
 - c. Report on Board Orientation and Development Sessions
- H. Review of Consent* Agenda and Business Meeting Agenda Any item may be removed from the consent agenda for discussion by any voting member of the Board of Trustees.
 - a. Substantive Change Request to MSCHE PBM-3
 - b. Approval of Social Science AA Health Option PBM -4
 - c. Proposed Budget 2015 Budget Tab

*Consent agenda items are routine, non-exceptional items requiring Board approval though not necessarily Board discussion



BOARD OF TRUSTEES

General Functions

Administration Human Resources Finance & Facilities Policy & Education

AGENDA for January 23, 2014

6:30 p.m. BOARD OF TRUSTEE PUBLIC BUSINESS MEETING

- A. Call to Order
- B. Pledge of Allegiance
- C. Reading of Statement and Roll Call
- D. Public Comment on Agenda Items
- E. Public Hearing on Tuition and Fees
- F. Approval of Minutes of the December 21, 2013 Workshop/Public Meeting PBM 1
- G. President's Report
- H. Brookdale Spotlight

| Spotlight | Mission-Based Indicators | Jubilee Plan Goals |
|---|--|---|
| Professor Michael Qaissaunee "People Who Made a Difference in Cybersecurity 2013" SANS Institute | Quality and Excellence Value Added to the Community | Goal 1: Inspire Student Success Goal 4: Leverage Brookdale's Excellence |
| Professor Linda Wang "2013 New Jersey Professor of the Year" Carnegie Foundation for the Advancement of Teaching and Learning and Council for Advancement and Support of Education | Quality and Excellence Value Added to the Community | Goal 1: Inspire Student Success Goal 4: Leverage Brookdale's Excellence |

H. APPROVAL ITEMS – PBM Agenda Tab



BOARD OF TRUSTEES General Functions

Administration Human Resources Finance & Facilities Policy & Education

AGENDA for January 23, 2014

| Consent Agenda | Mission-Based Indicators | Jubilee Plan Goals |
|--|--|---|
| (2.1) Acceptance of Gifts | Quality and Excellence Value Added to the Community | Goal 2: Maximize Resources Goal 4: Leverage Brookdale's Excellence |
| (2.2) Acceptance of Grants | Quality and Excellence Value Added to the Community | Goal 2: Maximize Resources Goal 4: Leverage Brookdale's Excellence |
| (3.1) Approval of Human Resources | Quality and Excellence | Goal 2: Maximize Resources |
| (4.1) Monthly Financial Report | Quality and Excellence Access | Goal 2: Maximize Resources |
| (4.2) Purchases in Excess of \$34,100 and NJ "Pay-to-Play" bids, and Pursuant to the NJ "Pay-to-Play" Process, in Excess of \$17,500 | Quality and Excellence | Goal 2: Maximize Resources |
| (4.2b) Open Invoice Payment Requests for Vendor, Student, and Employee Payments | Quality and Excellence | Goal 2: Maximize Resources |
| Additional Approval Items | | |
| (4.3) Approval of Tuition & Fees Attachment PBM - 1 | Quality and Excellence Access | Goal 2: Maximize Resources |
| (4.4) Approval of FY15 Budget Attachment PBM - 2 | Quality and Excellence Access | Goal 2: Maximize Resources |
| (5.1) Approval to submit a Substantive Change Request to Middle States Commission on Higher Education Attachment PBM - 3 | Student Success and Progress Value Added to Community Quality and Excellence Access | Goal 1: Inspire Student Success Goal 2: Maximize Resources Goal 3: Strengthen and expand Brookdale's alliances and partnerships |
| (5.2) Approval of Social Science AA Health Science Option Attachment PBM - 4 | Student Success and Progress | Goal 1: Inspire Student Success |



BOARD OF TRUSTEES

General Functions

Administration Human Resources Finance & Facilities Policy & Education

AGENDA for January 23, 2014

I. Information & Discussion Items

Items removed from the consent agenda will be considered at this time

| Торіс | Mission-Based Indicators | Jubilee Plan Goals |
|-------|--------------------------|--------------------|
| | | |

- I. Public Comment
- J. Old/New Business
- K. Resolution to Hold a Closed Discussion (if needed)
- L. Motion to Re-Open the Meeting to the Public (if needed)
- M. Adjournment

FINANCE AND OPERATIONS

FAST FACTS FY13

IF YOUR ACTIONS INSPIRE OTHERS TO DREAM MORE, LEARN MORE, DO MORE AND BECOME MORE, YOU ARE A LEADER. JOHN QUINCY ADAMS

FINANCE & OPERATIONS

IN FY13, Business & Finance and Facilities & Operations combined and became Finance and Operations.

Major accomplishments include unmodified Financial Statement Audit.

Realigned Risk Management; reinstated the committee dedicated to identifying best practices for work safety, workplace selfinspections, and other activities to promote the College's safety program.

Implemented vulnerability report recommendations by limiting access to the Main Academic Tunnel and demolition of Toop Property.

Pursued additional Capital funding opportunities with the State and County through Chapter 12 and the Higher Education Bonds – ELF and HETI.

Took a closer look at and directed the focus to deferred maintenance of all buildings and grounds.

Developed a strong connection with the Student Life Board.

Successful collaboration with:

- PRR submission
- Internal auditor

- o Travel
- Vendor maintenance
- o Ticket sales
- o IRS audit

*

GRANTS

Grant funds were received from the following sources:

Federal:

- + Direct Loans \$12,572,867
- Supplemental Ed Opportunity Grants \$306,731
- + Pell Grants \$16,355,238

State:

- + Ed Opportunity Fund Summer and Regular Awards \$315,886
- + Urban Scholar Awards \$500
- + Tuition Aid Grants (TAG) \$3,287,009
- + NJ Stars \$390,084

Private Scholarships:

- Private organizations \$70,632
- College Foundation \$382,508

Non-Financial Aid Grants:

- + Federal \$2,121,921
 - ♦ Perkins
 - ♦ ABE English Literacy
 - ♦ Work Study
 - Health Professional Opportunity Grant
 - ♦ Small Business DC

- ✦ State \$555,802
 - EOF Article IV
 - Displaced Homemaker
 - Career & Technical Education Provisional Teacher Program
- ✦ Local: \$421,544
- + Other
 - Math-Science Consortium
 - Radio Community Service Grant
 - 13 Various others

*



ACCOUNTS PAYABLE

New Expense Forms have automated calculation capabilit

| The Athletic | , using dedicated |
|--------------|--------------------|
| Per Dier | Jr all the student |
| athle | |

The Americ Apress rewards program continues; the \$12,542 earned was donated to the Foundation to provide additional scholarship opportunities for the students.

The department issued:

- 4 21,735 paper checks
- 4,165 e-Checks
- 211 Vendor 1099 forms totaling \$6,562,619.43
- 🜲 228 Travel Advances
- Over 1,000 Daily Expense Forms

Developed A/P slides for inclusion in the division's Budget Basics 101 for distribution and training.

Utilization of "SuperUsers" group for communication of deadlines and deadline changes for the Board to Trustee material and meetings, revised mileage rates, and new forms.

*

ACCOUNTS RECEIVABLE

Students enrolled in 5,244 payment plans for a total of \$6,755,815.75 in tuition and fees. Processed 15,775 refunds totaling \$14,447,553.24 which included 3,224 e-Checks totaling \$4,403,106.33.

Processed receipts in the amount of \$113,805,044 as follows:

- + \$31,236,520 AR Student Accounts
- + \$23,244,985 County Aid*
- + \$12,205,197 State Aid*
- + \$8,881,500 Misc Receipts
- + \$704,225 Sponsorships
- + \$4,054,427 Athletics & OBCD
- + \$33,478,190 Financial Aid
- * Includes Chapter 12 funds

Processed miscellaneous receipts, which included but were not limited to the Foundation, collection agencies, disability reimbursements, chargebacks, Veteran receipts, PAC, CLC, ASBCC, the Communiversity, ABP for pension reimbursements, and WBJB.

Received \$129,507.09 from the State of NJ for the Set Off of Individual Liability (S.O.I.L.) program, which takes money from any State payment a student receives, i.e., tax returns, disability payments, etc., when submitted by BCC to the State as debtors.

Accounts Receivable processed \$114,312.22 in aid to Hurricane Sandy victims. The aid came as employee contributions and a grant from the Foundation.

PAYROLL

Offered several pre-tax benefits (mandatory and voluntary) to employees which also benefit the College.

These pre-tax benefits are available for employee contributions to:

- Health insurance premiums
- Flexible spending accounts
- Dependent care assistance plans
- AFLAC insurance premiums

The pre-tax benefits are a win-win situation for both employees and BCC since the reduction in employees' gross income increases take home pay for purposes of income tax, and the College's payroll tax liability is less by eliminating matching FICA taxes of 7.65%. The savings to the College for FY13 was \$57,723.15 based on \$754,550.98 in wages.

In January 2013, 2,558 W-2 forms were issued to all employees that had earnings in calendar 2012. This is the most W-2 forms issued since the Payroll Department's inception.

Enrollment in electronic pay advices and W-2 forms increased during FY13 to 227 and 352 respectively. Savings to the College in mailing costs alone totaled \$2,552. Greater savings are on the way! Effective July 1, 2014, the State of NJ has mandated that all full-time employees opt for direct deposit of their pay. In turn, Payroll is anticipating a higher number of employees signing up for on-line pay advices.

FY13 Payroll issued 16,128 advices and 12,546 checks totaling gross wages in the amount of \$56,281,178.

Pension eligibility is mandatory for all full-time and adjunct instructors and available to hourly employees that meet certain criteria. The Payroll departments administers five pension plans (PERS, PFRS, ABP, 403b, and DCRP) utilizing eight pension providers (NJ Division of Pensions and Benefits, TIAA, ING, Mass Mutual, Equitable, Valic, MetLife, and Prudential). The pension eligibility currently is available to 1,256 employees.

Payroll pays student workers! In FY13, contracts and payments in the amount of \$147,838 were processed for 193 student help and 104 federal work study employees.

During FY13, employees contributed \$635,210.03 to health insurance premiums via payroll deductions.

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PURCHASING

Purchasing reduced College expenditures by over \$400,000 utilizing the fair and open contract process through effective bidding, RFPs, RFQs, quotes, State contracts, and consortium procurements. This reduction includes a \$200,000 savings from the newly awarded copier services contract.

Paper Reqs for goods and services under \$10,000 transitioned to online Reqs in both the operating and ASBCC (student) accounts.

Participated in co-operative procurement consortiums and shared services with the following:

Monmouth County

- Fleet service for the repair and maintenance of vehicles
- 🗯 Salt used for storm
- Parking lot paving & pothole repair

Middlesex Regional Education Commission

- * Plumbing T & M
- 蒂 Flooring
- Software and hardware

NJ County College Joint Purchasing Consortium

- 蒂 🛛 Natural Gas
- * Electricity
- Lead agency for copy paper

Processed approximately:

- 5,000 purchase orders
- ♦ 76 bids
- ♦ 20 RFPs
- 2 RFQs
- 54 exempt contracts
- 50 multi-year contracts
- ◆ 10 Pay-to-Play contracts
- 200 informal quotes



COMMON SERVICES (RECEIVING, MAIL, & INVENTORY)



Common Services processed the following:

- ✓ Over 1.5 million pieces of mail
- ✓ Over 143,000 pieces of inter-office mail
- ✓ 872,230 pieces of bulk mail 539,745 direct mail pieces
 332,485 Postal Patron pieces
- ✓ 522,864 pieces of metered first class mail
- ✓ 73 direct mailings to targeted markets
- Postage costs were reduced by over \$83,000 through special mail sortation and direct mailings processed in house

The Percent of Mail by Class:

- \circ 1st Class Presort Letters 63%
- \circ 1 st Class Regular Letters 12%
- 1st Regular Flats 10%
- Express Mail Commercial Flats 3%

o Other Mail Services - 12%

- ✓ Folded, inserted and sealed over 190,000 pieces of mail
- ✓ Tabbed over 20,000 pieces of mail
- ✓ Provided service to 75 drop areas on the Lincroft campus

Received over 3,500 purchase orders.

Received over 2,500 individual items that were not on purchase orders, i.e., samples and print copy.

A total of 10,400 pieces of bulk material was delivered on the Lincroft campus, Western Monmouth Branch Campus and the Higher Education Centers.

Inventory Control Processed:

- 105 items at a cost of \$571,287
- 33 items \$5,000 or greater for \$377,869
- 72 items \$2,000 \$4,999 for \$193,418

*

PRINTING SERVICES

Under NJ State contract, sourced copier equipment for the College and awarded a copier services contract to Konica Minolta for multifunctional state-of-the-art technology devices, which led to the installation of over 200 print drivers that enabled the equipment to scan, fax, and email.

Printed and copied over 11.9 million impressions.

Received, processed, and completed 5,443 work orders which included tests, syllabi, flyers, posters, handouts, etc.

NowDocs - electronic work order system is available in the Quick Launch area of the Portal; over 200 faculty and staff are utilizing this electronic work order system, and 99% of the work orders are processed on-line.

Printed:

- 75,000+ post cards to generate enrollment
- 50,000+ pieces for the College's spring and fall open houses
- 30,000+ postcards were mailed to students 20,000+ pieces for individual departments and divisions for handouts at events
- 30,000 student bills sent for Accounts Receivable
- 75 business card orders (reduced outside expense by over 50%)
- over 1,500 books and manuals for the Bookstore, which reduced cost to the students

Paper supply companies delivered directly to the Higher Education Centers providing better service and reducing wear and tear on College vehicles.

GREEN INITIATIVES:

- All student materials were printed on recycled paper.
- Recycled 550 copier toner cartridges and consumables.

*

EVENTS MANAGEMENT

Robert J. Collins Arena By the Numbers



Only venue recognized by the Harlem Globetrotters for reaching box office records two consecutive years – nearby contenders: Johnstown, Pa.(Cambria County War Memorial Arena); Syracuse, N.Y. (Carrier Dome); White Plains, N.Y. (Westchester County Center) and Wildwood, N.J. (Wildwoods Convention Center)

3 sold out shows during FY13

- Harlem Globetrotters March 13 & 14
- Phillip Phillips Concert April 28

5 recruitment events in the Arena /BREC: (Open House – Fall & Spring / Monmouth County Job Fair, College Fair & College Night)

6 external organizations held multiple events in the Arena/BREC during FY13

| Organization | FY13 Revenue |
|----------------------------|-----------------|
| MAC Events (2) | \$40,987.50 |
| New 2 You Kids (2) | \$25,967.50 |
| Cheer Tech (3) | \$25,905.00 |
| ATA Black Belt Academy (3) | \$14,396.25 |
| Elite Youth (4) | \$9,787.50 |
| Dead Serious MMA (2) | \$9,465.00 |

16 event contracts generated over \$6,000 in revenue

16 graduation ceremonies in the Arena

19 contracts produced for sports related contests, workouts, and training sessions held in the BREC, Arena Track, Lacrosse Practice Field, & Tennis Courts

31 events contained over 1,000 attendees

58 special events were held in the Arena / BREC

127 Monmouth County Police Academy recruits graduated in the RJC Arena

7,084 spectators attended the Boys & Girls Shore Conference Basketball Tournament Quarterfinals & Semifinals

*

DINING SERVICES

Dining Services provided service to the following:

• 97,603 customers in the JBDR

- 45,790 customers in the LAH Café
- 42,381 catering customers
- 17,577 customers at various concessions

Sales Summary:

- SLC \$527,845
- LAH \$133,748
- Catering \$428,461
- Concession \$85,042
- Meal Plan \$18,995 (154 plans)

New Initia

- eractive vending machines take orms of credit cards and currency denominations up to \$20.
- RFP was issued for Dining Services; CulinArt was awarded the contract.
- New grill items: wasabi cheeseburger deluxe (Dr.Murphy's favorite), Greek gyros, pizza, cheese steaks, banana and pumpkin pancakes & waffles.
- Vending RFP \$400K in commissions over 3 years.

Superstorm Sandy – prepared and delivered over 1,000 hot meals over three days to the food shelter in Keansburg.

Provided services or concessions for:

- MMA Fights
- Philip Philips Concert
- Barbara Corcoran Meet & Great
- Run DMC Meet & Greet
- Harlem Globetrotters
- Kickboxing Fights
- Home Show
- Warrior Cup
- Chess Tournaments
- Guitar Show
- Surfcasters Surf Day Expo
- Sneaker Expo
- Spring Fling
- Graduation Week
- Teen Arts
- Enrichment & Arc Students

- Women's Expo
- Retirement Parties
- High Tech High School Lunches
- Biology Class Food Experiments

*



BOOKSTORE

Bookstore Sold:

- 64,596 textbooks
- 4,865 Brookdale laminated folders
- 2,099 Brookdale imprinted notebooks
- 1,135 lab coats
- 193 computers

The Store cut down the number of days it takes to fill online orders from 5 to 1.5 days.

The Bookstore participated in the College's Big Read event and sold 706 copies of the featured title, <u>A Lesson Before Dying</u>.

The Bookstore, in conjunction with our Financial Aid department, introduced a Financial Aid assistance booth (in the new lounge area) for answers about aid (without leaving the store).

September of 2012, introduced a new return policy requiring faculty to sign-off on student returns, which confirms students are receiving the correct book for each class while also ensuring adjunct faculty are using the department-mandated course material.

*

FACILITIES OPERATIONS

FY13 Capital Projects Small Projects:

> Arena Transformer for the supply of medium voltage power for events

- Lighting Efficiency Upgrades at Police Station and CLC
- Western Monmouth Fire Alarm and Sprinkler Upgrades

Medium Projects:

- Chhange Project Holocaust Center to Library
- PAC Rigging / Backstage Project
- Long Branch Roof Project
- Lincroft Campus Carpet Replacements

• Visitor Lot and ADA Ramp Improvements Large Project:

- Gorman Hall Project
- Lincroft Fascia Replacements

Engineering Studies / Specification Writing

- CUP Roof Specification
- Facilities Master Plan Completion
- Heating Plant By-Pass Study
- Lincroft Roof Study
- Lincroft Sidewalk ADA Enhancements Specification
- Lincroft Campus Demolition Survey
- Wall Campus Demolition Specification / Environmental Survey

Relocations:

Gorman Hall computer center to temporary offices in the MAN building.

Facilitated the installation of new carpeting in the following:

- 蒂 Library
- * Meserlin Art Gallery
- * Administrative offices
- Children's Learning Center
- ✤ Small Business Development
- * CVA corridor

Since January 1, 2013, Facilities received and processed 9,867 School Dude Requests for service and performed 2,267 preventive maintenance work orders campus wide for a combined total of 12,134 work orders.

CENTRAL UTILITY PLANT



Central Utility Plant (CUP) located on the south end of the campus houses three 780 ton Trane centrifugal chillers, which provide air conditioning to the Arena, BREC, Student Life Center, Auto Tech, MAS, ATeC, CAR, MAC, MAN, Library, and the PAC.

HECs and remaining buildings on the Lincroft campus are cooled by individual air conditioning units, which are all monitored and controlled by the Operating Engineers at the CUP.

The CUP also houses eight condensing boilers, which provide heat to all of the above buildings, LAH, and CVA.

The chillers, boilers, individual building units, pumps, and HVAC equipment, interior and exterior building lights, street and parking lot lights, Western Monmouth, Long Branch, WALL and Hazlet campuses are controlled by the Ivu Software System in the CUP.

The CUP is manned 24/7/365 by four Operating Engineers who monitor the Ivu System and ensure that our equipment is operating properly.

The Ivu shows the temperature of every room on campus, the temperature of the water flowing through the buildings, the temperature of the outside air, return air and supply air of each air handler.

HVAC technicians change filters in all the equipment quarterly – 1,591 filters at each change for a total of 6,364 filters each year.

BUILDINGS AND GROUNDS

Grounds staff expended 181 man hours maintaining athletic fields; used 54 gallons of athletic field paint to line the fields.

Grounds staff assisted Shipping and Receiving with delivery of new computers to HECs, UPS systems for OIT, nursing beds, and more than 93 pieces of computer equipment for the new Gorman Hall.

Facilitated the installation of the new fence along Phalanx Road.

Coordinated and oversaw the pickup of 864 boxes of material for shredding.

CUSTODIAL

Completed 654 work orders for event set-ups.

Custodial Services provided: 2,316 rolls of paper towels - 800 ft/roll 4,944 single rolls toilet tissue 15,876 9" rolls toilet tissue

Building staff installed 30 "Extra Mile" boxes, posters, pads, and pens throughout Lincroft, Western Monmouth, Hazlet, Long Branch, Neptune, and Wall.



Financial Report of the

County Community Colleges

of the State of New Jersey

for the Fiscal Years 2009 - 2012



Compiled by Mary Lancaster & Kathleen Higham, Ocean County College For the New Jersey County College Business Operations Affinity Group

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I. INTRODUCTION

The Financial Report of the County Colleges of the State of New Jersey for the Fiscal Years 2009 - 2012 is intended to provide financial data on the community colleges to the State and County officials, colleges, and the public at large. It was prepared by the New Jersey County College Business Operations Affinity Group.

There were three data sources for this Report. The primary sources were the financial reports prepared in accordance with fund accounting principles, and the FY2012 Audited Credit Hours report produced by the Council of County Colleges. In addition, a questionnaire was sent out to all the community colleges requesting information for this report.

This report contains financial information and analytical narrative concerning four major topics:

- Enrollment Data
- Sources of Current Revenue
- Expenditures and Costs per Full-Time Equivalent Student
- Fixed Assets and Capital Data

The following explanations should be noted:

- All financial information concerning current revenues and educational and general expenditures is based on unrestricted funds (1). Unrestricted funds are used as the basis of the analysis in this Report because these funds comprise the major portion of a college's total budget. The use of unrestricted funds provides for greater consistency and comparability, since there are fewer and less drastic fluctuations from year to year than with restricted funds.
- 2. Auxiliary enterprises are not included in this report.

** It should be noted that several colleges reported revisions to their prior year data. A number of schedules throughout the report have been adjusted accordingly.

⁽¹⁾ Unrestricted funds are by nature free of specific spending designations. Funds of a restricted nature, however, must be spent for or in support of specific items as designated by an external agency or individual. Restricted funds might include gifts, grants for a specific purpose, and student financial aid.

II. ENROLLMENT

HIGHLIGHTS OF HEADCOUNT ENROLLMENT

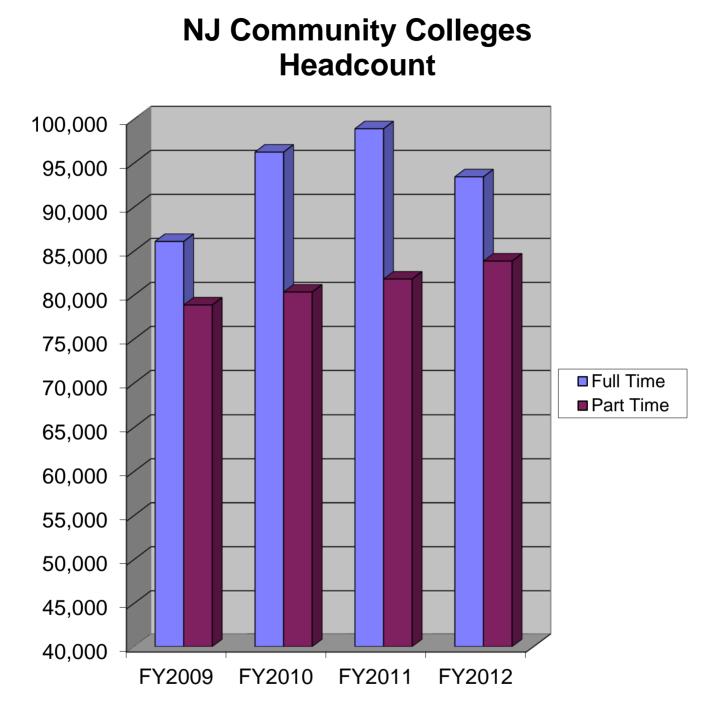
In FY2012, actual full-time headcount enrollment, for the Fall 2011 semester increased to 93,466 from 86,121 in FY2009. Over a three year period this was an increase of 8.5%. Comparing FY2012 to FY2011 however, shows a decrease of 5,459 or 5.5%.

In FY2012, actual part-time headcount enrollment, increased to 83,893 from 78,908 in FY2009. This was an increase of 6.3% overall, with a 2.5% increase from the prior year.

HIGHLIGHTS OF FULL-TIME EQUIVALENT ENROLLMENT

Annual full-time equivalent student enrollments (FTEs) for full-time, part-time, and summer session students are calculated by dividing total unweighted annual credit hour enrollment by 30. FTE enrollments increased by 9,461 (7.9%) from FY2009 to FY2012, despite a 3.3% decrease in the last year.

Beginning with the FY2008 Statement of Auditing and Accounting Standards for County Colleges non-credit courses were excluded from the audited schedule of credit-hour enrollments.

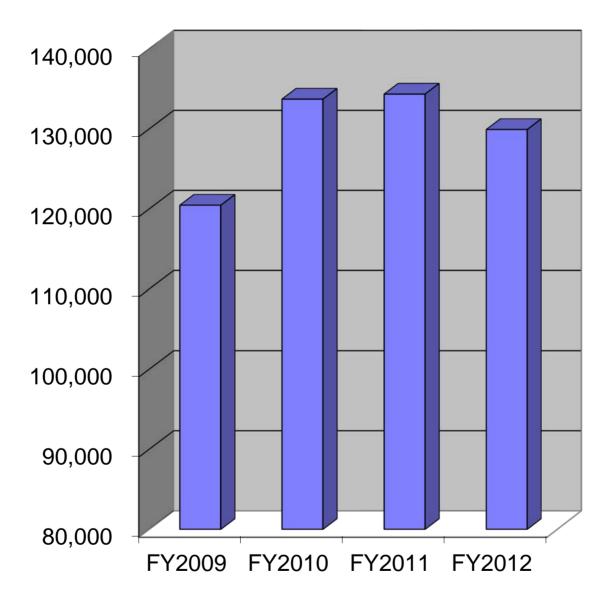


SUMMARY OF CREDIT HEADCOUNT ENROLLMENT

| | FALL 2008 (FY 2009) | | FALL 2009 (FY 2010) | | | . 2010 2011) | | . 2011 2012) |
|----------------|------------------------|---------------|------------------------|---------------|---------------|-----------------|---------------|-----------------|
| | FULL-TIME | PART-TIME | FULL-TIME | PART-TIME | FULL-TIME | PART-TIME | FULL-TIME | PART-TIME |
| Atlantic* | 3,651 | 3,356 | 4,003 | 3,585 | 4,065 | 3,590 | 3,827 | 3,765 |
| Bergen | 8,455 | 6,828 | 9,303 | 7,166 | 9,982 | 7,215 | 9,974 | 7,297 |
| Brookdale | 8,491 | 7,017 | 9,320 | 7,323 | 9,314 | 7,522 | 8,399 | 7,519 |
| Burlington | 4,594 | 4,094 | 5,445 | 4,248 | 5,575 | 4,516 | 5,483 | 4,795 |
| Camden | 7,801 | 7,378 | 8,529 | 7,136 | 8,023 | 7,470 | 7,474 | 6,491 |
| Cumberland | 2,151 | 1,671 | 2,365 | 1,649 | 2,565 | 1,726 | 2,395 | 1,793 |
| Essex | 6,962 | 5,356 | 7,245 | 4,942 | 8,186 | 5,238 | 7,791 | 4,741 |
| Gloucester** | 3,435 | 2,700 | 3,805 | 2,685 | 3,990 | 2,619 | 3,995 | 2,834 |
| Hudson | 4,476 | 3,049 | 5,527 | 3,155 | 6,561 | 1,976 | 6,104 | 3,310 |
| Mercer | 3,654 | 5,417 | 4,356 | 5,238 | 4,080 | 5,592 | 3,810 | 5,494 |
| Middlesex | 6,894 | 5,512 | 7,684 | 5,690 | 7,191 | 5,712 | 6,947 | 6,033 |
| Morris | 4,761 | 3,680 | 5,078 | 3,660 | 5,033 | 3,672 | 4,685 | 3,869 |
| Ocean | 5,593 | 4,218 | 5,907 | 4,508 | 5,775 | 4,592 | 5,640 | 4,677 |
| Passaic | 2,327 | 5,575 | 2,885 | 5,998 | 3,217 | 6,331 | 3,172 | 6,840 |
| Raritan Valley | 3,399 | 3,711 | 4,086 | 3,802 | 4,325 | 4,159 | 3,893 | 4,477 |
| Salem | 750 | 599 | 896 | 616 | 890 | 609 | 802 | 519 |
| Sussex | 2,223 | 1,536 | 2,461 | 1,747 | 2,550 | 1,572 | 2,198 | 1,596 |
| Union | 5,690 | 6,176 | 6,374 | 6,047 | 6,540 | 6,466 | 5,881 | 6,535 |
| Warren | <u>814</u> | <u>1,035</u> | <u>1,007</u> | <u>1,182</u> | <u>1,063</u> | <u>1,274</u> | <u>996</u> | <u>1,308</u> |
| TOTAL: | <u>86,121</u> | <u>78.908</u> | <u>96,276</u> | <u>80.377</u> | <u>98,925</u> | <u>81.851</u> | <u>93,466</u> | <u>83.893</u> |

*Restated for FY09-FY11

NJ Community Colleges FTE Enrollment



SUMMARY OF FULL-TIME EQUIVALENT ENROLLMENT

| | ACTUAL FTE <u>FY 2009</u> | ACTUAL FTE <u>FY 2010</u> | ACTUAL FTE <u>FY 2011</u> | ACTUAL FTE <u>FY 2012</u> |
|----------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| Atlantic | 5,214 | 5,769 | 5,715 | 5,509 |
| Bergen | 11,548 | 12,627 | 12,859 | 12,749 |
| Brookdale | 11,118 | 11,981 | 11,992 | 11,186 |
| Burlington | 6,940 | 7,886 | 8,302 | 7,708 |
| Camden | 10,949 | 11,477 | 10,851 | 10,224 |
| Cumberland | 2,787 | 3,018 | 3,123 | 3,000 |
| Essex | 9,498 | 10,592 | 10,963 | 10,402 |
| Gloucester | 4,345 | 4,799 | 5,000 | 5,023 |
| Hudson | 5,585 | 6,810 | 7,397 | 7,114 |
| Mercer | 6,064 | 6,601 | 6,443 | 6,205 |
| Middlesex | 9,340 | 10,239 | 9,826 | 9,707 |
| Morris | 6,337 | 6,606 | 6,537 | 6,414 |
| Ocean | 7,433 | 8,081 | 7,924 | 7,805 |
| Passaic | 4,822 | 5,749 | 6,005 | 6,208 |
| Raritan Valley | 4,869 | 5,558 | 5,919 | 5,853 |
| Salem | 1,071 | 1,203 | 1,182 | 1,063 |
| Sussex | 2,652 | 2,961 | 2,876 | 2,581 |
| Union | 8,708 | 10,324 | 9,942 | 9,711 |
| Warren | 1,169 | 1,429 | 1,486 | 1,448 |
| Total: | 120,449 | 133,710 | 134,342 | 129,910 |

SUMMARY OF CREDITS GENERATED FY2009 - FY2012

| | FY 2009 TOTAL SCH | % OF TOTAL | FY 2010 TOTAL SCH | % OF TOTAL | FY 2011 TOTAL SCH | % OF TOTAL | FY 2012 TOTAL SCH | % OF TOTAL | CHANGE FY 2009 - FY 2012 |
|--------------|----------------------|---------------|----------------------|---------------|----------------------|---------------|----------------------|---------------|--------------------------------|
| Atlantic | 156,422 | 4.3% | 173,071 | 4.3% | 171,441 | 4.3% | 165,267 | 4.2% | 5.7% |
| Bergen | 346,443 | 9.6% | 378,818 | 9.4% | 385,766 | 9.6% | 382,477 | 9.8% | 10.4% |
| Brookdale | 333,526 | 9.2% | 359,431 | 9.0% | 359,773 | 8.9% | 335,586 | 8.6% | 0.6% |
| Burlington | 208,194 | 5.8% | 236,587 | 5.9% | 249,052 | 6.2% | 231,228 | 5.9% | 11.1% |
| Camden | 328,484 | 9.1% | 344,301 | 8.6% | 325,541 | 8.1% | 306,719 | 7.9% | -6.6% |
| Cumberland | 83,599 | 2.3% | 90,532 | 2.3% | 93,688 | 2.3% | 90,004 | 2.3% | 7.7% |
| Essex | 284,935 | 7.9% | 317,751 | 7.9% | 328,893 | 8.2% | 312,055 | 8.0% | 9.5% |
| Gloucester | 130,361 | 3.6% | 143,980 | 3.6% | 149,990 | 3.7% | 150,683 | 3.9% | 15.6% |
| Hudson | 167,556 | 4.6% | 204,303 | 5.1% | 221,919 | 5.5% | 213,430 | 5.5% | 27.4% |
| Mercer | 181,912 | 5.0% | 198,037 | 4.9% | 193,296 | 4.8% | 186,157 | 4.8% | 2.3% |
| Middlesex | 280,188 | 7.8% | 307,170 | 7.7% | 294,774 | 7.3% | 291,206 | 7.5% | 3.9% |
| Morris | 190,124 | 5.3% | 198,185 | 4.9% | 196,114 | 4.9% | 192,431 | 4.9% | 1.2% |
| Ocean | 222,975 | 6.2% | 242,418 | 6.0% | 237,727 | 5.9% | 234,164 | 6.0% | 5.0% |
| Passaic | 144,669 | 4.0% | 172,484 | 4.3% | 180,149 | 4.5% | 186,233 | 4.8% | 28.7% |
| Raritan Val. | 146,077 | 4.0% | 166,753 | 4.2% | 177,580 | 4.4% | 175,586 | 4.5% | 20.2% |
| Salem | 32,132 | 0.9% | 36,099 | 0.9% | 35,462 | 0.9% | 31,898 | 0.8% | -0.7% |
| Sussex | 79,565 | 2.2% | 88,817 | 2.2% | 86,279 | 2.1% | 77,421 | 2.0% | -2.7% |
| Union | 261,254 | 7.2% | 309,724 | 7.7% | 298,248 | 7.4% | 291,323 | 7.5% | 11.5% |
| Warren | <u>35,082</u> | <u>1.0%</u> | <u>42,868</u> | <u>1.1%</u> | <u>44,577</u> | <u>1.1%</u> | <u>43,434</u> | <u>1.1%</u> | 23.8% |
| TOTAL: | <u>3,613,498</u> | <u>100.0%</u> | <u>4,011,329</u> | <u>100.0%</u> | <u>4,030,269</u> | <u>100.0%</u> | <u>3,897,302</u> | <u>100.0%</u> | 7.9% |

III. REVENUE

HIGHLIGHTS OF CURRENT REVENUE (1)

New Jersey county community colleges receive funds primarily from four sources: the state, counties, student tuition and fees, and miscellaneous or "other" income. In FY2012, the total revenue for the county colleges from these sources was \$973,424,000.

This represents an increase of 8.7% or \$78,188,000 over FY2009. The sources of revenue and the amounts funded by each source for FY2012 are presented below:

| \$135,508 | (2) | 13.9% |
|-----------|------------------------------|-----------------------|
| 193,967 | | 19.8% |
| 610,710 | (3) | 62.4% |
| 37,945 | _ | 3.9% |
| | | |
| \$978,130 | = | 100.0% |
| | 193,967 610,710 37,945 | 610,710 (3) 37,945 |

(3) It should be noted that State Tuition Aid Grants are provided to county community college students and used to offset tuition charges.

⁽¹⁾ Current revenue refers to funds received or receivable for the related fiscal year. Excluded are funds for capital or restricted purposes, and auxiliary enterprises.

⁽²⁾ The State of New Jersey contributed \$17,580,000 toward the employer portion of the Alternative Benefit Program for community college employees as well as an additional \$2,573,000 in non-contributory insurance for this program. These State contributions are not reported in the financial statements of the individual community colleges and are therefore not included in this report.

SOURCES OF CURRENT REVENUE

Revenue for the county community colleges is generated from four sources. The three primary sources are tuition and fees, State Aid, and county appropriations. All secondary sources of revenue such as interest income, gifts, and unrestricted grants are consolidated in a fourth category called "Other".

| | % CHANGE FY09/10 | % CHANGE FY10/11 | % CHANGE FY11/12 | 3-YEAR % CHANGE FY09-12 |
|---|----------------------------------|---|--|-----------------------------------|
| STATE AID COUNTY APPROPRIATIONS TUITION AND FEES OTHER | -6.4% -2.4% 16.8% 19.9% | -1.3% -0.5% 3.9% <u>-10.4%</u> | -1.6% -8.5% 1.2% <u>15.9%</u> | -9.1% -11.1% 22.8% 24.5% |
| OVERALL CHANGE | 8.4% | 1.7% | -0.8% | 9.3% |

The revenue generated from the four sources increased \$82,894,000 from FY2009 to FY2012. The changes in the relative contribution of each of the sources is presented below:

The exhibits beginning on page 10 provide substantial detail concerning all sources of revenue, with emphasis on the three primary sources.

STATE AID

NJSA 18A:64A-22 stipulates that the State provide for operational expenses to the extent of 43% but not to exceed 50% of the educational and general expenditures for the base year. This provision recognizes that the 43% goal is dependent on funds being available and approved by the legislature. State Aid was 13.9% of the sector's revenue in FY2012 compared to 16.7% in FY2009. In absolute dollars Aid decreased \$13,585,000 or 9.1%.

In October 2010 an additional \$5,027,000 in FY2010 State operating support was allocated to the county college sector. These funds were available due to the Maintenance of Effort (MOE) requirements for the federal State Fiscal Stabilization Funds. Due to the timing of the notification, several colleges recognized this funding as FY2011 revenue.

TUITION AND FEES

In FY2012 student tuition and fee revenue (including chargeback) accounted for 62.4% of the system's total revenue which was an increase of 6.8% above the contribution by tuition and fees in FY2009. In absolute dollars, tuition and fee revenue increased by \$113,248,000 or 22.8%.

COUNTY APPROPRIATION

The level of county appropriation to a county community college is not determined by law and may vary from year to year. In FY2012, the relative proportion of total revenue contributed by the counties to the college system decreased from the level of 24.4% in FY2009 to 19.8% in FY2012. In absolute dollars, the county appropriation decreased \$24,239,000 or 11.1%.

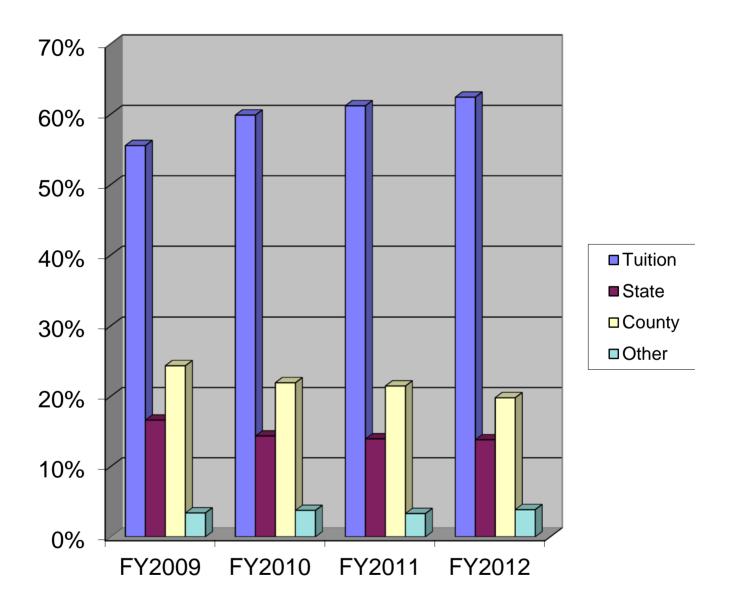
OTHER

The revenue in this category was generated from miscellaneous sources such as investment interest, gifts, and unrestricted grants. The relative proportion of total revenue generated from "Other" sources increased from 3.4% in FY2009 to 3.9% in FY2012. In absolute dollars revenue from "Other" sources increased \$7,470,000 from FY2009 to FY2012.

SOURCES OF REVENUE FROM CURRENT OPERATIONS (\$000)

| | <u>FY 2009</u> | <u>FY 2010</u> | <u>FY 2011</u> | <u>FY 2012</u> |
|----------------------|----------------|----------------|----------------|----------------|
| STATE AID | 149,093 | 139,527 | 137,745 | 135,508 |
| COUNTY APPROPRIATION | 218,206 | 212,956 | 211,912 | 193,967 |
| TUITION & FEES | 497,462 | 581,066 | 603,699 | 610,710 |
| OTHER | 30,475 | 36,525 | 32,726 | 37,945 |
| TOTAL: | \$895,236 | \$970,074 | \$986,082 | \$978,130 |

NJ Community Colleges Unrestricted Revenue



(\$000)

| | | | ARGEBAC | | | | | | | | |
|--------------|----------|-------|----------|------|---------|-------|---------|-------|--------|------|---------|
| 0011505 | | | | | STATE | 0/ | COUNTY | 0/ | | 0/ | TOTAL |
| COLLEGE | AND FEES | % (| COUNTIES | % | AID | % | AID | % | OTHER | % | (000) |
| Atlantic | 22,015 | 57.3% | 156 | 0.4% | 6,340 | 16.5% | 8,345 | 21.7% | 1,538 | 4.0% | 38,394 |
| Bergen | 58,582 | 63.8% | - | 0.0% | 13,525 | 14.7% | 17,505 | 19.1% | 2,206 | 2.4% | 91,818 |
| Brookdale | 47,819 | 54.0% | 442 | 0.5% | 12,197 | 13.8% | 26,360 | 29.8% | 1,664 | 1.9% | 88,482 |
| Burlington | 20,534 | 48.8% | - | 0.0% | 7,383 | 17.6% | 12,040 | 28.6% | 2,084 | 5.0% | 42,041 |
| Camden | 41,363 | 60.4% | 85 | 0.1% | 12,286 | 17.9% | 12,252 | 17.9% | 2,529 | 3.7% | 68,515 |
| Cumberland | 10,793 | 49.6% | 116 | 0.5% | 3,745 | 17.2% | 5,565 | 25.6% | 1,521 | 7.0% | 21,740 |
| Essex | 31,856 | 55.2% | - | 0.0% | 12,535 | 21.7% | 11,850 | 20.5% | 1,444 | 2.5% | 57,685 |
| Gloucester | 16,931 | 53.3% | 40 | 0.1% | 5,672 | 17.9% | 8,955 | 28.2% | 156 | 0.5% | 31,754 |
| Hudson | 24,076 | 59.5% | - | 0.0% | 6,814 | 16.8% | 8,788 | 21.7% | 797 | 2.0% | 40,475 |
| Mercer | 25,951 | 49.0% | - | 0.0% | 8,501 | 16.0% | 14,271 | 26.9% | 4,257 | 8.0% | 52,980 |
| Middlesex | 40,350 | 54.6% | 166 | 0.2% | 12,030 | 16.3% | 15,914 | 21.5% | 5,502 | 7.4% | 73,962 |
| Morris * | 29,028 | 56.0% | 663 | 1.3% | 8,036 | 15.5% | 12,757 | 24.6% | 1,352 | 2.6% | 51,836 |
| Ocean | 33,054 | 58.0% | 7 | 0.0% | 8,394 | 14.7% | 14,690 | 25.8% | 880 | 1.5% | 57,025 |
| Passaic | 17,981 | 46.9% | - | 0.0% | 6,198 | 16.2% | 13,296 | 34.7% | 870 | 2.3% | 38,345 |
| Raritan Val. | 20,714 | 50.9% | - | 0.0% | 5,825 | 14.3% | 13,790 | 33.9% | 396 | 1.0% | 40,725 |
| Salem** | 4,363 | 45.7% | 108 | 1.1% | 2,286 | 23.9% | 2,443 | 25.6% | 348 | 3.6% | 9,548 |
| Sussex | 10,327 | 52.1% | 199 | 1.0% | 4,018 | 20.3% | 4,612 | 23.3% | 661 | 3.3% | 19,817 |
| Union | 34,911 | 57.4% | 135 | 0.2% | 11,015 | 18.1% | 12,523 | 20.6% | 2,217 | 3.6% | 60,801 |
| Warren** | 4,697 | 50.5% | - | 0.0% | 2,293 | 24.7% | 2,250 | 24.2% | 53 | 0.6% | 9,293 |
| Total | 495,345 | 55.3% | 2,117 | 0.2% | 149,093 | 16.7% | 218,206 | 24.4% | 30,475 | 3.4% | 895,236 |

Does not include auxiliary enterprises.

Community Service Income reported in Tuition EXCEPT where noted.

* Community Services income split between tuition & other.

**Restated for FY09

(\$000)

| | | | ARGEBAC | | | | | | | | |
|--------------|---------------------|-------|----------|------|---------|-------|---------------|-------|--------|------|----------------|
| | TUITION AND FEES | | ROM OTHE | | STATE | % | COUNTY AID | % | OTHER | % | TOTAL (000) |
| COLLEGE | AND FEES | 70 0 | SOUNTES | % | AID | 70 | AID | 70 | UTHER | 70 | (000) |
| Atlantic | 25,845 | 61.1% | 163 | 0.4% | 5,781 | 13.7% | 8,750 | 20.7% | 1,740 | 4.1% | 42,279 |
| Bergen | 69,693 | 67.8% | - | 0.0% | 11,982 | 11.7% | 18,650 | 18.1% | 2,504 | 2.4% | 102,829 |
| Brookdale | 54,239 | 57.4% | 476 | 0.5% | 10,706 | 11.3% | 26,787 | 28.3% | 2,321 | 2.5% | 94,529 |
| Burlington | 25,884 | 60.4% | 33 | 0.1% | 6,983 | 16.3% | 7,040 | 16.4% | 2,942 | 6.9% | 42,882 |
| Camden | 47,306 | 64.9% | 94 | 0.1% | 11,914 | 16.3% | 9,841 | 13.5% | 3,762 | 5.2% | 72,917 |
| Cumberland | 12,446 | 52.3% | 165 | 0.7% | 3,533 | 14.9% | 6,145 | 25.8% | 1,497 | 6.3% | 23,786 |
| Essex | 38,733 | 60.7% | - | 0.0% | 11,872 | 18.6% | 11,850 | 18.6% | 1,333 | 2.1% | 63,788 |
| Gloucester | 19,052 | 58.0% | 25 | 0.1% | 5,145 | 15.7% | 8,455 | 25.8% | 144 | 0.4% | 32,821 |
| Hudson | 28,807 | 64.2% | 673 | 1.5% | 6,312 | 14.1% | 9,051 | 20.2% | - | 0.0% | 44,843 |
| Mercer | 30,875 | 52.0% | - | 0.0% | 8,110 | 13.7% | 14,827 | 25.0% | 5,574 | 9.4% | 59,386 |
| Middlesex | 46,439 | 58.6% | 181 | 0.2% | 11,413 | 14.4% | 15,915 | 20.1% | 5,342 | 6.7% | 79,290 |
| Morris * | 31,689 | 59.8% | 586 | 1.1% | 7,442 | 14.1% | 12,176 | 23.0% | 1,065 | 2.0% | 52,958 |
| Ocean | 35,635 | 58.9% | 29 | 0.0% | 8,290 | 13.7% | 15,200 | 25.1% | 1,316 | 2.2% | 60,470 |
| Passaic | 22,687 | 53.6% | - | 0.0% | 5,822 | 13.7% | 13,351 | 31.5% | 502 | 1.2% | 42,362 |
| Raritan Val. | 23,941 | 56.1% | 1 | 0.0% | 5,556 | 13.0% | 12,894 | 30.2% | 306 | 0.7% | 42,698 |
| Salem** | 5,341 | 50.4% | 63 | 0.6% | 2,278 | 21.5% | 2,516 | 23.7% | 407 | 3.8% | 10,605 |
| Sussex | 13,077 | 58.3% | 384 | 1.7% | 3,615 | 16.1% | 4,797 | 21.4% | 550 | 2.5% | 22,423 |
| Union | 40,218 | 58.7% | 169 | 0.2% | 10,473 | 15.3% | 12,523 | 18.3% | 5,117 | 7.5% | 68,500 |
| Warren** | 6,117 | 57.1% | - | 0.0% | 2,300 | 21.5% | 2,188 | 20.4% | 103 | 1.0% | 10,708 |
| Total | 578,024 | 59.6% | 3,042 | 0.3% | 139,527 | 14.4% | 212,956 | 22.0% | 36,525 | 3.8% | 970,074 |

Does not include auxiliary enterprises.

Community Service Income reported in Tuition EXCEPT where noted.

* Community Services income split between tuition & other.

**Restated for FY10

(\$000)

| CHARGEBACK | | | | | | | | | | | |
|--------------|----------|-------|----------|------|---------|-------|---------|---------|--------|------|---------|
| 0011505 | TUITION | | | | STATE | 24 | COUNTY | <i></i> | 071150 | 24 | TOTAL |
| COLLEGE | AND FEES | % (| COUNTIES | % | AID | % | AID | % | OTHER | % | (000) |
| Atlantic | 25,491 | 60.7% | 177 | 0.4% | 6,241 | 14.9% | 8,696 | 20.7% | 1,369 | 3.3% | 41,974 |
| Bergen | 75,905 | 69.3% | - | 0.0% | 12,521 | 11.4% | 19,210 | 17.5% | 1,954 | 1.8% | 109,590 |
| Brookdale | 55,432 | 58.3% | 430 | 0.5% | 10,686 | 11.2% | 27,457 | 28.9% | 1,143 | 1.2% | 95,148 |
| Burlington | 29,679 | 66.4% | 31 | 0.1% | 6,930 | 15.5% | 4,740 | 10.6% | 3,338 | 7.5% | 44,718 |
| Camden | 47,139 | 64.0% | 73 | 0.1% | 11,467 | 15.6% | 9,726 | 13.2% | 5,230 | 7.1% | 73,635 |
| Cumberland | 13,179 | 52.0% | 183 | 0.7% | 3,408 | 13.5% | 6,398 | 25.3% | 2,165 | 8.5% | 25,333 |
| Essex | 40,212 | 63.1% | - | 0.0% | 11,616 | 18.2% | 11,850 | 18.6% | - | 0.0% | 63,678 |
| Gloucester | 20,715 | 61.5% | 34 | 0.1% | 5,026 | 14.9% | 7,655 | 22.7% | 257 | 0.8% | 33,687 |
| Hudson | 31,507 | 66.4% | - | 0.0% | 6,648 | 14.0% | 9,323 | 19.6% | - | 0.0% | 47,478 |
| Mercer | 31,026 | 54.1% | - | 0.0% | 7,476 | 13.0% | 15,575 | 27.2% | 3,280 | 5.7% | 57,357 |
| Middlesex | 45,137 | 58.6% | 130 | 0.2% | 10,532 | 13.7% | 15,914 | 20.7% | 5,317 | 6.9% | 77,030 |
| Morris * | 33,803 | 62.8% | 503 | 0.9% | 7,169 | 13.3% | 11,600 | 21.6% | 713 | 1.3% | 53,788 |
| Ocean | 35,062 | 59.4% | 16 | 0.0% | 7,576 | 12.8% | 15,200 | 25.8% | 1,136 | 1.9% | 58,990 |
| Passaic | 25,631 | 55.8% | - | 0.0% | 6,045 | 13.2% | 13,103 | 28.5% | 1,121 | 2.4% | 45,900 |
| Raritan Val. | 25,665 | 57.2% | 5 | 0.0% | 5,623 | 12.5% | 13,285 | 29.6% | 263 | 0.6% | 44,841 |
| Salem** | 5,257 | 50.3% | 113 | 1.1% | 2,142 | 20.5% | 2,617 | 25.1% | 317 | 3.0% | 10,446 |
| Sussex | 12,616 | 57.9% | 179 | 0.8% | 3,810 | 17.5% | 4,797 | 22.0% | 397 | 1.8% | 21,799 |
| Union | 40,705 | 59.1% | 175 | 0.3% | 10,602 | 15.4% | 12,733 | 18.5% | 4,610 | 6.7% | 68,825 |
| Warren** | 7,489 | 63.1% | - | 0.0% | 2,227 | 18.8% | 2,033 | 17.1% | 116 | 1.0% | 11,865 |
| Total | 601,650 | 61.0% | 2,049 | 0.2% | 137,745 | 14.0% | 211,912 | 21.5% | 32,726 | 3.3% | 986,082 |

Does not include auxiliary enterprises.

Community Service Income reported in Tuition EXCEPT where noted.

* Community Services income split between tuition & other.

**Restated for FY11

(\$000)

| | | | ARGEBAC | | | | | | | | |
|--------------|---------------------|-------|----------|------|--------------|-------|---------------|-------|--------|------|----------------|
| COLLEGE | TUITION AND FEES | | ROM OTHE | | STATE AID | % | COUNTY AID | % | OTHER | % | TOTAL (000) |
| COLLEGE | AND FEES | 70 | SOUNTES | % | AID | 70 | AID | 70 | UTHER | 70 | (000) |
| Atlantic | 24,742 | 59.9% | 169 | 0.4% | 6,377 | 15.4% | 8,870 | 21.5% | 1,176 | 2.8% | 41,334 |
| Bergen | 79,411 | 74.1% | - | 0.0% | 12,164 | 11.4% | 14,140 | 13.2% | 1,427 | 1.3% | 107,142 |
| Brookdale | 52,003 | 60.7% | 451 | 0.5% | 10,660 | 12.4% | 21,457 | 25.0% | 1,128 | 1.3% | 85,699 |
| Burlington | 30,176 | 72.3% | 13 | 0.0% | 7,147 | 17.1% | 500 | 1.2% | 3,897 | 9.3% | 41,733 |
| Camden | 47,755 | 65.2% | 55 | 0.1% | 10,151 | 13.9% | 9,726 | 13.3% | 5,576 | 7.6% | 73,263 |
| Cumberland | 13,463 | 52.8% | 312 | 1.2% | 3,460 | 13.6% | 6,047 | 23.7% | 2,225 | 8.7% | 25,507 |
| Essex | 39,738 | 63.2% | - | 0.0% | 11,800 | 18.8% | 11,350 | 18.0% | - | 0.0% | 62,888 |
| Gloucester | 22,783 | 63.6% | 28 | 0.1% | 5,128 | 14.3% | 7,655 | 21.4% | 256 | 0.7% | 35,850 |
| Hudson | 33,075 | 65.8% | - | 0.0% | 6,739 | 13.4% | 9,509 | 18.9% | 912 | 1.8% | 50,235 |
| Mercer | 30,390 | 51.5% | - | 0.0% | 7,368 | 12.5% | 15,540 | 26.4% | 5,675 | 9.6% | 58,973 |
| Middlesex | 45,564 | 58.4% | 105 | 0.1% | 10,267 | 13.2% | 15,914 | 20.4% | 6,169 | 7.9% | 78,019 |
| Morris * | 33,328 | 62.6% | 538 | 1.0% | 6,845 | 12.8% | 11,600 | 21.8% | 965 | 1.8% | 53,276 |
| Ocean | 35,005 | 59.6% | 6 | 0.0% | 7,464 | 12.7% | 14,700 | 25.0% | 1,584 | 2.7% | 58,759 |
| Passaic | 28,233 | 58.8% | - | 0.0% | 5,967 | 12.4% | 12,416 | 25.8% | 1,439 | 3.0% | 48,055 |
| Raritan Val. | 25,459 | 57.0% | 6 | 0.0% | 5,615 | 12.6% | 13,313 | 29.8% | 265 | 0.6% | 44,658 |
| Salem | 4,887 | 48.3% | 110 | 1.1% | 2,127 | 21.0% | 2,670 | 26.4% | 316 | 3.1% | 10,110 |
| Sussex | 12,891 | 61.2% | 263 | 1.2% | 3,618 | 17.2% | 3,797 | 18.0% | 484 | 2.3% | 21,053 |
| Union | 41,711 | 60.4% | 221 | 0.3% | 10,355 | 15.0% | 12,886 | 18.7% | 3,867 | 5.6% | 69,040 |
| Warren | 7,819 | 62.4% | - | 0.0% | 2,256 | 18.0% | 1,877 | 15.0% | 584 | 4.7% | 12,536 |
| Total | 608,433 | 62.2% | 2,277 | 0.2% | 135,508 | 13.9% | 193,967 | 19.8% | 37,945 | 3.9% | 978,130 |

Does not include auxiliary enterprises.

Community Service Income reported in Tuition EXCEPT where noted.

* Community Services income split between tuition & other.

SUMMARY OF CHANGES IN TUITION* AND FEE REVENUE FY2009, FY2010, FY2011, FY2012

(\$000)

| | | | | | DOLLAR | |
|--------------|---------------|---------------|---------------|---------------|--------------------------|----------------------|
| | <u>FY2009</u> | <u>FY2010</u> | <u>FY2011</u> | <u>FY2012</u> | CHANGE <u>FY09-12</u> | Percentage Change |
| Atlantic | 22,171 | 26,008 | 25,668 | 24,911 | 2,740 | 12.4% |
| Bergen | 58,582 | 69,693 | 75,905 | 79,411 | 20,829 | 35.6% |
| Brookdale | 48,261 | 54,715 | 55,862 | 52,454 | 4,193 | 8.7% |
| Burlington | 20,534 | 25,917 | 29,710 | 30,189 | 9,655 | 47.0% |
| Camden | 41,448 | 47,400 | 47,212 | 47,810 | 6,362 | 15.3% |
| Cumberland | 10,909 | 12,611 | 13,362 | 13,775 | 2,866 | 26.3% |
| Essex | 31,856 | 38,733 | 40,212 | 39,738 | 7,882 | 24.7% |
| Gloucester | 16,971 | 19,077 | 20,749 | 22,811 | 5,840 | 34.4% |
| Hudson | 24,076 | 29,480 | 31,507 | 33,075 | 8,999 | 37.4% |
| Mercer | 25,951 | 30,875 | 31,026 | 30,390 | 4,439 | 17.1% |
| Middlesex | 40,516 | 46,620 | 45,267 | 45,669 | 5,153 | 12.7% |
| Morris | 29,691 | 32,275 | 34,306 | 33,866 | 4,175 | 14.1% |
| Ocean | 33,061 | 35,664 | 35,078 | 35,011 | 1,950 | 5.9% |
| Passaic | 17,981 | 22,687 | 25,631 | 28,233 | 10,252 | 57.0% |
| Raritan Val. | 20,714 | 23,942 | 25,670 | 25,465 | 4,751 | 22.9% |
| Salem** | 4,471 | 5,404 | 5,370 | 4,997 | 526 | 11.8% |
| Sussex | 10,526 | 13,461 | 12,795 | 13,154 | 2,628 | 25.0% |
| Union | 35,046 | 40,387 | 40,880 | 41,932 | 6,886 | 19.6% |
| Warren** | 4,697 | 6,117 | 7,489 | 7,819 | <u>3,122</u> | <u>66.5%</u> |
| Total: | 497,462 | 581,066 | 603,699 | 610,710 | 113,248 | 22.8% |

*Includes chargeback.

**Restated for FY09-FY11

FY 2009 TUITION & FEE REVENUE INCLUDING CHARGEBACK

| | Credit Tuition <u>Revenue</u> | Credit Fee <u>Revenue</u> | Non-Credit Tuition & Fee <u>Revenue</u> | Total <u>Tuition & Fees</u> |
|----------------|----------------------------------|------------------------------|---|------------------------------------|
| Atlantic | \$15,845 | \$5,044 | \$1,282 | \$22,171 |
| Bergen | \$43,434 | \$12,683 | \$2,465 | \$58,582 |
| Brookdale | \$39,180 | \$5,888 | \$3,193 | \$48,261 |
| Burlington | \$15,184 | \$4,933 | \$417 | \$20,534 |
| Camden | \$28,379 | \$8,688 | \$4,381 | \$41,448 |
| Cumberland | \$7,831 | \$2,702 | \$376 | \$10,909 |
| Essex | \$23,123 | \$8,215 | \$518 | \$31,856 |
| Gloucester | \$10,314 | \$4,613 | \$2,044 | \$16,971 |
| Hudson | \$15,365 | \$8,299 | \$412 | \$24,076 |
| Mercer | \$17,958 | \$5,186 | \$2,807 | \$25,951 |
| Middlesex | \$25,201 | \$12,816 | \$2,499 | \$40,516 |
| Morris | \$23,839 | \$5,139 | \$713 | \$29,691 |
| Ocean | \$21,148 | \$9,481 | \$2,432 | \$33,061 |
| Passaic | \$12,607 | \$4,777 | \$597 | \$17,981 |
| Raritan Valley | \$13,804 | \$5,541 | \$1,369 | \$20,714 |
| Salem* | \$2,830 | \$1,537 | \$104 | \$4,471 |
| Sussex | \$7,888 | \$1,651 | \$987 | \$10,526 |
| Union | \$23,275 | \$9,777 | \$1,994 | \$35,046 |
| Warren* | \$2,964 | \$963 | \$770 | \$4,697 |
| TOTAL | \$350,169 | \$117,933 | \$29,360 | \$497,462 |

*Restated for FY09

FY 2010 TUITION & FEE REVENUE INCLUDING CHARGEBACK

| | Credit Tuition <u>Revenue</u> | Credit Fee <u>Revenue</u> | Non-Credit Tuition & Fee <u>Revenue</u> | Total <u>Tuition & Fees</u> |
|----------------|----------------------------------|------------------------------|---|------------------------------------|
| Atlantic | \$18,247 | \$6,031 | \$1,730 | \$26,008 |
| Bergen | \$50,919 | \$16,165 | \$2,609 | \$69,693 |
| Brookdale | \$44,669 | \$6,653 | \$3,393 | \$54,715 |
| Burlington | \$18,852 | \$6,616 | \$449 | \$25,917 |
| Camden | \$31,384 | \$12,259 | \$3,757 | \$47,400 |
| Cumberland | \$8,745 | \$3,394 | \$472 | \$12,611 |
| Essex | \$28,349 | \$9,806 | \$578 | \$38,733 |
| Gloucester | \$11,923 | \$5,393 | \$1,761 | \$19,077 |
| Hudson | \$19,128 | \$10,015 | \$337 | \$29,480 |
| Mercer | \$20,398 | \$6,322 | \$4,155 | \$30,875 |
| Middlesex | \$33,169 | \$11,284 | \$2,167 | \$46,620 |
| Morris | \$25,856 | \$5,662 | \$757 | \$32,275 |
| Ocean | \$22,874 | \$10,190 | \$2,600 | \$35,664 |
| Passaic | \$15,771 | \$6,246 | \$670 | \$22,687 |
| Raritan Valley | \$16,436 | \$6,148 | \$1,358 | \$23,942 |
| Salem* | \$3,447 | \$1,800 | \$157 | \$5,404 |
| Sussex | \$9,907 | \$2,173 | \$1,381 | \$13,461 |
| Union | \$26,812 | \$10,781 | \$2,794 | \$40,387 |
| Warren* | \$3,941 | \$1,139 | \$1,037 | \$6,117 |
| TOTAL | \$410,827 | \$138,077 | \$32,162 | \$581,066 |

*Restated for FY10

FY 2011 TUITION & FEE REVENUE INCLUDING CHARGEBACK

| | Credit Tuition <u>Revenue</u> | Credit Fee <u>Revenue</u> | Non-Credit Tuition & Fee <u>Revenue</u> | Total <u>Tuition & Fees</u> |
|----------------|----------------------------------|------------------------------|---|------------------------------------|
| Atlantic | \$18,128 | \$6,143 | \$1,397 | \$25,668 |
| Bergen | \$55,104 | \$17,961 | \$2,840 | \$75,905 |
| Brookdale | \$46,013 | \$6,841 | \$3,008 | \$55,862 |
| Burlington | \$21,265 | \$8,237 | \$208 | \$29,710 |
| Camden | \$30,804 | \$13,661 | \$2,747 | \$47,212 |
| Cumberland | \$9,503 | \$3,491 | \$368 | \$13,362 |
| Essex | \$30,217 | \$9,561 | \$434 | \$40,212 |
| Gloucester | \$12,762 | \$6,050 | \$1,937 | \$20,749 |
| Hudson | \$21,797 | \$9,403 | \$307 | \$31,507 |
| Mercer | \$22,046 | \$5,938 | \$3,042 | \$31,026 |
| Middlesex | \$30,280 | \$12,741 | \$2,246 | \$45,267 |
| Morris | \$27,361 | \$6,143 | \$802 | \$34,306 |
| Ocean | \$22,880 | \$10,115 | \$2,083 | \$35,078 |
| Passaic | \$17,620 | \$7,123 | \$888 | \$25,631 |
| Raritan Valley | \$17,763 | \$6,452 | \$1,455 | \$25,670 |
| Salem* | \$3,621 | \$1,639 | \$110 | \$5,370 |
| Sussex | \$8,722 | \$2,408 | \$1,665 | \$12,795 |
| Union | \$26,883 | \$12,127 | \$1,870 | \$40,880 |
| Warren* | \$4,183 | \$1,166 | \$2,140 | \$7,489 |
| TOTAL | \$426,952 | \$147,200 | \$29,547 | \$603,699 |

*Restated for FY11

FY 2012 TUITION & FEE REVENUE INCLUDING CHARGEBACK

| | Credit Tuition <u>Revenue</u> | Credit Fee <u>Revenue</u> | Non-Credit Tuition & Fee <u>Revenue</u> | Total <u>Tuition & Fees</u> |
|----------------|----------------------------------|------------------------------|---|------------------------------------|
| Atlantic | \$17,558 | \$5,928 | \$1,425 | \$24,911 |
| Bergen | \$57,973 | \$18,641 | \$2,797 | \$79,411 |
| Brookdale | \$43,092 | \$6,475 | \$2,887 | \$52,454 |
| Burlington | \$21,607 | \$8,339 | \$243 | \$30,189 |
| Camden | \$31,016 | \$13,731 | \$3,063 | \$47,810 |
| Cumberland | \$9,760 | \$3,503 | \$512 | \$13,775 |
| Essex | \$30,012 | \$9,369 | \$357 | \$39,738 |
| Gloucester | \$13,476 | \$6,587 | \$2,748 | \$22,811 |
| Hudson | \$22,229 | \$10,407 | \$439 | \$33,075 |
| Mercer | \$21,194 | \$6,267 | \$2,929 | \$30,390 |
| Middlesex | \$30,576 | \$13,014 | \$2,079 | \$45,669 |
| Morris | \$26,837 | \$6,176 | \$853 | \$33,866 |
| Ocean | \$25,123 | \$7,841 | \$2,047 | \$35,011 |
| Passaic | \$18,526 | \$8,263 | \$1,444 | \$28,233 |
| Raritan Valley | \$18,146 | \$6,451 | \$868 | \$25,465 |
| Salem | \$3,088 | \$1,757 | \$152 | \$4,997 |
| Sussex | \$9,205 | \$2,541 | \$1,408 | \$13,154 |
| Union | \$28,426 | \$11,608 | \$1,898 | \$41,932 |
| Warren | \$4,315 | \$1,208 | \$2,296 | \$7,819 |
| TOTAL | \$432,159 | \$148,106 | \$30,445 | \$610,710 |

COMPARISON OF PERCENT OF ENROLLMENT TO PERCENT OF STATE AID RECEIVED

| | FY 2009 % UNWTD <u>ENRLMT</u> | % STATE <u>AID REC'D</u> | FY 2010 % UNWTD <u>ENRLMT</u> | % STATE <u>AID REC'D</u> | FY 2011 % UNWTD <u>ENRLMT</u> | % STATE <u>AID REC'D</u> | FY 2012 % UNWTD <u>ENRLMT</u> | % STATE <u>AID REC'D</u> |
|--------------|-------------------------------------|-----------------------------|-------------------------------------|-----------------------------|-------------------------------------|-----------------------------|-------------------------------------|-----------------------------|
| Atlantic | 4.3% | 4.3% | 4.3% | 4.1% | 4.3% | 4.5% | 4.2% | 4.7% |
| Bergen | 9.6% | 9.1% | 9.4% | 8.6% | 9.6% | 9.1% | 9.8% | 9.0% |
| Brookdale | 9.2% | 8.2% | 9.0% | 7.7% | 8.9% | 7.8% | 8.6% | 7.9% |
| Burlington | 5.8% | 5.0% | 5.9% | 5.0% | 6.2% | 5.0% | 5.9% | 5.3% |
| Camden | 9.1% | 8.2% | 8.6% | 8.5% | 8.1% | 8.3% | 7.9% | 7.5% |
| Cumberland | 2.3% | 2.5% | 2.3% | 2.5% | 2.3% | 2.5% | 2.3% | 2.6% |
| Essex | 7.9% | 8.4% | 7.9% | 8.5% | 8.2% | 8.4% | 8.0% | 8.7% |
| Gloucester | 3.6% | 3.8% | 3.6% | 3.7% | 3.7% | 3.6% | 3.9% | 3.8% |
| Hudson | 4.6% | 4.6% | 5.1% | 4.5% | 5.5% | 4.8% | 5.5% | 5.0% |
| Mercer | 5.0% | 5.7% | 4.9% | 5.8% | 4.8% | 5.4% | 4.8% | 5.4% |
| Middlesex | 7.8% | 8.1% | 7.7% | 8.2% | 7.3% | 7.6% | 7.5% | 7.6% |
| Morris | 5.3% | 5.4% | 4.9% | 5.3% | 4.9% | 5.2% | 4.9% | 5.1% |
| Ocean | 6.2% | 5.6% | 6.0% | 5.9% | 5.9% | 5.5% | 6.0% | 5.5% |
| Passaic | 4.0% | 4.2% | 4.3% | 4.2% | 4.5% | 4.4% | 4.8% | 4.4% |
| Raritan Val. | 4.0% | 3.9% | 4.2% | 4.0% | 4.4% | 4.1% | 4.5% | 4.1% |
| Salem | 0.9% | 1.5% | 0.9% | 1.6% | 0.9% | 1.6% | 0.8% | 1.6% |
| Sussex | 2.2% | 2.7% | 2.2% | 2.6% | 2.1% | 2.8% | 2.0% | 2.7% |
| Union | 7.2% | 7.4% | 7.7% | 7.5% | 7.4% | 7.7% | 7.5% | 7.6% |
| Warren | 1.0% | 1.5% | 1.1% | 1.6% | 1.1% | 1.6% | 1.1% | 1.7% |
| Total: | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% |

SUMMARY OF CHANGES IN STATE AID REVENUE FY2009, FY2010, FY2011, FY2012

(\$000)

| | | | | | (\$000) | | | | | |
|--------------|---------------|----------------------|---------------|----------------------|---------------|----------------------|---------------|----------------------|------------------------------------|-----------------------------|
| | <u>FY2009</u> | % OF <u>TOTAL</u> | <u>FY2010</u> | % OF <u>TOTAL</u> | <u>FY2011</u> | % OF <u>TOTAL</u> | <u>FY2012</u> | % OF <u>TOTAL</u> | DOLLAR CHANGE <u>FY09-12</u> | Percentage <u>Change</u> |
| Atlantic | 6,340 | 4.25% | 5,781 | 4.14% | 6,241 | 4.53% | 6,377 | 4.71% | 37 | 0.6% |
| Bergen | 13,525 | 9.07% | 11,982 | 8.59% | 12,521 | 9.09% | 12,164 | 8.98% | -1,361 | -10.1% |
| Brookdale | 12,197 | 8.18% | 10,706 | 7.67% | 10,686 | 7.76% | 10,660 | 7.87% | -1,537 | -12.6% |
| Burlington | 7,383 | 4.95% | 6,983 | 5.00% | 6,930 | 5.03% | 7,147 | 5.27% | -236 | -3.2% |
| Camden | 12,286 | 8.24% | 11,914 | 8.54% | 11,467 | 8.32% | 10,151 | 7.49% | -2,135 | -17.4% |
| Cumberland | 3,745 | 2.51% | 3,533 | 2.53% | 3,408 | 2.47% | 3,460 | 2.55% | -285 | -7.6% |
| Essex | 12,535 | 8.41% | 11,872 | 8.51% | 11,616 | 8.43% | 11,800 | 8.71% | -735 | -5.9% |
| Gloucester | 5,672 | 3.80% | 5,145 | 3.69% | 5,026 | 3.65% | 5,128 | 3.78% | -544 | -9.6% |
| Hudson | 6,814 | 4.57% | 6,312 | 4.52% | 6,648 | 4.83% | 6,739 | 4.97% | -75 | -1.1% |
| Mercer | 8,501 | 5.70% | 8,110 | 5.81% | 7,476 | 5.43% | 7,368 | 5.44% | -1,133 | -13.3% |
| Middlesex | 12,030 | 8.07% | 11,413 | 8.18% | 10,532 | 7.65% | 10,267 | 7.58% | -1,763 | -14.7% |
| Morris | 8,036 | 5.39% | 7,442 | 5.33% | 7,169 | 5.20% | 6,845 | 5.05% | -1,191 | -14.8% |
| Ocean | 8,394 | 5.63% | 8,290 | 5.94% | 7,576 | 5.50% | 7,464 | 5.51% | -930 | -11.1% |
| Passaic | 6,198 | 4.16% | 5,822 | 4.17% | 6,045 | 4.39% | 5,967 | 4.40% | -231 | -3.7% |
| Raritan Val. | 5,825 | 3.91% | 5,556 | 3.98% | 5,623 | 4.08% | 5,615 | 4.14% | -210 | -3.6% |
| Salem | 2,286 | 1.53% | 2,278 | 1.63% | 2,142 | 1.56% | 2,127 | 1.57% | -159 | -7.0% |
| Sussex | 4,018 | 2.69% | 3,615 | 2.59% | 3,810 | 2.77% | 3,618 | 2.67% | -400 | -10.0% |
| Union | 11,015 | 7.39% | 10,473 | 7.51% | 10,602 | 7.70% | 10,355 | 7.64% | -660 | -6.0% |
| Warren* | 2,293 | 1.54% | 2,300 | 1.65% | 2,227 | 1.62% | 2,256 | 1.66% | -37 | -1.6% |
| Total: | 149,093 | 100% | 139,527 | 100% | 137,745 | 100% | 135,508 | 100% | -13,585 | -9.1% |

*Restated for FY10

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SUMMARY OF CHANGES IN COUNTY AID REVENUE

FY2009, FY2010, FY2011, FY2012

(\$000)

| | <u>FY2009</u> | <u>FY2010</u> | <u>FY2011</u> | <u>FY2012</u> | DOLLAR CHANGE <u>FY09-12</u> | Percent Change <u>FY09-12</u> |
|----------------|---------------|---------------|---------------|---------------|------------------------------------|-------------------------------------|
| Atlantic | 8,345 | 8,750 | 8,696 | 8,870 | 525 | 6.3% |
| Bergen | 17,505 | 18,650 | 19,210 | 14,140 | -3,365 | -19.2% |
| Brookdale | 26,360 | 26,787 | 27,457 | 21,457 | -4,903 | -18.6% |
| Burlington | 12,040 | 7,040 | 4,740 | 500 | -11,540 | -95.8% |
| Camden | 12,252 | 9,841 | 9,726 | 9,726 | -2,526 | -20.6% |
| Cumberland | 5,565 | 6,145 | 6,398 | 6,047 | 482 | 8.7% |
| Essex | 11,850 | 11,850 | 11,850 | 11,350 | -500 | -4.2% |
| Gloucester | 8,955 | 8,455 | 7,655 | 7,655 | -1,300 | -14.5% |
| Hudson | 8,788 | 9,051 | 9,323 | 9,509 | 721 | 8.2% |
| Mercer | 14,271 | 14,827 | 15,575 | 15,540 | 1,269 | 8.9% |
| Middlesex | 15,914 | 15,915 | 15,914 | 15,914 | 0 | 0.0% |
| Morris | 12,757 | 12,176 | 11,600 | 11,600 | -1,157 | -9.1% |
| Ocean | 14,690 | 15,200 | 15,200 | 14,700 | 10 | 0.1% |
| Passaic | 13,296 | 13,351 | 13,103 | 12,416 | -880 | -6.6% |
| Raritan Valley | 13,790 | 12,894 | 13,285 | 13,313 | -477 | -3.5% |
| Salem | 2,443 | 2,516 | 2,617 | 2,670 | 227 | 9.3% |
| Sussex | 4,612 | 4,797 | 4,797 | 3,797 | -815 | -17.7% |
| Union | 12,523 | 12,523 | 12,733 | 12,886 | 363 | 2.9% |
| Warren | 2,250 | 2,188 | 2,033 | 1,877 | -373 | -16.6% |
| Total: | 218,206 | 212,956 | 211,912 | 193,967 | -24,239 | -11.1% |

CHANGES IN STATE AND COUNTY AID REVENUE FY2009 - FY2012

(\$000)

| | Change in | State Aid | Change in County Aid | | |
|----------------|---------------------------------|-----------------------------|---------------------------------|----------------------|--|
| | Dollar Change <u>FY09-12</u> | Percentage <u>Change</u> | Dollar Change <u>FY09-12</u> | Percentage Change | |
| Atlantic | 37 | 0.6% | 525 | 6.3% | |
| Bergen | -1,361 | -10.1% | -3,365 | -19.2% | |
| Brookdale | -1,537 | -12.6% | -4,903 | -18.6% | |
| Burlington | -236 | -3.2% | -11,540 | -95.8% | |
| Camden | -2,135 | -17.4% | -2,526 | -20.6% | |
| Cumberland | -285 | -7.6% | 482 | 8.7% | |
| Essex | -735 | -5.9% | -500 | -4.2% | |
| Gloucester | -544 | -9.6% | -1,300 | -14.5% | |
| Hudson | -75 | -1.1% | 721 | 8.2% | |
| Mercer | -1,133 | -13.3% | 1,269 | 8.9% | |
| Middlesex | -1,763 | -14.7% | 0 | 0.0% | |
| Morris | -1,191 | -14.8% | -1,157 | -9.1% | |
| Ocean | -930 | -11.1% | 10 | 0.1% | |
| Passaic | -231 | -3.7% | -880 | -6.6% | |
| Raritan Valley | -210 | -3.6% | -477 | -3.5% | |
| Salem | -159 | -7.0% | 227 | 9.3% | |
| Sussex | -400 | -10.0% | -815 | -17.7% | |
| Union | -660 | -6.0% | 363 | 2.9% | |
| Warren | -37 | -1.6% | -373 | -16.6% | |
| Total: | -13,585 | -9.1% | -24,239 | -11.1% | |

COUNTY RESIDENT TUITION RATES FULL TIME AND PER STUDENT CREDIT HOUR

| | <u>Fall 2008 (</u> | <u>FY2009)</u> PER | <u>Fall 2009 (F</u> | F <u>Y2010)</u> PER | <u>Fall 2010 (F</u> | Y <u>2011)</u> PER | <u>Fall 2011 (I</u> | <u>FY2012)</u> PER |
|----------------|------------------------------|-----------------------|------------------------------|------------------------|------------------------------|-----------------------|------------------------------|-----------------------|
| | PER YEAR <u>FULL-TIME</u> | CREDIT HOUR | PER YEAR <u>FULL-TIME</u> | CREDIT HOUR | PER YEAR <u>FULL-TIME</u> | CREDIT HOUR | PER YEAR <u>FULL-TIME</u> | CREDIT HOUR |
| Atlantic | \$2,652 | \$88.40 | \$2,790 | \$93.00 | \$2,844 | \$94.80 | \$2,916 | \$97.20 |
| Bergen | \$3,099 | \$103.30 | \$3,348 | \$111.60 | \$3,549 | \$118.30 | \$3,744 | \$124.80 |
| Brookdale | \$3,300 | \$110.00 | \$3,450 | \$115.00 | \$3,555 | \$118.50 | \$3,555 | \$118.50 |
| Burlington | \$2,340 | \$78.00 | \$2,580 | \$86.00 | \$2,760 | \$92.00 | \$2,760 | \$92.00 |
| Camden | \$2,640 | \$88.00 | \$2,790 | \$93.00 | \$2,880 | \$96.00 | \$3,030 | \$101.00 |
| Cumberland | \$2,670 | \$89.00 | \$2,820 | \$94.00 | \$2,970 | \$99.00 | \$3,150 | \$105.00 |
| Essex | \$2,850 | \$95.00 | \$3,105 | \$103.50 | \$3,255 | \$108.50 | \$3,255 | \$108.50 |
| Gloucester | \$2,415 | \$80.50 | \$2,490 | \$83.00 | \$2,550 | \$85.00 | \$2,610 | \$87.00 |
| Hudson | \$2,790 | \$93.00 | \$2,888 | \$96.25 | \$3,038 | \$101.25 | \$3,195 | \$106.50 |
| Mercer | \$2,745 | \$91.50 | \$2,895 | \$96.50 | \$3,075 | \$102.50 | \$3,195 | \$106.50 |
| Middlesex | \$2,730 | \$91.00 | \$2,910 | \$97.00 | \$2,970 | \$99.00 | \$3,030 | \$101.00 |
| Morris | \$2,970 | \$99.00 | \$3,150 | \$105.00 | \$3,300 | \$110.00 | \$3,420 | \$114.00 |
| Ocean | \$2,820 | \$94.00 | \$2,760 | \$92.00 | \$2,820 | \$94.00 | \$2,820 | \$94.00 |
| Passaic | \$2,655 | \$88.50 | \$2,790 | \$93.00 | \$2,903 | \$96.75 | \$3,015 | \$100.50 |
| Raritan Valley | \$2,730 | \$91.00 | \$2,880 | \$96.00 | \$2,970 | \$99.00 | \$3,060 | \$102.00 |
| Salem | \$2,595 | \$86.50 | \$2,790 | \$93.00 | \$2,940 | \$98.00 | \$2,940 | \$98.00 |
| Sussex | \$2,670 | \$89.00 | \$3,030 | \$101.00 | \$3,210 | \$107.00 | \$3,600 | \$120.00 |
| Union | \$2,700 | \$90.00 | \$2,820 | \$94.00 | \$3,000 | \$100.00 | \$3,270 | \$109.00 |
| Warren | \$2,730 | \$91.00 | \$2,918 | \$97.25 | \$3,068 | \$102.25 | \$3,188 | \$106.25 |

OUT OF COUNTY & OUT OF STATE TUITION RATES FULL TIME AND PER STUDENT CREDIT HOUR FALL 2008 (FY2009)

| | OUT OF COUNTY PER YEAR | | | OUT OF STATE PER YEAR | | |
|--------------|---------------------------|------------|-----------|--------------------------|--|--|
| | FULL-TIME | PER CREDIT | FULL-TIME | PER CREDIT | | |
| Atlantic | \$5,304 | \$176.80 | \$10,608 | \$353.60 | | |
| Bergen | \$6,390 | \$213.00 | \$6,690 | \$223.00 | | |
| Brookdale | \$6,600 | \$220.00 | \$7,350 | \$245.00 | | |
| Burlington | \$2,820 | \$94.00 | \$4,770 | \$159.00 | | |
| Camden | \$2,760 | \$92.00 | \$2,760 | \$92.00 | | |
| Cumberland | \$5,340 | \$178.00 | \$10,680 | \$356.00 | | |
| Essex | \$5,700 | \$190.00 | \$5,700 | \$190.00 | | |
| Gloucester | \$2,520 | \$84.00 | \$5,040 | \$168.00 | | |
| Hudson | \$5,580 | \$186.00 | \$7,470 | \$249.00 | | |
| Mercer | \$3,870 | \$129.00 | \$6,150 | \$205.00 | | |
| Middlesex | \$5,460 | \$182.00 | \$5,460 | \$182.00 | | |
| Morris | \$5,940 | \$198.00 | \$8,340 | \$278.00 | | |
| Ocean | \$3,870 | \$129.00 | \$6,300 | \$210.00 | | |
| Passaic | \$2,655 | \$88.50 | \$5,310 | \$177.00 | | |
| Raritan Val. | \$3,030 | \$101.00 | \$3,030 | \$101.00 | | |
| Salem | \$2,895 | \$96.50 | \$2,895 | \$96.50 | | |
| Sussex | \$5,340 | \$178.00 | \$5,340 | \$178.00 | | |
| Union | \$5,400 | \$180.00 | \$5,400 | \$180.00 | | |
| Warren | \$3,030 | \$101.00 | \$3,630 | \$121.00 | | |

OUT OF COUNTY & OUT OF STATE TUITION RATES FULL TIME AND PER STUDENT CREDIT HOUR FALL 2009 (FY2010)

| | OUT OF CO PER YEAR | DUNTY | | OUT OF STATE PER YEAR | | |
|--------------|-----------------------|------------|-----------|--------------------------|--|--|
| | FULL-TIME | PER CREDIT | FULL-TIME | PER CREDIT | | |
| Atlantic | \$5,580 | \$186.00 | \$11,160 | \$372.00 | | |
| Bergen | \$7,020 | \$234.00 | \$7,350 | \$245.00 | | |
| Brookdale | \$6,900 | \$230.00 | \$7,650 | \$255.00 | | |
| Burlington | \$3,060 | \$102.00 | \$5,010 | \$167.00 | | |
| Camden | \$2,880 | \$96.00 | \$2,880 | \$96.00 | | |
| Cumberland | \$5,640 | \$188.00 | \$11,280 | \$376.00 | | |
| Essex | \$6,210 | \$207.00 | \$6,210 | \$207.00 | | |
| Gloucester | \$2,700 | \$90.00 | \$5,400 | \$180.00 | | |
| Hudson | \$5,775 | \$192.50 | \$8,663 | \$288.75 | | |
| Mercer | \$4,350 | \$145.00 | \$6,900 | \$230.00 | | |
| Middlesex | \$5,820 | \$194.00 | \$5,820 | \$194.00 | | |
| Morris | \$6,300 | \$210.00 | \$8,880 | \$296.00 | | |
| Ocean | \$3,780 | \$126.00 | \$6,180 | \$206.00 | | |
| Passaic | \$2,790 | \$93.00 | \$5,580 | \$186.00 | | |
| Raritan Val. | \$3,180 | \$106.00 | \$3,180 | \$106.00 | | |
| Salem | \$3,090 | \$103.00 | \$3,090 | \$103.00 | | |
| Sussex | \$6,060 | \$202.00 | \$6,060 | \$202.00 | | |
| Union | \$5,640 | \$188.00 | \$5,640 | \$188.00 | | |
| Warren | \$3,218 | \$107.25 | \$3,818 | \$127.25 | | |

OUT OF COUNTY & OUT OF STATE TUITION RATES FULL TIME AND PER STUDENT CREDIT HOUR FALL 2010 (FY2011)

| | OUT OF COUNTY PER YEAR | | | OUT OF STATE PER YEAR | | |
|--------------|---------------------------|------------|-----------|--------------------------|--|--|
| | FULL-TIME | PER CREDIT | FULL-TIME | PER CREDIT | | |
| Atlantic | \$5,688 | \$189.60 | \$11,376 | \$379.20 | | |
| Bergen | \$7,440 | \$248.00 | \$7,800 | \$260.00 | | |
| Brookdale | \$7,110 | \$237.00 | \$7,860 | \$262.00 | | |
| Burlington | \$3,240 | \$108.00 | \$5,190 | \$173.00 | | |
| Camden | \$3,000 | \$100.00 | \$3,000 | \$100.00 | | |
| Cumberland | \$5,940 | \$198.00 | \$11,880 | \$396.00 | | |
| Essex | \$6,510 | \$217.00 | \$6,510 | \$217.00 | | |
| Gloucester | \$2,850 | \$95.00 | \$5,700 | \$190.00 | | |
| Hudson | \$6,075 | \$202.50 | \$9,113 | \$303.75 | | |
| Mercer | \$4,350 | \$145.00 | \$6,900 | \$230.00 | | |
| Middlesex | \$5,940 | \$198.00 | \$5,940 | \$198.00 | | |
| Morris | \$6,600 | \$220.00 | \$9,330 | \$311.00 | | |
| Ocean | \$3,780 | \$126.00 | \$6,180 | \$206.00 | | |
| Passaic | \$2,903 | \$96.75 | \$5,805 | \$193.50 | | |
| Raritan Val. | \$3,270 | \$109.00 | \$3,270 | \$109.00 | | |
| Salem | \$3,450 | \$115.00 | \$3,450 | \$115.00 | | |
| Sussex | \$6,420 | \$214.00 | \$6,420 | \$214.00 | | |
| Union | \$6,000 | \$200.00 | \$6,000 | \$200.00 | | |
| Warren | \$3,368 | \$112.25 | \$3,968 | \$132.25 | | |

OUT OF COUNTY & OUT OF STATE TUITION RATES FULL TIME AND PER STUDENT CREDIT HOUR FALL 2011 (FY2012)

| | OUT OF COUNTY PER YEAR | | | OUT OF STATE PER YEAR | | |
|--------------|---------------------------|------------|-----------|--------------------------|--|--|
| | FULL-TIME | PER CREDIT | FULL-TIME | PER CREDIT | | |
| Atlantic | \$5,832 | \$194.40 | \$11,664 | \$388.80 | | |
| Bergen | \$7,860 | \$262.00 | \$8,250 | \$275.00 | | |
| Brookdale | \$7,110 | \$237.00 | \$7,860 | \$262.00 | | |
| Burlington | \$3,240 | \$108.00 | \$5,190 | \$173.00 | | |
| Camden | \$3,150 | \$105.00 | \$3,150 | \$105.00 | | |
| Cumberland | \$3,450 | \$115.00 | \$12,600 | \$420.00 | | |
| Essex | \$6,510 | \$217.00 | \$6,510 | \$217.00 | | |
| Gloucester | \$3,000 | \$100.00 | \$6,000 | \$200.00 | | |
| Hudson | \$6,390 | \$213.00 | \$9,585 | \$319.50 | | |
| Mercer | \$4,500 | \$150.00 | \$7,080 | \$236.00 | | |
| Middlesex | \$6,060 | \$202.00 | \$6,060 | \$202.00 | | |
| Morris | \$6,840 | \$228.00 | \$9,720 | \$324.00 | | |
| Ocean | \$3,780 | \$126.00 | \$6,450 | \$215.00 | | |
| Passaic | \$3,015 | \$100.50 | \$6,030 | \$201.00 | | |
| Raritan Val. | \$3,360 | \$112.00 | \$3,360 | \$112.00 | | |
| Salem | \$3,750 | \$125.00 | \$3,750 | \$125.00 | | |
| Sussex | \$7,200 | \$240.00 | \$7,200 | \$240.00 | | |
| Union | \$6,540 | \$218.00 | \$6,540 | \$218.00 | | |
| Warren | \$3,488 | \$116.25 | \$4,088 | \$136.25 | | |

IV. EXPENDITURES & COSTS PER FULL TIME EQUIVALENT STUDENT

HIGHLIGHTS OF EDUCATIONAL AND GENERAL EXPENDITURES

Educational and General Expenditures (E & G) are defined as all institutional current unrestricted fund expenditures and mandatory transfers. E & G expenditures have six categorical components; Instruction (includes funds allocated to Research), Institutional Support, Student Services (includes scholarships), Extension and Public Services, Academic Support and Plant Operations and Maintenance.

County community college educational and general expenditures for FY2012 were \$939,977,000. This represents and increase of \$88,472,000 or 10.4% over FY2009, and only a \$5,044,000 or 0.5% increase over FY2011. All operational expenses are included such as direct expenses for instruction and indirect expenses incurred for services to students and plant maintenance. The total expenditures include all payroll cost factors such as social security taxes, pensions, (with the exception of the State-funded portion of the Alternate Benefits Program), health benefits and unemployment costs.

EDUCATIONAL AND GENERAL EXPENDITURES BY CATEGORY (\$000)

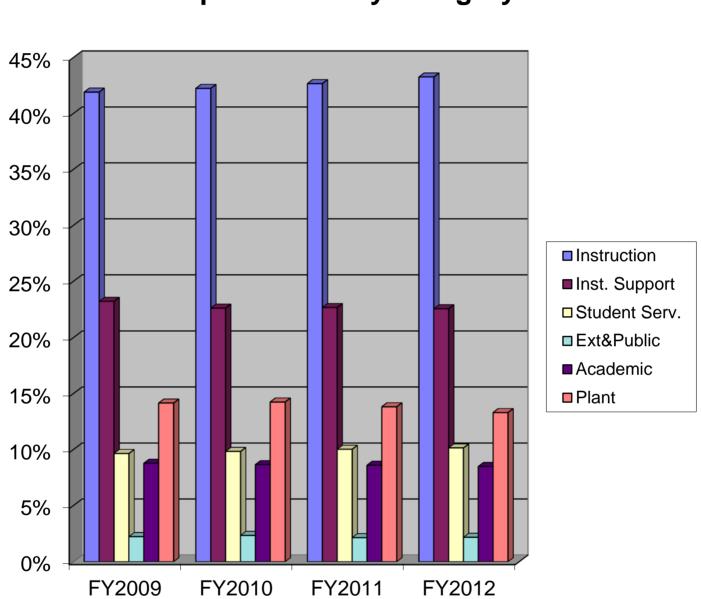
| | <u>FY 2009</u> | <u>FY 2010</u> | <u>FY 2011</u> | <u>FY 2012</u> |
|---------------------------------|----------------|----------------|----------------|----------------|
| INSTRUCTION | 356,995 | 384,310 | 399,099 | 406,780 |
| | 000,990 | 504,510 | 000,000 | +00,700 |
| INSTITUTIONAL SUPPORT | 197,793 | 205,759 | 212,071 | 212,162 |
| STUDENT SERVICES | 82,255 | 89,506 | 93,840 | 95,483 |
| EXTENSION AND PUBLIC SERVICES | 19,070 | 21,337 | 20,063 | 20,473 |
| ACADEMIC SUPPORT | 74,779 | 78,791 | 80,497 | 79,872 |
| PLANT OPERATION AND MAINTENANCE | <u>120,613</u> | <u>129,710</u> | <u>129,363</u> | <u>125,207</u> |
| TOTAL E & G EXPENDITURES: | \$851,505 | \$909,413 | \$934,933 | \$939,977 |

COMPARISON OF EDUCATIONAL AND GENERAL EXPENDITURES

For the purposes of this Report, all Educational and General (E & G) Expenditures were classified in six major categories: Instruction which includes funds allocated to Research, Institutional Support, which includes general and administrative expenses, Student Services, which includes funds allocated to scholarships, Extension and Public Services, Academic Support, and Plant Operation and Maintenance.

Systemwide, the percentage of total expenditures in each of these categories showed varied change between FY2009 and FY2012. The total expenditure level increased \$88,472,000 or 10.4% from \$851,505,000 in FY2009 to \$939,977,000 in FY2012. College-by-college details concerning all expenditure categories can be found on pages 57 through 75. The percentage change in each category is presented below:

| | % CHANGE <u>FY09/10</u> | % CHANGE <u>FY10/11</u> | % CHANGE <u>FY11/12</u> | THREE YR % CHANGE <u>FY09/12</u> |
|----------------------------|----------------------------|----------------------------|----------------------------|--|
| INSTRUCTION | 7.7% | 3.8% | 1.9% | 13.9% |
| INSTITUTIONAL SUPPORT | 4.0% | 3.1% | 0.0% | 7.3% |
| STUDENT SERVICES | 8.8% | 4.8% | 1.8% | 16.1% |
| EXTENSION & PUBLIC SERVICE | 11.9% | -6.0% | 2.0% | 7.4% |
| ACADEMIC SUPPORT | 5.4% | 2.2% | -0.8% | 6.8% |
| PLANT OPERATIONS | 7.5% | -0.3% | -3.2% | <u>3.8%</u> |
| TOTAL | 6.8% | 2.8% | 0.5% | 10.4% |



NJ Community Colleges Expenditures by Category

FY2009 (\$000)

| | INSTRUC- | | INSTITU- TIONAL | | STUDENT | | EXTENS. & PUBL. | | ACADEMIC | | PLANT OPERA.& | | TOTAL |
|----------------|----------------|-------|--------------------|-------|---------------|-------|--------------------|-------|---------------|-------|------------------|-------|----------------|
| | TION | % | SUPPORT | % | SERVICES | % | SERVICES | % | SUPPORT | % | MAINT. | % | (100%) |
| | | | | | | | | | | | | | |
| Atlantic | 13,825 | 36.8% | 10,299 | 27.4% | 3,630 | 9.7% | 154 | 0.4% | 3,724 | 9.9% | 5,954 | 15.8% | 37,586 |
| Bergen | 40,967 | 47.2% | 20,159 | 23.2% | 7,482 | 8.6% | 0 | 0.0% | 7,732 | 8.9% | 10,435 | 12.0% | 86,775 |
| Brookdale | 36,856 | 44.9% | 11,259 | 13.7% | 9,030 | 11.0% | 0 | 0.0% | 14,010 | 17.1% | 10,912 | 13.3% | 82,067 |
| Burlington | 12,832 | 32.6% | 10,642 | 27.1% | 4,557 | 11.6% | 1,671 | 4.2% | 2,513 | 6.4% | 7,126 | 18.1% | 39,341 |
| Camden | 24,026 | 38.3% | 12,021 | 19.2% | 6,944 | 11.1% | 320 | 0.5% | 8,137 | 13.0% | 11,219 | 17.9% | 62,667 |
| Cumberland | 9,121 | 44.5% | 4,113 | 20.1% | 2,392 | 11.7% | 117 | 0.6% | 1,725 | 8.4% | 3,022 | 14.7% | 20,490 |
| Essex | 20,329 | 38.2% | 15,325 | 28.8% | 3,052 | 5.7% | 3,534 | 6.6% | 1,811 | 3.4% | 9,178 | 17.2% | 53,229 |
| Gloucester | 15,424 | 47.1% | 5,948 | 18.2% | 4,118 | 12.6% | 42 | 0.1% | 2,875 | 8.8% | 4,315 | 13.2% | 32,722 |
| Hudson | 15,347 | 39.6% | 14,004 | 36.1% | 3,679 | 9.5% | 0 | 0.0% | 1,573 | 4.1% | 4,158 | 10.7% | 38,761 |
| Mercer | 20,098 | 37.7% | 16,182 | 30.4% | 3,661 | 6.9% | 5,533 | 10.4% | 1,787 | 3.4% | 6,056 | 11.4% | 53,317 |
| Middlesex | 30,467 | 43.9% | 15,710 | 22.7% | 7,176 | 10.3% | 3,683 | 5.3% | 2,561 | 3.7% | 9,756 | 14.1% | 69,353 |
| Morris | 24,057 | 50.0% | 7,902 | 16.4% | 4,490 | 9.3% | 54 | 0.1% | 4,488 | 9.3% | 7,141 | 14.8% | 48,132 |
| Ocean | 18,177 | 34.6% | 10,212 | 19.4% | 5,200 | 9.9% | 0 | 0.0% | 9,017 | 17.2% | 9,950 | 18.9% | 52,556 |
| Passaic | 16,346 | 42.6% | 11,146 | 29.1% | 3,989 | 10.4% | 638 | 1.7% | 1,376 | 3.6% | 4,849 | 12.6% | 38,344 |
| Raritan Valley | 15,515 | 38.8% | 11,800 | 29.5% | 3,790 | 9.5% | 1,511 | 3.8% | 2,656 | 6.6% | 4,691 | 11.7% | 39,963 |
| Salem | 3,251 | 34.0% | 2,790 | 29.2% | 1,151 | 12.0% | 5 | 0.1% | 979 | 10.2% | 1,376 | 14.4% | 9,552 |
| Sussex | 8,602 | 43.0% | 4,802 | 24.0% | 2,220 | 11.1% | 0 | 0.0% | 2,240 | 11.2% | 2,140 | 10.7% | 20,004 |
| Union | 27,988 | 48.4% | 12,255 | 21.2% | 4,875 | 8.4% | 1,486 | 2.6% | 4,037 | 7.0% | 7,170 | 12.4% | 57,811 |
| Warren | <u>3,767</u> | 42.6% | <u>1,224</u> | 13.9% | <u>819</u> | 9.3% | <u>322</u> | 3.6% | <u>1,538</u> | 17.4% | <u>1,165</u> | 13.2% | <u>8,835</u> |
| TOTAL: | <u>356,995</u> | 41.9% | <u>197,793</u> | 23.2% | <u>82,255</u> | 9.7% | <u>19,070</u> | 2.2% | <u>74,779</u> | 8.8% | <u>120,613</u> | 14.2% | <u>851,505</u> |

Does not include auxiliary enterprises.

FY2010 (\$000)

| | INSTRUC- | | INSTITU- TIONAL | | STUDENT | | EXTENS. & PUBL. | | ACADEMIC | | PLANT OPERA.& | | TOTAL |
|----------------|----------------|-------|--------------------|-------|---------------|-------|--------------------|-------|---------------|-------|------------------|-------|----------------|
| | TION | % | SUPPORT | % | SERVICES | % | SERVICES | % | SUPPORT | % | MAINT. | % | (100%) |
| | | | | | | | | | | | | | |
| Atlantic | 15,177 | 37.5% | 9,784 | 24.2% | 5,040 | 12.4% | 34 | 0.1% | 3,819 | 9.4% | 6,647 | 16.4% | 40,501 |
| Bergen | 45,294 | 48.1% | 21,743 | 23.1% | 7,854 | 8.3% | 0 | 0.0% | 8,661 | 9.2% | 10,555 | 11.2% | 94,107 |
| Brookdale | 40,382 | 45.4% | 12,808 | 14.4% | 9,942 | 11.2% | 0 | 0.0% | 14,569 | 16.4% | 11,213 | 12.6% | 88,914 |
| Burlington | 13,447 | 35.3% | 9,449 | 24.8% | 4,069 | 10.7% | 1,718 | 4.5% | 2,515 | 6.6% | 6,944 | 18.2% | 38,142 |
| Camden | 25,171 | 38.0% | 12,418 | 18.8% | 7,655 | 11.6% | 283 | 0.4% | 8,222 | 12.4% | 12,429 | 18.8% | 66,178 |
| Cumberland | 9,271 | 41.8% | 4,066 | 18.3% | 2,755 | 12.4% | 485 | 2.2% | 2,173 | 9.8% | 3,439 | 15.5% | 22,189 |
| Essex | 19,974 | 36.3% | 16,311 | 29.6% | 3,286 | 6.0% | 3,948 | 7.2% | 1,915 | 3.5% | 9,597 | 17.4% | 55,031 |
| Gloucester | 16,351 | 49.3% | 5,586 | 16.8% | 4,257 | 12.8% | 61 | 0.2% | 2,964 | 8.9% | 3,979 | 12.0% | 33,198 |
| Hudson | 19,019 | 43.5% | 13,352 | 30.6% | 4,221 | 9.7% | 0 | 0.0% | 2,662 | 6.1% | 4,418 | 10.1% | 43,672 |
| Mercer | 21,375 | 37.2% | 18,400 | 32.1% | 3,835 | 6.7% | 5,809 | 10.1% | 1,645 | 2.9% | 6,321 | 11.0% | 57,385 |
| Middlesex | 32,784 | 44.4% | 16,847 | 22.8% | 7,450 | 10.1% | 3,961 | 5.4% | 2,732 | 3.7% | 10,038 | 13.6% | 73,812 |
| Morris | 24,843 | 49.8% | 8,489 | 17.0% | 4,632 | 9.3% | 85 | 0.2% | 4,637 | 9.3% | 7,151 | 14.3% | 49,837 |
| Ocean | 19,360 | 34.0% | 11,428 | 20.0% | 5,734 | 10.1% | 0 | 0.0% | 9,229 | 16.2% | 11,261 | 19.8% | 57,012 |
| Passaic | 17,228 | 42.6% | 11,280 | 27.9% | 4,385 | 10.8% | 789 | 2.0% | 1,424 | 3.5% | 5,311 | 13.1% | 40,417 |
| Raritan Valley | 17,331 | 41.0% | 11,360 | 26.9% | 4,268 | 10.1% | 1,593 | 3.8% | 2,534 | 6.0% | 5,189 | 12.3% | 42,275 |
| Salem | 3,187 | 32.6% | 2,971 | 30.4% | 1,109 | 11.3% | 3 | 0.0% | 1,041 | 10.6% | 1,466 | 15.0% | 9,777 |
| Sussex | 9,890 | 43.0% | 5,520 | 24.0% | 2,541 | 11.0% | 0 | 0.0% | 2,530 | 11.0% | 2,530 | 11.0% | 23,011 |
| Union | 30,158 | 47.3% | 12,119 | 19.0% | 5,356 | 8.4% | 2,150 | 3.4% | 4,352 | 6.8% | 9,686 | 15.2% | 63,821 |
| Warren | <u>4,068</u> | 40.1% | <u>1,828</u> | 18.0% | <u>1,117</u> | 11.0% | <u>418</u> | 4.1% | <u>1,167</u> | 11.5% | <u>1,536</u> | 15.2% | <u>10,134</u> |
| TOTAL: | <u>384,310</u> | 42.3% | <u>205,759</u> | 22.6% | <u>89,506</u> | 9.8% | <u>21,337</u> | 2.3% | <u>78,791</u> | 8.7% | <u>129,710</u> | 14.3% | <u>909,413</u> |

Does not include auxiliary enterprises.

FY2011 (\$000)

| | INSTRUC- | | INSTITU- TIONAL | | STUDENT | | EXTENS. & PUBL. | | ACADEMIC | | PLANT OPERA.& | | TOTAL |
|----------------|----------------|-------|--------------------|-------|---------------|-------|--------------------|------|---------------|-------|------------------|-------|----------------|
| | TION | % | SUPPORT | % | SERVICES | % | SERVICES | % | SUPPORT | % | MAINT. | % | (100%) |
| Atlantic | 15,088 | 36.5% | 9,733 | 23.6% | 5,362 | 13.0% | 45 | 0.1% | 4,300 | 10.4% | 6,761 | 16.4% | 41,289 |
| Bergen | 48,891 | 48.9% | 23,324 | 23.3% | 8,871 | 8.9% | 0 | 0.0% | 7,592 | 7.6% | 11,335 | 11.3% | 100,013 |
| Brookdale | 40,092 | 45.4% | 13,240 | 15.0% | 9,993 | 11.3% | 0 | 0.0% | 14,771 | 16.7% | 10,157 | 11.5% | 88,253 |
| Burlington | 14,628 | 36.5% | 9,728 | 24.2% | 4,474 | 11.1% | 1,489 | 3.7% | 2,894 | 7.2% | 6,916 | 17.2% | 40,129 |
| Camden | 25,334 | 37.7% | 12,049 | 17.9% | 8,137 | 12.1% | 365 | 0.5% | 8,607 | 12.8% | 12,711 | 18.9% | 67,203 |
| Cumberland | 10,255 | 42.6% | 4,434 | 18.4% | 2,937 | 12.2% | 590 | 2.4% | 2,352 | 9.8% | 3,526 | 14.6% | 24,094 |
| Essex | 20,891 | 37.1% | 16,062 | 28.5% | 3,691 | 6.5% | 4,112 | 7.3% | 1,883 | 3.3% | 9,730 | 17.3% | 56,369 |
| Gloucester | 17,573 | 49.3% | 5,141 | 14.4% | 4,791 | 13.4% | 87 | 0.2% | 3,309 | 9.3% | 4,734 | 13.3% | 35,635 |
| Hudson | 17,743 | 39.1% | 16,565 | 36.5% | 3,723 | 8.2% | 0 | 0.0% | 2,302 | 5.1% | 5,014 | 11.1% | 45,347 |
| Mercer* | 23,845 | 41.7% | 19,612 | 34.3% | 3,934 | 6.9% | 2,397 | 4.2% | 1,506 | 2.6% | 5,911 | 10.3% | 57,205 |
| Middlesex | 34,092 | 44.4% | 17,074 | 22.2% | 7,911 | 10.3% | 4,455 | 5.8% | 3,042 | 4.0% | 10,195 | 13.3% | 76,769 |
| Morris | 24,996 | 49.8% | 8,769 | 17.5% | 4,548 | 9.1% | 84 | 0.2% | 4,667 | 9.3% | 7,155 | 14.2% | 50,219 |
| Ocean | 19,142 | 35.3% | 11,088 | 20.5% | 5,616 | 10.4% | 0 | 0.0% | 9,339 | 17.2% | 9,007 | 16.6% | 54,192 |
| Passaic | 18,850 | 42.9% | 12,384 | 28.2% | 4,607 | 10.5% | 845 | 1.9% | 1,545 | 3.5% | 5,696 | 13.0% | 43,927 |
| Raritan Valley | 19,160 | 42.6% | 10,807 | 24.1% | 4,735 | 10.5% | 2,256 | 5.0% | 2,867 | 6.4% | 5,104 | 11.4% | 44,929 |
| Salem | 2,976 | 29.0% | 3,109 | 30.3% | 1,201 | 11.7% | 4 | 0.0% | 1,157 | 11.3% | 1,814 | 17.7% | 10,261 |
| Sussex | 8,291 | 38.7% | 6,231 | 29.1% | 2,488 | 11.6% | 0 | 0.0% | 2,396 | 11.2% | 2,036 | 9.5% | 21,442 |
| Union | 31,988 | 48.2% | 10,843 | 16.3% | 5,736 | 8.6% | 2,903 | 4.4% | 4,896 | 7.4% | 10,062 | 15.1% | 66,428 |
| Warren | <u>5,264</u> | 46.9% | <u>1,878</u> | 16.7% | <u>1,085</u> | 9.7% | <u>431</u> | 3.8% | <u>1,072</u> | 9.5% | <u>1,499</u> | 13.3% | <u>11,229</u> |
| TOTAL: | <u>399.099</u> | 42.7% | <u>212,071</u> | 22.7% | <u>93,840</u> | 10.0% | <u>20,063</u> | 2.1% | <u>80,497</u> | 8.6% | <u>129,363</u> | 13.8% | <u>934,933</u> |

Does not include auxiliary enterprises.

*Restated for FY11

FY2012 (\$000)

| | INSTRUC- | | INSTITU- TIONAL | | STUDENT | | EXTENS. & PUBL. | | ACADEMIC | | PLANT OPERA.& | | TOTAL |
|----------------|----------------|-------|--------------------|-------|---------------|-------|--------------------|------|---------------|-------|------------------|-------|----------------|
| | TION | % | SUPPORT | % | SERVICES | % | SERVICES | % | SUPPORT | % | MAINT. | % | (100%) |
| | | | | | | | | | | | | | |
| Atlantic | 15,051 | 36.8% | 9,934 | 24.3% | 5,128 | 12.5% | 50 | 0.1% | 3,915 | 9.6% | 6,805 | 16.6% | 40,883 |
| Bergen | 50,076 | 50.0% | 22,076 | 22.0% | 8,788 | 8.8% | 0 | 0.0% | 7,406 | 7.4% | 11,791 | 11.8% | 100,137 |
| Brookdale | 39,368 | 47.0% | 11,142 | 13.3% | 10,004 | 11.9% | 0 | 0.0% | 14,421 | 17.2% | 8,816 | 10.5% | 83,751 |
| Burlington | 15,455 | 36.9% | 9,901 | 23.7% | 4,529 | 10.8% | 1,538 | 3.7% | 2,865 | 6.8% | 7,563 | 18.1% | 41,851 |
| Camden | 26,118 | 39.1% | 11,782 | 17.7% | 7,325 | 11.0% | 661 | 1.0% | 8,372 | 12.5% | 12,471 | 18.7% | 66,729 |
| Cumberland | 10,084 | 41.7% | 4,688 | 19.4% | 3,018 | 12.5% | 584 | 2.4% | 2,326 | 9.6% | 3,500 | 14.5% | 24,200 |
| Essex | 22,746 | 38.2% | 17,134 | 28.7% | 3,920 | 6.6% | 4,238 | 7.1% | 2,207 | 3.7% | 9,372 | 15.7% | 59,617 |
| Gloucester | 18,681 | 51.0% | 4,756 | 13.0% | 5,126 | 14.0% | 165 | 0.5% | 3,132 | 8.6% | 4,745 | 13.0% | 36,605 |
| Hudson | 17,090 | 36.3% | 19,207 | 40.8% | 3,563 | 7.6% | 0 | 0.0% | 2,163 | 4.6% | 4,997 | 10.6% | 47,020 |
| Mercer | 24,510 | 42.2% | 19,242 | 33.1% | 4,064 | 7.0% | 2,747 | 4.7% | 1,584 | 2.7% | 5,971 | 10.3% | 58,118 |
| Middlesex | 34,281 | 43.8% | 17,902 | 22.9% | 8,399 | 10.7% | 4,586 | 5.9% | 2,977 | 3.8% | 10,170 | 13.0% | 78,315 |
| Morris | 25,063 | 50.3% | 9,716 | 19.5% | 4,748 | 9.5% | 87 | 0.2% | 4,627 | 9.3% | 5,626 | 11.3% | 49,867 |
| Ocean | 19,438 | 36.6% | 10,457 | 19.7% | 5,627 | 10.6% | 28 | 0.1% | 9,942 | 18.7% | 7,686 | 14.5% | 53,178 |
| Passaic | 20,215 | 45.0% | 12,109 | 26.9% | 4,497 | 10.0% | 802 | 1.8% | 1,897 | 4.2% | 5,423 | 12.1% | 44,943 |
| Raritan Valley | 18,993 | 42.6% | 11,503 | 25.8% | 5,115 | 11.5% | 1,749 | 3.9% | 2,687 | 6.0% | 4,551 | 10.2% | 44,598 |
| Salem | 2,861 | 28.4% | 2,421 | 24.1% | 1,708 | 17.0% | 34 | 0.3% | 1,459 | 14.5% | 1,577 | 15.7% | 10,060 |
| Sussex | 8,619 | 42.8% | 4,291 | 21.3% | 2,481 | 12.3% | 0 | 0.0% | 2,543 | 12.6% | 2,220 | 11.0% | 20,154 |
| Union | 32,472 | 48.0% | 11,751 | 17.4% | 6,225 | 9.2% | 2,741 | 4.1% | 4,162 | 6.2% | 10,243 | 15.2% | 67,594 |
| Warren | <u>5,659</u> | 45.8% | <u>2,150</u> | 17.4% | <u>1,218</u> | 9.9% | <u>463</u> | 3.7% | <u>1,187</u> | 9.6% | <u>1,680</u> | 13.6% | <u>12,357</u> |
| TOTAL: | <u>406,780</u> | 43.3% | <u>212,162</u> | 22.6% | <u>95,483</u> | 10.2% | <u>20,473</u> | 2.2% | <u>79,872</u> | 8.5% | <u>125,207</u> | 13.3% | <u>939,977</u> |

Does not include auxiliary enterprises.

SUMMARY OF PLANT OPERATIONS and MAINTENANCE FY 2009

(000)

| | Plant Operations | Gross | Expenditure Per Gross |
|------------------|------------------|-------------------|--------------------------|
| | and Maintenance | Square Feet | Square Foot |
| Atlantic | 5,954 | 420,520 | 14.16 |
| Bergen ** | 12,415 | 842,600 | 14.73 |
| Brookdale | 10,912 | 1,169,192 | 9.33 |
| Burlington | 7,126 | 679,425 | 10.49 |
| Camden | 11,219 | 970,554 | 11.56 |
| Cumberland** | 3,314 | 274,204 | 12.09 |
| Essex | 9,178 | 827,600 | 11.09 |
| Gloucester | 4,315 | 286,212 | 15.08 |
| Hudson * | 4,158 | 397,758 | 10.45 |
| Mercer ** | 6,959 | 647,635 | 10.75 |
| Middlesex | 9,756 | 793,911 | 12.29 |
| Morris | 7,141 | 506,328 | 14.10 |
| Ocean | 9,950 | 486,018 | 20.47 |
| Passaic** | 5,898 | 371,500 | 15.88 |
| Raritan Valley** | 5,607 | 474,474 | 11.82 |
| Salem | 1,376 | 175,000 | 7.86 |
| Sussex | 2,140 | 210,224 | 10.18 |
| Union** | 8,777 | 559,321 | 15.69 |
| Warren (1) | <u>1,165</u> | <u>78,100</u> | <u>14.92</u> |
| TOTAL: | <u>127,360</u> | <u>10,170,576</u> | <u>12.52</u> |

* Includes lease payments for substantially all facilities.

** Plant Operations & Maintenance increased to include Security Expense.

(1)Restated for FY09

SUMMARY OF PLANT OPERATIONS and MAINTENANCE FY 2010

(000)

| | (| | Expenditure |
|------------------|------------------|-------------------|--------------|
| | Plant Operations | Gross | Per Gross |
| | and Maintenance | Square Feet | Square Foot |
| Atlantic | 6,647 | 420,520 | 15.81 |
| Bergen ** | 12,603 | 957,200 | 13.17 |
| Brookdale | 11,213 | 1,169,192 | 9.59 |
| Burlington | 6,944 | 679,425 | 10.22 |
| Camden | 12,429 | 970,554 | 12.81 |
| Cumberland | 3,439 | 274,204 | 12.54 |
| Essex | 9,597 | 827,600 | 11.60 |
| Gloucester | 3,979 | 286,212 | 13.90 |
| Hudson * | 4,418 | 397,758 | 11.11 |
| Mercer | 6,321 | 647,635 | 9.76 |
| Middlesex | 10,038 | 793,911 | 12.64 |
| Morris | 7,151 | 506,328 | 14.12 |
| Ocean | 11,261 | 492,058 | 22.89 |
| Passaic** | 6,438 | 371,500 | 17.33 |
| Raritan Valley** | 6,059 | 474,474 | 12.77 |
| Salem | 1,466 | 175,000 | 8.38 |
| Sussex | 2,530 | 210,224 | 12.03 |
| Union** | 11,607 | 556,973 | 20.84 |
| Warren (1) | <u>1,536</u> | <u>78,100</u> | <u>19.67</u> |
| TOTAL: | <u>135,676</u> | <u>10,288,868</u> | <u>13.19</u> |

* Includes lease payments for substantially all facilities.

** Plant Operations & Maintenance increased to include Security Expense.

(1)Restated for FY10

SUMMARY OF PLANT OPERATIONS and MAINTENANCE

FY 2011 (000)

| | | (000) | European ditume | |
|------------------|-------------------------------------|----------------------|---|--|
| | Plant Operations and Maintenance | Gross Square Feet | Expenditure Per Gross Square Foot | |
| Atlantic | 6,761 | 420,520 | 16.08 | |
| Bergen ** | 13,417 | 957,200 | 14.02 | |
| Brookdale*** (1) | 10,157 | 1,095,118 | 9.27 | |
| Burlington | 6,916 | 679,425 | 10.18 | |
| Camden | 12,711 | 970,554 | 13.10 | |
| Cumberland | 3,526 | 284,359 | 12.40 | |
| Essex | 9,730 | 827,600 | 11.76 | |
| Gloucester | 4,734 | 286,212 | 16.54 | |
| Hudson * | 5,014 | 410,236 | 12.22 | |
| Mercer | 5,911 | 647,635 | 9.13 | |
| Middlesex | 10,195 | 801,188 | 12.72 | |
| Morris | 7,155 | 506,328 | 14.13 | |
| Ocean | 9,007 | 492,058 | 18.30 | |
| Passaic** | 6,887 | 371,500 | 18.54 | |
| Raritan Valley** | 5,992 | 496,474 | 12.07 | |
| Salem | 1,814 | 175,000 | 10.37 | |
| Sussex | 2,036 | 210,224 | 9.68 | |
| Union | 10,062 | 556,973 | 18.07 | |
| Warren*** (1) | <u>1,499</u> | <u>79,200</u> | <u>18.93</u> | |
| TOTAL: | <u>133,524</u> | <u>10,267,804</u> | <u>13.00</u> | |

* Includes lease payments for substantially all facilities. ** Plant Operations & Maintenance increased to include Security Expense.

*** Restated for 2011

(1)Restated for FY11

SUMMARY OF PLANT OPERATIONS and MAINTENANCE FY 2012

(000)

| | () | (000) | | | | | | |
|------------------|-------------------------------------|----------------------|---|--|--|--|--|--|
| | Plant Operations and Maintenance | Gross Square Feet | Expenditure Per Gross Square Foot | | | | | |
| Atlantic | 6,805 | 420,520 | 16.18 | | | | | |
| Bergen ** | 14,110 | 957,200 | 14.74 | | | | | |
| Brookdale | 8,816 | 1,095,118 | 8.05 | | | | | |
| Burlington | 7,563 | 679,425 | 11.13 | | | | | |
| Camden | 12,471 | 979,788 | 12.73 | | | | | |
| Cumberland | 3,500 | 275,793 | 12.69 | | | | | |
| Essex | 9,372 | 827,600 | 11.32 | | | | | |
| Gloucester | 4,745 | 286,212 | 16.58 | | | | | |
| Hudson * | 4,997 | 532,186 | 9.39 | | | | | |
| Mercer | 5,971 | 647,635 | 9.22 | | | | | |
| Middlesex | 10,170 | 801,188 | 12.69 | | | | | |
| Morris | 5,626 | 506,038 | 11.12 | | | | | |
| Ocean | 7,686 | 492,058 | 15.62 | | | | | |
| Passaic** | 6,606 | 371,500 | 17.78 | | | | | |
| Raritan Valley** | 5,430 | 493,919 | 10.99 | | | | | |
| Salem | 1,577 | 175,000 | 9.01 | | | | | |
| Sussex | 2,220 | 210,224 | 10.56 | | | | | |
| Union | 10,243 | 556,973 | 18.39 | | | | | |
| Warren | <u>1,680</u> | <u>131,700</u> | <u>12.76</u> | | | | | |
| TOTAL: | <u>129,588</u> | <u>10,440,077</u> | <u>12.41</u> | | | | | |

* Includes lease payments for substantially all facilities.
** Plant Operations & Maintenance increased to include Security Expense.

COST PER FULL-TIME EQUIVALENT STUDENT

The cost per full-time equivalent student is calculated by dividing the total Educational and General Expenditures (E & G) by the full-time equivalent enrollment (FTE).

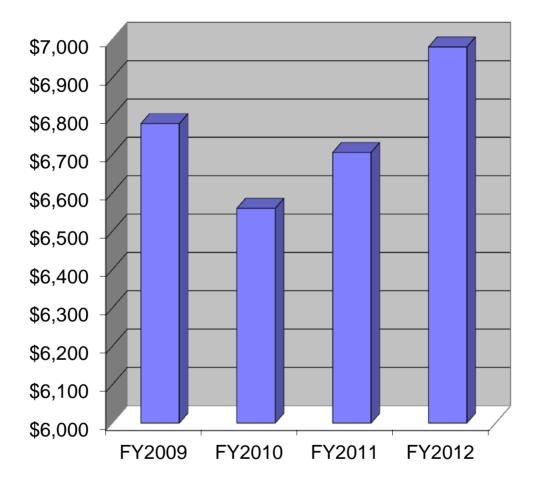
Annual full-time equivalent student enrollments (FTEs) for full-time, part-time, and summer session students are calculated by dividing total annual credit hour enrollment by 30.

Beginning with the FY2008 Statement of Auditing and Accounting Standards for County Colleges non-credit courses were excluded from the audited schedule of credit-hour enrollments. For analysis purposes non-credit E & G Expenditures have been excluded from the calculations presented on pages 43 - 45.

The overall educational cost per full-time equivalent credit student (FTE) at the county community colleges increased 2.9% from \$6,781 in FY2009 to \$6,981 in FY2012.

The cost per full-time equivalent student at each college ranged from a low of \$5,382 to a high of \$9,189 in FY2012. Factors contributing to the wide range of cost per student include geographic location, variations in salary levels and faculty mix, program offerings, institutional size, management effectiveness, enrollments and faculty work load. In addition to these factors, there are some institutions, particularly the emerging institutions, that lease their facilities and therefore include these operating costs in E & G. The reader should note that the calculation of costs per full-time equivalent student takes into account only those full-time equivalent students generated by courses funded by State Aid.

NJ Community Colleges Cost Per FTE



SUMMARY OF COST PER FTE STUDENT BY RANK (STATE FUNDABLE ONLY) FY2009, FY2010, FY2011, FY2012

Cost per FTE Formula = (Educational & General Expenditures - Non-Credit Unrestricted Expenditures) ÷ FTE

| FY2009 <u>COLLEGE</u> F | PER FTE | FY2010 <u>COLLEGE</u> F | PER FTE | FY2011 <u>COLLEGE</u> F | PER FTE | FY2012 <u>COLLEGE</u> <u>PER FTE</u> | | |
|----------------------------|---------|----------------------------|---------|----------------------------|---------|---|-------|--|
| Camden | 5,490 | Burlington | 4,736 | Burlington | 4,789 | Burlington | 5,382 | |
| Essex | 5,507 | Essex | 5,104 | Essex | 5,037 | Essex | 5,618 | |
| Burlington | 5,527 | Hudson | 5,413 | Hudson | 5,284 | Hudson | 5,858 | |
| Hudson | 5,706 | Camden | 5,610 | Camden | 6,064 | Camden | 6,404 | |
| Union | 6,275 | Union | 5,974 | Warren | 6,172 | Ocean | 6,546 | |
| Ocean | 6,699 | Warren | 6,442 | Union | 6,390 | Union | 6,678 | |
| Atlantic | 6,939 | Atlantic | 6,695 | Ocean | 6,506 | Warren | 6,708 | |
| Warren | 7,027 | Gloucester | 6,711 | Atlantic | 6,882 | Gloucester | 6,913 | |
| Brookdale | 7,089 | Ocean | 6,742 | Gloucester | 6,934 | Atlantic | 7,116 | |
| Middlesex | 7,237 | Passaic | 6,917 | Brookdale | 7,106 | Passaic | 7,143 | |
| Cumberland | 7,255 | Middlesex | 7,026 | Raritan Valley | 7,209 | Brookdale | 7,216 | |
| Gloucester | 7,265 | Brookdale | 7,156 | Passaic | 7,220 | Raritan Valley | 7,321 | |
| Bergen | 7,279 | Cumberland | 7,225 | Sussex | 7,324 | Morris | 7,598 | |
| Sussex | 7,373 | Bergen | 7,271 | Morris | 7,506 | Bergen | 7,674 | |
| Morris | 7,484 | Raritan Valley | 7,320 | Bergen | 7,586 | Sussex | 7,697 | |
| Passaic | 7,800 | Morris | 7,434 | Cumberland | 7,614 | Middlesex | 7,856 | |
| Raritan Val. | 7,897 | Sussex | 7,688 | Middlesex | 7,622 | Cumberland | 7,877 | |
| Mercer | 8,341 | Salem | 7,959 | Salem | 8,485 | Mercer | 9,058 | |
| Salem | 8,739 | Mercer | 8,349 | Mercer* | 8,565 | Salem | 9,189 | |

Non-credit E & G Expenses and non-credit enrollment are excluded from the above calculations.

*Restated for FY11

GROWTH IN COST PER FTE VS ENROLLMENT GROWTH

FY2009, FY2010, FY2011, FY2012

| | | COST PE | ER FTE | | % CHANGE | | FTE ENR | OLLMENT | | % CHANGE |
|--------------|---------------|---------------|---------------|---------------|--------------------------|---------------|---------------|---------------|---------------|--------------------------|
| | <u>FY2009</u> | <u>FY2010</u> | <u>FY2011</u> | <u>FY2012</u> | FY2009- <u>FY2012</u> | <u>FY2009</u> | <u>FY2010</u> | <u>FY2011</u> | <u>FY2012</u> | FY2009- <u>FY2012</u> |
| A (I.e | 0.000 | 0.005 | 0.000 | 7 4 4 0 | 0.0% | 5 04 4 | F 700 | E 74E | 5 500 | 5 70/ |
| Atlantic | 6,939 | 6,695 | 6,882 | 7,116 | 2.6% | 5,214 | 5,769 | 5,715 | 5,509 | 5.7% |
| Bergen | 7,279 | 7,271 | 7,586 | 7,674 | 5.4% | 11,548 | 12,627 | 12,859 | 12,749 | 10.4% |
| Brookdale | 7,089 | 7,156 | 7,106 | 7,216 | 1.8% | 11,118 | 11,981 | 11,992 | 11,186 | 0.6% |
| Burlington | 5,527 | 4,736 | 4,789 | 5,382 | -2.6% | 6,940 | 7,886 | 8,302 | 7,708 | 11.1% |
| Camden | 5,490 | 5,610 | 6,064 | 6,404 | 16.6% | 10,949 | 11,477 | 10,851 | 10,224 | -6.6% |
| Cumberland | 7,255 | 7,225 | 7,614 | 7,877 | 8.6% | 2,787 | 3,018 | 3,123 | 3,000 | 7.6% |
| Essex | 5,507 | 5,104 | 5,037 | 5,618 | 2.0% | 9,498 | 10,592 | 10,963 | 10,402 | 9.5% |
| Gloucester | 7,265 | 6,711 | 6,934 | 6,913 | -4.8% | 4,345 | 4,799 | 5,000 | 5,023 | 15.6% |
| Hudson | 5,706 | 5,413 | 5,284 | 5,858 | 2.7% | 5,585 | 6,810 | 7,397 | 7,114 | 27.4% |
| Mercer* | 8,341 | 8,349 | 8,565 | 9,058 | 8.6% | 6,064 | 6,601 | 6,443 | 6,205 | 2.3% |
| Middlesex | 7,237 | 7,026 | 7,622 | 7,856 | 8.6% | 9,340 | 10,239 | 9,826 | 9,707 | 3.9% |
| Morris | 7,484 | 7,434 | 7,506 | 7,598 | 1.5% | 6,337 | 6,606 | 6,537 | 6,414 | 1.2% |
| Ocean | 6,699 | 6,742 | 6,506 | 6,546 | -2.3% | 7,433 | 8,081 | 7,924 | 7,805 | 5.0% |
| Passaic | 7,800 | 6,917 | 7,220 | 7,143 | -8.4% | 4,822 | 5,749 | 6,005 | 6,208 | 28.7% |
| Raritan Val. | 7,897 | 7,320 | 7,209 | 7,321 | -7.3% | 4,869 | 5,558 | 5,919 | 5,853 | 20.2% |
| Salem | 8,739 | 7,959 | 8,485 | 9,189 | 5.1% | 1,071 | 1,203 | 1,182 | 1,063 | -0.7% |
| Sussex | 7,373 | 7,688 | 7,324 | 7,697 | 4.4% | 2,652 | 2,961 | 2,876 | 2,581 | -2.7% |
| Union | 6,275 | 5,974 | 6,390 | 6,678 | 6.4% | 8,708 | 10,324 | 9,942 | 9,711 | 11.5% |
| Warren | 7,027 | 6,442 | 6,172 | 6,708 | -4.5% | 1,169 | 1,429 | 1,486 | 1,448 | 23.9% |
| Systemwide | 6,781 | 6,560 | 6,706 | 6,981 | 2.9% | 120,449 | 133,710 | 134,342 | 129,910 | 7.9% |

Non-credit E & G Expenses and non-credit enrollment are excluded from the above calculations.

*Restated for FY11

CHAPTER 12 ALLOCATIONS STATE/COUNTY DOLLARS COMBINED

FY 2009 - FY 2012

| | FY 2009 | FY 2010 | FY 2011 | FY 2012 | TOTAL |
|--------------|---------|------------|---------|-------------|-------------|
| Atlantic | 0 | 2,353,000 | 0 | 8,500,000 | 10,853,000 |
| Bergen | 0 | 2,353,000 | 0 | 8,500,000 | 10,853,000 |
| Brookdale | 0 | 2,353,000 | 0 | 8,500,000 | 10,853,000 |
| Burlington | 0 | 2,353,000 | 0 | 8,500,000 | 10,853,000 |
| Camden | 0 | 2,353,000 | 0 | 8,500,000 | 10,853,000 |
| Cumberland | 0 | 2,353,000 | 0 | 8,500,000 | 10,853,000 |
| Essex | 0 | 2,353,000 | 0 | 2,500,000 | 4,853,000 |
| Gloucester | 0 | 2,353,000 | 0 | 7,551,800 | 9,904,800 |
| Hudson | 0 | 2,353,000 | 0 | 8,500,000 | 10,853,000 |
| Mercer | 0 | 2,353,000 | 0 | 8,500,000 | 10,853,000 |
| Middlesex | 0 | 2,353,000 | 0 | 8,500,000 | 10,853,000 |
| Morris | 0 | 2,353,000 | 0 | 8,500,000 | 10,853,000 |
| Ocean | 0 | 2,353,000 | 0 | 8,500,000 | 10,853,000 |
| Passaic | 0 | 2,353,000 | 0 | 8,500,000 | 10,853,000 |
| Raritan Val. | 0 | 2,353,000 | 0 | 7,100,000 | 9,453,000 |
| Salem | 0 | 0 | 0 | 2,100,000 | 2,100,000 |
| Sussex | 0 | 2,353,000 | 0 | 3,400,000 | 5,753,000 |
| Union | 0 | 2,353,000 | 0 | 8,500,000 | 10,853,000 |
| Warren | 0 | 0 | 0 | 0 | 0 |
| TOTAL | 2 | 40.004.000 | 2 | 400 454 000 | 470 450 000 |
| TOTAL: | 0 | 40,001,000 | 0 | 133,151,800 | 173,152,800 |

MINOR CAPITAL COUNTY APPROPRIATIONS FOR FISCAL YEARS 2009 THRU 2012

| COLLEGE | FY 2009 | FY 2010 | FY 2011 | FY 2012 | TOTAL |
|--------------|---------------|---------------|---------------|--------------|---------------|
| Atlantic | 0 | 0 | 0 | 0 | 0 |
| Bergen | 3,000,000 | 2,610,000 | 4,821,531 | 800,000 | 11,231,531 |
| Brookdale | 2,000,000 | 2,000,000 | 2,000,000 | 481,808 | 6,481,808 |
| Burlington | 3,906,100 | 0 | 0 | 0 | 3,906,100 |
| Camden | 0 | 0 | 0 | 0 | 0 |
| Cumberland | 0 | 0 | 0 | 0 | 0 |
| Essex | 1,500,000 | 2,903,000 | 0 | 0 | 4,403,000 |
| Gloucester | 0 | 0 | 0 | 0 | 0 |
| Hudson | 0 | 0 | 0 | 0 | 0 |
| Mercer | 0 | 0 | 0 | 0 | 0 |
| Middlesex | 2,000,000 | 2,000,000 | 2,000,000 | 2,000,000 | 8,000,000 |
| Morris | 0 | 0 | 0 | 0 | 0 |
| Ocean | 0 | 0 | 0 | 0 | 0 |
| Passaic | 2,240,269 | 2,292,369 | 998,395 | 1,900,000 | 7,431,033 |
| Raritan Val. | 850,000 | 850,000 | 850,000 | 850,000 | 3,400,000 |
| Salem | 0 | 0 | 0 | 0 | 0 |
| Sussex | 0 | 0 | 0 | 0 | 0 |
| Union* | 750,000 | 1,000,000 | 1,635,082 | 2,425,600 | 5,810,682 |
| Warren | 0 | 0 | 0 | 0 | 0 |
| Total | \$ 16,246,369 | \$ 13,655,369 | \$ 12,305,008 | \$ 8,457,408 | \$ 50,664,154 |

*\$1,521,000 Re-purposed 2001 County Capital from building R&M to minor capital in 2011

GASB 34/35

In FY2002, the colleges were required to adopt Statements 34 and 35 of the Governmental Accounting Standards Board. This implementation required major changes to the presentation of each institution's financial statements. For the purposes of this book, most of the financial information is presented in fund accounting format which continues to be used by many colleges as a management tool. This will allow comparability of current financial data to prior years.

The implementation of GASB 34/35 changed the presentation of some categories of revenue and expense as follows:

State & County Aid

GASB requires State and County aid be reported as non operating revenue. Prior to the implementation of GASB, State and County aid were categorized as operating revenue.

Tuition & Fees

GASB requires tuition to be reported net of scholarship allowances. Scholarship allowances include waivers, Federal and State entitlement grants and local scholarships. Prior to GASB, scholarship allowances were reported as operating expenses.

Interest

GASB requires Interest to be reported as non-operating revenue. Prior to GASB, interest was reported as operating revenue.

Expenses

GASB requires the reporting of depreciation as an operating expense. Prior to GASB, depreciation was not reported and assets were not capitalized.

The following eight pages are provided to allow the reader to understand the impact of GASB 34/35 on the sector's financial statements. This information does not, however, supercede or replace the data provided in other sections of this book.

FY 2009 REVENUES, EXPENSES AND CHANGES IN NET ASSETS PER GASB

| | Atlantic Cape | Bergen | Brookdale | Burlington | <u>Camden</u> | Cumberland | Essex | Gloucester | Hudson | Mercer | Middlesex |
|--|---------------|--------------|------------------|-------------------|---------------|-------------|--------------|--------------|--------------|--------------|--------------|
| Operating revenues: | | | | | | | | | | | |
| Tuition & fees | 22,338,957 | 58,582,352 | 39,179,698 | 16,890,245 | 41,448,251 | 10,913,252 | 31,855,614 | 17,382,453 | 23,041,027 | 26,814,241 | 40,515,571 |
| Less scholarship allowances | (8,735,556) | (13,282,257) | (15,460,082) | | (8,587,107) | (4,582,898) | | (2,932,430) | (13,931,955) | (6,106,008) | |
| Other revenues (incl. auxiliary & grants) | 16,495,426 | 21,067,474 | 47,681,951 | 14,066,111 | 38,801,144 | 12,199,463 | 39,844,239 | 9,201,054 | 23,208,371 | 20,061,822 | 26,836,786 |
| Total Operating Revenue | 30,098,827 | 66,367,569 | 71,401,567 | 30,956,356 | 71,662,288 | 18,529,817 | 71,699,853 | 23,651,077 | 32,317,443 | 40,770,055 | 67,352,357 |
| Operating expenses: | | | | | | | | | | | |
| Depreciation | 2,682,852 | 4,761,956 | 4,220,660 | 3,652,719 | 2,596,124 | 1,899,999 | 3,273,020 | 1,846,993 | 2,064,113 | 1,296,701 | 3,048,565 |
| Operating expenses | 44,625,694 | 94,912,554 | 108,112,887 | 49,469,371 | 92,570,133 | 26,136,855 | 91,606,926 | 37,541,480 | 47,694,155 | 63,983,228 | 90,923,036 |
| Total operating expenses | 47,308,546 | 99,674,510 | 112,333,547 | 53,122,090 | 95,166,257 | 28,036,854 | 94,879,946 | 39,388,473 | 49,758,268 | 65,279,929 | 93,971,601 |
| Operating income (loss) | (17,209,719) | (33,306,941) | (40,931,980) | (22,165,734) | (23,503,969) | (9,507,037) | (23,180,093) | (15,737,396) | (17,440,825) | (24,509,874) | (26,619,244) |
| Non operating revenue | | | | | | | | | | | |
| State | 6,339,590 | 13,524,702 | 12,196,625 | 7,382,856 | 12,285,968 | 3,744,905 | 12,535,001 | 5,672,283 | 6,814,186 | 8,501,012 | 12,030,281 |
| Local | 8,347,762 | 17,505,167 | 26,360,468 | 12,040,000 | 12,251,698 | 5,565,350 | 11,850,000 | 8,954,944 | 8,787,633 | 14,271,150 | 15,913,764 |
| Other | 677,578 | 905,211 | 4,589,446 | 857,515 | (78,702) | 133,261 | (2,556,122) | 180,246 | 141,614 | 187,004 | 356,227 |
| Total nonoperating revenue | 15,364,930 | 31,935,080 | 43,146,539 | 20,280,371 | 24,458,964 | 9,443,516 | 21,828,879 | 14,807,473 | 15,743,433 | 22,959,166 | 28,300,272 |
| Other revenues/(expenses): | | | | | | | | | | | |
| Capital appropriations | 1,695,202 | 3,033,128 | 7,149,985 | 2,671,350 | 1,677,137 | 1,817,505 | 1,511,671 | 2,454,305 | 3,394,823 | 10,758,205 | 4,724,606 |
| Other | 58,212 | | | | | | | | | | 124,738 |
| Increase in net assets | (91,375) | 1,661,267 | 9,364,544 | 785,987 | 2,632,132 | 1,753,984 | 160,457 | 1,524,382 | 1,697,431 | 9,207,497 | 6,530,372 |
| Net assets at beginning of year Prior period adjustment | 57,438,983 | 132,113,571 | 126,925,184 | 95,980,314 | 87,462,324 | 50,567,963 | 117,123,629 | 38,900,994 | 79,302,164 | 42,997,842 | 69,918,421 |
| Net assets at end of year | 57,347,608 | 133,774,838 | 136,289,728 | 96,766,301 | 90,094,456 | 52,321,947 | 117,284,086 | 40,425,376 | 80,999,595 | 52,205,339 | 76,448,793 |

FY 2009 REVENUES, EXPENSES AND CHANGES IN NET ASSETS PER GASB

| | Morris | <u>Ocean</u> | Passaic | Raritan | <u>Salem</u> | Sussex | Union | Warren |
|--|--------------|--------------|--------------|--------------|--------------|--------------|-------------------------|-------------|
| Operating revenues: | | | | | | | | |
| Tuition & fees | 29,691,586 | 33,060,900 | 17,980,653 | 20,713,917 | 3,118,657 | 10,326,741 | 35,045,379 | 3,629,591 |
| Less scholarship allowances | (2,337,889) | (7,146,375) | (9,055,984) | (4,059,645) | | | (11,611,243) | |
| Other revenues (incl. auxiliary & grants) | 12,767,494 | 19,994,007 | 20,995,713 | 12,784,408 | 7,671,765 | 6,559,437 | 24,835,872 | 1,762,018 |
| Total Operating Revenue | 40,121,191 | 45,908,532 | 29,920,382 | 29,438,680 | 10,790,422 | 16,886,178 | 48,270,008 | 5,391,609 |
| Operating expenses: | | | | | | | | |
| Depreciation | 2,235,676 | 1,672,923 | 2,054,234 | 3,578,627 | 451,688 | 2,548,728 | 2,848,430 | 303,833 |
| Operating expenses | 57,590,535 | 63,535,227 | 49,423,943 | 48,529,727 | 11,625,642 | 25,520,603 | 68,622,782 | 9,261,410 |
| Total operating expenses | 59,826,211 | 65,208,150 | 51,478,177 | 52,108,354 | 12,077,330 | 28,069,331 | 71,471,212 | 9,565,243 |
| Operating income (loss) | (19,705,020) | (19,299,618) | (21,557,795) | (22,669,674) | (1,286,908) | (11,183,153) | (23,201,204) | (4,173,634) |
| Non operating revenue | | | | | | | | |
| State | 8,035,807 | 8,394,321 | 6,197,762 | 5,825,079 | 2,285,979 | 4,018,447 | 11,015,015 | 2,293,181 |
| Local | 12,757,356 | 14,689,622 | 12,078,159 | 13,789,784 | 2,443,301 | 4,612,000 | 12,522,650 | 2,250,465 |
| Other | 546,860 | 289,336 | 10,844 | 152,373 | 40,813 | 8,974 | 622,638 | 29,481 |
| Total nonoperating revenue | 21,340,023 | 23,373,279 | 18,286,765 | 19,767,236 | 4,770,093 | 8,639,421 | 24,160,303 | 4,573,127 |
| Other revenues/(expenses): | | | | | | | | |
| Capital appropriations | 1,731,340 | 13,406,830 | 6,777,356 | 3,039,250 | | 1,278,897 | 320,980 | 3,634,933 |
| Other | 123,674 | | | 1,055 | | | | |
| Increase in net assets | 3,490,017 | 17,480,491 | 3,506,326 | 137,867 | 3,483,185 | (1,264,835) | 1,280,079 | 4,034,426 |
| Net assets at beginning of year Prior period adjustment | 64,651,444 | 46,231,054 | 51,896,894 | 66,242,406 | 13,278,952 | 42,529,141 | 47,092,759 2,057,279 | 9,594,436 |
| Net assets at end of year | 68,141,461 | 63,711,545 | 55,403,220 | 66,380,273 | 16,762,137 | 41,264,306 | 50,430,117 | 13,628,862 |

FY 2010 REVENUES, EXPENSES AND CHANGES IN NET ASSETS PER GASB

| | Atlantic Cape | Bergen | Brookdale | Burlington | <u>Camden</u> | Cumberland | Essex | Gloucester | Hudson | Mercer | Middlesex |
|--|---------------|--------------|--------------|-------------------|---------------|-------------|--------------|--------------|--------------|--------------|--------------|
| Operating revenues: | | | | | | | | | | | |
| Tuition & fees | 26,510,080 | 69,692,723 | 51,321,995 | 18,123,734 | 47,400,248 | 12,628,323 | 38,732,533 | 19,464,726 | 28,088,708 | 30,875,233 | 46,619,823 |
| Less scholarship allowances | (11,815,125) | (17,602,190) | (19,963,777) | | (12,838,120) | (4,458,503) | | (4,827,854) | (20,428,373) | (8,627,037) | |
| Other revenues (incl. auxiliary & grants) | 23,255,109 | 27,290,223 | 52,086,568 | 19,263,390 | 51,047,675 | 14,378,076 | 55,527,384 | 12,831,290 | 34,047,595 | 25,716,891 | 34,009,094 |
| Total Operating Revenue | 37,950,064 | 79,380,756 | 83,444,786 | 37,387,124 | 85,609,803 | 22,547,896 | 94,259,917 | 27,468,162 | 41,707,930 | 47,965,087 | 80,628,917 |
| Operating expenses: | | | | | | | | | | | |
| Depreciation | 2,969,975 | 5,150,110 | 5,049,526 | 3,747,233 | 2,537,590 | 2,157,767 | 3,475,222 | 2,031,039 | 1,956,158 | 1,536,520 | 3,183,818 |
| Operating expenses | 51,127,970 | 104,256,115 | 120,285,465 | 49,187,926 | 102,867,712 | 30,069,200 | 108,643,119 | 40,075,605 | 55,426,194 | 69,229,818 | 102,796,847 |
| Total operating expenses | 54,097,945 | 109,406,225 | 125,334,991 | 52,935,159 | 105,405,302 | 32,226,967 | 112,118,341 | 42,106,644 | 57,382,352 | 70,766,338 | 105,980,665 |
| Operating income (loss) | (16,147,881) | (30,025,469) | (41,890,205) | (15,548,035) | (19,795,499) | (9,679,071) | (17,858,424) | (14,638,482) | (15,674,422) | (22,801,251) | (25,351,748) |
| Non operating revenue | | | | | | | | | | | |
| State | 5,780,892 | 11,981,514 | 10,706,157 | 6,982,705 | 11,206,746 | 3,533,227 | 11,871,534 | 5,144,696 | 6,312,443 | 8,110,309 | 11,412,753 |
| Local | 8,752,743 | 18,650,358 | 26,787,228 | 7,040,000 | 9,725,814 | 6,144,538 | 11,850,000 | 8,454,944 | 9,051,262 | 14,827,017 | 15,915,561 |
| Other | 870,185 | 994,696 | 3,333,470 | 2,778,051 | 658,470 | 47,135 | 543,576 | 420,392 | 38,608 | 82,734 | 345,637 |
| Total nonoperating revenue | 15,403,820 | 31,626,568 | 40,826,855 | 16,800,756 | 21,591,030 | 9,724,900 | 24,265,110 | 14,020,032 | 15,402,313 | 23,020,060 | 27,673,951 |
| Other revenues/(expenses): | | | | | | | | | | | |
| Capital appropriations | 1,956,866 | 5,232,085 | 3,161,442 | 4,528,224 | 2,784,650 | 83,340 | 2,920,664 | 3,796,455 | 11,822,530 | 3,200,116 | 8,603,339 |
| Other | 66,485 | | | (2,620,597) | | | | (32,328) | | | |
| Increase in net assets | 1,279,290 | 6,833,184 | 2,098,092 | 3,160,348 | 4,580,181 | 129,169 | 9,327,350 | 3,145,677 | 11,550,421 | 3,418,925 | 10,925,542 |
| Net assets at beginning of year Prior period adjustment | 57,347,608 | 133,774,838 | 136,289,728 | 96,766,301 | 90,094,456 | 52,321,947 | 117,284,086 | 40,365,419 | 80,999,595 | 52,205,339 | 76,448,793 |
| Net assets at end of year | 58,626,898 | 140,608,022 | 138,387,820 | 99,926,649 | 94,674,637 | 52,451,116 | 126,611,436 | 43,511,096 | 92,550,016 | 55,624,264 | 87,374,335 |

FY 2010 REVENUES, EXPENSES AND CHANGES IN NET ASSETS PER GASB

| | Morris | <u>Ocean</u> | Passaic | Raritan | Salem | <u>Sussex</u> | <u>Union</u> | Warren |
|--|--------------|--------------|--------------|----------------|-------------|---------------|--------------|------------------------|
| Operating revenues: | | | | | | | | |
| Tuition & fees | 32,274,711 | 35,663,791 | 22,686,780 | 23,941,500 | 5,246,981 | 13,077,482 | 39,655,161 | 6,125,922 |
| Less scholarship allowances | (3,911,905) | (8,963,417) | (13,582,340) | (6,963,224) | | | (14,607,484) | (1,823,472) |
| Other revenues (incl. auxiliary & grants) | 14,943,993 | 25,354,352 | 28,048,458 | 15,736,389 | 3,515,261 | 8,560,119 | 35,889,119 | 2,218,537 |
| Total Operating Revenue | 43,306,799 | 52,054,726 | 37,152,898 | 32,714,665 | 8,762,242 | 21,637,601 | 60,936,796 | 6,520,987 |
| Operating expenses: | | | | | | | | |
| Depreciation | 2,156,806 | 1,868,950 | 2,317,286 | 3,902,907 | 476,147 | 3,515,000 | 3,801,607 | 480,104 |
| Operating expenses | 60,886,203 | 71,590,347 | 54,396,521 | 49,902,507 | 12,638,465 | 30,941,306 | 81,656,637 | 9,953,521 |
| Total operating expenses | 63,043,009 | 73,459,297 | 56,713,807 | 53,805,414 | 13,114,612 | 34,456,306 | 85,458,244 | 10,433,625 |
| Operating income (loss) | (19,736,210) | (21,404,571) | (19,560,909) | (21,090,749) | (4,352,370) | (12,818,705) | (24,521,448) | (3,912,638) |
| Non operating revenue | | | | | | | | |
| State | 7,442,189 | 8,289,763 | 5,821,956 | 5,555,691 | 2,278,626 | 3,614,841 | 10,473,496 | 2,300,063 |
| Local | 12,175,898 | 15,200,259 | 12,453,159 | 12,894,333 | 2,516,600 | 4,797,000 | 12,522,650 | 2,187,964 |
| Other | 757,647 | 627,029 | 15,277 | 60,601 | 42,637 | 189,078 | 610,873 | 11,746 |
| Total nonoperating revenue | 20,375,734 | 24,117,051 | 18,290,392 | 18,510,625 | 4,837,863 | 8,600,919 | 23,607,019 | 4,499,773 |
| Other revenues/(expenses): | | | | | | | | |
| Capital appropriations | 5,157,169 | 5,253,654 | 4,761,198 | 3,232,200 | | 1,452,074 | 49,319,933 | 119,519 |
| Other | 226,252 | (122,927) | | 1,154 | | | | |
| Increase in net assets | 6,022,945 | 7,843,207 | 3,490,681 | 653,230 | 485,493 | (2,765,712) | 48,405,504 | 706,654 |
| Net assets at beginning of year Prior period adjustment | 68,141,461 | 63,711,545 | 55,403,220 | 66,380,273 | 16,762,137 | 41,264,306 | 50,430,117 | 13,129,114 (16,071) |
| Net assets at end of year | 74,164,406 | 71,554,752 | 58,893,901 | 67,033,503 | 17,247,630 | 38,498,594 | 98,835,621 | 13,819,697 |

FY 2011 REVENUES, EXPENSES AND CHANGES IN NET ASSETS PER GASB

| | Atlantic Cape | Bergen | Brookdale (1) | Burlington | <u>Camden</u> | Cumberland | <u>Essex (1)</u> | Gloucester | <u>Hudson</u> | Mercer | <u>Middlesex</u> |
|--|---------------|--------------|----------------|-------------------------|--------------------------|-------------------------|--------------------------|--------------|---------------|-------------------------|------------------|
| Operating revenues: | | | | | | | | | | | |
| Tuition & fees | 26,559,492 | 75,905,099 | 52,853,938 | 20,237,785 | 47,212,273 | 13,361,533 | 40,212,200 | 21,107,443 | 29,502,048 | 31,025,647 | 45,267,635 |
| Less scholarship allowances | (12,476,637) | (31,003,860) | (22,473,246) | | (14,829,166) | (6,347,470) | | (4,970,996) | (23,859,985) | (10,626,272) | |
| Other revenues (incl. auxiliary & grants) | 23,565,060 | 41,067,241 | 54,657,971 | 22,347,828 | 48,796,900 | 15,110,950 | 57,155,718 | 13,189,516 | 36,975,576 | 27,717,539 | 34,028,699 |
| Total Operating Revenue | 37,647,915 | 85,968,480 | 85,038,663 | 42,585,613 | 81,180,007 | 22,125,013 | 97,367,918 | 29,325,963 | 42,617,639 | 48,116,914 | 79,296,334 |
| | | | | | | | | | | | |
| Operating expenses: | 3,100,293 | 5,518,876 | 4.867.856 | 2 652 022 | 2 996 009 | 2 106 6 49 | 2 501 490 | 2.317.364 | 1 009 027 | 1 770 725 | 2 201 215 |
| Depreciation | 51,929,766 | 111,211,982 | 4,007,000 | 3,652,023 51,556,901 | 2,886,908 111,322,629 | 2,186,648 30,728,538 | 3,591,480 112,133,433 | 42,361,464 | 1,908,927 | 1,779,735 69,559,564 | 3,381,215 |
| Operating expenses | | | <u>, , ,</u> _ | <u>`</u> | | | | | 59,270,927 | | 105,738,425 |
| Total operating expenses | 55,030,059 | 116,730,858 | 126,062,673 | 55,208,924 | 114,209,537 | 32,915,186 | 115,724,913 | 44,678,828 | 61,179,854 | 71,339,299 | 109,119,640 |
| Operating income (loss) | (17,382,144) | (30,762,378) | (41,024,010) | (12,623,311) | (33,029,530) | (10,790,173) | (18,356,995) | (15,352,865) | (18,562,215) | (23,222,385) | (29,823,306) |
| Non operating revenue | | | | | | | | | | | |
| State | 6,240,731 | 12,521,189 | 10,685,964 | 6,930,377 | 10,617,675 | 3,407,548 | 11,616,331 | 5,026,491 | 6,647,995 | 7,476,176 | 10,531,606 |
| Local | 8,699,273 | 19,209,870 | 27,456,909 | 4,740,000 | 9,725,814 | 6,398,129 | 11,850,000 | 7,654,944 | 9,322,780 | 15,574,695 | 15,914,662 |
| Other | 511,684 | 25,222 | 2,784,048 | 2,865,292 | - | 31,002 | 342,312 | 26,576 | 26,975 | 75,633 | 272,086 |
| Total nonoperating revenue | 15,451,688 | 31,756,281 | 40,926,921 | 14,535,669 | 20,343,489 | 9,836,679 | 23,808,643 | 12,708,011 | 15,997,750 | 23,126,504 | 26,718,354 |
| Other revenues/(expenses): | | | | | | | | | | | |
| Capital appropriations | 2,045,672 | 5,563,397 | 4,568,202 | 11,574,179 | 5,310,440 | 2,166,389 | 2,505 | 3,484,568 | 20,010,633 | 390,643 | 9,574,765 |
| Other | 395,327 | | | (2,508,091) | | (30,829) | (547,132) | 183,618 | | | |
| In any set of the set | 540 540 | 0 557 000 | 4 474 440 | 10.070.440 | (7.075.004) | 4 400 000 | 4 007 004 | 4 000 000 | 47 440 400 | 004 700 | 0 400 040 |
| Increase in net assets | 510,543 | 6,557,300 | 4,471,113 | 10,978,446 | (7,375,601) | 1,182,066 | 4,907,021 | 1,023,332 | 17,446,168 | 294,762 | 6,469,813 |
| Net assets at beginning of year | 58,626,898 | 140,608,022 | 138,387,820 | 99,926,649 | 94,674,637 | 52,451,116 | 126,611,436 | 43,251,851 | 92,550,016 | 55,624,264 | 87,374,335 |
| Prior period adjustment Net assets at end of year | 59,137,441 | 147,165,322 | 142,858,933 | 110,905,095 | 87,299,036 | 53,633,182 | 131,518,457 | 44,275,183 | 109,996,184 | 55.919.026 | 93,844,148 |
| net assets at end of year | 33,137,441 | 147,100,322 | 142,030,933 | 110,303,085 | 01,299,030 | 33,033,162 | 131,310,437 | 44,210,100 | 109,990,104 | 55,919,020 | 33,044,140 |

(1) 2011 reflects restated figures for Brookdale,

Essex, Salem & Sussex

FY 2011 REVENUES, EXPENSES AND CHANGES IN NET ASSETS PER GASB

| <u>Morris</u> | <u>Ocean</u> | Passaic | <u>Raritan</u> | <u>Salem (1)</u> | <u>Sussex (1)</u> | <u>Union</u> | Warren |
|---------------|--|---|---|---|--|--|---|
| | | | | | | | |
| , , | , , | , , | , , | 5,146,530 | 12,616,452 | , , | 7,500,439 |
| (, , , , | , | , | , | | | , | (1,703,844) |
| | | | · | | | | 2,303,732 |
| 46,488,277 | 52,280,739 | 43,934,621 | 32,817,051 | 8,183,376 | 21,947,743 | 61,573,578 | 8,100,327 |
| | | | | | | | |
| 2,423,556 | 2,167,003 | 2,288,339 | 3,625,001 | 533,350 | 1,627,841 | 4,625,333 | 552,527 |
| , , | , , | , , | , , | , | , , | , , | 11,176,414 |
| | | | | | · · · · · · · · · · · · · · · · · · · | · | 11,728,941 |
| 00,000,122 | 11,000,000 | 00,000,200 | 00,400,200 | 10,101,110 | 01,711,000 | 07,200,000 | 11,720,041 |
| (18,517,845) | (19,414,656) | (19,464,617) | (22,663,218) | (5,584,403) | (9,764,065) | (25,689,511) | (3,628,614) |
| | | | | | | | |
| 7,169,137 | 7,575,585 | 6,044,946 | 5,623,184 | 2,142,344 | 3,810,418 | 10,602,035 | 2,227,409 |
| 11,600,000 | 15,200,259 | 12,826,000 | 13,284,965 | 2,617,264 | 4,797,000 | 12,733,103 | 2,032,535 |
| 649,130 | 2,180,155 | 1,815 | 27,493 | 21,237 | 6,776 | 10,021 | 8,228 |
| 19,418,267 | 24,955,999 | 18,872,761 | 18,935,642 | 4,780,845 | 8,614,194 | 23,345,159 | 4,268,172 |
| | | | | | | | |
| 6,422,889 | 3,355,619 | 1,072,646 | 682,700 | | | 709,231 | 327,527 |
| 119,837 | (411,204) | | 1,154 | | | | 285,000 |
| | | | | | | | |
| 7,443,148 | 8,485,758 | 480,790 | (3,043,722) | (803,558) | (1,149,871) | (1,635,121) | 1,252,085 |
| 74 164 406 | 71 554 752 | 58 803 001 | 67 033 503 | 17 247 630 | 33 136 863 | 08 835 621 | 13,819,697 |
| 14,104,400 | 11,004,102 | 30,093,901 | 07,033,505 | 17,247,030 | 55,150,005 | 90,000,021 | 13,019,097 |
| | | | | | | | |
| - | 34,306,370 (4,767,737) 16,949,644 46,488,277 2,423,556 62,582,566 65,006,122 (18,517,845) 7,169,137 11,600,000 649,130 19,418,267 6,422,889 119,837 | 34,306,370 35,077,712 (4,767,737) (9,483,045) 16,949,644 26,686,072 46,488,277 52,280,739 2,423,556 2,167,003 62,582,566 69,528,392 65,006,122 71,695,395 (18,517,845) (19,414,656) 7,169,137 7,575,585 11,600,000 15,200,259 649,130 2,180,155 19,418,267 24,955,999 6,422,889 3,355,619 119,837 (411,204) 7,443,148 8,485,758 | $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | $\begin{array}{c c c c c c c c c c c c c c c c c c c $ | $\begin{array}{c c c c c c c c c c c c c c c c c c c $ | $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ |

(1) 2011 reflects restated figures for Brookdale

Essex, Salem & Sussex

FY 2012 REVENUES, EXPENSES AND CHANGES IN NET ASSETS PER GASB

| | Atlantic Cape | Bergen | Brookdale | Burlington | <u>Camden</u> | Cumberland | <u>Essex</u> | Gloucester | <u>Hudson</u> | Mercer | <u>Middlesex</u> |
|--|---------------|--------------|--------------|-------------------|-------------------------|--------------|--------------|--------------|---------------|-----------------------|------------------|
| Operating revenues: | | | | | | | | | | | |
| Tuition & fees | 25,819,320 | 79,411,275 | 49,567,031 | 20,752,376 | 47,755,473 | 13,774,594 | 39,738,348 | 23,244,916 | 33,075,218 | 30,390,402 | 45,668,884 |
| Less scholarship allowances | (11,518,502) | (36,689,988) | (21,449,690) | | (13,959,766) | (6,941,661) | (27,742,612) | (5,250,487) | (25,189,048) | (12,131,132) | |
| Other revenues (incl. auxiliary & grants) | 22,004,336 | 49,840,545 | 52,520,258 | 22,830,504 | 38,831,567 | 15,596,982 | 58,555,580 | 13,366,391 | 37,048,004 | 28,541,927 | 37,167,621 |
| Total Operating Revenue | 36,305,154 | 92,561,832 | 80,637,599 | 43,582,880 | 72,627,274 | 22,429,915 | 70,551,316 | 31,360,820 | 44,934,174 | 46,801,197 | 82,836,505 |
| | | | | | | | | | | | |
| Operating expenses: | 2 220 754 | 0.054.540 | E 00E 040 | 4 44 4 660 | 2 05 4 00 2 | 0.045.000 | 2 000 754 | 0.000.047 | 2 222 005 | 4 004 074 | 2 500 245 |
| Depreciation | 3,230,751 | 6,051,518 | 5,635,610 | 4,114,662 | 3,954,882 | 2,315,609 | 3,660,754 | 2,233,647 | 3,222,085 | 1,921,371 | 3,596,315 |
| Operating expenses | 51,123,767 | 114,006,357 | 113,410,639 | 51,878,728 | 86,690,081 | 30,909,142 | 89,308,419 | 43,046,247 | 56,430,558 | 70,247,955 | 109,557,725 |
| Total operating expenses | 54,354,518 | 120,057,875 | 119,046,249 | 55,993,390 | 90,644,963 | 33,224,751 | 92,969,173 | 45,279,894 | 59,652,643 | 72,169,326 | 113,154,040 |
| Operating income (loss) | (18,049,364) | (27,496,043) | (38,408,650) | (12,410,510) | (18,017,689) | (10,794,836) | (22,417,857) | (13,919,074) | (14,718,469) | (25,368,129) | (30,317,535) |
| Non operating revenue | | | | | | | | | | | |
| State | 6,376,982 | 12,163,635 | 10,660,107 | 7,146,904 | 10,151,513 | 3,459,610 | 11,800,302 | 5,128,195 | 6,738,716 | 7,367,873 | 10,267,407 |
| Local | 8,872,749 | 14,139,870 | 21,456,909 | 500,000 | 9,725,814 | 6,046,932 | 11,350,000 | 7,654,944 | 9,509,236 | 15,540,001 | 15,914,662 |
| Other | 468,854 | (283,007) | 2,582,251 | 582,450 | | 21,211 | 64,307 | 16,304 | 15,699 | 26,415 | 243,999 |
| Total nonoperating revenue | 15,718,585 | 26,020,498 | 34,699,267 | 8,229,354 | 19,877,327 | 9,527,753 | 23,214,609 | 12,799,443 | 16,263,651 | 22,934,289 | 26,426,068 |
| Other revenues/(expenses): | | | | | | | | | | | |
| Capital appropriations | 1,457,962 | 10,430,877 | - | 3,359,347 | 52,006,843 | 758,188 | 4,002,643 | 4,270,961 | 7,472,784 | (330,280) | 2,563,095 |
| Other | 331,440 | | | | | | (1,424,449) | (195,667) | | , | |
| | ·- · · · | | <i>(</i>) | / | | / | | | | <i>/-</i> · · · - · · | <i></i> |
| Increase in net assets | (541,377) | 8,955,332 | (3,709,383) | (821,809) | 53,866,481 | (508,895) | 3,374,946 | 2,955,663 | 9,017,966 | (2,764,120) | (1,328,372) |
| Net assets at beginning of year Prior period adjustment | 59,137,441 | 147,165,322 | 142,858,933 | 110,905,095 | 87,299,036 (838,034) | 53,633,182 | 131,518,457 | 44,275,183 | 109,996,184 | 55,919,026 | 93,844,148 |
| Net assets at end of year | 58,596,064 | 156,120,654 | 139,149,550 | 110,083,286 | 140,327,483 | 53,124,287 | 134,893,403 | 47,230,846 | 119,014,150 | 53,154,906 | 92,515,776 |

FY 2012 REVENUES, EXPENSES AND CHANGES IN NET ASSETS PER GASB

| | <u>Morris</u> | <u>Ocean</u> | Passaic | <u>Raritan</u> | Salem | <u>Sussex</u> | <u>Union</u> | Warren |
|--|---------------|--------------|-------------------------|----------------|------------------------|---------------|--------------|-------------|
| Operating revenues: | | | | | | | | |
| Tuition & fees | 33,866,766 | 35,010,477 | 28,233,103 | 25,464,557 | 4,734,578 | 12,891,076 | 43,829,651 | 7,441,937 |
| Less scholarship allowances | (4,727,048) | (10,869,296) | (17,991,145) | (8,807,613) | | | (16,125,648) | (1,703,844) |
| Other revenues (incl. auxiliary & grants) | 17,909,281 | 27,335,518 | 38,006,829 | 14,229,683 | 2,963,837 | 9,848,671 | 36,074,582 | 2,812,846 |
| Total Operating Revenue | 47,048,999 | 51,476,699 | 48,248,787 | 30,886,627 | 7,698,415 | 22,739,747 | 63,778,585 | 8,550,939 |
| Operating expenses: | | | | | | | | |
| Depreciation | 2,446,303 | 2,445,566 | 2,375,438 | 4,106,235 | 546,532 | 1,627,841 | 5,023,716 | 774,690 |
| Operating expenses | 62,875,680 | 67,286,899 | , , | 49,642,216 | 12,205,526 | 29,225,094 | 85,495,037 | 12,391,017 |
| | | | 63,732,646 | | | | | |
| Total operating expenses | 65,321,983 | 69,732,465 | 66,108,084 | 53,748,451 | 12,752,058 | 30,852,935 | 90,518,753 | 13,165,707 |
| Operating income (loss) | (18,272,984) | (18,255,766) | (17,859,297) | (22,861,824) | (5,053,643) | (8,113,188) | (26,740,168) | (4,614,768) |
| Non operating revenue | | | | | | | | |
| State | 6,844,765 | 7,464,238 | 5,966,661 | 5,614,748 | 2,126,938 | 3,617,989 | 10,355,157 | 2,256,156 |
| Local | 11,600,000 | 14,700,259 | 12,416,000 | 13,312,999 | 2,669,609 | 3,797,000 | 12,885,900 | 1,877,106 |
| Other | 340,541 | 512,525 | - | 23,653 | 3,611 | 8,777 | (267,221) | 2,258 |
| Total nonoperating revenue | 18,785,306 | 22,677,022 | 18,382,661 | 18,951,400 | 4,800,158 | 7,423,766 | 22,973,836 | 4,135,520 |
| Other revenues/(expenses): | | | | | | | | |
| Capital appropriations | 1,851,245 | 3,612,538 | 1,003,565 | 7,287,050 | | 278,605 | 1,487,860 | 6,919,568 |
| Other | 553,984 | (561,364) | 1,003,000 | 1,149 | | 270,000 | 1,407,000 | 384,325 |
| | 555,504 | (301,304) | | 1,145 | | | | 304,323 |
| Increase in net assets | 2,917,551 | 7,472,430 | 1,526,929 | 3,377,775 | (253,485) | (410,817) | (2,278,472) | 6,824,645 |
| Not appets at beginning of year | 81,607,554 | 80,040,510 | 59,374,691 | 63,989,781 | 16 444 070 | 21 096 002 | 07 200 500 | 15,071,782 |
| Net assets at beginning of year Prior period adjustment | 61,007,004 | 60,040,510 | 59,374,691 1,121,340 | 03,909,701 | 16,444,072 (70,991) | 31,986,992 | 97,200,500 | 13,071,782 |
| Net assets at end of year | 84,525,105 | 87,512,940 | 62,022,960 | 67,367,556 | 16,119,596 | 31,576,175 | 94,922,028 | 21,896,427 |

ATLANTIC CAPE COMMUNITY COLLEGE

Atlantic Cape Community College, formerly Atlantic Community College, is located on the southeastern edge of the State. The college formally opened its doors to students in September 1966 in rented facilities and moved to its permanent main campus in Mays Landing, Atlantic County in February, 1968. It also operates campuses in Atlantic City, Atlantic County and its newest addition in 2006, Cape May Court House, Cape May County.

| REVENUE: | | FY2009 <u>(\$000)</u> | FY2010 <u>(\$000)</u> | FY2011 <u>(\$000)</u> | FY2012 <u>(\$000)</u> |
|---|-----------------|---|--|--|--|
| State Aid County Aid Tuition Revenue Chargeback from other Counties Other | \$ | 6,340 8,345 22,015 156 <u>1,538</u> | \$ 5,781 8,750 25,845 163 <u>1,740</u> | \$ 6,241 8,696 25,491 177 <u>1,369</u> | \$ 6,377 8,870 24,742 169 <u>1,176</u> |
| TOTAL: | \$ | 38,394 | \$ 42,279 | \$ 41,974 | \$ 41,334 |
| EDUCATIONAL AND GENERAL EXPENDITURES Instruction Institutional Support ** Student Services Extension and Public Services Academic Support Plant Operation and Maintenance TOTAL: | \$ \$ | 10,299 3,630 154 3,724 <u>5,954</u> | \$ 15,177 9,784 5,040 34 3,819 <u>6,647</u> 40,501 | \$ 15,088 9,733 5,362 45 4,300 <u>6,761</u> 41,289 | 15,051 9,934 5,128 50 3,915 <u>6,805</u> 40,883 |
| | | E 014 | F 760 | E 74 F | E E00 |
| TOTAL FULL-TIME EQUIVALENT | | 5,214 | 5,769 | 5,715 | 5,509 |

** Includes any funds allocated for scholarships.

The reader is advised that mandatory (those required either by the terms of a loan or by other agreements with outside persons or agencies) and non-mandatory (voluntary in nature and not required by specific agreement) transfers between funds are made by some institutions in addition to educational and general expenditures, resulting in reduction or elimination of what might appear as a surplus or deficit.

Contact Person: Cathie Skinner Phone: (609) 343-5102 E-mail: cskinner@atlantic.edu

BERGEN COMMUNITY COLLEGE

Bergen Community College is located in Paramus in Bergen County in the northeast corner of the state. The college opened to students in Fall, 1968, in an interim building site and occupied permanent facilities in December 1972.

| REVENUE: | | FY2009 <u>(\$000)</u> | | FY2010 <u>(\$000)</u> | | FY2011 <u>(\$000)</u> | FY2012 <u>(\$000)</u> |
|---|-----------------|--|----------|--|----------|---|---|
| State Aid County Aid Tuition Revenue Chargeback from other counties Other | \$ | 13,525 17,505 58,582 <u>2,206</u> | \$ | 11,982 18,650 69,693 <u>2,504</u> | \$ | 12,521 19,210 75,905 <u>1,954</u> | \$ 12,164 14,140 79,411 <u>1,427</u> |
| TOTAL: | \$ | 91,818 | \$ | 102,829 | \$ | 109,590 | \$ 107,142 |
| EDUCATIONAL AND GENERAL EXPENDITURES | | | | | | | |
| Instruction Institutional Support ** Student Services Extension and Public Services Academic Support Plant Operation and Maintenance TOTAL: | \$ \$ | 40,967 20,159 7,482 7,732 10,435 86,775 | \$ \$ | 45,294 21,743 7,854 8,661 10,555 94,107 | \$ \$ | 48,891 23,324 8,871 7,592 <u>11,335</u> 100,013 | 50,076 22,076 8,788 7,406 <u>11,791</u> 100,137 |
| TOTAL FULL-TIME EQUIVALENT | | 11,548 | | 12,627 | | 12,859 | 12,749 |
| | | , | | 7 = | | , | , - |

** Includes any funds allocated for scholarships.

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Contact Person: Diane Mandrafina Phone: (201) 447-7887 E-mail: dmandrafina@bergen.edu

BROOKDALE COMMUNITY COLLEGE

Brookdale Community College was founded in 1967 and is the county college of Monmouth. The main campus is located in Lincroft. The College has a branch campus in Freehold (Western Monmouth), and five Higher Education Centers which are located in Neptune (Eastern Monmouth), Hazlet (Northern Monmouth), Long Branch, Sandy Hook and Wall.

| REVENUE: | | FY2009 <u>(\$000)</u> | | FY2010 <u>(\$000)</u> | | FY2011 <u>(\$000)</u> | | FY2012 <u>(\$000)</u> |
|---|----|--|----|---|----|---|----|---|
| State Aid County Aid Tuition Revenue * Chargeback from other Counties Other | \$ | 12,197 26,360 47,819 442 <u>1,664</u> | \$ | 10,706 26,787 54,239 476 <u>2,321</u> | \$ | 10,686 27,457 55,432 430 <u>1,143</u> | \$ | 10,660 21,457 52,003 451 <u>1,128</u> |
| TOTAL: | \$ | 88,482 | \$ | 94,529 | \$ | 95,148 | \$ | 85,699 |
| EDUCATIONAL AND GENERAL EXPENDITURES Instruction Institutional Support ** Student Services Extension and Public Services Academic Support Plant Operation and Maintenance TOTAL: | \$ | 36,856 11,259 9,030 14,010 <u>10,912</u> 82,067 | \$ | 40,382 12,808 9,942 14,569 <u>11,213</u> 88,914 | \$ | 40,092 13,240 9,993 14,771 <u>10,157</u> 88,253 | \$ | 39,368 11,142 10,004 14,421 <u>8,816</u> 83,751 |
| | Ψ | 02,001 | Ψ | 00,014 | Ψ | 00,200 | Ψ | 00,701 |
| TOTAL FULL-TIME EQUIVALENT | | 11,118 | | 11,981 | | 11,992 | | 11,186 |

** Includes any funds allocated for scholarships.

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Contact Person: Joe Pingitore Phone: (732) 224-2284 E-mail: jpingitore@brookdalecc.edu

BURLINGTON COUNTY COLLEGE

Burlington County College is located in Pemberton in Burlington County, which stretches from the Delaware River to the Atlantic Ocean. The college opened in September, 1969 in temporary facilities and today is housed on a 225 acre campus.

| REVENUE: | | FY2009 <u>(\$000)</u> | | FY2010 <u>(\$000)</u> | | FY2011 <u>(\$000)</u> | | FY2012 <u>(\$000)</u> |
|---|----|---|----|--|----|--|----|--|
| State Aid County Aid Tuition Revenue Chargeback from other Counties Other | \$ | 7,383 12,040 20,534 <u>-</u> <u>2,084</u> | \$ | 6,983 7,040 25,884 33 <u>2,942</u> | \$ | 6,930 4,740 29,679 31 <u>3,338</u> | \$ | 7,147 500 30,176 13 <u>3,897</u> |
| TOTAL: | \$ | 42,041 | \$ | 42,882 | \$ | 44,718 | \$ | 41,733 |
| EDUCATIONAL AND GENERAL EXPENDITURES | \$ | 12,832 | \$ | 13,447 | \$ | 14,628 | \$ | 15,455 |
| Institutional Support | | 10,642 | | 9,449 | | 9,728 | | 9,901 |
| ** Student Services Extension and Public Services | | 4,557 1,671 | | 4,069 1,718 | | 4,474 1,489 | | 4,529 1,538 |
| Academic Support | | 2,513 | | 2,515 | | 2,894 | | 2,865 |
| Plant Operation and Maintenance | | <u>7,126</u> | | <u>6,944</u> | | <u>6,916</u> | | 7,563 |
| TOTAL: | \$ | 39,341 | \$ | 38,142 | \$ | 40,129 | \$ | 41,851 |
| | Ψ | 00,041 | Ψ | 00,142 | Ψ | -10,120 | Ψ | 41,001 |
| TOTAL FULL-TIME EQUIVALENT | | 6,940 | | 7,886 | | 8,302 | | 7,708 |

** Includes any funds allocated for scholarships.

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Contact Person: Ron Brand Phone: (609) 894-9311 ext. 1262 E-mail: Rbrand@bcc.edu

CAMDEN COUNTY COLLEGE

Camden County College, in southern New Jersey, is located on three campuses. The main campus, in Blackwood, is situated on a 320 acre wooded tract that formerly housed a Catholic seminary. The urban campus, located in the City of Camden, is a modern 55,000 square foot facility built on the site of the once famous Walt Whitman Hotel. The newest addition is the William G. Rohrer Center, which is located in Cherry Hill. The College admitted its first class of students in the fall of 1967.

| REVENUE: | | FY2009 <u>(\$000)</u> | | FY2010 <u>(\$000)</u> | FY2011 <u>(\$000)</u> | | FY2012 <u>(\$000)</u> |
|---|-----------------|---|----------|---|--|----------|--|
| State Aid County Aid Tuition Revenue Chargeback from other Counties Other | \$ | 12,286 12,252 41,363 85 <u>2,529</u> | \$ | 11,914 9,841 47,306 94 <u>3,762</u> | \$ 11,467 9,726 47,139 73 <u>5,230</u> | \$ | 10,151 9,726 47,755 55 <u>5,576</u> |
| TOTAL: | \$ | 68,515 | \$ | 72,917 | \$ 73,635 | \$ | 73,263 |
| EDUCATIONAL AND GENERAL EXPENDITURES | | | | | | | |
| Instruction Institutional Support ** Student Services Extension and Public Services Academic Support Plant Operation and Maintenance TOTAL: | \$ \$ | 24,026 12,021 6,944 320 8,137 <u>11,219</u> 62,667 | \$ \$ | 25,171 12,418 7,655 283 8,222 12,429 66,178 | 25,334 12,049 8,137 365 8,607 12,711 67,203 | \$ \$ | 26,118 11,782 7,325 661 8,372 <u>12,471</u> 66,729 |
| TOTAL FULL-TIME EQUIVALENT | | 10,949 | | 11,477 | 10,851 | | 10,224 |

** Includes any funds allocated for scholarships.

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Contact Person: Stephen Blatherwick Phone: (856) 227-7200 ext. 4630 E-mail: SBlatherwick@camdencc.edu

CUMBERLAND COUNTY COLLEGE

Cumberland County College is a comprehensive two-year public institution dedicated to meeting the needs of area residents and employers for educational advancement and social and cultural enlightenment. The park-like campus is situated on 100 acres in the cities of Millville and Vineland in the southern tip of the state. Since its inception in 1966 the college has provided quality affordable education on an open admission basis with pride, service and excellence as its hallmark.

| REVENUE: | FY2009 <u>(\$000)</u> | F` | Y2010 (<u>\$000)</u> | FY2011 <u>(\$000)</u> | FY2012 (<u>\$000)</u> |
|---|---|----|---|--|--|
| State Aid County Aid Tuition Revenue Chargeback from other Counties Other | \$ 3,745 5,565 10,793 116 <u>1,521</u> | \$ | 3,533 6,145 12,446 165 <u>1,497</u> | \$ 3,408 6,398 13,179 183 <u>2,165</u> | \$ 3,460 6,047 13,463 312 <u>2,225</u> |
| TOTAL: | \$ 21,740 | \$ | 23,786 | \$ 25,333 | \$ 25,507 |
| EDUCATIONAL AND GENERAL EXPENDITURES | | | | | |
| Instruction Institutional Support ** Student Services Extension and Public Services Academic Support Plant Operation and Maintenance | \$ 9,121 4,113 2,392 117 1,725 <u>3,022</u> | \$ | 9,271 4,066 2,755 485 2,173 <u>3,439</u> | \$ 10,255 4,434 2,937 590 2,352 <u>3,526</u> | \$ 10,084 4,688 3,018 584 2,326 <u>3,500</u> |
| TOTAL: | \$ 20,490 | \$ | 22,189 | \$ 24,094 | \$ 24,200 |
| TOTAL FULL-TIME EQUIVALENT | 2,787 | | 3,018 | 3,123 | 3,000 |

** Includes any funds allocated for scholarships.

The reader is advised that mandatory (those required either by the terms of a loan or by other agreements with outside persons or agencies) and non-mandatory (voluntary in nature and not required by specific agreement) transfers between funds are made by some institutions in addition to educational and general expenditures, resulting in reduction or elimination of what might appear as a surplus or deficit.

Contact Person: John K. Pitcher Phone: (856) 691-8600 ext. 204 E-mail: jpitcher@cccnj.edu

ESSEX COUNTY COLLEGE

Essex County College, located in Newark in the northeast of the state, opened its doors in September of 1968. In April 1976, the college dedicated a "megastructure" on its permanent 22 acre urban campus. The College also operates a branch campus in West Caldwell that serves students in the western portion of Essex County. This 6 acre campus enrolls approximately 1,200 students.

| REVENUE: | FY2009 <u>(\$000)</u> | FY2010 <u>(\$000)</u> | FY2011 <u>(\$000)</u> | FY2012 (\$000) |
|---|---|---|---|---|
| State Aid County Aid Tuition Revenue Chargeback from other Counties Other | \$ 12,535 11,850 31,856 - <u>1,444</u> | \$ 11,872 11,850 38,733 - <u>1,333</u> | \$ 11,616 11,850 40,212 - <u>0.00</u> | \$ 11,800 11,350 39,738 - <u>0.00</u> |
| TOTAL: | \$ 57,685 | \$ 63,788 | \$ 63,678 | \$ 62,888 |
| EDUCATIONAL AND GENERAL EXPENDITURES | | | | |
| Instruction Institutional Support ** Student Services Extension and Public Services Academic Support Plant Operation and Maintenance | \$ 20,329 15,325 3,052 3,534 1,811 <u>9,178</u> | \$ 19,974 16,311 3,286 3,948 1,915 <u>9,597</u> | \$ 20,891 16,062 3,691 4,112 1,883 <u>9,730</u> | \$ 22,746 17,134 3,920 4,238 2,207 <u>9,372</u> |
| TOTAL: | \$ 53,229 | \$ 55,031 | \$ 56,369 | \$ 59,617 |
| TOTAL FULL-TIME EQUIVALENT | 9,498 | 10,592 | 10,963 | 10,402 |

** Includes any funds allocated for scholarships.

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Contact Person: Karlene Hyman Phone: (973) 877-3412 E-mail: hyman@essex.edu

GLOUCESTER COUNTY COLLEGE

Gloucester County College, in southern New Jersey, is located on a 270 acre campus in Deptford Township. It admitted its charter class in September, 1968

| REVENUE: | | FY2009 (\$000) | | FY2010 (\$000) | | FY2011 (\$000) | | FY2012 (\$000) |
|---|----------|--|----------|--|----------|--|----|---|
| State Aid County Aid Tuition Revenue Chargeback from other Counties Other | \$ | 5,672 8,955 16,931 40 <u>156</u> | \$ | 5,145 8,455 19,052 25 <u>144</u> | \$ | 5,026 7,655 20,715 34 <u>257</u> | \$ | 5,128 7,655 22,783 28 <u>256</u> |
| TOTAL: | \$ | 31,754 | \$ | 32,821 | \$ | 33,687 | \$ | 35,850 |
| EDUCATIONAL AND GENERAL EXPENDITURES | | | | | | | | |
| Instruction Institutional Support ** Student Services Extension and Public Services Academic Support Plant Operation and Maintenance TOTAL: | \$ \$ | 15,424 5,948 4,118 42 2,875 <u>4,315</u> 32,722 | \$ \$ | 16,351 5,586 4,257 61 2,964 <u>3,979</u> 33,198 | \$ \$ | 17,573 5,141 4,791 87 3,309 <u>4,734</u> 35,635 | · | 18,681 4,756 5,126 165 3,132 <u>4,745</u> 36,605 |
| TOTAL FULL-TIME EQUIVALENT | | 4,345 | | 4,799 | | 5,000 | | 5,023 |

** Includes any funds allocated for scholarships.

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Contact Person: Beth Hall Phone: (856) 415-2228 E-mail: ehall@gccnj.edu

HUDSON COUNTY COMMUNITY COLLEGE

Hudson Community College was established in 1974 as a contract college and was accredited in 1981. The college's activities are located in 10 centers in Hudson County.

| REVENUE: | FY2009 <u>(\$000)</u> | FY2010 <u>(\$000)</u> | FY2011 <u>(\$000)</u> | FY2012 <u>(\$000)</u> |
|---|---|---|---|---|
| State Aid County Aid Tuition Revenue Chargeback from other Counties Other | \$ 6,814 8,788 24,076 - <u>797</u> | \$ 6,312 9,051 28,807 673 <u>0</u> | \$ 6,648 9,323 31,507 - <u>0</u> | \$ 6,739 9,509 33,075 - <u>912</u> |
| TOTAL: | \$ 40,475 | \$ 44,843 | \$ 47,478 | \$ 50,235 |
| EDUCATIONAL AND GENERAL EXPENDITURES Instruction Institutional Support | \$ 15,347 14,004 | \$ 19,019 13,352 | \$ 17,743 16,565 | \$ 17,090 19,207 |
| ** Student Services Extension and Public Services Academic Support Plant Operation and Maintenance | 3,679 - 1,573 <u>4,158</u> | 4,221 - 2,662 <u>4,418</u> | 3,723 - 2,302 <u>5,014</u> | 3,563 - 2,163 <u>4,997</u> |
| TOTAL: | \$ 38,761 | \$ 43,672 | \$ 45,347 | \$ 47,020 |
| TOTAL FULL-TIME EQUIVALENT | 5,585 | 6,810 | 7,397 | 7,114 |

** Includes any funds allocated for scholarships.

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Contact Person: Robert Cruz Phone: (201) 360-4051 E-mail: rcruz@hccc.edu

MERCER COUNTY COMMUNITY COLLEGE

Mercer County Community College, in central New Jersey, is located on two campuses. The main campus is centrally located in the county with an urban campus in the city of Trenton. The college started its academic programs in the summer of 1967.

| REVENUE: | | FY2009 <u>(\$000)</u> | | FY2010 (<u>\$000)</u> | FY | 2011 (1) <u>(\$000)</u> | | FY2012 <u>(\$000)</u> |
|---|-----------------|--|----------|--|----|--|----|---|
| State Aid County Aid Tuition Revenue Chargeback from other Counties Other | \$ | 8,501 14,271 25,951 - <u>4,257</u> | \$ | 8,110 14,827 30,875 - <u>5,574</u> | \$ | 7,476 15,575 31,026 - <u>3,280</u> | \$ | 7,368 15,540 30,390 - 5,675 |
| TOTAL: | \$ | 52,980 | \$ | 59,386 | \$ | 57,357 | \$ | 58,973 |
| EDUCATIONAL AND GENERAL EXPENDITURES | | | | | | | | |
| Instruction Institutional Support ** Student Services Extension and Public Services Academic Support Plant Operation and Maintenance TOTAL: | \$ \$ | 20,098 16,182 3,661 5,533 1,787 <u>6,056</u> 53,317 | \$ \$ | 21,375 18,400 3,835 5,809 1,645 <u>6,321</u> 57,385 | | 23,845 19,612 3,934 2,397 1,506 <u>5,911</u> 57,205 | · | 24,510 19,242 4,064 2,747 1,584 <u>5,971</u> 58,118 |
| TOTAL FULL-TIME EQUIVALENT | | 6,064 | | 6,601 | | 6,443 | | 6,205 |
| | | -, | | -, | | 2, 1.0 | | -,= |

(1) Reflects restated 2011 figures

** Includes any funds allocated for scholarships.

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Contact Person: Bernice Gottlieb-Smith Phone: (609) 570-3258 E-mail: gottlieb@mccc.edu

MIDDLESEX COUNTY COLLEGE

Middlesex County College is located on a 200 acre campus in Edison on the former site of the federal government's Raritan Arsenal. It began classes in 1967 in renovated quarters and added a number of new structures.

| REVENUE: | FY2009 <u>(\$000)</u> | FY2010 <u>(\$000)</u> | FY2011 <u>(\$000)</u> | FY2012 <u>(\$000)</u> |
|---|--------------------------|--------------------------|--------------------------|--------------------------|
| | | | | |
| State Aid | \$ 12,030 | \$ 11,413 | \$ 10,532 | \$ 10,267 |
| County Aid Tuition Revenue | 15,914 40,350 | 15,915 46,439 | 15,914 45,137 | 15,914 45,564 |
| Chargeback from other Counties | 40,330 | 40,439 | 43,137 | 45,504 |
| Other | <u>5,502</u> | <u>5,342</u> | <u>5,317</u> | <u>6,169</u> |
| | | | | |
| TOTAL: | \$ 73,962 | \$ 79,290 | \$ 77,030 | \$ 78,019 |
| EDUCATIONAL AND GENERAL EXPENDITURES | | | | |
| Instruction | \$ 30,467 | \$ 32,784 | \$ 34,092 | \$ 34,281 |
| Institutional Support | 15,710 | 16,847 | 17,074 | 17,902 |
| ** Student Services | 7,176 | 7,450 | 7,911 | 8,399 |
| Extension and Public Services | 3,683 | 3,961 | 4,455 | 4,586 |
| Academic Support Plant Operation and Maintenance | 2,561 <u>9,756</u> | 2,732 <u>10,038</u> | 3,042 <u>10,195</u> | 2,977 <u>10,170</u> |
| | <u>3,730</u> | 10,000 | 10,135 | 10,170 |
| TOTAL: | \$ 69,353 | \$ 73,812 | \$ 76,769 | \$ 78,315 |
| TOTAL FULL-TIME EQUIVALENT | 9,340 | 10,239 | 9,826 | 9,707 |

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Contact Person: Mark Banyacski Phone: (732) 906-2573 E-mail: mbanyacski@middlesexcc.edu

COUNTY COLLEGE OF MORRIS

The County College of Morris, in Randolph Township in the northern area of the state, is on a 218 acre campus. It opened to students in September, 1968.

| REVENUE: | | FY2009 <u>(\$000)</u> | FY2010 <u>(\$000)</u> | FY2011 <u>(\$000)</u> | FY2012 <u>(\$000)</u> |
|---|----|---|---|---|---|
| State Aid County Aid Tuition Revenue Chargeback from other Counties Other | \$ | 8,036 12,757 29,028 663 <u>1,352</u> | \$ 7,442 12,176 31,689 586 <u>1,065</u> | \$ 7,169 11,600 33,803 503 <u>713</u> | \$ 6,845 11,600 33,328 538 <u>965</u> |
| TOTAL: | \$ | 51,836 | \$ 52,958 | \$ 53,788 | \$ 53,276 |
| EDUCATIONAL AND GENERAL EXPENDITURES Instruction Institutional Support ** Student Services Extension and Public Services Academic Support Plant Operation and Maintenance TOTAL: | \$ | 24,057 7,902 4,490 54 4,488 7,141 48,132 | \$ 24,843 8,489 4,632 85 4,637 7,151 49,837 | \$ 24,996 8,769 4,548 84 4,667 7,155 50,219 | \$ 25,063 9,716 4,748 87 4,627 <u>5,626</u> 49,867 |
| TOTAL FULL-TIME EQUIVALENT | | 6.337 | 6,606 | 6.537 | 6,414 |
| | I | - / | - / | -] | - , • • • |

** Includes any funds allocated for scholarships.

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Contact Person: Karen VanDerhoof Phone: (973) 328-5012 E-mail: kvanderhoof@ccm.edu

OCEAN COUNTY COLLEGE

Ocean County College is located midway between Philadelphia and New York on the Atlantic Ocean in the county seat of Toms River. The college, which opened in the fall of 1966, has its main campus in modern facilities on 377 acres. There is now a second campus in Manahawkin and a number of satellite facilities.

| REVENUE: | FY2009 <u>(\$000)</u> | | FY2010 <u>(\$000)</u> | | FY2011 <u>(\$000)</u> | FY2012 <u>(\$000)</u> |
|---|---|----------|---|-----------------|---|--|
| State Aid County Aid Tuition Revenue Chargeback from other Counties Other | \$ 8,394 14,690 33,054 7 <u>880</u> | \$ | 8,290 15,200 35,635 29 <u>1,316</u> | \$ | 7,576 15,200 35,062 16 <u>1,136</u> | \$ 7,464 14,700 35,005 6 <u>1,584</u> |
| TOTAL: | \$ 57,025 | \$ | 60,470 | \$ | 58,990 | \$ 58,759 |
| EDUCATIONAL AND GENERAL EXPENDITURES | | | | | | |
| Instruction Institutional Support ** Student Services Extension and Public Services Academic Support Plant Operation and Maintenance TOTAL: | \$ 18,177 10,212 5,200 - 9,017 <u>9,950</u> 52,556 | \$ \$ | 19,360 11,428 5,734 - 9,229 <u>11,261</u> 57,012 | \$ \$ | 19,142 11,088 5,616 - 9,339 <u>9,007</u> 54,192 | 19,438 10,457 5,627 28 9,942 <u>7,686</u> 53,178 |
| TOTAL FULL-TIME EQUIVALENT | 7,433 | | 8,081 | | 7,924 | 7,805 |

** Includes any funds allocated for scholarships.

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Contact Person: Sara Winchester Phone: (732) 255-0400 ext. 2062 E-mail: swinchester@ocean.edu

PASSAIC COUNTY COLLEGE

Founded in 1968, Passaic County Community College's main campus is located in the City of Paterson, New Jersey, ten miles west of New York City. Passaic County Community College is one of the fastest growing colleges in the region, serving over 10,000 students. Over the last several years, the College has expanded its physical plant with the construction of the Wanaque Academic Center, the Public Safety Academy in Wayne and the Passaic Academic Center.

| REVENUE: | FY2009 <u>(\$000)</u> | FY2010 <u>(\$000)</u> | FY2011 <u>(\$000)</u> | FY2012 <u>(\$000)</u> |
|---|---|---|---|---|
| State Aid County Aid Tuition Revenue Chargebacks from other Counties Other | \$ 6,198 13,296 17,981 <u>870</u> | \$ 5,822 13,351 22,687 <u>502</u> | \$ 6,045 13,103 25,631 <u>1,121</u> | \$ 5,967 12,416 28,233 <u>1,439</u> |
| TOTAL: | \$ 38,345 | \$ 42,362 | \$ 45,900 | \$ 48,055 |
| EDUCATIONAL AND GENERAL EXPENDITURES | | | | |
| Instruction Institutional Support ** Student Services Extension and Public Services Academic Support Plant Operation and Maintenance | \$ 16,346 11,146 3,989 638 1,376 <u>4,849</u> | \$ 17,228 11,280 4,385 789 1,424 <u>5,311</u> | \$ 18,850 12,384 4,607 845 1,545 <u>5,696</u> | \$ 20,215 12,109 4,497 802 1,897 <u>5,423</u> |
| TOTAL: | \$ 38,344 | \$ 40,417 | \$ 43,927 | \$ 44,943 |
| TOTAL FULL-TIME EQUIVALENT | 4,822 | 5,749 | 6,005 | 6,208 |

** Includes any funds allocated for scholarships.

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Contact Persons: Maurice Feigenbaum Phone: (973) 684-6910 E-mail: mfeigenbaum@pccc.edu

RARITAN VALLEY COMMUNITY COLLEGE

Raritan Valley Community College (formerly Somerset County College) is in the heart of New Jersey on a 225 acre campus in Branchburg Township. The first classes were held in the college's temporary quarters in a local high school in September of 1968 and moved to permanent facilities in the fall of 1973.

| REVENUE: | FY2009 <u>(\$000)</u> | FY2010 <u>(\$000)</u> | FY2011 <u>(\$000)</u> | FY2012 <u>(\$000)</u> |
|--|--|--|--|--|
| State Aid County Aid Tuition Revenue Chargeback from other Counties Other | \$ 5,825 13,790 20,714 - <u>396</u> | \$ 5,556 12,894 23,941 1 <u>306</u> | \$ 5,623 13,285 25,665 5 <u>263</u> | \$ 5,615 13,313 25,459 6 <u>265</u> |
| TOTAL: | \$ 40,725 | \$ 42,698 | \$ 44,841 | \$ 44,658 |
| EDUCATIONAL AND GENERAL EXPENDITURES Instruction Institutional Support ** Student Services Extension and Public Services | \$ 15,515 11,800 3,790 1,511 | \$ 17,331 11,360 4,268 1,593 | \$ 19,160 10,807 4,735 2,256 | \$ 18,993 11,503 5,115 1,749 |
| Academic Support Plant Operation and Maintenance | 2,656 4,691 | 2,534 5,189 | 2,867 5,104 | 2,687 4,551 |
| | <u>4,001</u> | 0,100 | <u>0,104</u> | <u>+,001</u> |
| TOTAL: | \$ 39,963 | \$ 42,275 | \$ 44,929 | \$ 44,598 |
| TOTAL FULL-TIME EQUIVALENT | 4,869 | 5,558 | 5,919 | 5,853 |

** Includes any funds allocated for scholarships.

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Contact Person: Theresa McAllister Phone: (908) 526-1200 ext. 8249 E-mail: tmcallis@raritanval.edu

SALEM COMMUNITY COLLEGE

Salem Community College is located on a campus in Carneys Point, New Jersey in the southwestern portion of the State directly across the Delaware Memorial Bridge from Wilmington, Delaware.

| REVENUE: | F` | Y2009 (1) <u>(\$000)</u> | F١ | ′2010 (1) <u>(\$000)</u> | F | Y2011 (1) <u>(\$000)</u> | FY2012 <u>(\$000)</u> |
|---|----|---------------------------------------|----|--------------------------------------|----|---------------------------------------|---|
| State Aid County Aid Tuition Revenue Chargeback from other Counties Other | \$ | 2,286 2,443 4,363 108 348 | \$ | 2,278 2,516 5,341 63 407 | \$ | 2,142 2,617 5,257 113 317 | \$ 2,127 2,670 4,887 110 316 |
| TOTAL: | \$ | 9,548 | \$ | 10,605 | \$ | 10,446 | \$ 10,110 |
| EDUCATIONAL AND GENERAL EXPENDITURES Instruction Institutional Support | \$ | 3,251 2,790 | \$ | 3,187 2,971 | \$ | 2,976 3,109 | \$ 2,861 2,421 |
| ** Student Services Extension and Public Services Academic Support Plant Operation and Maintenance | | 2,730 1,151 5 979 1,376 | | 1,109 3 1,041 1,466 | | 1,201 4 1,157 1,814 | 1,708 34 1,459 1,577 |
| TOTAL: | \$ | 9,552 | \$ | 9,777 | \$ | 10,261 | \$ 10,060 |
| TOTAL FULL-TIME EQUIVALENT | | 1,071 | | 1,203 | | 1,182 | 1,063 |

(1) Reflects restated 2009,2010 & 2011 figures

** Includes any funds allocated for scholarships.

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Contact Person: John Pardini Phone: (856) 351-2914 E-mail: jpardini@salemcc.edu

SUSSEX COUNTY COLLEGE

Sussex County Community College is a fully licensed institution founded in 1982. The College's campus is located on approximately 170 acres in Newton, New Jersey on the former site of the Don Bosco College.

| REVENUE: | FY2009 <u>(\$000)</u> | FY2010 <u>(\$000)</u> | FY2011 <u>(\$000)</u> | FY2012 <u>(\$000)</u> |
|---|--|--|--|---|
| State Aid County Aid Tuition Revenue Chargeback from other Counties Other | \$ 4,018 4,612 10,327 199 661 | \$ 3,615 4,797 13,077 384 550 | \$ 3,810 4,797 12,616 179 <u>397</u> | \$ 3,618 3,797 12,891 263 484 |
| TOTAL: | \$ 19,817 | \$ 22,423 | \$ 21,799 | \$ 21,053 |
| EDUCATIONAL AND GENERAL EXPENDITURES Instruction Institutional Support ** Student Services Extension and Public Services Academic Support Plant Operation and Maintenance | \$ 8,602 4,802 2,220 - 2,240 2,140 | \$ 9,890 5,520 2,541 - 2,530 2,530 | \$ 8,291 6,231 2,488 - 2,396 2,036 | \$ 8,619 4,291 2,481 - 2,543 2,220 |
| TOTAL: | \$ 20,004 | \$ 23,011 | \$ 21,442 | \$ 20,154 |
| TOTAL FULL-TIME EQUIVALENT | 2,652 | 2,961 | 2,876 | 2,581 |

** Includes any funds allocated for scholarships.

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Contact Person: Frank Nocella Phone: (973) 300-2115 E-mail: fnocella@sussex.edu

UNION COUNTY COLLEGE

Union County College operates major campuses in Cranford, Plainfield, and Elizabeth. The college's main offices are on the 48 acre Cranford campus. The college was established in 1982 through a consolidation of Union College and Union County Technical Institute.

| REVE | ENUE: | | FY2009 <u>(\$000)</u> | FY2010 (<u>\$000)</u> | FY2011 <u>(\$000)</u> | FY2012 <u>(\$000)</u> |
|------|---|----|---|---|---|---|
| | State Aid County Aid Tuition Revenue Chargeback from other Counties Other | \$ | 11,015 12,523 34,911 135 <u>2,217</u> | \$ 10,473 12,523 40,218 169 <u>5,117</u> | \$ 10,602 12,733 40,705 175 <u>4,610</u> | \$ 10,355 12,886 41,711 221 <u>3,867</u> |
| | TOTAL: | \$ | 60,801 | \$ 68,500 | \$ 68,825 | \$ 69,040 |
| EDU | CATIONAL AND GENERAL EXPENDITURES | \$ | 27,988 | \$ 30,158 | \$ 31,988 | \$ 32,472 |
| | Institutional Support | | 12,255 | 12,119 | 10,843 | 11,751 |
| ** | Student Services Extension and Public Services | | 4,875 | 5,356 | 5,736 | 6,225 |
| | Academic Support | | 1,486 4,037 | 2,150 4,352 | 2,903 4,896 | 2,741 4,162 |
| | Plant Operation and Maintenance | | <u>7,170</u> | 9,686 | 10,062 | 10,243 |
| | | | | | | |
| | TOTAL: | \$ | 57,811 | \$ 63,821 | \$ 66,428 | \$ 67,594 |
| тоти | | | 0.700 | 40.004 | 0.040 | 0 744 |
| IOTA | AL FULL-TIME EQUIVALENT | L | 8,708 | 10,324 | 9,942 | 9,711 |

** Includes any funds allocated for scholarships.

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Contact Person: Lynne Welch Phone: (908) 709-7167 E-mail: welch@ucc.edu

WARREN COUNTY COMMUNITY COLLEGE

Warren County Community College is a public two-year community college founded in 1981 and dedicated to quality, affordable education. The college is headquartered in Washington, New Jersey and offers courses at the main location as well as at several off campus sites. WCC offers 23 degree and a number of non-degree programs.

| REVENUE: | FY2009 (1) <u>(\$000)</u> | F١ | (2010 (1) <u>(\$000)</u> | FY | 2011 (1)(2) <u>(\$000)</u> | | FY2012 <u>(\$000)</u> |
|---|---|----|--|----|--|----------|--|
| State Aid County Aid Tuition Revenue Chargeback from other Counties Other | \$ 2,293 2,250 4,697 - <u>53</u> | \$ | 2,300 2,188 6,117 - <u>103</u> | \$ | 2,227 2,033 7,489 - <u>116</u> | \$ | 2,256 1,877 7,819 - <u>584</u> |
| TOTAL: | \$ 9,293 | \$ | 10,708 | \$ | 11,865 | \$ | 12,536 |
| EDUCATIONAL AND GENERAL EXPENDITURES | | | | | | | |
| Instruction Institutional Support ** Student Services Extension and Public Services Academic Support Plant Operation and Maintenance TOTAL: | \$ 3,767 1,224 819 322 1,538 <u>1,165</u> 8,835 | | 4,068 1,828 1,117 418 1,167 <u>1,536</u> 10,134 | | 5,264 1,878 1,085 431 1,072 <u>1,499</u> 11,229 | \$ \$ | 5,659 2,150 1,218 463 1,187 <u>1,680</u> 12,357 |
| TOTAL FULL-TIME EQUIVALENT | 1,169 | | 1,429 | | 1,486 | | 1,448 |

(1) Reflects restated figures

(2) Warren's tuition and fee revenue includes \$2.1 million in non-credit and customized training course fee revenues, much of which is pass-through

** Includes any funds allocated for scholarships.

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Contact Person: Barbara Pratt Phone: (908) 835-9222 E-mail: pratt@warren.edu

DRAFT SCHEDULE OF BOARD OF TRUSTEE MEETINGS FOR 2014

| 5PM Workshop & | | | Finance & | Policy & | |
|-------------------------|---------------------|---------------------|---------------------|---------------------|----------------------|
| 7PM Public Business | Executive | Audit | Facilities | Education | Nominating |
| Meetings | | | | | |
| | January 8 | | January 14 4.30PM | | |
| Thursday, January 23 | 4.30PM Orientation | | Finance & Audit BOT | | |
| Lincroft | 6.30PM Exec Cmt | | Workshop | | |
| | | | 6.30PM F&F meeting | | |
| Wednesday, February 19 | Wed., February 5 | Thurs., February 6 | Thurs., February 6 | | |
| Lincroft | 5PM | 6.30PM | 5PM | | |
| Thursday, March 20 | Wed., March 5 | | Wed., March 12 | Wed., March 12 | |
| Lincroft | 5PM | | 5PM | 6.30PM | |
| Thursday, April 23 | Tuesday, April 8 | | Wednesday, April 16 | | |
| Lincroft | 5PM | | 5PM | | |
| Thursday, May 22 | Thursday, May 8 | Thursday, May 15* | Thursday, May 15 | | |
| TBD | 5PM | 6.30PM | 5PM | | |
| Thursday, June 19 | Thursday, June 5 | | Thursday, June 12 | Thursday, June 12 | |
| Freehold Branch Campus | 5PM | | 5PM | 6.30PM | |
| Thursday, August 21 | Thursday, August 7 | Thursday, August 14 | Thursday, August 14 | | |
| TBD | 5PM | 6.30PM | 5PM | | |
| Wednesday, September 17 | Thurs., September 4 | | Wed., September 10 | Wed., September 10 | Appointment of |
| Lincroft | 5PM | | 5PM | 6.30PM | committee |
| Thursday, October 16 | Thursday, October 2 | | Thursday, October 9 | | Committee discussion |
| Lincroft | 5PM | | 5PM | | |
| Thursday, November 20 | Thurs., November 6 | Thurs., November 13 | Thurs., November 13 | | Vote of full BOT at |
| Lincroft | 5PM | 6.30PM | 5PM | | Annual Meeting |
| Thursday, December 18 | Thurs., December 4 | | Thurs., December 11 | Thurs., December 11 | |
| TBD | 5PM | | 5PM | 6.30PM | |

Human Resources is a Committee of the whole: shall meet as required and/or as requested.

Conference Call Number is: 1-888 291-0312; the Passcode is 9112 895# Dr. Murphy: 732 224-2204; <u>mmurphy@brookdalecc.edu</u> Ms. Horgan: 732 224-2207; <u>lhorgan@brookdalecc.edu</u> Mrs. Karl: 732-224-2206; <u>jkarl@brookdalecc.edu</u>

DRAFT SCHEDULE OF BOARD OF TRUSTEE MEETINGS FOR 2014

| 5PM Workshop & 7PM Public Business Meetings | Executive | Audit | Finance & Facilities | Policy & Education | Nominating |
|---|--|-----------------------|--|------------------------|---------------------------------------|
| Thursday, January 23 Lincroft | January 8 4.30PM Orientation 6.30PM Exec Cmt | | January 14 4.30PM Finance & Audit BOT Workshop 6.30PM F&F meeting | | |
| Wednesday, February 19 Lincroft | February 5 5PM | February 6? 6.30PM | February 6? 5PM | | |
| Thursday, March 20 Lincroft | March 5 5PM | | March 12 5PM | March 12 6.30PM | |
| Thursday, April 23 Lincroft | April 8 5PM | | April 16 5PM | | |
| Thursday, May 22 Lincroft | May 8 5PM | May 15* 6.30PM | May 15 5PM | | |
| Thursday, June 19 Freehold Branch Campus | June 5 5PM | | June 12 5PM | June 12 6.30PM | |
| Thursday, August 21 TBD | August 7 5PM | August 14 6.30PM | August 14 5PM | | |
| Wednesday, September 17 Lincroft | September 4 5PM | | September 10 5PM | September 10 6.30PM | Appointment of committee |
| Thursday, October 16 Lincroft | October 2 5PM | | October 9 5PM | | Committee discussion |
| Thursday, November 20 Lincroft | November 6 5PM | November 13 6.30PM | November 13 5PM | | Vote of full BOT at Annual Meeting |
| Thursday, December 18 TBD | December 4 5PM | | December 11 5PM | December 11 6.30PM | |

Human Resources is a Committee of the whole: shall meet as required and/or as requested.

Conference Call Number is: 1-888 291-0312; the Passcode is 9112 895# Dr. Murphy: 732 224-2204; <u>mmurphy@brookdalecc.edu</u> Ms. Horgan: 732 224-2207; <u>lhorgan@brookdalecc.edu</u> Mrs. Karl: 732-224-2206; <u>jkarl@brookdalecc.edu</u>

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RESOLUTION

WHEREAS, the Board of Trustees of Brookdale Community College desire to form an ad hoc Governance Committee; and

WHEREAS, the trustees were in agreement with the formation of such committee to establish the Voice, Vision and Value of the Board of Trustees;

WHEREAS, the Governance Committee will provide for the Board's effectiveness and continuing development, including Board evaluations and the evaluation of the President,

NOW THEREFORE BE IT RESOLVED by the Board of Trustees of Brookdale Community College that an Ad Hoc Board Governance Committee is formed and named effective January 23, 2014.



Attachment WS-2

"Our Voice, Our Vision, and Our Value"

This is what we believe should be the role of the Board of Trustees in the proposed plan to reorganize the Brookdale Community College Committee structure.

Voice, Vision, Value

Our Voice

The Board of Trustees will be the voice of Brookdale Community College with regards to the governance of the board. This will be best accomplished by the establishment of a committee system that will serve the needs of the college and focus on the requirements of the board in performing their individual and collective responsibilities.

Our Vision

The committee system is an integral part of the Board of Trustees and will be dedicated to improving the educational opportunities of all students so that they are ready go to other institutions for additional education or careers upon graduation from Brookdale Community College. The Board of Trustees will be the leaders in oversight of the programs, personnel, information and services needed to accomplish the goals of the Higher Education and Monmouth County communities that we serve.

Our Value

Quality

The role of the Board of Trustees and the committees established will be to ensure that the student comes first in all aspects of what trustees and the committees do. Board of Trustees will provide every committee with the means and methods necessary to provide the services and programs of the highest quality, without errors, done efficiently and effectively every time. This will be accomplished with high quality professional development of the trustees and the absolute goal of excellence in all of the services provided.

Integrity

The key to our success is our credibility with the Brookdale community, composed of staff, students, community leaders, administration and other stakeholders. This will affect our ways of doing things, the decisions we must make and the actions we will take to realize the goals set. Our honesty, in dealing with everyone at the college, other boards, departments, and each other will be the keys to our success. We will comply with all rules and regulations and provide direction, support, interpretations and programs to promote the education of all students.

Trustee Joseph Passiment: December 2013 Discussion Item for BOT Meeting January 23, 2014



Attachment WS-2

"Our Voice, Our Vision, and Our Value"

Innovation

As Board of Trustees and as committees, we will be responsible for those programs and professional development opportunities for everyone at Brookdale. We will promote opportunities to be innovative in ways that will enhance the educational opportunities for students at all levels. The Board of Trustees will continually seek learning opportunities through best practices as well as experimentation and learning from success as well as failure.

Accountability

In order for the Board of Trustees to be successful, we accept the challenge, as the Board of Trustees and individuals to be responsible for all aspects of our performance, knowing that our training, experience, and knowledge base will make us accountable for the outcomes desired by the Brookdale College community we serve, the students of the College and the Higher Education Department.

Collaboration

The success of the Board of Trustees will be keyed by the collaboration that we do in all aspects of our work. Personal preference and individual needs will be secondary to the common goals that will be established. Our support, encouragement, communication and cooperation will be the keys to having all stakeholders and students achieve their goals at the highest level.

Leadership

In order for the Board of Trustees and us as individuals to be successful we must set lofty goals to be the best at what we do and how we do it. We have been the leaders in our present positions. We have the qualities necessary to effect change, to encourage others to perform at the highest level possible. We have a passion for what we do and are passionate about education. We see the opportunities for growth for all stakeholders in the educational process and we are those individuals who can best provide the services and programs necessary to meet the challenges of education in the 21st century.

BROOKDALE COMMUNITY COLLEGE

Board of Trustees Proposed 2014 Committee Appointments

Board Bylaw 1.4020, appointments to Standing Committee

Membership on standing committees of the Board of Trustees, except as otherwise herein expressly provided shall consist of five Trustees, including the Chair of the Committee. The Board Chair is an ex officio member and the Vice Chair serves as an alternate to the Board Chair as an ex-officio for purposes of a quorum.

Executive Committee

Father Brian T. Butch, Chair Mr. David G. Flaherty, Vice Chair Ms. Tracey Abby-White Mr. Charles Karcher Mr. Joseph Passiment, Jr.

Audit Committee

Mr. William G. Dalton Dr. Carl J. Guzzo, Jr. Mr. Joseph Passiment, Jr. Father Brian T. Butch, ex officio

Finance and Facilities

Mr. Joseph DiBella Mr. Zachary Eisenberg Mrs. Lucille Jones Mr. Charles Karcher Mr. Gary Tolchin Father Brian T. Butch, ex officio

Policy and Education

Ms. Tracey Abby-White Ms. Lora Campbell Dr. Carl J. Guzzo, Jr. Mrs. Lucille Jones Mr. Joseph Passiment, Jr. Father Brian T. Butch, ex officio The <u>Human Resources Committee</u> will operate as a committee of the whole.

Governance Committee

TBD

Board of School Estimate

Father Brian T. Butch Chair (Vice Chair in Absence of Chair) Chair, Finance and Facilities

Liaison to New Jersey Council of County Colleges

Dr. David G. Flaherty

<u>New Jersey Council of County Colleges</u> <u>Trustee Ambassador</u>

Mrs. Lucille Jones Mr. David G. Flaherty

Liaison to Brookdale Community College Foundation

Mr. Gary Tolchin

BROOKDALE COMMUNITY COLLEGE

Board of Trustees Workshop Meeting

December 19, 2013

Neptune Township High School 55 Neptune Boulevard Neptune, New Jersey

- A. Chair Butch called the meeting to order at 5:07 p.m. The Pledge of Allegiance was recited.
- B. Mrs. Karl then made the following statement: "In compliance with the Open Public Meetings Act, N.J.S. 10:4-6 et seq., adequate notice of this meeting of the Board of Trustees was provided in the following manner:
 - 1. On December 13, 2013, advance written notice of this meeting was posted at Brookdale Community College on the first floor of the Brookdale Administrative Center.
 - 2. On December 13, 2013, advance written notice of this meeting was faxed to: *The Asbury Park Press* and *The Star Ledger.*
 - 3. On December 13, 2013, advance written notice of this meeting was filed with the Clerk of the County of Monmouth."

Roll Call

- Present: Father Brian Butch, Chair
 Ms. Tracey Abby-White, Trustee
 Ms. Lora Campbell, Trustee
 Mr. William G. Dalton, Trustee
 Mr. Joseph M. DiBella, Trustee (Arr. 6:00 p.m.)
 Mr. David G. Flaherty, Trustee
 Dr. Carl J. Guzzo, Jr., Trustee
 Mr. Joseph Passiment, Jr., Trustee
 Mr. Gary Tolchin, Trustee
 Mr. Zachary Eisenberg, Graduate Trustee (Arr. 5:15 p.m.)
 Dr. Maureen Murphy, Secretary
- Absent: Mrs. Lucille Jones, Trustee Mr. Charles Karcher, Trustee
- C. It was MOVED by Trustee Guzzo and seconded by Trustee Passiment that the following resolution be approved:

WHEREAS, the Board of Trustees of Brookdale Community College proposes to discuss the following subjects: Human Resources and Litigation; and

WHEREAS, the Board of Trustees has determined that within the provisions of Subsection 7(b) of the Open Public Meetings Law, the public should be excluded from the discussion of said subjects:

NOW THEREFORE BE IT RESOLVED by the Board of Trustees of Brookdale Community College that a meeting of said Board shall be held at which the public shall be excluded, on December 19, 2013 at 5:10 p.m. for the purpose of discussing Human Resources and Litigation; and

BE IT FURTHER RESOLVED that the discussions on Human Resources and Litigation can be disclosed to the public when the matters have been concluded. December 19, 2013

Motion carried by the following vote:

 AYES: Trustee Abby-White, Campbell, Dalton, Flaherty, Guzzo, Passiment, Tolchin, Butch
 NAYS: None
 ABSTENTIONS: None

D. It was MOVED by Trustee Passiment and seconded by Trustee Flaherty that the meeting be reopened to the public at 5:45 p.m.

Motion carried by the following vote:

AYES: Trustee Abby-White, Campbell, Dalton, Flaherty, Guzzo, Passiment, Tolchin, Eisenberg, Butch NAYS: None ABSTENTIONS: None

E. It was MOVED by Trustee Abby-White and seconded by Trustee Passiment that the agenda for the Workshop and Public Business Meetings be approved.

Motion carried by the following vote:

AYES: Trustee Abby-White, Campbell, Dalton, Flaherty, Guzzo, Passiment, Tolchin, Eisenberg, Butch NAYS: None ABSTENTIONS: None

- F. No member of the public wished to be heard at this time.
- G. Board Business:
 - 1. Board Committee appointments and Board goals Trustee Guzzo asked for a synopsis of what each of the Board committees is responsible for, and Trustee Campbell provided a summary of the responsibilities, which are in the Bylaws. The revised Bylaws were approved in November. Trustee Guzzo also asked which committee strategic planning would take place in. Dr. Murphy stated that strategic planning is not a committee function. She noted that the College is in the second year of a five-year strategic plan, and an ad hoc committee will be formed for this college-wide effort in about a year and a half. The committee selection process was discussed

briefly. Trustee Flaherty noted that the Human Resources Committee is a committee of the whole.

It was MOVED by Trustee Passiment and seconded by Trustee Abby-White that the committee appointments and Board goals be accepted.

Motion carried by the following vote:

 AYES: Trustee Abby-White, Campbell, Dalton, Flaherty, Guzzo, Passiment, Tolchin, Eisenberg, Butch
 NAYS: None
 ABSTENTIONS: None

2. Report of Audit Committee – Trustee Passiment presented highlights from the December 9 Audit Committee meeting. The committee reviewed the annual audit and met with the external auditor as well as senior staff regarding the audit. He noted that in all aspects the audit was fairly presented, and it is a very clean audit. The committee had a frank discussion about the audit in general, the timeliness of it, when the information was received, why it was a draft and not a final document. There were questions, which were answered, some of which did not pertain specifically to the audit, and they will be addressed at a future meeting.

Trustee Passiment stated he would move at the proper time that the audit be approved. Trustee Guzzo seconded that.

3. Report on Association of Governing Boards (AGB) Conference – Trustee Passiment stated that on December 5 some of the trustees and senior management attended an AGB conference in Philadelphia. At that conference the participants attended workshops to discuss various aspects of how the trustees should be looked at and what the trustees should be doing in order to promote the College. Those in attendance felt the information they received was outstanding.

Trustee Passiment stated he would like the Chair to appoint an ad hoc committee as a result of what was learned. He said he had put together a paper "Our Voice, Our Vision, and Our Value. The Voice of the Trustees is the voice of the College. Mr. Passiment said the trustees want to go forward with a very strong voice of the vision they have for Brookdale now and well into the future. But the voice also has to be heard, so the Board will look to the staff, administration, students, the Freeholders, and the community at large so that we can listen to their needs as well. That vision should be the vision of everyone. He said that the value that each trustee brings to the table is second to none. The Board's integrity, experiences, wants, needs, and desires are all laid out in the document Trustee Passiment wrote. He said it is his desire that a Governance Committee be created as put forth in this Workshop Meeting; that it is an essential and component part of how this College should run and be run in the future. Chair Butch requested that any trustees who are interested in being on that ad hoc committee should let him know.

Chair Butch stated that there was a Board development and orientation the previous Monday that was also attended by Cabinet Members. He thanked those trustees who had attended as well as the work Dr. Murphy did, and he stated that the orientation was very well done and very informative. Future sessions will be filmed for reference purposes. Trustees Passiment, Abby-White and Dalton all agreed that it was a most worthwhile meeting. President Murphy also thanked Trustees Butch and Flaherty, who were co-presenters. Trustee Flaherty felt that an update every six months would be beneficial. Dr. Murphy agreed that updates would be presented as needed.

- 4. Middle States Commission on Higher Education Brief President Murphy advised that Brookdale received at the end of November the College's five-year reaffirmation of accreditation by the Middle States Association. There were two commendations—one for the Wall Project, and the other for the Academic Integrity Recovery Program that was spearheaded by Executive Vice President Phillips and her team that took place after Sandy in order to get everyone learning again. There were some follow-ups—the first is strategic planning; the College has a new Strategic Plan and they would like to see how it is working out over time, who has been assigned for various outcomes, what those outcomes are and what has been achieved. The other thing is a financial update (the incremental plan to get off of reserves).
- 5. Ad Hoc Police Leadership Committee Update President Murphy thanked Trustees Flaherty, DiBella, and Dalton for their help in finding a way to bridge the gap when the College's Police Department's Chief Sandford retires. There will be an interim Captain; the College will go through the Chiefs' Accreditation Process; and there is a plan in place to give those in the department opportunities to develop new skills.
- 6. Brookdale Community College Proposed Budget 2015 Chair Butch indicated that this is a draft budget that was reviewed at the December 17 Finance and Facilities Committee meeting. The budget is scheduled to be approved at the January 23, 2014 Board meeting, and the County will approve its share at the February 13, 2014 Board of School Estimate meeting. The Board will approve a revised budget, if necessary, in June 2014.

Vice President Lawrence reviewed the budget, which continues to recognize the Board's commitment to quality and excellence and a reduction in the impact of any financial changes for the student. The budget includes projected numbers for enrollment as well as projections for state and county contributions. The budget also includes a modest tuition increase of \$3.25 per credit, which will help to make important changes for the students as well as fund some deferred maintenance for the College. Ms. Lawrence pointed out that this budget is a \$5 million reduction in use of reserves over the current fiscal year budget. This was made possible by reducing personnel costs by \$2.5 million. There is also a reduction of \$1.5 million in operating costs. In comparison to Brookdale's sister institutions, which have 9-12 per cent tuition increases, Brookdale's proposed increase is only 2.8 per cent.

Trustee Guzzo asked if Vice President Lawrence had information relating how sensitive enrollment is to cost. Ms. Lawrence noted that College has quite a bit of data on that which is contained in the Strategic Enrollment Management Plan. She said that any kind of tuition increase will impact the student. The BCC Foundation assists students with scholarships and there are federal grants and loans for students. President Murphy added that the College is very much aware of this; however, Pell grants have had a significant impact on students as well. Vice President Lawrence noted that there has not been a tuition increase for the past two years, and there was a reduction in one of those years. Previously, the College kept its increases to between 2 and 4 per cent.

Trustee Campbell asked where the College would look for funds if the tuition increase were not to be approved. Ms. Lawrence stated that the reserves would have to be tapped, and after that it would be reductions in staff.

President Murphy stated that the Administration has brought before the Board several times its strategy for reducing costs and hitting targets in fiscal 2016 and not being dependent on reserves. The College has engaged in the President's Jubilee Commission, and the data have just come in from the self-assessment of various departments across the College. The analysis is being performed now, and preliminary results are expected prior to Spring Break, and Dr. Murphy said she is committed to bringing forward a strategy for getting the College back on track by late spring. Making changes to the budget at this point would undermine the work that has been done to date.

Trustee DiBella asked if there is any confirmation from the County that their funding will be the same as last year. Ms. Lawrence stated there have been conversations but nothing final as yet. Mr. DiBella asked, if the County's contribution to the College drops substantially, does the College have contingency plans? Dr. Murphy stated that there have been discussions on contingency plans. Ms. Lawrence noted that by statute the County cannot drop its contribution by more than \$800,000. Mr. DiBella then asked about the budget process itself, noting that he would like to go through the budget line-by-line. Vice President Lawrence responded that the budget is actually a three-year cycle. She said the budget is approved in January, which will be revised in June of 2014.

- H. Chair Butch asked if any Board member would like any item(s) to be removed from the consent agenda for further discussion, and there were no such requests.
- I. Showcase: Portuguese Connection Dean Nancy Kegelman introduced Portuguese dignitaries and guests at this time. These included Pedro Oliveira, Consul General of Portugal in Newark; Antonio Oliveira, Deputy Coordinator for the Portuguese Language Program and Education Affairs in the United States; Raquel Rosa, Adjunct Instructor of Portuguese; students from the Portuguese Club: Christiano Azevedo, President; Monica Ribeiro, Vice President; Daniela Santos; Aldo Gavidia, Secretary, and Sam Santos, Event Coordinator. Treasurer Mariana Grassi, Public Relations, is Brookdale's first Fulbright Scholar from Brazil. At this time Dr. Pedro Oliveira, Raquel Rosa, and Christiano Azevedo made brief presentations.
- J. It was MOVED by Trustee Passiment and seconded by Trustee Flaherty that the Workshop Meeting be adjourned at 6:30 p.m. Approval was unanimous.

Respectfully submitted _

BROOKDALE COMMUNITY COLLEGE

Board of Trustees Public Business Meeting

December 19, 2013

Neptune Township High School 55 Neptune Boulevard Neptune, New Jersey

- A. Chair Butch called the meeting to order at 6:30 p.m. The Pledge of Allegiance was recited.
- B. Mrs. Karl then made the following statement: "In compliance with the Open Public Meetings Act, N.J.S. 10:4-6 et seq., adequate notice of this meeting of the Board of Trustees was provided in the following manner:
 - 1. On December 13, 2013, advance written notice of this meeting was posted at Brookdale Community College on the first floor of the Brookdale Administrative Center.
 - 2. On December 12, 2013, advance written notice of this meeting was faxed to: *The Asbury Park Press* and *The Star Ledger.*
 - 3. On December 13, 2013, advance written notice of this meeting was filed with the Clerk of the County of Monmouth."

Roll Call

| Present: | Father Brian Butch, Chair |
|----------|--|
| | Ms. Tracey Abby-White, Trustee |
| | Ms. Lora Campbell, Trustee |
| | Mr. William G. Dalton, Trustee |
| | Mr. Joseph DiBella, Trustee |
| | Mr. David G. Flaherty, Trustee |
| | Dr. Carl G. Guzzo, Trustee |
| | Mr. Charles Karcher, Trustee (arrived 7:00 p.m.) |
| | Mr. Joseph Passiment, Jr., Trustee |
| | Mr. Gary Tolchin, Trustee |
| | Mr. Zachary Eisenberg, Graduate Trustee |
| | Dr. Maureen Murphy, Secretary |
| | |

Absent: Mrs. Lucille Jones, Trustee

Chair Butch recognized several dignitaries in the audience.

C. It was MOVED by Trustee Passiment and seconded by Trustee Abby-White that the minutes of the November 21, 2013 Annual, Workshop, and Public Business Meeting be approved.

Motion carried by the following vote:

 AYES: Trustee Abby-White, Campbell, Dalton, DiBella, Flaherty, Guzzo, Passiment, Tolchin, Eisenberg, Butch
 NAYS: None
 ABSTENTIONS: None

D. Consent Agenda

It was noted that there was an addendum to item 3.1, Human Resources Recommendations, an item concerning D. Willis.

The President recommended that the following items on the consent agenda be approved, including the addendum to 3.1:

- 1. Acceptance of Gifts (2.1)
- 2. Acceptance of Grants (2.2)
- 3. Approval of Human Resources Recommendations (3.1), plus addendum
- 4. Monthly Financial Report (4.1)
- 5. Purchases in Excess of \$34,100 and NJ "Pay-to-Play" bids, and Pursuant to the NJ "Pay-to-Play" Process, in Excess of \$17,500 (4.2)
- 6. Open Invoice Payment Requests for Vendor, Student, and Employee Payments (4.2b)

It was MOVED by Trustee Passiment and seconded by Trustee Flaherty that the recommendations of the President be approved.

Motion carried by the following vote:

 AYES: Trustee Abby-White, Campbell, Dalton, DiBella, Flaherty, Guzzo, Passiment, Tolchin, Eisenberg, Butch
 NAYS: None
 ABSTENTIONS: The addendum to 3.1 only, Trustee DiBella

Additional approval items recommended by the President:

1. Acceptance of Financial Audit (4.3)

It was MOVED by Trustee Passiment and seconded by Trustee Abby-White that the Financial Audit be accepted.

Motion carried by the following vote:

 AYES: Trustee Abby-White, Campbell, Dalton, DiBella, Flaherty, Guzzo, Passiment, Tolchin, Eisenberg, Butch
 NAYS: None
 ABSTENTIONS: None

2. Acceptance of Radio Station Audit (4.4)

It was MOVED by Trustee Passiment and seconded by Trustee Flaherty that the Radio Station Audit be accepted.

Motion carried by the following vote:

 AYES: Trustee Abby-White, Campbell, Dalton, DiBella, Flaherty, Guzzo, Passiment, Tolchin, Eisenberg, Butch
 NAYS: None
 ABSTENTIONS: None

President Murphy advised that recently the College's radio station (WBJB) was recognized by the Freeholders for its work during the Super Storm Sandy recovery.

E. Public Comment

Mr. Jack Ryan, Assistant Professor in the English Department, requested to be heard.

"I have three issues that I want to bring up. They all have to do with what I wanted to talk about at last month's meeting and was put off. They are all to do with Dr. Murphy's referral to the Ethics Program that all of the employees in the College were to take. As I went through this I thought of instances and episodes which people at the upper level administration have got to be more aware of what they say and how they say it. For instance, you can address a group of administrators and talk about how difficult an issue you had with a DWI and then go on to talk about the issue that you might have had with regards to the difficulty of the actual budget and then make a joke 'that's why I drink'. You have to remember that the people have phones and those people may be Mothers Against Drunk Driving and will not find that as funny.

Also, when you are on the Parole Board for the State of New Jersey and you have helped the Long Branch office of the HEC you can't say to Carl De Jura, 'Carl, I hope those parolees worked out' and then follow that up with 'I hope they didn't steal anything.' Those are inappropriate according to the ethics and that is something that people take to heart. I find that we need to police ourselves and so I am very upset about that.

But the one that I am the most upset about is the new building project at Wall. I think it is unethical for us to go to the State of New Jersey and ask for millions and millions of dollars from the taxpayers and tell them that you are shovel ready when that really is the furthest thing from the truth. I have been in the meetings; I have seen the initial plans and they are simply fauxplans; they were simply to garner the grant and I think that is disingenuous and I think that it is not a good example, as all of these are not good examples, of ethical behavior in leadership. Thank you very much."

No other members of the public wished to be heard at this time.

F. Old/New Business

Trustee Guzzo brought up the question of when a matter he had brought up at a previous meeting would be discussed. Mr. Guzzo felt that a means should be found to get something on the schedule. Dr. Murphy stated that she thought this matter had been taken care of.

- G. Chair Butch announced that at 6:45 p.m. that the Board would take a brief break.
- Η. At 7:03 p.m., Mr. Jason Jones, Chair of the Neptune Township Board of Education, called the Township's Board of Education meeting to order. At the conclusion of the Township's business meeting, President Murphy was called to the front of the room. David A. Mooij, Superintendent of Schools, Neptune Township Board of Education, stated that there is a great partnership that has been taking place for a number of years in the dual enrollment program with Brookdale Community College. It is a great partner from a cost/benefit/revenue point of view as well. Brookdale leases space from the Board of Education. There is a great partnership in the leadership in that the facility across the street—the Higher Education Learning Center— (Charanne Smith, Director of the Neptune Higher Education Center, was introduced at this time.) Mr. Mooij continued, advising that they have students walking across the street to the Center and then returning to the high school. He said that Brookdale has been very accommodating to their students, and as a result some of their students are going off to college with 9, 12, 16 credits, together with their AP courses as well. Tonight there is a new initiative that will be spoken about. But first, on behalf of the school district, he presented to Dr. Murphy, on behalf of the Board of Trustees, a token of this partnership. Mr. Jason Jones, President of the Neptune Township Board of Education, expressed how pleased the Board is with this partnership. He said that this Board along with the previous one, always had a vision, and he was glad that President Murphy saw that vision. This partnership will benefit not only Neptune, but all students in Monmouth County and others throughout the state as others learn from our partnership. He thanked Brookdale's Board of Trustees. The name of the Partnership is the Poseidon, and Mr. Jones went into some of the history of the Greek gods. A bronze statue of King Neptune was presented to Dr. Murphy.

President Murphy stated her appreciation for this partnership that has been going on between Brookdale and the Neptune Township Board of Education for a long time. She said this was a wonderful night. Sometimes when you get a people together and they share a vision, something electrical and magic happens, and that is what happened with the Poseidon Early College High School, when the folks from Brookdale and Neptune sat down to figure out how to make the Early College High School happen. For years to come there will be opportunities for those who do not have those opportunities now. Dr. Murphy said this project was close to her heart. She said that many good things go on at Brookdale Community College, but this project will really make a difference—not only in the lives of the students who go through the program—but also in the lives of their families for generations to come. She thanked the Neptune Township Board of Education and the Superintendent for this opportunity. Thank you.

Brookdale's Board Chair Butch spoke briefly. He said this was a very exciting moment in the history of Brookdale and Neptune. He said he had been opting for a Neptune location since the Brookdale Center in Asbury Park was closed and was pleased when the College found the present location. Chair Butch stated that Dr. Murphy has been an amazing asset to Brookdale. He said this is a good beginning with more wonderful things to come. He commented on the positive nature of the students who were greeters this evening, noting that they will be tomorrow's leaders. He said that the Freeholders have been very supportive of Brookdale over

the years and that they are excited about this program. Chair Butch thanked the Neptune Board of Education and made the comment that some of the Neptune students will be graduating with a two-year degree as they graduate from high school—and no tuition to pay!

Trustee Passiment spoke briefly. He said that as a member of the K-12 arena in Monmouth County, and as a member of the Board of Trustees he was very honored to put forward the motion for the joint resolution and Memorandum of Understanding for the Poseidon Early College High School Program. Trustee Campbell seconded the motion.

Motion carried by the following vote:

AYES: Trustee Abby-White, Campbell, Dalton, DiBella, Flaherty, Guzzo, Karcher, Passiment, Tolchin, Eisenberg, Butch NAYS: None ABSTENTIONS: None

The resolution was then read by a Neptune Township Board of Education member, properly moved and seconded, and unanimously approved by the members of the Neptune Township Board of Education. (See pages 7-8 of the Minutes of this meeting.)

President Murphy stated that it was just heard how the two institutions came together because of a common mission; however, there is a third partner who is making this possible. We are here tonight not just to celebrate Neptune Township School District and Brookdale Community College, but also to celebrate two people who had the intention and the foresight to make the future better through the education of kids. We are here tonight to acknowledge, welcome and celebrate Robert and Joan Rechnitz who put \$1 million toward this program so that our students will be able to participate despite financial barriers. President Murphy said, "This is absolutely incredible." She went on to explain how Mr. Mooij pointed out to Mr. Rechnitz and Dr. Murphy the "educational village" all within a small geographical area where students will go through pre-K, kindergarten, elementary school, middle school, high school... and college. Dr. Murphy recognized and introduced Robert and Joan Rechnitz—great friends of Brookdale Community College. She mentioned that Dr. Rechnitz is a retired professor from Monmouth University, and he and his wife founded the Two River Theater. With no further ado, she asked that the audience celebrate Robert and Joan Rechnitz.

Dr. Rechnitz also referred to Greek mythology and then said that he and his wife had come to know Dr. Murphy and Mr. Mooij and were overwhelmed by them. He mentioned the Neptune "campus" and said there was nothing like it that he knew of in the State and not many places like it in the country—and to have as its leader David Mooij, who he has yet to begin to fathom the depths that he has explored and reached—he's ready to sail. He thanked everyone for this very kind reception and said it is lovely to be a part of a complicated and detailed enterprise like this. It seems to him that everything is "ship shape." He thanked Superintendent Mooij for introducing him and his wife to this part of the state. He referred to his teaching, and said he loved it, he loved Monmouth, and he loved the whole education enterprise more than he could tell people. He said when they started the Two River Theater, he asserted early on that what the Theater is, is a school that is disguised as a place of entertainment. What it really is, at its best, is teaching moral values that are tremendously important, and that makes him very happy. And this enterprise is bound to make them even happier. Dr. Rechnitz expressed his

appreciation for this honor of being introduced to those present and he thanked them for letting them be a part of this enterprise.

I. The documents were officially signed, after which it was MOVED by Trustee Passiment and seconded by Trustee Abby-White that the meeting be adjourned at 7:58 p.m. Approval was unanimous.

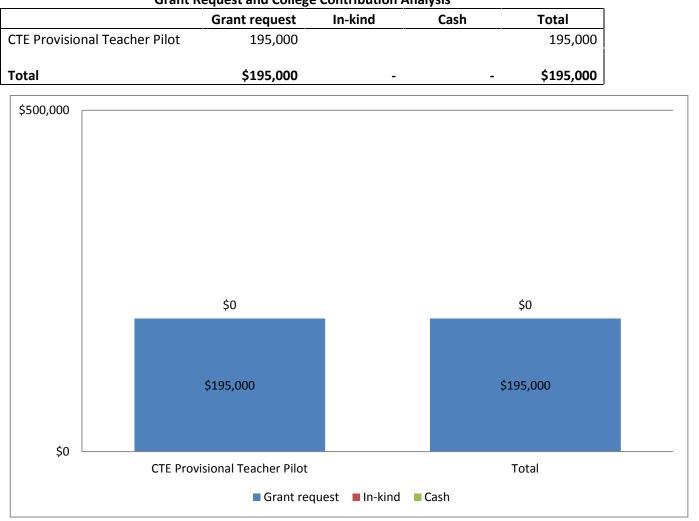
Respectfully submitted ____

Maureen Murphy, Ph.D., Secretary



- 1 General Functions
- 2 Administration
- 3 Human Resources
- 4 Business & Finance

2.1 Acceptance of Grants Executive Summary



Grant Request and College Contribution Analysis



- 1 General Functions
- 2 Administration
- 3 Human Resources
- 4 Business & Finance

Career and Technical Education: Provisional Teacher Pilot Program (Year 4 of 4)

Brookdale has been awarded a grant from the New Jersey Department of Education (NJDOE), Office of Vocational-Technical, Career and Adult Programs, for funding under its Carl D. Perkins Vocational and Technical Education Act (Perkins III) Program. The program is a continuation grant awarded to Business and Community Development since FY2011. The purpose of the program is to improve the preparation of individuals entering the secondary CTE teaching profession through New Jersey's Alternate Route Teacher Program. Linda Milstein serves as the CTE project Director and the grant will be administered by BCD.

The total grant amount awarded is **\$195,000** and does not require a College match.

Recommendation:

The President recommends that the Board of Trustees adopt a resolution accepting the funds listed and authorizing the President to sign funding notification forms and any appropriate amendments.



- 1 General Functions
- 2 Administration
- 3 Human Resources
- 4 Business & Finance

RESOLUTION

WHEREAS, the Board of Trustees of Brookdale Community College has applied for the grant funds listed below:

CTE Provisional Teacher Pilot Program (Yr 4/4)

<u>Amount</u> \$195,000

WHEREAS, the College has been notified that the funds have been approved; and

WHEREAS, Board Policy 2.0000 requires Board acceptance of all grants received by

Brookdale Community College; and

WHEREAS, the President recommends acceptance of said grant funds;

NOW THEREFORE BE IT RESOLVED, that the Board of Trustees of Brookdale Community

College authorizes the President to accept the grant funds listed above and to sign the funding notification forms and any appropriate amendments thereto.



- 1 General Functions
- 2 Administration
- 3 Human Resources
- 4 Business & Finance

2.2 Acceptance of Gifts Background

Board Policy 2.0000 provides that the President may accept unconditional gifts for the College and that acceptance of such gifts shall be reported to the Board of Trustees each month. The most recent report to the Board of Trustees was made at the December 19, 2013, meeting.

The College continues to receive a variety of useful and welcome gifts from many sources. These are generally donated by private individuals, business firms, students, and staff whose continued interest and support are evinced in these actions.

The following gifts have been accepted and acknowledged for Brookdale Community College by the President:

| DATE | DONOR | ITEM |
|----------|---|--|
| 12/19/13 | Neptune Township Board of Education 2106 W Bangs Avenue Neptune Township, NJ 07753 | Donation of the Roman god Neptune to signify the unique partnership between Brookdale and Neptune High School in creating Poseidon Early College High School (PECHS). The statue will be displayed for students to view. |
| 12/6/13 | Estate of Dr. Jane Wase Foss, San Filippo & Milne, LLC Counsellors at Law 225 Broad Street PO Box 896 Red Bank, NJ 07701-0896 | Donation of southwestern pottery to be used in the classroom as teaching aids for the benefit of Arts and Communications students. |



General Functions Administration HUMAN RESOURCES Finance & Facilities Policy & Education

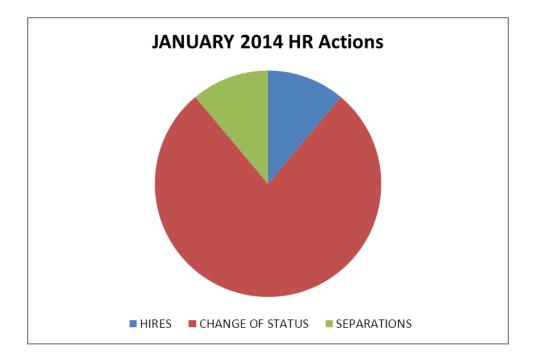
3.1 Human Resources Recommendations

Hires, Change of Status & Separations - This month there are a total of 10 recommended items. A summary of the action items is listed below with supporting documentation attached.

| A. Hires Faculty | Recommendations 1 |
|---------------------|----------------------|
| B. Change of Status | Recommendations |
| Faculty | 5 |
| Administrative | 1 |
| Support Staff | 1 |
| Police | 1 |
| C. Separations | Recommendations |
| Administrative | 1 |



General Functions Administration HUMAN RESOURCES Finance & Facilities Policy & Education



A. HIRES

FACULTY

| 1. | Name: | Michael Elgawly |
|----|-------------|---|
| | Address: | Monroe, New Jersey |
| | Department: | Economics |
| | Position: | Instructor, temporary spring semester |
| | Salary: | \$26,582 prorated from an annual base of \$51,544 |
| | Effective: | 1/21/13 - 6/30/14 |
| | Education: | M.B.A., 2010, Finance, Rutgers University |
| | | B.A., 1989, Economics, Rutgers University |
| | | A.S., 2003, Information Technology, Devry University |
| | Experience: | 2013 – Present, Adjunct Instructor, Brookdale Community College |
| | | 2013-Present, Substitute Teacher, Monroe Township High School |
| | | 2012-2013, Temporary Finance Teacher, Jackson Liberty High School |

FACULTY DEGREE SUMMARY

Masters

1



General Functions Administration HUMAN RESOURCES Finance & Facilities Policy & Education

B. CHANGE OF STATUS

FACULTY

| FACU | <u>. </u> | |
|------|---|---|
| 1. | Name: Department: Position: Action: New Salary: Effective: | Barbara Gonos English Professor 20% reduction in workload for 20% reduction in pay, AY2014 \$76,588 9/1/13 – 6/30/14 |
| | Ellective. | 9/1/13 - 0/30/14 |
| 2. | Name: Department: Position: Action: Effective: | Maryanne Krenz Nursing Associate Professor Unpaid sick leave pending approval of Long Term Disability 1/21/14 – undetermined |
| 3. | Name: Department: Position: Action: New Salary: Effective: | Colleen Lineberry English Associate Professor FMLA medical leave, schedule reduced by 40% No change 1/21/14 – 6/30/14 |
| 4. | Name: Department: Position: Action: New Salary: Effective: | John Notaro Computer Science Instructor, temporary spring semester Temporary extension \$26,582 prorated from an annual base of \$51,544 1/21/14 – 6/30/14 |
| 5. | Name: Department: Position: Action: New Salary: Effective: | Matthew Ragucci Library Instructor, temporary spring semester Temporary reassignment from administrative to faculty position \$26,416 1/21/14 – 6/30/14 |
| | | |



General Functions Administration HUMAN RESOURCES Finance & Facilities Policy & Education

ADMINISTRATIVE

| 1. | Name: | Michelle Stathum |
|----|-------------|---|
| | Department: | President's Office |
| | Position: | Confidential Administrator |
| | Action: | Reassignment from A2 to A3 through bona fide search |
| | New Salary: | \$23,621 prorated from an annual base of \$56,690 |
| | Effective: | 2/1/14 |

SUPPORT STAFF

| 1. | Name: | Michael Weber |
|----|-------------|-----------------------|
| | Department: | Common Services |
| | Position: | Common Services Clerk |
| | Action: | Return from recall |
| | Effective: | 12/16/13 |
| | | |

POLICE

| Name: | Robert Kimler |
|-------------|---|
| Department: | Police Department |
| Position: | Interim Captain |
| Action: | Interim assignment |
| New Salary: | \$41,534 prorated from an annual base of \$83,069 |
| Effective: | 1/1/14 – until further notice, but not later than 6/30/14 |
| | Department: Position: Action: New Salary: |

C. SEPARATIONS

ADMINISTRATIVE

| 1. | Name: | Scott Thompson |
|----|-------------|----------------|
| | Department: | Print Shop |
| | Position: | Manager |
| | Action: | Resignation |
| | Effective: | 2/12/14 |



General Functions Administration Human Resources Finance & Facilities Policy & Education

4.1 Monthly Financial Report

Operating and payroll disbursements for the month ending November 30, 2013, were \$9,002,613.26.

The Monthly Financial Report contains summary information regarding all financial transactions of the College for the month of November 2013. This report is submitted to the Board for information in accordance with Board policy and consists of the following schedules (enclosed):

- 1. Monthly Analysis of Change
- 2. Current Operating Budget Summary
- 3. Current Operating Income Summary
- 4. Cash & Investment Summary
- 5. Capital Commitment Summary
- 6. Capital Income Summary
- 7. Grant Summary

This report was reviewed by the President and the Finance & Facilities Committee of the Board of Trustees at a meeting held January 21, 2014.

Brookdale Community College Monthly Analysis of Change

| | 11/30/13 | 10/31/13 | CHANGE | % CHANGE |
|----------------------------------|--------------|---------------|-------------|----------|
| OPERATING EXPENDITURES * | | | | |
| Educational Services Division | \$38,107,147 | \$ 37,353,325 | \$ 753,822 | 2.0% |
| Benefits & General Institutional | 9,464,822 | 8,415,455 | 1,049,367 | 12.5% |
| Sub Total | 47,571,969 | 45,768,780 | 1,803,189 | 3.9% |
| All other divisions | 18,607,973 | 18,468,747 | 139,226 | 0.8% |
| Total Operating Expenses | 66,179,942 | 64,237,527 | 1,942,415 | 3.0% |
| OPERATING REVENUE | | | | |
| Tuition | 27,822,924 | 20,323,772 | 7,499,152 | 36.9% |
| General Service Fees | 3,136,467 | 2,302,834 | 833,633 | 36.2% |
| Sub Total | 30,959,391 | 22,626,606 | 8,332,785 | 36.8% |
| State Appropriations | 4,317,215 | 3,453,772 | 863,443 | 25.0% |
| County Appropriations | 8,940,379 | 7,152,303 | 1,788,076 | 25.0% |
| All other revenue | 6,887,917 | 5,532,505 | 1,355,412 | 24.5% |
| Total Operating Revenue | 51,104,902 | 38,765,186 | 12,339,716 | 31.8% |
| CASH & INVESTMENTS | | | | |
| Cash | 12,391,577 | 11,544,004 | 847,574 | (7.3)% |
| Investments | 14,000,000 | 16,000,000 | (2,000,000) | -12.5% |
| Total Cash & Investments | 26,391,577 | 27,544,004 | (1,152,426) | (4.2)% |
| CAPITAL EXPENDITURES * | | | | |
| Renewals & Replacements | 5,615,638 | 5,569,135 | 46,503 | 0.8% |
| Minor Capital | 3,008,596 | 2,906,234 | 102,362 | 3.5% |
| Total Capital Expenses | 8,624,234 | 8,475,369 | 148,865 | 1.8% |
| CAPITAL REVENUE | | | | |
| State | 762,751 | 572,348 | 190,403 | 33.3% |
| County | 762,751 | 572,348 | 190,403 | 33.3% |
| Other | 1,995,261 | 1,653,971 | 341,290 | 20.6% |
| Total Capital Revenue | 3,520,763 | 2,798,667 | 722,096 | 25.8% |
| GRANTS | | | | |
| Federal Grants | 1,620,902 | 1,504,247 | 116,655 | 7.8% |
| State Grants | 413,255 | 372,150 | 41,105 | 11.0% |
| Other Grants | 126,427 | 117,906 | 8,521 | 7.2% |
| Total Grants | \$ 2,160,584 | \$ 1,994,303 | \$ 166,281 | 8.3% |

Note:

* Includes year-to-date actual and committed expenses.

Brookdale Community College Operating Fund Budget Summary Report 2013/2014

AS OF NOVEMBER 30, 2013

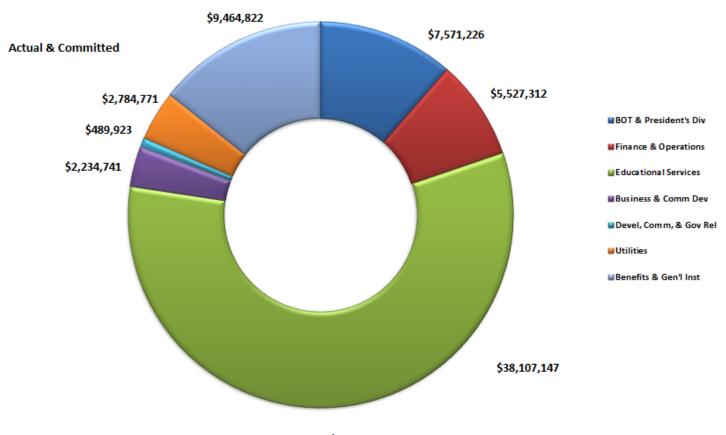
| | BUDGET | ADJUST* | TOTAL AVAILABLE | YTD ACTUAL | COMMIT ** | BALANCE |
|------------------------|---------------|---------|--------------------|---------------|---------------|---------------|
| BOT & President's Div | \$ 7,965,702 | \$- | \$ 7,965,702 | \$ 3,378,852 | \$ 4,192,375 | \$ 394,476 |
| Finance & Operations | 6,365,035 | - | 6,365,035 | 2,411,708 | 3,115,603 | 837,723 |
| Educational Services | 44,406,564 | - | 44,406,564 | 14,997,807 | 23,109,340 | 6,299,417 |
| Business & Comm Dev | 2,844,859 | - | 2,844,859 | 1,260,024 | 974,717 | 610,118 |
| Devel, Comm, & Gov Rel | 573,220 | - | 573,220 | 244,583 | 245,341 | 83,297 |
| Utilities | 2,898,980 | - | 2,898,980 | 997,637 | 1,787,134 | 114,209 |
| Bnfts & Gen'l Inst | 25,758,782 | - | 25,758,782 | 8,211,188 | 1,253,634 | 16,293,960 |
| Total | \$ 90,813,142 | \$- | \$ 90,813,142 | \$ 31,501,798 | \$ 34,678,144 | \$ 24,633,200 |

Notes:

* Adjustments represent budget transfers between divisions for salary increases and departmental transfers.

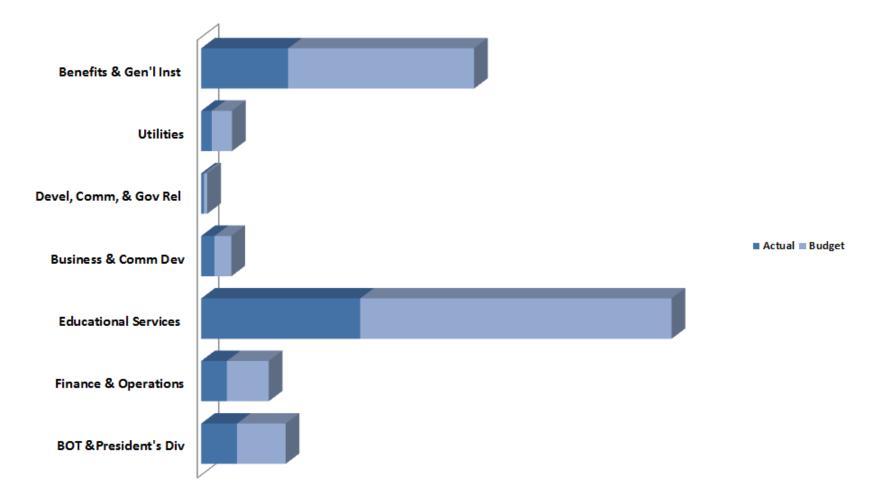
** Committed represents total funds encumbered for a good or service.

Brookdale Community College Operating Fund FY14



The overall FY14 operating budget is \$90,813,142; as of November 30, 2013, 72.9% or \$66,179,942 was spent and/or obligated.

Brookdale Community College Expenditures vs. Budget FY14



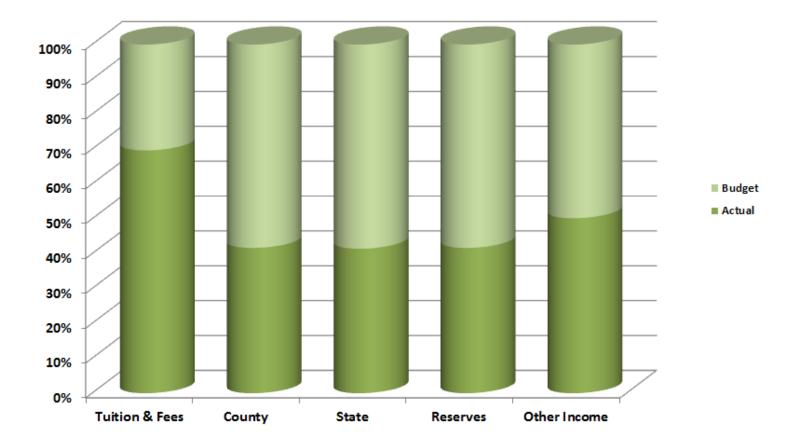
ENCL. NO. 3

Brookdale Community College Operating Fund Income Summary Report 2013/2014

AS OF NOVEMBER 30, 2013

| | BUDGET | ADJUST | AVAILABLE | YTD ACTUAL | BALANCE |
|---------------------|--------------|--------|---------------|---------------|---------------|
| | | | | | |
| State of New Jersey | \$10,417,065 | \$- | \$ 10,417,065 | \$ 4,317,215 | \$ 6,099,850 |
| | | | | | |
| County of Monmouth | 21,456,909 | - | 21,456,909 | 8,940,379 | 12,516,530 |
| | | | | | |
| Student Tuition | 40,110,324 | - | 40,110,324 | 27,822,924 | 12,287,400 |
| General Service Fee | 4,624,007 | _ | 4,624,007 | 3,136,467 | 1,487,540 |
| General Service ree | 4,024,007 | - | 4,024,007 | 5,150,407 | 1,487,340 |
| Other Student Fees | 1,500,000 | - | 1,500,000 | 1,241,692 | 258,308 |
| | | | | | |
| Business & Comm Dev | 3,000,000 | - | 3,000,000 | 1,800,706 | 1,199,294 |
| | | | | | |
| Approp from Reserve | 8,569,837 | - | 8,569,837 | 3,570,765 | 4,999,072 |
| | | | | | |
| Miscellaneous | 1,135,000 | - | 1,135,000 | 274,754 | 860,246 |
| Total | \$90,813,142 | \$- | \$ 90,813,142 | \$ 51,104,902 | \$ 39,708,240 |

Brookdale Community College Operating Income FY14



ENCL. NO. 4

Brookdale Community College Summary of Cash & Investments 2013/2014

AS OF NOVEMBER 30, 2013

| Cash: | | | |
|-------|-----------|------------------|---------------------|
| | Operating | \$ 12,363,060.19 | |
| | Payroll | 28,517.29 | |
| | | | \$ 12,391,577.48 |

Certificates of Deposit:

14,000,000.00

\$ 26,391,577.48

Investment Details:

The College currently has two \$1M and six \$2M for a total of eight CDs, all for 12 month terms purchased between December 2012 and November 2013.

Four CDs are with First Choice Bank; two are with NJ Community Bank; one is with Colonial American Bank, and one is with Central Jersey Bank.

Rates vary from a low of .55 to a high of .75 percent.

Interest at maturity totals \$91,750.

Total amount redeemed through November 30, 2013, is \$6,000,000 with earned interest of \$42,654.18.

Brookdale Community College Capital Fund Budget Summary Report 2013/2014

AS OF NOVEMBER 30, 2013

| | BUDGET | ALLOCATED | ACTUAL & COMMIT | BALANCE |
|--|------------------|--------------|--------------------|------------------|
| FY12 Chapter 12 Projects | \$ 8,500,000 | \$- | \$ - | 4,984,337 |
| 8120520 - Gorman Hall | - | 3,016,180 | 2,657,497 | 358,683 |
| 8142425 - Fascia Project | - | 499,483 | 499,483 | - |
| FY13 Chapter 12 Projects * | 1,500,000 | - | - | 1,500,000 |
| FY14 Chapter 12 Projects * | 4,250,000 | - | - | 4,250,000 |
| FY14 Capital Projects | | | | |
| 8102410 - ADA Compliance | 330,790 | - | 25,546 | 305,244 |
| 8122420 - Chhange | 4,888 | - | 4,888 | - |
| 8132430 - PAC Rigging | 13,490 | - | 13,490 | - |
| 8132435 - Long Branch Roof Replacement | 37,430 | - | 18,715 | 18,715 |
| 8132450 - Higher Ed Bond Administration | 12,000,000 | - | - | 12,000,000 |
| 8132550 - College GO Bond Match | 4,000,000 | - | 1,480,215 | 2,519,785 |
| 8132555 - Equipment Leasing Fund (ELF) | 2,724,303 | - | - | 2,724,303 |
| 8132560 - Hi Ed Technology Infrastructure (HETI) | 1,160,562 | - | - | 1,160,562 |
| 8132565 - College HETI Match | 1,160,562 | - | - | 1,160,562 |
| FY14 Infrastructure Projects | 900,000 | - | - | 98,846 |
| 8142415 - General | - | 409,091 | 209,097 | 199,994 |
| 8142423 - CAR Carpeting | - | 98,846 | 98,846 | - |
| 8132416 - Central Utility Plant Roof | - | 252,359 | 252,359 | - |
| 8132417 - Camp Evans Study | - | 44,351 | 43,982 | 369 |
| 8132418 - HW Bypass Removal | - | 70,953 | 25,953 | 45,000 |
| 8132421 - Lincroft Roof | - | 24,400 | 23,975 | 425 |
| 8132405 - One Card project | 106,200 | - | 87,482 | 18,718 |
| ******** - SLC/B4 fees | 746,818 | - | 153,345 | 593,473 |
| ******** - Brookdale @ Freehold | 373,409 | - | 20,765 | 352,644 |
| Renewals & Replacements | 37,808,452 | 4,415,663 | 5,615,638 | 32,291,660 |
| Minor Capital | 500,000 | - | 97,523 | 402,477 |
| ASBCC | - | 112,096 | 112,096 | - |
| TIP | 1,000,000 | - | 610,862 | 389,138 |
| Student & BCD Tech Fee | 2,240,454 | - | 2,188,115 | 52,339 |
| Minor Capital | 3,740,454 | 112,096 | 3,008,596 | 843,954 |
| Total | \$ 41,548,906 | \$ 4,527,759 | \$ 8,624,234 | \$ 33,135,614 |

* Pending County Issuance

******* - represents funds that currently are not assigned account numbers.

ENCL. NO. 6

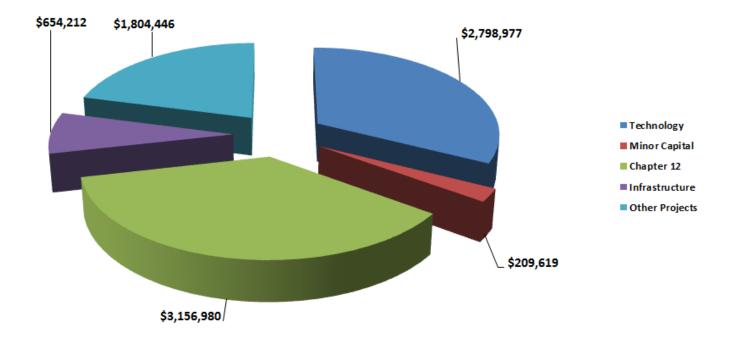
Brookdale Community College Capital Fund Income Summary Report 2013/2014

AS OF NOVEMBER 30, 2013

| | BUDGET | ADJUST | PROJECTED REVENUE | YTD ACTUAL | BALANCE | |
|---------------------|---------------|-------------|----------------------|--------------|---------------|--|
| State of New Jersey | \$ 18,009,865 | \$3,741,224 | \$ 21,751,089 | \$ 762,751 | \$ 20,988,337 | |
| County of Monmouth | 4,125,000 | \$3,741,223 | 7,866,223 | 762,751 | 7,103,471 | |
| Other | 9,570,681 | 2,360,913 | 11,931,594 | 1,995,261 | 9,936,333 | |
| Total | \$ 31,705,546 | \$9,843,360 | \$ 41,548,906 | \$ 3,520,763 | \$ 38,028,143 | |

Brookdale Community College Capital Fund FY14

Actual and Committed



The overall FY14 capital budget is \$41,548,906; as of November 30, 2013, 20.8% or \$8,624,234 was spent and/or obligated.

ENCL. NO 7

Brookdale Community College Grants Budget Summary Report 2013/2014

AS OF NOVEMBER 30, 2013

| | BUDGET | А | DJUST | Д | FUNDS VAILABLE | - | ACTUAL & COMMIT | BALANCE |
|----------------|-----------------|----|--------|----|-------------------|----|--------------------|-----------------|
| Federal Grants | | | | | | | | |
| Brookdale | \$ 3,265,622 | | - | \$ | 3,265,622 | \$ | 1,579,253 | \$ 1,686,369 |
| Subgrants | 324,400 | | - | | 324,400 | | 41,649 | 282,751 |
| SUBTOTAL | 3,590,022 | | - | | 3,590,022 | | 1,620,902 | 1,969,120 |
| State Grants | 664,610 | | - | | 664,610 | | 413,255 | 251,355 |
| Other Grants | 369,914 | | 70,729 | | 440,643 | | 126,427 | 314,216 |
| TOTAL | \$ 4,624,546 | \$ | 70,729 | \$ | 4,695,275 | \$ | 2,160,584 | \$ 2,534,691 |



General Functions Administration Human Resources Finance & Facilities Policy & Education

4.2 Purchases in Excess of \$34,100 and New Jersey "Pay-to –Play" bids, and Pursuant to the New Jersey "Pay to Play" Process, in Excess of \$17,500

Enclosed is a resolution with an attached list indicating proposed Public Contracts for Brookdale Community College in excess of \$34,100. These proposed contracts have been bid in accordance with "County College Contracts Law," N.J.S. Chapter 64A-Title 18A, and Board of Trustees' Policy No. 4.2000, are under State contract or are legal exceptions to the Public Contracts Law.

Also listed are bids and proposals over \$17,500 that met the New Jersey State "Pay-to-Play" Law, N.J.S.A. 19:44a-20.1 et seq., Chapters 51 and 271.

This report was reviewed by the President and the Finance & Facilities Committee of the Board of Trustees at a meeting held January 21, 2014.

RESOLUTION

WHEREAS, County College Contracts Law, Chapter 64A, title 18A, requires Board

approval for any purchase in excess of \$34,100, or purchases with a combined total in excess of \$34,100; and

WHEREAS, the New Jersey State "Pay-to-Play" Law, N.J.S.A. 19.44a-20.1 et seq,

Chapters 51 and 271, requires Board of Trustee approval for any purchase over \$17,500, that is not awarded pursuant to a "fair and open" process; and

WHEREAS, the Director of Materiel and Printing Services has determined and

certified in writing that the value of the acquisition will exceed \$17,500; and

WHEREAS, the vendor has completed and submitted a Political Contribution

Disclosure, and a Business Entity Disclosure Certification; and

BE IT FURTHER RESOLVED that the Business Disclosure Entity Certification and the

Determination of Value be placed on file in the Purchasing Office with this resolution; and

WHEREAS, the Board of Trustees has reviewed the purchases on the list attached hereto and made a part hereof; and

WHEREAS, all bases of recommendations have been reviewed and approved by College Counsel;

NOW THEREFORE BE IT RESOLVED by the Board of Trustees of Brookdale Community College that Purchases as indicated on the attached list have been reviewed and the same are hereby approved.

Agenda for Purchases in Excess of \$34,100 January 23, 2014

| Board Item No. | Fund | Vendor/Contractor | Category / Description | Basis of Award | Amount of Purchase |
|----------------------|-----------|--|---|-------------------|-----------------------|
| | Capital | | | | |
| 1 | | List of 29 pre-qualified firms attached. | Architectural, Engineering and other Professional Services, RFQ No. 01- 2014 / Notice was sent to 96 firms, received 48 replies. This is an 18-month contract for 29 pre-qualified firms to provide architectural, engineering and other professional services. | RFQ | |
| | Operating | | | | |
| 2 | | T.L. Groseclose | Insurance Premium / Exempt 18A:64A-25.5.a.(11) (Insurance). This 6-month contract is for an insurance premium for the intercollegiate sports accident policy. | Exempt | \$ 49,300.00 |
| 3 | | The Rodgers Group, LLC. | Police Department Accreditation, RFP No. 03-14 / Notice was sent to 4 vendors, received 1 reply. This contract is for consulting services to develop best practices, standard operating procedures and regulations for the police department in compliance with standard requirements to achieve New Jersey State Association of Chiefs of Police (NJSACOP) Accreditation. | RFP | \$ 42,000.00 |
| 4 | | | Security Equipment Services, Bid No. 14-09 / Notice was sent to 10 vendors, received 1 reply. Bid was rejected for a 2nd time due to changes in detailed specification requirements. | | |
| 5 | | | Brother GraffiTee Printer, Bid No. 14-12 / Notice was sent to 12 vendors, received 1 reply. Bid was rejected for a 2nd time due to non-compliance with detailed specification requirements. | | |
| | | | **Unless otherwise exempt, bids were publicly advertised according to law. | | |

Board Item #1

* Pre-qualified firms for Architectural, Engineering and other Professional Services

Environmental Category

- Brinkerhoff Environmental Services, Inc.
- Hatch Mott MacDonald, LLC
- LAN Associates
- Langan Engineering and Environmental Services, Inc.
- Yu & Associates, Inc.

Architectural

- Di Cara Rubino Architects P.C.
- DMR Architects P.C.
- Francis Cauffman
- Fraytak Veisz Hopkins Duthie, P.C.
- CDI Architects Group, LLC dba LR Kimball
- The Musial Group, P.A.
- Peter Johnston Architect, P.C.
- RSC Architects
- Solutions Architecture LLC
- SNS Architects & Engineers, P.C.
- SSP Architectural Group Inc.
- Studio 5 Partnership Architects/Planners, LLC
- Spiezle Architectural Group, Inc.
- USA Architects, Planners & Interior Designers

Construction Management

- Cambridge Construction Management, Inc.
- Greyhawk North America, LLC
- TORCON, Inc.

MEP/Energy

- Hatch Mott MacDonald, LLC
- JFL Design LLC
- Johnson & Urban LLC
- LAN Associates
- Paulus, <u>Sokolowski</u> & Sartor Architecture, P.C.
- SNS Architects & Engineers, P.C.

Civil

- French & Parrello Associates, PA
- Hammer Land Engineering, LLC
- LAN Associates
- Langan Engineering and Environmental Services, Inc.
- Vertical V-Northeast, Inc.
- Yu & Associates, Inc.

Roofing Consultant

- DMR Architects P.C.
- Fraytak Veisz Hopkins Duthie, P.C.
- Garrison Architects
- Hatch Mott MacDonald, LLC



General Functions Administration Human Resources Finance & Facilities Policy & Education

4.2b Open Invoice Payment Requests for Vendor, Student, and Employee Payments

The open invoice payment requests for vendor, student, and employee payments report contains summary information and a resolution regarding all requested payment transactions of the College. Additionally, it contains payments made on previously approved purchase orders. This report provides background information for the payment requests and payment transactions for those items.

Additional documentation for the proposed invoice payment requests is available in the Accounts Payable Department.

This report was reviewed by the President and the Finance & Facilities Committee of the Board of Trustees at a meeting held January 21, 2014.

Brookdale Community College Outstanding and Paid Invoice Register January 23, 2014

| | Studer | nt | Vendor | Employee | Totals |
|-----------|-------------|------|--------------|-----------------|--------------------|
| ASBCC | \$- | \$ | 21,933.46 | \$ 825.88 | \$ 22,759.34 |
| Athletics | - | | 24,303.69 | 2,785.45 | 27,089.14 |
| Bookstore | - | | 317,881.75 | - | 317,881.75 |
| College | - | | 3,511,768.35 | 24,757.61 | 3,536,525.96 |
| OBCD | 1,100.00 | 0 | 39,336.13 | 1,163.62 | 41,599.75 |
| | \$ 1,100.00 | D \$ | 3,915,223.38 | \$ 29,532.56 | \$ 3,945,855.94 |



General Functions Administration Human Resources Finance & Facilities Policy & Education

4.3 Approval of a Schedule of Tuition and Fees for FY14/15

BACKGROUND

State regulations require each County College to annually file a schedule of tuition and fees to be charged during the following academic year. It is also required that the schedule of tuition and fees be reviewed at a public meeting of the Board of Trustees at which time the College Community can be heard.

This recommendation has been reviewed by the Board of Trustees at a Finance & Facilities Committee Meeting held on January 22, 2014.

This report was reviewed by the President and the Finance & Facilities Committee of the Board of Trustees at a meeting held January 21, 2014.

BROOKDALE COMMUNITY COLLEGE SCHEDULE OF TUITION AND FEES EFFECTIVE JULY 1, 2014

I. Tuition

| Residents of Monmouth County * | \$118.75 per credit hour not to exceed \$1,781.25 per term. |
|---|--|
| Residents of Other New Jersey Counties | \$237.50 per credit hour not to exceed \$3,562.50 per term ** |
| Out-of-State Students | \$262.50 per credit hour not to exceed \$3,937.50 per term. |

* Online courses are charged the Monmouth County tuition rate.

** If not covered by Chargeback Legislation (Public Law 18A:64A-2.3)

II. Fees

- A. Application Fee New students shall be required to pay a \$25.00 application fee.
- B. General Services Fee Each term every student shall be required to pay a General Services Fee of \$28.50 per credit hour, not to exceed \$427.50.
- C. Laboratory Fees Laboratory fees may be assessed for certain courses for the purpose of defraying the high cost of consumable supplies, breakage, rental of facilities, and repair or replacement of equipment. The President shall be authorized to determine these courses and assess fees accordingly.
- D. Transcript Fee A fee of \$3.00 shall be paid by each student for each request of an official transcript.
- E. Educational Records Reproduction Fee Each student requiring reproduction of educational records other than transcripts shall pay \$.25 per page reproduced with a minimum fee of \$1.00.
- F. Credit-by-Examination The regular tuition schedule applies to credits earned by examination. When credit is not granted, an examination fee of \$30.00 is paid.
- G. Returned Check Fee A charge of \$25.00 shall be assessed for all checks issued to the College and not paid upon presentation to the bank.
- H. Late Registration Fee A fee of \$25.00 shall be assessed to continuing students failing to register prior to the first day of classes.
- I. Installment Payment Plan A non-refundable fee of \$50.00 shall be charged to students who wish to use the installment payment plan. The plan is available to all students in good financial standing with the College.

III. Tuition for Senior Citizens of Monmouth County

- A. For purposes of this policy, senior citizens are defined as residents of Monmouth County who have attained the age of 65 or over. In order to be eligible for the waiver, senior citizens must register on a specific day, after the first day of the term in question.
- B. Tuition shall be waived for senior citizens who enroll in courses after priority registration. Enrollment shall be on a space-available basis, and tuition-paying students shall constitute the minimum number required for a course. All fees shall be charged at the prevailing rate.
- C. Senior citizens who enroll in courses during priority registration shall pay the prevailing tuition and required fees.

IV. Tuition for Eligible National Guard Members and their dependents

- A. New Jersey state law mandates that every member of the New Jersey National Guard is authorized to attend any state college or university tuition free for undergraduate and graduate studies. Tuition shall be waived to a maximum of 15 credits per semester for National Guard members and their eligible dependents. All fees shall be charged at the prevailing rate. Class space is available as of the first day of open registration for each semester.
- B. To be eligible for this program, National Guard members must apply for all available financial aid.

V. Tuition for Eligible Persons on Unemployment

A. Pursuant to N.J.S.A 18A:64A-23.1, persons receiving unemployment benefits in New Jersey, as determined by the Division of Employment Services, shall have tuition waived. Enrollment shall be on a seat-available basis, and tuition-paying students shall constitute the minimum number required for a course. All fees shall be charged at the prevailing rate. In order to be eligible for the waiver, a student must register the first day (or after) of the term in question.

VI. Tuition for Eligible Volunteer Fire Fighters, First Aid or Rescue Squad Members

A. Pursuant to N.J.S.A 18A:71-78.1, tuition up to a maximum of \$600.00 per year, not to exceed a maximum of \$2,400.00 total, for the member and member's family over a four year period, shall be waived for active members in good standing of a volunteer fire company, or volunteer first aid or rescue squad and/or their spouse and dependent children. Enrollment shall be on a seat-available basis, and tuition-paying students shall constitute the minimum number required for a course. All fees shall be charged at the prevailing rates. In order to be eligible for the waiver, a student must register the first day (or after) of the term in question.

VII. Tuition and Fees for Eligible Children and Spouses of New Jersey residents who were victims of the terrorist attack on the United States on September 11, 2001.

A. Pursuant to amendments to State of New Jersey 209th Legislature, N.J.A-1517, the Senate and General Assembly have enacted that the students will be excused from payment of tuition subject to the payment of tuition by the State pursuant to N.J.S.A. 18A:71B-23. This includes students that are dependents and surviving spouses of police, fire, and rescue personnel, volunteer emergency responders, Port Authority of New York and New Jersey police officers,

state workers and privately-employed New Jersey residents who died in the September 11 attacks on the World Trade Center, the Pentagon, and near Shanksville in rural Pennsylvania.

- B. Class space is available as of the first day of open registration for each semester.
- C. The waiver is obtained from the Financial Aid Office. All tuition and fees are waived. These benefits are available for eight years from the dependent's high school graduation.

RESOLUTION

WHEREAS, State regulations require each County College to file annually a schedule of tuition and fees to be charged during the following academic year; and

WHEREAS, the schedule of tuition and fees must be reviewed at a public meeting of the Board of Trustees at which time the Community can be heard; and

WHEREAS, the Administration has developed a Revised Schedule of Tuition and Fees for the academic year 2014/2015 as an appendage to the Board Policy on Tuition and Fees (4.1000) and is made a part hereof and attached hereto:

NOW THEREFORE BE IT RESOLVED by the Board of Trustees of Brookdale Community College that the Schedule of Tuition and Fees for the academic year 2014/2015 attached hereto be and the same is hereby adopted.

January 23, 2014



General Functions Administration Human Resources Finance & Facilities Policy & Education

4.4 Approval of Proposed Operating & Capital Budget FY15

Over the past 13 months, the College developed its Operating and Capital Budget for FY15. The proposed budget for FY15 fosters student success and allows the College to maintain its open door policy, support its enrollment and existing programs, and maintain the infrastructure of the College.

The budget is presented to the Board of Trustees at this time for approval. Following this approval, the budget will be forwarded to the Board of School Estimate for a public hearing on February 13, 2014, at 1 p.m. The Board of School Estimate will certify the County's share of the College's Operating and Capital Fund Budget.

This report was reviewed by the President and the Finance & Facilities Committee of the Board of Trustees at a meeting held January 21, 2014.

RESOLUTION

WHEREAS, under the provisions of N.J.S. 18A:64A-17, the Board of Trustees of Brookdale Community College is required to prepare an annual budget itemizing the amount of money estimated to be necessary for Operating and Capital expenses for the ensuing year; and

WHEREAS, the Board of Trustees has caused to be duly prepared such annual budget for the fiscal year 2015; and

WHEREAS, the Board of Trustees has reviewed the goals and objectives of Brookdale Community College and deems that said budget will provide the resources to meet these goals and objectives; and

NOW THEREFORE BE IT RESOLVED by the Board of Trustees of Brookdale Community College that the annual budget for FY15 (including the Chapter 12 allocation) attached hereto and made a part hereof, be and the same is hereby adopted.

BE IT FURTHER RESOLVED that a copy of said budget shall be delivered to each member of the Board of School Estimate forthwith.

BE IT FURTHER RESOLVED that the Board of Trustees of Brookdale Community College does hereby fix Thursday, the 13th day of February 2014, at 1 p.m., in the Board of Freeholders' Meeting Room, Hall of Records, Freehold, New Jersey, as the date, time, and place for the holding of a public hearing by the Board of School Estimate with respect to said budget.

BE IT FURTHER RESOLVED that notice of said public hearing and said budget shall be published in accordance with the provision of the State.

BE IT FURTHER RESOLVED that the Board of Trustees of Brookdale Community College does hereby call upon the Governor and the Legislature of the State of New Jersey to take due consideration of the policy and statutory commitment to higher education in the State of New Jersey and to provide and allocate the necessary funds to meet that commitment in the support of County Colleges.

Brookdale Community College Operating Budget Summary FY15

| | FY13 Ac | ctual | FY14 Revise | d Budget | FY14 Pro | jected | FY15 Budget | |
|----------------------------|---------------|------------|---------------|------------|---------------|------------|---------------|------------|
| Current Revenue: | Amount | % of Total |
| Tuition | \$ 40,792,432 | 48.0% | \$ 40,110,324 | 44.2% | \$ 40,042,302 | 45.9% | \$ 41,162,121 | 47.5% |
| Monmouth County | 21,456,909 | 25.2% | 21,456,909 | 23.6% | 21,456,909 | 24.6% | 20,027,019 | 23.1% |
| State Aid | 10,417,121 | 12.3% | 10,417,065 | 11.5% | 10,361,316 | 11.9% | 10,361,316 | 11.9% |
| General Service Fees | 4,692,795 | 5.5% | 4,624,007 | 5.1% | 4,594,860 | 5.3% | 4,744,145 | 5.5% |
| Non Credit Income | 3,000,400 | 3.5% | 3,000,000 | 3.3% | 3,050,000 | 3.5% | 3,050,000 | 3.5% |
| Interest Income | 152,299 | 0.2% | 185,000 | 0.2% | 150,000 | 0.2% | 185,000 | 0.2% |
| Other Fees | 1,477,562 | 1.7% | 1,500,000 | 1.7% | 1,422,500 | 1.6% | 1,500,000 | 1.7% |
| Other Income | 886,414 | 1.0% | 950,000 | 1.1% | 852,180 | 1.0% | 950,000 | 1.1% |
| Reserves | 2,192,796 | 2.6% | 8,569,837 | 9.4% | 5,276,099 | 6.1% | 4,715,901 | 5.4% |
| Total Current Revenue | \$ 85,068,728 | 100.0% | \$ 90,813,142 | 100.0% | \$ 87,206,166 | 100.0% | \$ 86,695,502 | 100.0% |
| Current Expenditures: | | | | | | | | |
| Educational Services | \$ 43,723,225 | 51.5% | \$ 44,406,564 | 48.9% | \$ 43,375,053 | 49.7% | \$ 43,883,840 | 50.6% |
| Bus & Comm Develop | 2,894,108 | 3.4% | 2,844,859 | 3.1% | 2,907,372 | 3.3% | 2,834,100 | 3.3% |
| Finance & Operations | 6,636,353 | 7.8% | 6,365,035 | 7.0% | 6,316,328 | 7.2% | 6,383,592 | 7.4% |
| President's Office | 8,125,302 | 9.6% | 7,965,702 | 8.8% | 7,897,479 | 9.1% | 7,872,779 | 9.1% |
| Develop, Comm & Gov't Rel | 540,315 | 0.6% | 573,220 | 0.6% | 558,220 | 0.6% | 511,245 | 0.6% |
| Benefits | 16,649,789 | 19.6% | 19,444,747 | 21.4% | 17,899,784 | 20.5% | 17,761,768 | 20.5% |
| General Expenses | 3,941,544 | 4.6% | 6,314,035 | 7.0% | 5,352,950 | 6.2% | 4,669,478 | 5.4% |
| Utilities | 2,558,092 | 3.0% | 2,898,980 | 3.2% | 2,898,980 | 3.3% | 2,778,700 | 3.2% |
| Total Current Expenditures | \$ 85,068,728 | 100.0% | \$ 90,813,142 | 100.0% | \$ 87,206,166 | 100.0% | \$ 86,695,502 | 100.0% |

Salaries have been allocated to the various divisions for those groups that have not negotiated settlement.

Expenditures after distribution of salary increases to cost centers:

| Educational Services | \$ 44,036,946 |
|---------------------------|---------------|
| Bus & Comm Develop | 2,845,795 |
| Finance & Operations | 6,413,527 |
| President's Office | 7,899,841 |
| Develop, Comm & Gov't Rel | 515,958 |
| Benefits | 17,761,768 |
| General Expenses | 4,442,967 |
| Utilities | 2,778,700 |
| | \$ 86,695,502 |

Brookdale Community College Capital Budget Summary FY15

| | FY14 Revised Budget | | | | FY15 Request | | | |
|-----------------------------|---------------------|------------|---------------------|--------|--------------|---------------------|--|--|
| | Amount | | Percent of Total | Amount | | Percent of Total | | |
| Revenue County: | | | | | | | | |
| County Chapter 12 | \$ | 2,125,000 | 6.7% | \$ | 1,600,000 | 14.2% | | |
| County Bond | | 2,000,000 | 6.3% | | - | 0.0% | | |
| Subtotal County | | 4,125,000 | 13.0% | | 1,600,000 | 14.2% | | |
| State: | | | | | | | | |
| State Higher Education Bond | | 12,000,000 | 37.8% | | - | 0.0% | | |
| State HETI | | 1,160,562 | 3.7% | | - | 0.0% | | |
| State ELF | | 2,724,303 | 8.6% | | - | 0.0% | | |
| State Chapter 12 | | 2,125,000 | 6.7% | | 1,600,000 | 14.2% | | |
| Subtotal State | | 18,009,865 | 56.8% | | 1,600,000 | 14.2% | | |
| Other: | | | | | | | | |
| Other | | 6,210,000 | 19.7% | | 4,588,635 | 40.7% | | |
| Fees | | 3,360,681 | 10.6% | | 3,492,823 | 31.0% | | |
| Subtotal Other | | 9,570,681 | 30.3% | | 8,081,458 | 71.6% | | |
| Total Revenue | | 31,705,546 | 100.0% | | 11,281,458 | 100.0% | | |
| Expenditures: | | | | | | | | |
| Construction | | 16,000,000 | 50.5% | | - | 0.0% | | |
| Minor Capital | | 10,555,546 | 33.3% | | 7,081,458 | 62.8% | | |
| Renewal & Replacements | | 5,150,000 | 16.2% | | 4,200,000 | 37.2% | | |
| Total Expenditures | \$ | 31,705,546 | 100.0% | \$ | 11,281,458 | 100.0% | | |

Operating and Capital Budget Fiscal Year 2015

6

Prepared by Finance and Operations Brookdale Community College January 23, 2014

BROOKDALE

BROOKDALE COMMUNITY COLLEGE FY15 BUDGET

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Enrollment Tables: FY09 - FY15

- Headcount
 - From a high in FY10 of 42,113 to the FY15 budget of 38,134
 - Headcount impacts the following student services:
 - Admissions
 - Registration
 - Financial Aid
 - Accounts Receivable
 - Counseling
 - o Facilities parking, custodial, furniture & equipment
 - o Safety & Security
 - o Information Technology
- Full Time Equivalent Student (FTEs) Table 2
 - An FTE is one or more student(s) taking a total of 30 credits
 - o FTEs are the basis for projecting tuition income and general service fees
 - For the period FY09 FY13, credit enrollment decreased 2.1%, for an average of 0.5% per year
 - Cost per credit FTE for the period FY09-FY13 has increased on average 1.8% per year, a reflection of a continued focus on cost containment and fiscal responsibility

Brookdale Community College Full and Part Time Student Headcount FY09 - FY15

| | FY09 | FY10 | FY11 | FY12 | FY13 | FY14 | FY14 | FY15 |
|----------------------------|--------|--------|--------|--------|--------|--------|-----------|--------|
| Term | Actual | Actual | Actual | Actual | Actual | Budget | Projected | Budget |
| | | | | | | | | |
| | | | | | | | | |
| Summer III | 2,498 | 2,547 | 2,522 | 2,563 | 2,400 | 2,330 | 2,420 | 2,420 |
| % of Year | 6.3% | 6.1% | 6.0% | 6.4% | 6.2% | 6.1% | 6.3% | 6.3% |
| | | | | | | | | |
| Fall | 15,508 | 16,643 | 16,836 | 15,918 | 15,640 | 15,249 | 15,187 | 15,187 |
| % of Year | 39.4% | 39.5% | 40.2% | 40.0% | 40.1% | 40.0% | 39.8% | 39.8% |
| | | | | | | | | |
| Spring | 14,769 | 15,958 | 15,705 | 14,934 | 14,610 | 14,303 | 14,303 | 14,303 |
| % of Year | 37.5% | 37.9% | 37.5% | 37.4% | 37.5% | 37.5% | 37.5% | 37.5% |
| | | | | | | | | |
| Summer I & II | 6,629 | 6,965 | 6,835 | 6,474 | 6,311 | 6,224 | 6,224 | 6,224 |
| % of Year | 16.8% | 16.5% | 16.3% | 16.2% | 16.2% | 16.3% | 16.3% | 16.3% |
| Total | 39,404 | 42,113 | 41,898 | 39,889 | 38,961 | 38,106 | 38,134 | 38,134 |
| = % Increase/(Decrease) | | 6.9% | (0.5%) | (4.8%) | (2.3%) | (2.2%) | 0.1% | 0.1% |

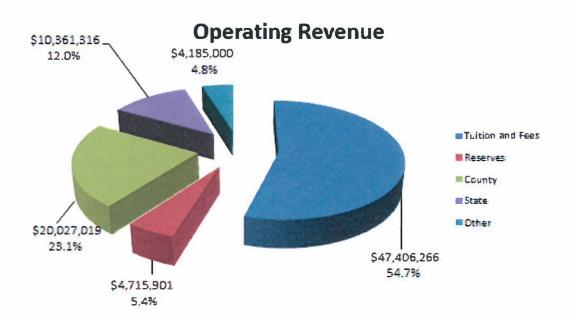
Table No. 2

Brookdale Community College Enrollment History - FTEs FY09 - FY15

| | FY09 Actual | FY10 Actual | FY11 Actual | FY12 Actual | FY13 Actual | FY14 Budget J | FY14 Projected | FY15 Budget |
|-----------------------|----------------|----------------|----------------|----------------|----------------|------------------|-------------------|----------------|
| Credit FTEs: | Actual | Actual | Actual | Actual | Actual | Duuget | TUJECIEU | Duuget |
| Summer III | 315 | 331 | 330 | 334 | 315 | 306 | 313 | 313 |
| % of Year | 2.6% | 2.6% | 2.6% | 2.8% | 2.7% | 2.7% | 2.8% | 2.8% |
| Fall | 5,151 | 5,565 | 5,673 | 5,267 | 5,076 | 4,988 | 4,963 | 4,963 |
| % of Year | 43.2% | 44.0% | 44.7% | 44.2% | 44.2% | 43.6% | 43.7% | 43.8% |
| Spring | 4,703 | 5,078 | 5,004 | 4,657 | 4,524 | 4,493 | 4,493 | 4,493 |
| % of Year | 39.4% | 40.2% | 39.3% | 39.1% | 39.4% | 39.3% | 39.6% | 39.6% |
| Summer I & II | 949 | 1,007 | 985 | 928 | 899 | 892 | 892 | 892 |
| % of Year | 8.0% | 8.0% | 7.8% | 7.8% | 7.8% | 7.8% | 7.9% | 7.9% |
| Credit Subtotal | 11,118 | 11,981 | 11,992 | 11,186 | 10,814 | 10,679 | 10,661 | 10,661 |
| % of Year | 93.2% | 94.8% | 94.4% | 93.9% | 94.1% | 93.4% | 93.9% | 93.9% |
| % Increase/(Decrease) | | 7.8% | 0.1% | (6.7%) | (3.3%) | (4.5%) | (0.2%) | (0.2%) |
| Non-Credit FTEs: | | | | | | | | |
| Non-Fundable FTEs | 807 | 662 | 707 | 726 | 680 | 750 | 693 | 693 |
| % of Year | 6.8% | 5.2% | 5.6% | 6.1% | 5.9% | 6.6% | 6.1% | 6.1% |
| Total | 11,925 | 12,643 | 12,699 | 11,912 | 11,494 | 11,429 | 11,354 | 11,354 |
| % Increase/(Decrease) | | 6.0% | 0.4% | (6.2%) | (3.5%) | (0.6%) | (0.7%) | (0.7%) |

Operating Revenue: FY15

The following pages provide a comprehensive look at the College's projected revenue streams for FY15:



- FY15 Budget Parameters
 - Stable State support
 - 6% decrease in County aid
 - 2.8% tuition increase
 - Total financial impact to student taking 15 credits in a semester \$60.45
 - \$3.5M + reduction in self-financing operating budget

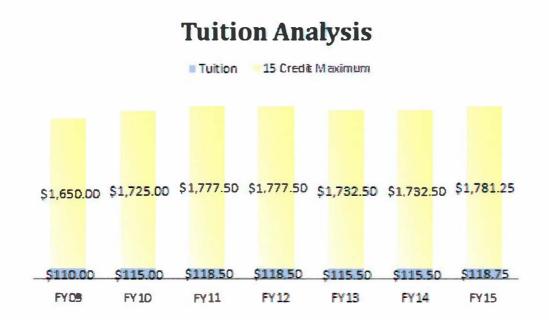
OPERATING REVENUE

In support of the FY15 Operating Budget, Brookdale anticipates that revenue will consist of the following:

A. Tuition

\$41,162,121 47.5%

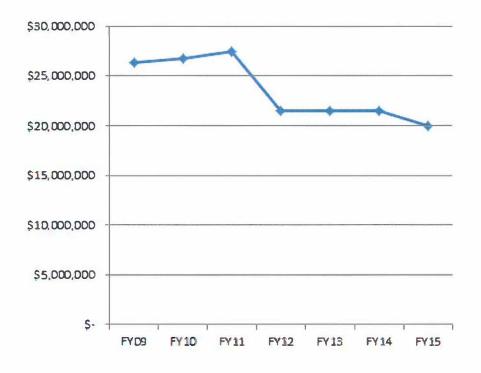
The current tuition charged by the College is \$115.50 per Student Credit Hour (SCH) to a maximum of \$1,732.50 per term. Since FY09, the College's tuition rates are as indicated below:

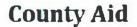


The tuition revenue estimated for FY15 is based on the College raising tuition to \$118.75 per SCH, to a maximum of \$1,781.25 per semester. This represents a \$3.25 or 2.8% increase over FY14. The Board of Trustees is sensitive to the financial impact a tuition increase can have on students. In response to this concern, the College is developing a 5-year responsible, predictable and fair tuition long range plan, which will allow students to predict with greater certainty their college expense.

B. County

The College received the following operating support from FY09 – FY14:

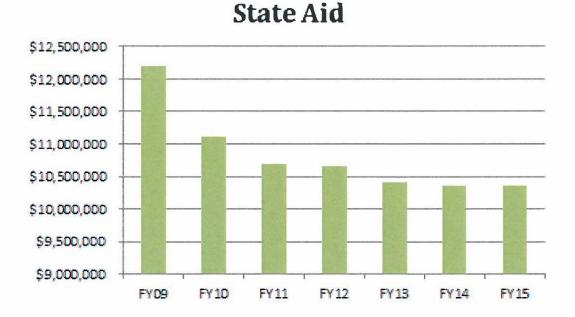




The request for FY15 represents a \$1.4M, or a 6% decrease from the FY14 budget due to the continued economic constraints faced at the County level, which were exacerbated by Superstorm Sandy. The County's allocation to the College's Operating Budget is approved by the Monmouth County Freeholders at the Board of School Estimate meeting, typically held in February of each year.

C. State Support

The College received the following Operating Aid from the State from FY09 – FY14:



FY14 State Operating Aid to the sector was \$134,123,000, and the preliminary allocation of aid to Brookdale is \$10,361,316. The actual allocation of aid will be determined after all of the audited enrollments of the 19 community colleges have been received by the Office of Management and Budget, sometime in January of 2014. For FY15, Brookdale's budgeted allocation is unchanged, as a conservative estimate based on the continued economic struggles at the State level.

Governor Christie is expected to present a draft budget in January; then, after a series of hearings with the Senate and Assembly Appropriations Committee, modifications maybe made, with the Governor approving the final budget on or about June 30, 2014.

State support for the College has varied from 24.4 percent in FY89, to 7.7 percent in FY14.

D. General Service Fees

The General Service Fee supports various student initiatives, including the Associated Students for Brookdale Community College (ASBCC), the Technology Improvement Plan (TIP), and a small percent to the annual debt service obligations of the College. The budget for FY15 is based on the fee increasing from \$27.72 to \$28.50 per SCH or 24% of tuition.

E. Non-Credit Income

In FY15, the College is projecting revenue of \$3,050,000 from Business and Community Development operations. The projected revenue exceeds the combined operating and capital expenditures for the units involved, and includes the following programs: Lifelong Learning, Career and Professional Development, Workforce and Contract Training, Academic Camps, New Jersey Alternate Route for Teacher Certification, Health Care Training, and Trips and Excursions.

F. Interest Income

The College is projecting interest income of \$185,000, as interest rates are not predicted to rise in FY15 significantly. Rates are heavily influenced by economic conditions like unemployment and are also guided by the Federal Reserve.

G. Other Fees

Other fees include application fees, transcript fees, late fees, installment loan fees, bad check fees, and laboratory fees. Due to the significance of this amount, it is shown as a separate line item in the revenue budget.

H. Other Income

Other income includes income from recovery of fringe benefits and indirect costs on grants, International Education, Summer Sports Camps, Fitness Lab, Use of Facilities and all other miscellaneous sources.

\$185,000 0.2%

\$ 1,500,000 1.7%

\$4,744,145

5.5%

\$ 3,050,000

\$950,000 1.1%

3.5%

I. <u>Reserves</u>

The College is allocating \$4,715,901 from reserves to the FY15 operating budget, which represents a reduction from the FY14 revised budget of over \$3.8 million dollars. The reserve funds were accumulated over a span of years prior to FY13 as a direct result of measures taken to maximize enrollment and reduce College-wide expenses.

More recent measures taken to reduce our reliance on reserves include, but were not limited to, the elimination or deferral of open and vacant positions, reduction in operating costs, and the conscious effort on the part of the College to self finance some of its operating budget. Appropriation from reserves reduces the amount of funding requested from the County and/or students.

Table No. 3

Brookdale Community College Operating Revenue FY09 - FY15

| Tuition | FY09 Actual \$39,179,698 44.3% | FY10 Actual \$44,668,746 47.1% | FY11 Actual \$46,013,307 48.3% | FY12 Actual \$43,091,728 50.3% | FY 13 Actual \$40,792,432 48.0% | FY14 Revised Budget \$40,110,324 44.2% | FY14 Projected \$40,042,302 45.9% | FY 15 Budget \$41,162,121 47.5% |
|----------------------------|---|---|---|---|--|---|--|--|
| Monmouth County | 26,360,468 | 26,787,228 | 27,456,909 | 21,456,909 | 21,456,909 | 21,456,909 | 21,456,909 | 20,027,019 |
| | 29.8% | 28.2% | 28.9% | 25.0% | 25.2% | 23.6% | 24.6% | 23.1% |
| State Aid | 12,196,625 | 11,115,157 | 10,685,964 | 10,660,107 | 10,417,121 | 10,417,065 | 10,361,316 | 10,361,316 |
| | 13.8% | 11 .7% | 11.2% | 12.4% | 12.2% | 11.5% | 11.9% | 12.0% |
| Federal Aid | - | 668,724 | - | - | - | - | - | - |
| | 0.0% | 0.7% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| General Service Fees | 4,466,286 | 5,056,688 | 5,262,161 | 4,965,438 | 4,692,795 | 4,624,007 | 4,594,860 | 4,744,145 |
| | 5.0% | 5.3% | 5.5% | 5.8% | 5.5% | 5.1% | 5.3% | 5.5% |
| Non Credit Income | 3,193,010 | 3,392,387 | 3,008,326 | 2,887,310 | 3,000,400 | 3,000,000 | 3,050,000 | 3,050,000 |
| | 3.6% | 3.6% | 3.2% | 3.4% | 3.5% | 3.3% | 3.5% | 3.5% |
| Interest Income | 668,774 | 422,011 | 263,000 | 171,310 | 152,299 | 185,000 | 150,000 | 185,000 |
| | 0.8% | 0.4% | 0.3% | 0.2% | 0.2% | 0.2% | 0.2% | 0.2% |
| Other Fees ** | 1,422,189 | 1,596,560 | 1,578,470 | 1,509,864 | 1,477,562 | 1,500,000 | 1,422,500 | 1,500,000 |
| | 1.6% | 1.7% | 1.7% | 1.8% | 1.7% | 1.7% | 1.6% | 1.7% |
| Other Income | 995,700 | 1,230,319 | 879,883 | 956,365 | 886,414 | 950,000 | 852,180 | 950,000 |
| | 1.1% | 1.3% | 0.9% | 1.1% | 1.0% | 1.0% | 1.0% | 1.1% |
| Reserves | 0.0% | - 0.0% | - 0.0% | 0.0% | 2,192,796 2.6% | 8,569,837 9.4% | 5,276,099 6.1% | 4,715,901 5.4% |
| TOTAL | \$88,482,750 | \$94,937,820 | \$95,148,020 | \$85,699,031 | \$85,068,728 | \$90,813,142 | \$87,206,166 | \$86,695,502 |
| \$ Incr/(Decr) Over Previo | | \$ 6,455,070 | \$ 210,200 | \$ (9,448,989) | \$ (630,303) | \$ 5,744,414 | \$ 2,137,438 | \$ (510,664) |
| % Incr/(Decr) Over Previ | | 7.3% | 0.2% | (9.9%) | (0.7%) | 6.8% | 2.5% | (0.6%) |

^{**} Technology and debt service fees are not included in other fees; they are shown in the capital fund.

Brookdale Community College Operating Budget Summary FY15

| | FY13 Ac | Actual FY14 Revised Budget | | d Budget | FY14 Pro | jected | FY15 Budget | |
|----------------------------|---------------|----------------------------|---------------|------------|---------------|------------|---------------|------------|
| Current Revenue: | Amount | % of Total | Amount | % of Total | Amount | % of Total | Amount | % of Total |
| Tuition | \$ 40,792,432 | 48.0% | \$ 40,110,324 | 44.2% | \$ 40,042,302 | 45.9% | \$ 41,162,121 | 47.5% |
| Monmouth County | 21,456,909 | 25.2% | 21,456,909 | 23.6% | 21,456,909 | 24.6% | 20,027,019 | 23.1% |
| State Aid | 10,417,121 | 12.3% | 10,417,065 | 11.5% | 10,361,316 | 11.9% | 10,361,316 | 11.9% |
| General Service Fees | 4,692,795 | 5.5% | 4,624,007 | 5.1% | 4,594,860 | 5.3% | 4,744,145 | 5.5% |
| Non Credit Income | 3,000,400 | 3.5% | 3,000,000 | 3.3% | 3,050,000 | 3.5% | 3,050,000 | 3.5% |
| Interest Income | 152,299 | 0.2% | 185,000 | 0.2% | 150,000 | 0.2% | 185,000 | 0.2% |
| Other Fees | 1,477,562 | 1.7% | 1,500,000 | 1.7% | 1,422,500 | 1.6% | 1,500,000 | 1.7% |
| Other Income | 886,414 | 1.0% | 950,000 | 1.1% | 852,180 | 1.0% | 950,000 | 1.1% |
| Reserves | 2,192,796 | 2.6% | 8,569,837 | 9.4% | 5,276,099 | 6.1% | 4,715,901 | 5.4% |
| Total Current Revenue | \$ 85,068,728 | 100.0% | \$ 90,813,142 | 100.0% | \$ 87,206,166 | 100.0% | \$ 86,695,502 | 100.0% |
| Current Expenditures: | | | | | | | | |
| Educational Services | \$ 43,723,225 | 51.5% | \$ 44,406,564 | 48.9% | \$ 43,375,053 | 49.7% | \$ 43,883,840 | 50.6% |
| Bus & Comm Develop | 2,894,108 | 3.4% | 2,844,859 | 3.1% | 2,907,372 | 3.3% | 2,834,100 | 3.3% |
| Finance & Operations | 6,636,353 | 7.8% | 6,365,035 | 7.0% | 6,316,328 | 7.2% | 6,383,592 | 7.4% |
| President's Office | 8,125,302 | 9.6% | 7,965,702 | 8.8% | 7,897,479 | 9.1% | 7,872,779 | 9.1% |
| Develop, Comm & Gov't Rel | 540,315 | 0.6% | 573,220 | 0.6% | 558,220 | 0.6% | 511,245 | 0.6% |
| Benefits | 16,649,789 | 19.6% | 19,444,747 | 21.4% | 17,899,784 | 20.5% | 17,761,768 | 20.5% |
| General Expenses | 3,941,544 | 4.6% | 6,314,035 | 7.0% | 5,352,950 | 6.2% | 4,669,478 | 5.4% |
| Utilities | 2,558,092 | 3.0% | 2,898,980 | 3.2% | 2,898,980 | 3.3% | 2,778,700 | 3.2% |
| Total Current Expenditures | \$ 85,068,728 | 100.0% | \$ 90,813,142 | 100.0% | \$ 87,206,166 | 100.0% | \$ 86,695,502 | 100.0% |

Salaries have been allocated to the various divisions for those groups that have not negotiated settlement.

Expenditures after distribution of salary increases to cost centers:

| Educational Services | \$ 44,036,946 |
|---------------------------|---------------|
| Bus & Comm Develop | 2,845,795 |
| Finance & Operations | 6,413,527 |
| President's Office | 7,899,841 |
| Develop, Comm & Gov't Rel | 515,958 |
| Benefits | 17,761,768 |
| General Expenses | 4,442,967 |
| Utilities | 2,778,700 |
| | \$ 86,695,502 |

Operating Expenditures: FY15

A summary of the College's Operating Expenditures:

- FY14 projected expenditures \$87,206,166, a reduction from the FY14 revised budget of \$90,813,142
- FY15 Budget of \$86,695,502 reflects a 0.6% decrease from the FY14 revised
- Savings achieved can be attributed to:
 - Personnel retirements and attrition (salary and benefits)
 - Reductions in general expense reserves for vacation accruals, auxiliary enterprises and operations
 - Management and staff's continued commitment to balance the budget

OPERATING EXPENDITURES

The Operating Budget for FY15 decreased by \$4,117,640 or 4.5 percent over the FY14 revised budget.

1. Salary Increases

Labor agreements with the Administrative Association and Professional Staff Association expired lune 30, 2014. Estimated settlement funds have been reserved in General Institutional for FY15. The Faculty Association reached a 3 year agreement effective July 1, 2013 through June 30, 2016 and Fraternal Order of Police has an existing labor contract through June 30, 2015; salary increases have been allocated to their cost centers.

2. Part Time Faculty Costs

Part time faculty instructional costs have decreased by \$22,000, due to a reduction in the enrollment projection and the efficient use of part time faculty in the classroom.

3. Benefits

Fringe benefits consist of Social Security, Pension Funds, Workers' Compensation, Health Benefits, Short Term Disability, Dental, NJ Unemployment Insurance, and other miscellaneous items. The College is anticipating an overall decrease in benefits, mainly due to staffing changes. Benefits constitute 20.5 percent of the overall Operating Budget.

4. Deferred Positions

The College has projected a savings of \$240,717 resulting from various deferred positions located throughout the operating budget.

5. <u>Retirements/Attrition</u>

The College has projected a savings of \$503,771 from staff retirements and attrition.

6. Various Operating Expenses

Various line items in the amount of \$322.553 reflect a combination of immaterial adjustments to other line items in the budget (i.e., travel, office & instructional supplies, part-time hourly).

\$ (1,682,979)

\$ (22,000)

\$ (240,717)

\$ (503,771)

\$ 598,937

\$ (322,553)

7. <u>General Expenses</u>

The general institutional budget decreased by \$1,944,557, due to a reduction in reserve allocations for deferred salaries, vacation accrual, and a reduction of bad debt expenses, and various other general other expenses.

Brookdale Community College Operating Expenditures FY09 - FY15

| Educational Services | FY09 Actual \$ 42,246,464 | FY10 Actual \$ 45,461,450 | FY11 Actual \$ 45,327,773 | FY12 Actual \$ 44,089,227 | FY13 Actual \$ 43,723,225 | FY: Revised Budg \$ 44,406,56 | et Projected | FY15 Budget \$ 43,883,840 |
|---|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|-------------------------------------|--------------|---------------------------------|
| Educational Services | 51.5% | 51.1% | \$ 43,327,773 51.4% | \$ 44,089,227 52.7% | \$ 43,723,223 51.4% | \$ 44,400,50 48.9 | | \$ 43,883,840 50.6% |
| Business & Comm Development | 3,255,615 4.0% | 3,175,274 3.6% | 3,041,439 3.4% | 3,032,301 3.6% | 2,894,108 3.4% | 2,844,85 3.1 | | 2,834,100 3.3% |
| Finance & Operations | 6,196,128 7.6% | 6,975,186 7.8% | 6,688,606 7.6% | 6,165,671 7.4% | 6,636,353 7.8% | 6,365,03 7.0 | | 6,383,592 7.4% |
| BOT & President's Division | 7,844,217 | 8,219,467 | 8,205,376 | 7,732,726 | 8,125,302 | 7,965,70 | 2 7,897,479 | 7,872,779 |
| Develop, Comm & Gov't Relations | 9.6% 444,679 | 9.2% 452,754 | 9.3% 468,505 | 9.2% 526,225 | 9.6% 540,315 | 8.8 573,22 | | 9.1% 511,245 |
| | 0.5% | 0.5% | 0.5% | 0.6% | 0.6% | 0.6 | | 0.6% |
| Benefits | 13,542,294 16.5% | 15,535,807 17.5% | 15,827,114 17.9% | 15,931,255 19.0% | 16,649,789 19.6% | 19,444,74 21.4 | | 17,761,768 20.5% |
| General Expenses | 3,800,892 4.6% | 4,928,846 5.5% | 5,241,512 6.0% | 3,680,410 4.4% | 3,941,544 4.6% | 6,314,03 7.0 | | 4,669,478 5.4% |
| Utilities | 4,732,414 | 4,165,582 | 3,452,743 | 2,593,279 | 2,558,092 | 2,898,98 | 0 2,898,980 | 2,778,700 |
| Total | 5.8% \$ 82,062,703 | 4.7% \$ 88,914,366 | 3.9% \$ 88,253,068 | 3.1% \$ 83,751,094 | 3.0% \$ 85,068,728 | 3.2 \$ 90,813,14 | | 3.2% \$ 86,695,502 |
| \$ Incr/(Decr) Over Previous Year % Incr/(Decr) Over Previous Year | 3 | \$ 6,851,663 8.3% | \$ (661,298) (0.7%) | \$ (4,501,974) (5.1%) | \$ 1,317,634 1.6% | \$ 5,744,41 6.8 | | \$ (510,664) (0.6%) |

Brookdale Community College Operating Budget Increases/(Decreases) FY15

FY14 Revised Budget

\$ 90,813,142

| Salary & Benefits | | | | |
|-------------------------------------|----------|------|-------------------|------------------|
| Salary Adjustments | \$ 598,9 | 937 | | |
| Part Time Faculty Costs | (22,0 | 000) | | |
| Benefit Costs | (1,682,9 | 979) | | |
| Deferred Positions | (240,2 | 717) | | |
| Retirements/ Attrition | (503,2 | 771) | | |
| Total Salary & Benefits | | | \$ (1,850,530) | |
| | | | | |
| Operating | | | | |
| Various Line Item Decreases | (322,5 | 553) | | |
| General expenses | (1,944,5 | 557) | | |
| Total Operating | | | (2,267,110) | |
| | | | | |
| Total Salary & Benefits & Operating | | | | (4,117,640) |
| | | | | |
| FY15 Budget | | | | \$ 86,695,502 |

Capital Budget FY15

• Table 8 summarizes the Capital Budget's revenue and expenditure requests:

FY15 Capital Budget is \$11,281,458, and includes

- Information Technology Upgrades
- A continued focus on Deferred Maintenance
- Debt service obligations

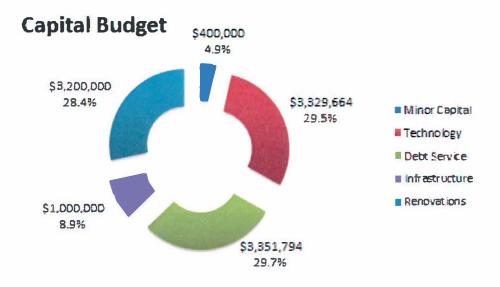


CAPITAL BUDGET REVENUE

Table 7 provides details of the FY15 Capital Budget and summarizes the capital revenue by source and category.

The total anticipated Capital Budget is \$11,281,458.

A portion of the general service fee supports capital and technology initiatives at the Lincroft and Freehold campuses, as well as the Higher Education Centers. The College has also appropriated funds for the balance of annual debt service obligations, infrastructure improvements and minor capital purchases.



CAPITAL BUDGET EXPENDITURES

Expenditures are broken down into the following categories; Renewals and Replacements and Minor Capital. The College's capital budget includes \$4,200,000 for renewals and replacements, which are the infrastructure projects and deferred maintenance costs identified in the College's Facilities Master Plan.

The College's FY15 Minor Capital Budget is \$7,081,458. This amount represents \$3,329,664 or technology needs, \$400,000 to fund campus wide equipment and furniture requests, and \$3,351,794 for the debt service obligations.

Table No. 7

. . .

Brookdale Community College Capital Budget Summary FY15

| | | FY14 Revised Budget | | | FY15 Request | | | |
|-----------------------------|----|---------------------|------------|----|--------------|------------|--|--|
| | | | Percent of | | | Percent of | | |
| | | Amount | Total | | Amount | Total | | |
| Revenue | | | | | | | | |
| County: | | | | | | | | |
| County Chapter 12 | \$ | 2,125,000 | 6.7% | \$ | 1,600,000 | 14.2% | | |
| County Bond | | 2,000,000 | 6.3% | | - | 0.0% | | |
| Subtotal County | | 4,125,000 | 13.0% | | 1,600,000 | 14.2% | | |
| State: | | | | | | | | |
| State Higher Education Bond | | 12,000,000 | 37.8% | | - 2 | 0.0% | | |
| State HETI | | 1,160,562 | 3.7% | | - | 0.0% | | |
| State ELF | | 2,724,303 | 8.6% | | - | 0.0% | | |
| State Chapter 12 | | 2,125,000 | 6.7% | | 1,600,000 | 14.2% | | |
| Subtotal State | | 18,009,865 | 56.8% | | 1,600,000 | 14.2% | | |
| Other: | | | | | | | | |
| Other | | 6,210,000 | 19.7% | | 4,588,635 | 40.7% | | |
| Fees | | 3,360,681 | 10.6% | | 3,492,823 | 31.0% | | |
| Subtotal Other | | 9,570,681 | 30.3% | | 8,081,458 | 71.6% | | |
| Total Revenue | | 31,705,546 | 100.0% | | 11,281,458 | 100.0% | | |
| Total Revenue | - | 51,7 05,5 10 | 100.070 | | 11,201,100 | 100.070 | | |
| Expenditures: | | | | | | | | |
| Construction | | 16,000,000 | 50.5% | | | 0.0% | | |
| Minor Capital | | 10,555,546 | 33.3% | | 7,081,458 | 62.8% | | |
| Renewal & Replacements | | 5,150,000 | 16.2% | | 4,200,000 | 37.2% | | |
| Total Expenditures | \$ | 31,705,546 | 100.0% | \$ | 11,281,458 | 100.0% | | |

Budget Statistics: FY09 – FY15

Table 8 provides statistics for the following:

o Revenue \$86,695,502

| Tuition & Fees | 2.5% |
|---------------------------|-------|
| State | 0.0% |
| County | -6.0% |

o Expense \$86,695,502

- o FTEs
 - Credit Enrollment (0.2%)
 - Credit 10,661 FTEs
 - Cost \$7,831 per FTE

Table 9 provides Negotiation Data for the four associations

- o Salaries
 - Administrative and Professional Staff Associations are currently in negotiations for FY15.

Brookdale Community College Budget Statistics FY09 - FY15 Revenue & Expense

| | F | Y09 Actual | FY10 Actual | FY11 Actual | FY12 Actual | | FY13 Actual | FY | 14 Revised Budget | FY14 Projected | | FY15 Budget |
|----------------------------------|------|------------|------------------|------------------|-------------------|----|-------------|------|----------------------|-------------------|-----|----------------|
| Revenue: | | | | | | | | | | | | |
| Tuition & Fees | \$ 4 | 45,068,173 | \$ 51,321,994 | \$ 52,853,938 | \$ 49,567,030 | \$ | 46,962,789 | \$ 4 | 46,234,331 | \$ 46,059,662 | \$4 | 7,406,266 |
| % of Budget | | 50.8% | 54.1% | 55.5% | 57.8% | | 55.2% | | 51.0% | 52.6% | | 54.7% |
| % Incr/(Decr) Over Prior Yr | | | 13.9% | 3.0% | (6.2%) | | (5.3%) | | (1.6%) | (0.4%) | | 2.5% |
| Monmouth County | 2 | 26,360,468 | 26,787,228 | 27,456,909 | 21,456,909 | | 21,456,909 | | 21,456,909 | 21,456,909 | 2 | 0,027,019 |
| % of Budget | | 29.9% | 28.2% | 28.9% | 25.0% | | 25.2% | | 23.6% | 24.5% | | 23.1% |
| % Incr/(Decr) Over Prior Yr | | | 1.6% | 2.5% | (21.9%) | | 0.0% | | 0.0% | 0.0% | | (6.7%) |
| State Aid | 1 | 12,196,625 | 11,115,157 | 10,685,964 | 10,660,107 | | 10,417,121 | ľ | 10,417,065 | 10,361,316 | 1 | 0,361,316 |
| % of Budget | | 13.8% | 11.7% | 11.2% | 12.3% | | 12.2% | | 11.5% | 11.7% | | 12.0% |
| % Incr/(Decr) Over Prior Yr | | | (8.9%) | (3.9%) | (0.2%) | | (2.3%) | | (0.0%) | (0.5%) | | (0.5%) |
| Federal Aid | | - | 668,724 | - | - | | - | | - | - | | |
| % of Budget | | 0.0% | 0.7% | 0.0% | 0.0% | | 0.0% | | 0.0% | 0.0% | | 0.0% |
| Other Income | | 4,857,484 | 5,044,717 | 4,151,209 | 4,014,985 | | 4,039,113 | | 4,135,000 | 4,052,180 | | 4,185,000 |
| % of Budget | | 5.5% | 5.3% | 4.4% | 4.7% | | 4.8% | | 4.6% | 4.6% | | 4.8% |
| % Incr/(Decr) Over Prior Yr | | | 3.9% | (17.7%) | (3.3%) | | 0.6% | | 2.4% | (2.0%) | | 1.2% |
| Reserves | | - | - | - | - | | 2,192,797 | | 8,569,837 | 5,578,586 | | 4,715,901 |
| % of Budget | | 0.0% | 0.0% | 0.0% | 0.0% | _ | 2.6% | | 9.4% | 6.4% | | 5.4% |
| Total | \$ 8 | 38,482,750 | \$ 94,937,820 | \$ 95,148,020 | \$ 85,699,031 | \$ | 85,068,729 | \$ 9 | 90,813,142 | \$ 87,508,653 | \$8 | 6,695,502 |
| | | | | | | | | | | | | |
| \$ Incr/(Decr) Over Prior Yr | | | \$ 6,455,070 | \$ 210,200 | \$ (9,448,989) | \$ | (630,302) | \$ | 5,114,111 | \$ (3,304,489) | \$ | (813,151) |
| % Incr/(Decr) Over Prior Yr | | | 7.3% | 0.2% | (9.9%) | | (0.7%) | | 6.8% | (3.6%) | | (4.5%) |
| Tuition Rates | \$ | 110.00 | \$ 115.00 | \$ 118.50 | \$ 118.50 | \$ | 115.50 | \$ | 115.50 | \$ 115.50 | \$ | 118.75 |
| Tuition & Fees Per Credit FTE | \$ | 4,053.62 | \$ 4,283.62 | \$ 4,407.43 | \$ 4,431.17 | \$ | 4,342.78 | \$ | 4,329.46 | \$ 4,320.39 | \$ | 4,446.70 |

Table No. 8 Cont'd

| _ | FY09 Actual | FY10 Actual | FY11 Actual | FY12 Actual | FY13 Actual | FY14 Revised Budget | FY14 Projected | FY15 Budget |
|-------------------------------|---------------|---------------|-------------------|-------------------|---------------|------------------------|-------------------|----------------|
| Expenses: | | | | | | | | |
| Total Operating | \$ 82,062,703 | \$ 88,914,366 | \$ 88,253,068 | \$ 83,751,094 | \$ 85,068,729 | \$ 90,813,142 | \$ 87,508,653 | \$86,695,502 |
| \$ Incr/(Decr) Over Prior Yr | | 6,851,663 | (661,298) | (4,501,974) | 1,317,635 | 7,062,048 | (3,304,489) | (4,117,640) |
| % Incr/(Decr) Over Prior Yr | | 8.3% | (0.7%) | (5.1%) | 1.6% | 6.8% | (3.6%) | (4.5%) |
| FTES: | | | | | | | | |
| Credit | 11,118 | 11,981 | 11,992 | 11,186 | 10,814 | 10,679 | 10,661 | 10,661 |
| % Incr/(Decr) Over Prior Yr | | 7.8% | 0.1% | (6.7%) | (3.3%) | (1.2%) | (0.2%) | (0.2%) |
| Non Credit | 807 | 662 | 707 | 726 | 680 | 750 | 693 | 693 |
| Total FTE | 11,925 | 12,643 | 12,699 | 11,912 | 11,494 | 11,429 | 11,354 | 11,354 |
| % Incr/(Decr) Over Prior Yr | | 6.0% | 0.4% | (6.2%) | (3.5%) | (0.6%) | (0.7%) | (0.7%) |
| Non Credit Expenditures | 3,255,615 | 3,175,274 | 3,041,439 | 3,032,301 | 2,894,108 | 2,844,859 | 3,209,859 | 3,209,859 |
| Net Credit Expenditures | 78,807,088 | 85,739,092 | 85,211,629 | 80,718,793 | 82,174,621 | 87,968,283 | 84,298,794 | 83,485,643 |
| Cost Per FTE: | | | | | | | | |
| Credit | \$ 7,088 | \$ 7,156 | \$ 7,106 | \$ 7,216 | \$ 7,599 | \$ 8,238 | \$ 7,907 | \$ 7,831 |
| % Incr/(Decr) Over Prior Yr | | 1.0% | (0.7%) | 1.6% | 5.3% | 8.4% | (4.0%) | (4.9%) |
| Each Tuition % = | \$ 411,621 | | Tuition % Increa | se over FY14 = 2. | 8% | | | |
| Each State % = | 103,613 | | Tuition Rate \$11 | 8.75/Credit, Max | \$1,781.25 | | | |
| Each County % = | 214,569 | | | | | | | |
| Each General Srv Fee % = | 47,441 | | Tuition Revenue | per FTE | \$ 3,861 | | | |
| Each \$1 Tuition Increase = | 346,628 | | General Service I | | 445 | | | |
| Each \$1 Gen Fee Increase = | 43,103 | | Other Fees per F | | 141 | | | |
| Each \$1 Tech Fee Increase = | 20,798 | | | | | | | |
| Each \$1 Debt Serv Fee Incr = | 10,399 | | | | | | | |
| | | | | | | | | |

State Aid hit a high of 28.8% in FY85

County Support hit a high of 44.1% in FY90

Average increase in County support from FY85-FY89 was 15.4%, with a high in FY89 of 23.4%

Table No. 9

Brookdale Community College Negotiation Data FY09 - FY15

Listed below are the negotiated settlements for the major units of the College.

PSA

| FY09 | 4.0% | FY12 | \$500 + 2% |
|------|------------|------|------------|
| FY10 | 4.0% | FY13 | \$500 + 2% |
| FY11 | \$500 + 2% | FY14 | 1.0% |

FACULTY

| FY09 | \$1,375 + 2.0% | FY12 | \$936 + 2.0% |
|------|----------------|------|---------------------------------------|
| FY10 | 4.0% | FY13 | \$967 + 2.0% |
| FY11 | \$907 + 2.0% | FY14 | 1.0% or \$750, whichever is greater |
| | | FY15 | 2.0% or \$1,400, whichever is greater |

ADMINISTRATORS

| FY09 | \$1,176 + 2.0% | FY12 | \$778 + 2.0% |
|------|----------------|------|--------------|
| FY10 | \$1,225 + 2.0% | FY13 | \$803 + 2.0% |
| FY11 | \$754 + 2.0% | FY14 | 1.0% |

FOP

| FY09 | 4.55% | FY12 | 0.0% |
|------|-------|------|------|
| FY10 | 3.9% | FY13 | 1.5% |
| FY11 | 3.75% | FY14 | 1.5% |
| | | FY15 | 1.5% |

PSA and Adminstrators do not have a negotiated settlement for FY15.



General Functions Administration Human Resources Finance & Facilities Policy & Education

5.1 Curriculum

Brookdale Community College (herein **College**) is entering into an Early College High School initiative with St. John Vianney High School (herein **SJVHS**), to be known as the St. John Vianney Early College Academy (herein **SJVECA**), empowering students to graduate with an associate's degree in social science and a high school diploma simultaneously.

More than 60% of the coursework will be delivered at **SJVHS**, a location that is geographically apart from any College campus or additional location, during the first three years of the program. Middle States Commission on Higher Education (MSCHE) requires approval to offer 50% or more of a program at an additional location through submission of a substantive change request. The College is seeking MSCHE approval to offer approximately 65% of the program at **SJVHS** located at 540A Line Road, Holmdel, New Jersey.

RECOMMENDATIONS

The President recommends that the Board of Trustees adopt a resolution approving the College to submit a substantive change request for an additional location at **SJVHS** to the Middle States Commission on Higher Education.



General Functions Administration Human Resources Finance & Facilities Policy & Education

RESOLUTION

WHEREAS, Brookdale Community College (herein **College**), is entering into an Early College High School initiative with St. John Vianney High School (herein **SJVHS**), to be known as the St. John Vianney Early College Academy (herein **SJVECA**), empowering students to graduate with an associate's degree and a high school diploma simultaneously; and

WHEREAS, SJVHS and the College are guided by highly similar visions, missions and values; and WHEREAS, the two institutions have agreed to provide select students in the freshman class beginning in Fall 2014 an opportunity to complete an associate of arts degree in Social Science over the course of four academic years; and

WHEREAS, the first three years of the program will be delivered at SJVHS, a location that is geographically apart from any College campus or additional location; and

WHEREAS, Middle States Commission on Higher Education requires approval to offer 50% or more of a program at an additional location through submission of a substantive change request to include academic programming, need, a sustainable fiscal plan, appropriate facilities and faculty, and oversight at the additional location; and

WHEREAS, the College is seeking Middle States Commission on Higher Education approval to offer approximately 65% of the program at SJVHS located at 540A Line Road, Holmdel NJ;

NOW, THEREFORE, BE IT RESOLVED by the Board of Trustees of Brookdale Community College that the **College** is approved to submit a substantive change request for an additional location at **SJVHS** to the Middle States Commission on Higher Education for the delivery of the first three years of the **SJVECA**.

January 23, 2014



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5.2 Curriculum

The faculty and administration of the College have proposed a Health Science Option in the Social Sciences A.A. degree program.

The Health Science Option is designed for students seeking a career in health sciences. Students have the option of completing the Health Science Option and transferring to a four-year institution to complete a Bachelor's degree or transitioning, upon completion of admission requirements, to one of the College's A.A.S. degrees in Nursing, Radiologic Technology, Respiratory Therapy, Dental Hygiene or Medical Laboratory Technology.

The Social Sciences A.A. Health Science Option has been reviewed by Academic Division Deans, Academic Council, the Dean of Academic Affairs, the Registrar, the Executive Vice President for Educational Services, the President and the Educational Services Committee of the Board.

The President recommends that the Board of Trustees adopt a resolution approving the Social Sciences A.A. Health Science Option.



General Functions Administration Human Resources Finance & Facilities Policy & Education

WHEREAS, the faculty and administration of the College have proposed a Health Science Option in the Social Sciences A.A. degree program; and

WHEREAS, the Health Science Option is designed for students seeking a career in health sciences; and

WHEREAS, students have the option of completing the option and transferring to a four-year institution to complete a Bachelor's degree or transitioning, upon completion of admission requirements, to one of the College's A.A.S. degrees in Nursing, Radiologic Technology, Respiratory Therapy, Dental Hygiene or Medical Laboratory Technology; and

WHEREAS, the Social Sciences A.A. Health Science Option has been reviewed by Academic Division Deans, the Dean of Academic Affairs, Academic Council, the Registrar, the Executive Vice President for Educational Services, the President and the Educational Services Committee of the Board.

NOW THEREFORE BE IT RESOLVED by the Board of Trustees of Brookdale Community College that the Social Sciences A.A. Health Science Option be and is hereby approved.

January 23, 2014



General Functions Administration Human Resources Finance & Facilities Policy & Education

Social Science A.A. Degree, Health Science Option

General Education – 48-49 credits:

The following General Education courses are required for students choosing this program:

| <u>Communications</u> ENGL 121 - English Composition: The Writing Process Credits: 3 ENGL 122 - English Composition: Writing and Research Credits: 3 (E) SPCH 115 - Public Speaking Credits: 3 (E) | Credits 9 |
|---|--------------|
| <u>Humanities</u> Any General Education Humanities courses* Recommended: PHIL 227 Introduction to Ethics Credits: 3 | 9 |
| Mathematics, Science, Technological Competency Mathematics (3-8) MATH 131* or Any General Education MATH course Credits: 3-4 *Required for Medical Laboratory Technology Science (4-8) BIOL 111 - Anatomy and Physiology I Credits: 4 BIOL 112 - Anatomy and Physiology II Credits: 4 BIOL 213 - Microbiology Credits: 4 Technological Competency (0-4) COMP 129 - Information Technology Credits: 3 (E) | 18-19 |
| Social Science PSYC 106 - Introduction to Psychology II Credits: 3 SOCI 101 - Principles of Sociology Credits: 3 or ANTH 105 – Cultural Anthropology Credits 3* | 6 |
| History Any General Education History courses* | 6 |

*One course is required from the Cultural & Global Awareness (CG) knowledge area. Students may meet this requirement while simultaneously fulfilling the general education requirement for another knowledge area.



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| Career Studies - 10 Credits as follows: | |
|--|-----|
| CHEM 136 – Introduction to Inorganic, Organic and Biological Chemistry | 4 |
| HESC 105 - Medical Terminology | 3 |
| • PSYC 208 – Lifespan Development (E) | 3 |
| Career Studies – 3-4 Credits from among the following: | 3-4 |
| PSYC 216 – Abnormal Psychology Credits: 3 | |
| • PSYC 245 – Introduction to Quantitative Methods in Social Science Research Credits: 3 | |
| PSYC 246 – Quantitative Methods Lab Credit: 1 | |
| SOCI 202 – Analysis of Social Problems Credits: 3 or | |
| POLI 228 – Environmental Politics and Policy Credits 3 or | |
| POLI 105 – American National Government Credits 3 | |
| SOCI 215 – Marriage and the Family Credits; 3 | |

Total credits required for degree: 61-63

Note: Due to intricacies in requirements for the health science programs and for transfer, students should meet with a Counselor before selecting courses.