

**JOINT ADMISSIONS/ARTICULATION AGREEMENT  
BETWEEN  
THE SCHOOL OF MANAGEMENT  
NEW JERSEY INSTITUTE OF TECHNOLOGY  
AND  
THE DEPARTMENT OF BUSINESS AND TECHNOLOGY  
BROOKDALE COMMUNITY COLLEGE**

The purpose of this Joint Admissions Agreement is to ensure the transfer and automatic acceptance of students enrolled in the Associate of Arts (A.A.) Business Administration degree programs offered by the Department of Business and Technology Division at Brookdale Community College into the Baccalaureate of Science in Business degree programs offered by the School of Management at New Jersey Institute of Technology:

**Goals and Objectives:**

1. To provide students with an opportunity to plan their total baccalaureate experience at the beginning of their college education.
2. To provide students with a seamless transition from the associate degree program into the baccalaureate program.
3. To facilitate the recruitment of students into programs offered by both institutions.

**Articles of Agreement:**

1. **New Jersey Institute of Technology** will accept a maximum of 64 credits from the Business Administration A.A. Degree at **Brookdale Community College** toward fulfillment of the baccalaureate degree in Business. Courses taken outside the required A.A. curriculum will be evaluated on an individual basis. The current areas of concentration in NJIT's business program are: Marketing, Finance, Management Information Systems, International Business, Management, and Accounting.
2. Graduates from **Brookdale Community College**, having earned the A.A. Business Administration degree will be able to complete all baccalaureate degree requirements in Business at NJIT within two years or less of successful completion of full time study course work, with the minimum credits per term outlined in the course catalog. Also, provided the students have selected the appropriate courses designated in the agreement. The credits transferred from **Brookdale Community College** into the baccalaureate program will apply. The credits transferred from **Brookdale Community College** into the baccalaureate

program will apply towards the total required credits for degree completion at **New Jersey Institute of Technology**. For example, if 62 credits transfer, then 62 credits will be needed and used for the 124 credit degree completion. This agreement is in full compliance with the State of New Jersey's Transfer Policy of September 2007, and the Comprehensive Statewide Transfer Agreement.

3. The general education credits earned by **Brookdale Community College** graduates of the program covered by this agreement shall be applied toward the general education core at **New Jersey Institute of Technology**. If the student has general education credits exceeding those required by NJIT, they will be accepted as free elective credits.
4. To receive the transfer credit identified above, **Brookdale Community College** students must successfully complete the designated courses identified on the attached Program Checklists with individual course grades of "C" or better and a minimum cumulative Grade Point Average at the time of transfer of 2.0.
5. **Brookdale Community College** and **New Jersey Institute of Technology** will develop and maintain accurate, up-to-date course equivalency listings for the A.A. in Business Administration and B.S. in Business and the equivalencies will be posted on the NJIT Transfer System.
6. Graduates from **Brookdale Community College** shall be eligible for consideration for baccalaureate degree honors at **New Jersey Institute of Technology**. Graduates will also be eligible for the Albert Dorman Honors College, with a GPA of 3.4 or higher. They will still need to complete the application process to meet other criteria.
7. **Brookdale Community College** students transferring to **New Jersey Institute of Technology** will be treated the same as other continuing **NJIT** students and of equal class standing when applying for financial aid and in the distribution of funds.
8. **New Jersey Institute of Technology** and **Brookdale Community College** will each assign a staff person to serve as liaisons to assure on-going communication between the two institutions. At least once a year, **Brookdale Community College** and **New Jersey Institute of Technology** faculty and administrative staff will meet to discuss curriculum and other program details. Proposed changes in curriculum by either institution will be addressed to ensure that they are acceptable to the other and that they will not cause unnecessary difficulty for students seeking transfer.
9. **New Jersey Institute of Technology** will provide **Brookdale Community College** with information packets for transfer admissions and the application fee will be waived.

10. **Brookdale Community College** will provide its Business Administration students with information about transferring to **NJIT**, including the list of course equivalencies pertaining to this agreement.
  
1. **New Jersey Institute of Technology** agrees to submit an Annual Report to the **Brookdale Community College** Transfer Office listing the names of the students who completed degrees covered by this agreement along with the student's GPAs, and the names of **Brookdale Community College** transfer students currently enrolled in the degree programs covered by this agreement.

**Approval of Agreement:**

To ensure continuity and maintenance of this agreement, it shall be reviewed and updated every three years or as needed when either party makes curricular changes. Either institution may terminate the Agreement at any time by written notice at least one year in advance of the effective date of termination. Should this Agreement be terminated, it is understood that the termination will not apply to students already accepted to New Jersey Institute of Technology under the terms of this Agreement.

The Agreement is effective September 1, 2012.

**BROOKDALE C.C./N.J.I.T. JOINT ADMISSIONS AGREEMENT**  
**BUSINESS ADMINISTRATION A.A. DEGREE: B.S. BUSINESS**

**Brookdale C.C. Course Offerings**

**N.J.I.T. Equivalent Courses**

**First Semester**

3.c.h.	BUSI 105 Introduction to Business	3	MGMT 190 Intro to Business
3.c.h.	ENGL 121 English Composition-Writing Process	3	Hum 101 English: Writing, Speaking, Thinking I
3.c.h.	PHIL 105	3	HUM 212 – The Modern World
3.c.h.	COMP 129 Information Technology (Mathematics/Science/Technological or Info Literacy)	3	MIS 245 Management Information Systems
3c.h.	HIST 105 recommended;(satisfies 1 History course requirement and CG requirement <sup>1</sup> )	3	HUM 211 – The Pre-Modern World

**Second Semester**

3.c.h.	ACCT 101 Principles of Accounting I (Recommended Career Studies)	3	ACCT 115 Principles of Accounting
3-4 c.h.	Mathematics - MATH 153, Math 156	3-4	Math 107 – Pre-Calculus
3.c.h.	ENGL 122 English Composition-Writing & Research	3	Hum 102 English: Writing, Speaking, Thinking II
3.c.h.	Humanities	3	Free elective
3 c.h.	ECON 105 Macro Economics (Social Science)	3	ECON266 Macroeconomics

**Third Semester**

3.c.h.	ACCT 102	3	ACCT 215 Managerial Accounting I
3.c.h.	Public Speaking (SPCH115)	3	ENG 340 – Oral Presentation
3.c.h.	Humanities – Ex: MUSI 115	3	Free elective
3.c.h.	History 107	3	HIST 213 – The 20 <sup>th</sup> Century World
3 c.h.	ECON 106 Micro Economics (Social Science)	3	ECON 265 Microeconomics

**Fourth Semester**

3.c.h.	BUSI 221 Business Law I	3	MGMT 290 Legal Environment of Business
3.c.h.	GE (additional GE course as needed to fill CG credits); MATH 131	3	Math 105 Elementary Probability & Statistics
4.c.h.	Lab Science, EX: CHEM 116	4	SCI Elective - 4-credit science
4.c.h.	MATH 176 Calculus with Business Applications or MATH 171 Calculus I(Mathematics)	3 - 4	Math 135 Business Calculus (3cr.)
3c.h.	MRKT 101 Introduction to Marketing	3	MRKT 330 Principles of Marketing

(1) One Course is required from the Cultural & Global Awareness knowledge area. Students may meet the requirement while simultaneously fulfilling the General Education requirement for another knowledge area.